

Serving the communities of Albany, El Cerrito and Kensington

The Journal

Volume IX, No. 8

Thursday, October 27, 1994

50 cents (Tax included)

Opponents turn out for Prop. F meeting

By Dawn Frasier

EL CERRITO — The Redevelopment Advisory Committee held a public meeting Monday night designed to present information and answer questions from the community on Proposition F which, if passed in November, will amend and continue the city's Redevelopment plan, setting an \$80 million debt limit for project assistance. It was opponents of Proposition F that seemed to fill the audience, asking a variety of challenging questions of committee members. Chair Jon Bashor had opened the

had been reached that the Redevelopment Agency should be allowed to continue issuing bonds and redeveloping blighted areas but that the plan amendment should be put to a public vote.

"We agreed that Redevelopment is neither good nor bad," Bashor said, the goal of the election being to determine "whether you want (the redevelopment) tool in your toolbox." Other tools, he said, would include things like land use policies and a pro- or anti-business stance.

Consistently, committee members referred to redevelopment as a tool for El Cerrito. Chair Jon Bashor

'We agreed that redevelopment is neither good nor bad'

JON BASHOR, REDEVELOPMENT ADVISORY COMMITTEE

meeting by sharing something about the committee and its work. He pointed out the varied backgrounds of different members and noted that everyone who had applied to the committee had been accepted.

He said the committee had grouped redevelopment target sites into four larger areas in order to come up with cohesive recommendations for each and had looked intensely at the city and at neighboring cities to determine what development might be possible.

The committee's final report included development guidelines for each area; Brian Dolan recapped those for members of the audience. Bashor said general agreement

said many of the committee's recommendations provide steps for community involvement, designed to ensure that the "tools are wielded for the good of the community."

A permanent RAC composed of a variety of experts in different relevant fields (economics, planning, business development) was a major committee recommendation, one they believe will ensure continued community input.

Audience members who spoke, not all of whom objected to redevelopment in general but who insisted it be used properly, asked about finances and about the threat to existing businesses from too

See Prop. F, page 16

Newsline

EC Garden Club fundraiser set

The El Cerrito Garden Club will hold its annual fundraiser on Nov. 10 at 9:30 a.m. at the Community Center, 7007 Moers Lane.

The meeting, titled Holiday Potpourri, will include Barbara Post making floral designs using fruits and vegetables and giving some cooking ideas.

There will be plant sales, silent

auction, door prizes and a raffle. Refreshments will be served at 9:30 a.m. with the program to follow.

Tickets are \$5 and will be available at the door.

Call 233-9201 for more information.

December catered luncheon will be held Dec. 8. Tickets will be available.

County sheriff to speak on Measure F

On Thursday, Nov. 3, there will be a community meeting co-sponsored by No On Casinos and the Pastors of Albany Churches. Alameda County Sheriff Charles Plummer, an opponent of Albany's Measure F, will describe problems

related to the proposed cardroom. The meeting will be held at the Northbrae Community Church, 941 The Alameda, at 7:30 p.m. The public is invited to attend. For more information, call No On Casinos at 952-2053.

Mayors take no stand on library tax measure

By Dawn Frasier

EL CERRITO — After a "hot and heavy discussion" of the county library system and Measure B, the County Mayors' Conference decided to take no stand on the proposed library tax.

"They said, 'We're going to do nothing, just like the county does,'" Mayor Jane Bartke reported to the El Cerrito City Council at last week's meeting.

The proposed \$15 tax will be divided into two parts. Ten dollars of each property owner's tax will go toward a restoration of services, again opening the county libraries 15 hours per week. The remaining \$5 is considered Return to Source money and will go back to each city for that city's own library.

According to Bartke, the cities worked hard to get full jurisdiction over use of that \$5. Originally, she said, the county had wanted the cities to play only an "advisory" role in its use.

The mayors decided not to take a stand on the tax until it is clear what the library union's position is on the changing financial circumstances and the ongoing effect on services. One complication in providing full staffing, for example, lies in the strict classification of library employees. One type of librarian cannot serve in another classification under the present system, even when a dismal financial picture might indicate that such a crossover would be helpful.

The mayors consider negotiating with the union to be the county's responsibility. Bartke said that the mayors had asked for some report from the county on the union for its October discussion but did not receive any.

While the mayors chose not to take a stand on the measure before the election, more discussion is planned after the election.

It is likely, for example, that the

See LIBRARY, page 16



Graceful moves

Dancers learn to pirouette and leap in the Children's Ballet class sponsored by the Albany Recreation Department. Children 3 to 5 years old are taught graceful ballet movement by Mary Lyons, a graduate of the Royal Academy of Dancing in London.

Race track lease signed

By Phyllis Lyon

ALBANY — Longtime speculation about the future of Golden Gate Fields ended this week with the announcement that Ladbroke Racing and Catellus Development Corp. have agreed to extend a lease which assures thoroughbred racing in Albany through December, 2024.

Ladbroke operates Golden Gate Fields on 140 acres of waterfront property owned by Catellus. The old lease was to have expired in 2002.

"Horse racing is a healthy, viable sport in California," said Golden Gate Fields General Manager Peter Tunney. "We're encouraged to know it will continue in Albany."

Negotiations to extend the lease began over a year ago, according to Ladbroke president John R. Long.

"We're delighted to be moving forward with Catellus and that, regardless of what happens on election day, Ladbroke will continue to operate the track at Golden Gate Fields," Long said.

If Albany voters approve Measure F, Ladbroke's proposal to operate a card room in the racetrack grandstand, gaming will be added to the sport of kings at Golden Gate Fields.

Since the first horses left the starting gate in 1947, the track has been an appreciable source of city revenue, peaking at about 20 percent of the municipal budget in the early '80s.

For the first forty years of track operation the city charged a tax on admission tickets. As attendance began to decline, the city changed over to charging one-third of one percent on the "handle" or total amount bet at the track.

To offset falling attendance and betting revenues at live racing events, Ladbroke began televising races taking place at other tracks during the off-season.

The so-called "satellite wagering" program has, however, lost more customers than it gained, according to an Albany city official.

Recent state legislation lifting restrictions on televised racing have doubled the number of simulcasts at

See LEASE, page 16

Standing room only at Measure F debate

By Phyllis Lyon

ALBANY — With two weeks to go until Albany voters have the final word on a card room in Albany, the pros and cons of Measure F were debated Tuesday night before a standing-room only crowd at the Veterans Building.

Interrupted occasionally by the applause of supporters, former Waterfront Committee Chair Judith Innes argued for the No on F forces

and Planning Commissioner Michael Feiner made the case for the Yeses.

The debate was moderated by Regina Minudri, a member of the Albany-Berkeley League of Women Voters which sponsored the event.

Feiner's opening statement took the form of a rebuttal to what he called No on F's "malicious and misleading" campaign statements. The No's were telling "lie after lie,

preying on people's fears," he said.

Measure F would not allow an illegal casino, by definition an establishment with a full range of gambling devices, but a card room only, he said. The card room would be "no big change" from the activity which has taken place at Golden Gate Fields over the past fifty years and would not "make money off the backs of poor people."

"The opponents claim that angry, despondent, drunken gamblers

will be running over Albany children on their way to school in the morning would be funny if it weren't so outrageous," Feiner said.

There would be no increase in crime or prostitution if the cardroom is approved, he said, citing its endorsement by Albany Police Chief Larry Murdo and the Albany Police Officers Association.

Feiner said there would be "no massive buildup of traffic" according to an Albany city official.

See DEBATE, page 16

Soroptimists celebrate 73 years of service

By Laura Stein

ELCERRITO — Soroptimists of Richmond, El Cerrito and Albany celebrated Founder's Day at the Mira Vista Country Club last week.

The Soroptimist Club of Alameda was organized by Stuart Murrow in Oakland 73 years ago (1921) and has successfully grown since then, with clubs in 81 countries around the world.

Club members are active in women's issues and other philanthropies including health, environment, economic development and education. The Soroptimists of El Cerrito have donated signs designating drug-free areas around schools and have contributed \$11,000 for play equipment at the El Cerrito Child Care Center.

Del Nickersen, a member since 1974, currently serves on the Soroptimist Federation Board of the Americas, proudly noting that the group has helped set up seven eye clinics in Bangladesh.

Soroptimist membership is open to professional men and women who are willing to work for change locally and world wide. Clubs meet twice a month for educational lectures and to discuss ongoing ventures.



Joyce Odin, left, Patti Cross, regional governor and Barbara Obele celebrate Founder's Day at the Mira Vista Country Club.

■ Remembering When

By William Paul

All's fair on the old Farmer's Exchange

Lest you think that city people were the only ones to have early-day problems with telephones, listen to some of the troubles some of the farmers had.

Practically all farm telephones — it might even have been all farm telephones — were of the type that operated by crank. The crank ran a sort of dynamo that generated enough juice to ring the bell. It not only rang your bell but all the bells on the local circuit. That meant all your neighbors who had telephones.

One long crank gave you the central operator. Otherwise, you cranked out a code to get the person you wanted to talk to. For instance you might ring two short, pause, then one long and one short for the neighbor whose number was on Farmer's Exchange 11, and whose local number was one long, and one short ring or 11F12. All of the bells — perhaps a dozen-and-a-half or more — would ring, but only the person whose call number was one short and one long ring was supposed to answer.

Still with me? Well, so were a lot of the neighbors who were both on the line and nosy. And, from reports I've heard, a big percentage of farm folks listened in on their phones instead of subscribing to the local newspaper to keep up-to-date on what was going on.

My wife grew up on a farm in the Sacramento Valley in a home that had a Farmer's Exchange phone. She had two grandmothers who liked to gossip on the phone, and after quite a spell of conversations they discovered they had a rather large audience listening in. They solved the problem rather neatly: One grandma was of German extraction and the other was Holland Dutch, but they could understand each other. Exit the audience.

One good story came down from Oregon about that problem. One Oregon farmer raised mint for the market, and as soon as a Farmer's Exchange became available to him, he subscribed.

It seems that mint-growing is rather easy to manage — it's a perennial crop and you can control its growth by varying

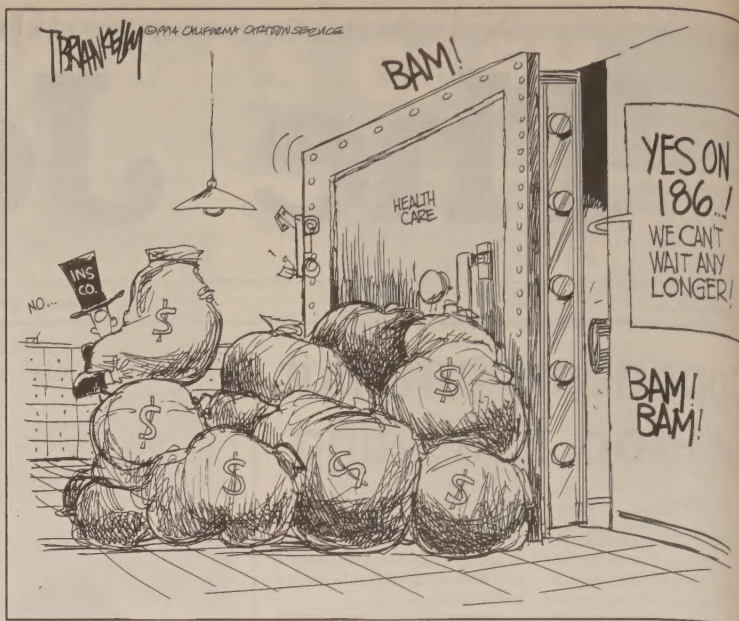
some of the cultural practices, primarily irrigation. When you want more mint, let in the water; withhold the water and growth slows. So this farmer would call Portland, or wherever the big market for mint was, and find out what they were paying, and he was able to have a good crop at high prices every time.

Pretty soon some of the other growers got wind of this and bought phones, then listened in when he made his calls.

I guess all's fair in love and mint-growing.

As you might suspect, the central operators in the Farmer's Exchanges were much more conversational than the Number Please girls on city lines and didn't have supervisors listening over their right ears every minute because too many farm people had questions on how to use the system. Then, too, traffic wasn't as heavy out in the country, so there was more time to get acquainted with the operator, chat a bit, find out about Blossom's new calf.

What would you give to live like that again? Please FAX me your answer.



You may be gambling on someone's life.

Twice now, the Albany Fire Department has saved my husband's life. Not just because they responded to my 911 call, but when they responded. Five minutes, 10 minutes would not have done it — the just under three minutes did.

So, if you do take what you see as the high moral ground, which is your right, allow me the right to view your "moral position" in a very different light.

Mary E. Giannelli
Albany

Second thoughts

Editor:

When we purchased our home here last summer, we had no idea a casino at Golden Gate Fields was in the works. We were looking for the right community to raise our family — we have a 12-month-old child and expect another in April — and Albany is everything we were looking for: good schools, modest homes on friendly streets, shops nearby, and easy access to the Bay Area. But we would never have chosen to live within a mile of a major casino.

A recent piece on "All Things Considered" (National Public Radio) on cardrooms stated that at the Bicycle Club — a "cardroom" in Southern California — crime problems came in the form of laundering of drug money, bribing of local officials, and both domestic and Asian organized crime.

We've been told that at a Planning and Zoning Commission hearing a Ladbroke executive stated that cardroom-related crime will not occur. "In that case," asked the chair, "will Ladbroke be willing to agree to pay for additional police officers needed to deal with any cardroom-related crime, should any arise?" Absolutely not, he replied.

Friends near Gilman Street tell of increased traffic, crime and prostitution on race days already. Consider that horse racing is a daytime activity and only 105 days each year; not unregulated high-stakes cardroom gambling, 24 hours each day, every day of the year. Anyone who tells you there won't be increased crime and other problems is kidding themselves and lying to you.

We do not want to see this community ruined by the side effects of a casino. We've been fixing up our house to raise our family here, but if Measure F passes, we'll fix it up to sell, and be out of Albany before this casino opens.

Anni Tilt
David Arkin
Albany

Small town preservation

Editor:

Our vote on Measure F will retain Albany's special character into the next century or it will change the face of our town forever. This casino measure is opposed by three former mayors, three former chairs of the Waterfront Committee and many community leaders.

Ladbroke supporters claim that a casino is the only solution to the city's budget deficit. Currently Golden Gate Fields-Ladbroke is not paying municipal taxes on \$250 million per year from these operations, and they are operating them without a use permit. Once this source of revenue is brought up to date, including back taxes, our budget deficit becomes a surplus.

This year alone, three bills were on the legislative floor to regulate and tax California cardrooms. To date only one failed. If we do not tax these earnings now, the state will tax them in the future.

Albany would be controlled by Ladbroke, the world's largest gambling organization! Even from a business point of view, having only one source of revenue is unwise. Race track revenues have dropped from \$1.5 million to \$600,000. Cardrooms are just as risky.

What the casino backers don't tell us is that the projected profits will be eaten up by the high cost of police services to maintain the influx of over 3 million gamblers to our waterfront!

Our existing Waterfront District occupies over 20 percent of the land in Albany. The casino idea also destroys over 15 years of waterfront planning in Albany alone. Water-oriented, recreational, park and related commercial activities are allowed in this zone.

The casino proposal basically rezones the entire area to a "gaming district." That zoning would exclude children and allow adults only! Can

Albany's families afford this large, negative land use? It is not complementary to the Eastshore Park and the Bay Trail.

Can Albany's families afford this land use when Albany ranks 97th out of the Bay Area's 99 cities in usable open space?

Catherine W...
Albany

Future worries

Editor:

Measure F is not just about a cardroom, it's about Albany's future. A future that includes a 14-foot-wide waterfront park for families where on the other side of a fence is a 24-hour, 7-day-a-week, year round cardroom.

A future that brings 700 jobs to Albany in a smoke-filled environment promoting gambling. A future that has children walking to school with increased traffic from gamblers going to and from the cardroom — they may be distracted, in a hurry or drunk. A future where families and seniors are afraid due to increased crime. A family-oriented city whose revenues are tied to one industry — gambling. A city whose mayor and city council think that gambling is environmentally correct.

That's some future for my 2-year-old to face. Protect Albany's future. Vote No on Measure F.

Alice P...
Albany

Six good reasons

Editor:

There are six good reasons why I will vote "Yes" on Proposition F (extending the activity of the El Cerrito Redevelopment Agency — R.D.A. — with emphasis on the Plaza area).

First is the partial replacement of lost federal and state subsidies, by increased local sales tax revenue. Second is city improvement — using limited space to our best advantage — creating an attractive south commercial gateway to our city — conserving and beautifying the historic Plaza creekbed. My third reason is improving our affordable rental housing balance for all income levels.

The fourth is a self-liquidating investment in the city's future, with no financial risk to local taxpayers. (The R.D.A. is by law an arm of the state, though administered by the city council). Fifth is creating a permanent and representative citizens' advisory commission which will help guide the R.D.A. The sixth and final reason for my "Yes" on "F" is that public hearings are required before implementation of proposed physical changes and before any tax revenue expenditures.

Art Sch...
El Cerrito

Essential role

Editor:

This coming Nov. 8, the citizens of El Cerrito have an opportunity to make a very important decision about the future of our city. Measure F, asking for approval of an amendment to the El Cerrito Redevelopment Plan, presents a vital choice. Will the city revert back to the economic stagnation and deteriorating physical environment of the early 1980's or will our community continue to experience the economic growth and exciting physical changes of the more recent past? This, basically, is the choice represented by Measure F.

After many years, the El Cerrito redevelopment program has finally taken off. Developments like Del Norte Place, the Target store, Smart & Final Home Depot, and the new Foods Co. store have all happened in the last four years. These businesses contribute many thousands of dollars of sales tax revenue that go not to the Redevelopment Agency, but to the city's General Fund. That revenue helps maintain police, fire and other basic services for the citizens of El Cerrito.

There is much yet to be done in El Cerrito through the redevelopment program. The El Cerrito Plaza is long overdue for major revitalization. The Del Norte area is waiting for additional mixed-use developments such as Del Norte Place on several parcels of vacant and under-utilized land. The entire length of San Pablo Avenue is waiting for street and frontage improvements that will make it a friendly, inviting place to work, visit and shop.

I urge my fellow citizens to continue the progress that El Cerrito has made in recent years.

See LETTERS, page 2

■ Letters to the Editor

Where to stand

Editor:

Were I to stand for "family values" — some of which I do stand for, others of which I don't — I would vote No on Measure F.

Were I to stand for the "non-values" of "get-rich-quick" and "get something for nothing" — as do, apparently, many property owners, business men and women, and politicians — I would vote Yes on Measure F.

But then, I may not vote at all. Then again, I just may.

Ian Johnson
Albany

Great potential

Editor:

Ladbroke, Ltd., the largest gambling corporation in the world, wants to build a 24-hour, 365-day-a-year card room/casino on Albany's waterfront. They are bankrolling an expensive committee consisting of a handful of Albany citizens and city employees and a paid staff, together with a group of poorly-paid hourly employees who distribute literature designed to mislead Albany voters into supporting the card room.

The highly-paid producer of this campaign is Larry Tramutola, who also managed the recent San Pablo card room/casino campaign. He is a professional manager hired by Ladbroke to guarantee their success in manipulating the vote in Albany, as he did in San Pablo.

The "Citizen's Committee for Measure F/ Sponsored by Ladbroke Racing Corporation" attempts to project a grass-roots image, while they have spent at least \$85,000, so far, of Ladbroke's money. It is a sham.

The workers who drop literature for the card room/casino and who are on your phone line, urging you to put up their signs, are, for the most part, poorly-paid temps. Is this what Albany can expect for the future promised jobs at the casino? Why doesn't Ladbroke come clean and mail us "four-color" brochures, first-class mail? Is Albany so easily bought for their interests?

The potential for major corruption is very real in our town, and the establishment of a nonstop gambling complex, the biggest in Northern California, blocks from our middle school on one of the most desirable waterfront properties in the East Bay, is the goal of the proponents of the card room/casino proposal. It makes no sense, especially at a time when the State Legislature is poised to establish a Nevada-style gaming commission, one which will sop up the majority

of Ladbroke's projected revenues for Albany.

Neither the commissions involved in planning for Albany's future nor the city council have given any serious considerations to alternatives to this undesirable agreement with Ladbroke, one that will alter the city's gambling and smoking ordinances permanently. This proposed agreement cannot guarantee the promised environmental enhancements. We need better city government, not card rooms.

Support the real grass-roots campaign, the No on Casinos committee. Their budget is miniscule (\$3,000, all from local contributions), in comparison with Ladbroke's (\$85,000 minimum). Their signs may continue to be stolen, they may continue to be harassed, but they will continue their work until this unfortunate proposal is defeated.

John Thow
Albany

Moral folly

Editor:

I don't always agree with our City Council — a fact that several of them know only too well. However, these people aren't some far-away "politicians." They are my neighbors, and while I may not always like actions they take, I have never questioned their individual and joint dedication to Albany. And, if this city has ever had an environmental council, we have one now.

The council can't find the necessary funds we need. The Task Force can't find the money. It is not there. With the resources we have, that money has to come from Golden Gate Fields or our pockets. If any of my fellow citizens think that a new parcel tax of \$120 per parcel will stop there, then they still believe in the "tooth fairy." That is not a "scare tactic;" that is just plain common sense.

One writer to the editor talked about being "knee-deep in gamblers." I have lived in Albany for almost 30 years and, even when the track was drawing far more people than it does today, I have never been "knee-deep" in gamblers. And even if I had been — so what? These "gamblers" are not creatures with horns, tails, and guns tucked under their armpits. They are people I see socially, that I count among my friends — even a member of my own family.

I know that among those opposed to Measure F are those who feel that gambling, per se, is immoral. Speaking directly to those who feel that way, before you take the high ground, be clear in your mind that you are also gambling. You are not gambling on your personal skills at poker, or your ability to pick a winning horse by its breeding.

The Journal

Publishers

W.A. 'Chip' Brown - Mary Brown

General Manager

Scott E. Conley

Editor

Shannon Morgan

Operations Manager

Carroll L. Pasley

Retail Advertising Manager

Jan Wasserman

Camera

Joe Robertson

Sports Editor

Peter Mentor

Circulation Director

Patricia Hill

Classified Manager

Carol Hamrick

Letters Policy

The Journal welcomes letters from its readers. To be considered for publication, letters must include your name, address and telephone number. All letters are subject to editing for space and clarity.

Send letters to Editor, The Journal, P.O. Box 1624, El Cerrito, CA 94530

Editorial Office: (510) 236-9243

Display Advertising: (510) 339-4030, Classified Advertising: (510) 339-8777, Circulation: (510) 339-4040

Home delivery subscriptions are available for \$25/year.

'Rosy propaganda' challenged in EC

By Dawn Frasier

EL CERRITO — The El Cerrito Citizens' Alliance has distributed a flyer to residents as part of its No on Proposition F campaign, challenging what it calls the "rosy propaganda" of the measure's proponents.

Passage of Measure F would continue El Cerrito's redevelopment program by amending its Redevelopment Plan and raising the debt limit that can be incurred by the Redevelopment Agency to \$80 million. The debt limit of the city's original Redevelopment Plan was \$30 million.

The Redevelopment Agency has been a part of El Cerrito's development strategy since 1977; its term of existence ran out last year.

The flyer's main argument is that new redevelopment plan will cost voters money, specifically, \$20 million in lost taxes. The flyer also says that many new businesses have come to El Cerrito with little or no financial assistance from the city. As for plans for El Cerrito Plaza, opponents of Proposition F believe that the agency's level of debt will not allow for major changes.

They urge voters to "take back your property taxes for needed public services."

Financing for redevelopment was also a major topic of a public information meeting sponsored by the Redevelopment Advisory Committee Monday night.

RAC member Chuck Lewis, who has been involved with redevelopment since 1977, presented proponents' view of financing.

Businesses and residential property owners are paying the same taxes, he said. Sales taxes from new businesses, he said, go directly to the city's coffers, most often to the general fund, where they enhance ongoing community services. Mitigation monies are also received from developers who bring specific costs to the city (extra storm drain runoff, for example).

With new development, Lewis said, property taxes increase. That increase, and only that, is what re-

development uses for specific projects, always under state guidelines, which were made much more stringent last year. They include projects that expand the tax base, that reduce blight, that enhance the economy and that provide affordable housing.

It is the viewpoint of Lewis and other proponents that because only the increment in rising property taxes for new development is used by the agency, taxpayers are not paying anything and are instead receiving numerous benefits from both redevelopment projects and development that comes to town as blighted areas start looking better.

Opponents disagree.

Their main financial argument is that even the tax increments from increased property values could go into city coffers if not used by new programs. Many believe that the free market should make its own development decisions in El Cerrito apart from financial assistance.

Many areas of disagreement reflect differing assumptions rather than any real numbers that can be cited to "prove" either side.

Some opponents, for example, believe strongly that businesses will come, and have come, to El Cerrito despite any redevelopment program. Alliance member Beverly Gent has often cited Home Depot as an example. Gent said again Monday night that the company's decision to partially locate in El Cerrito (most of the store lies in the city of Richmond) had nothing to do with any surrounding changes prompted by redevelopment.

Opponents say developers should bear all their costs — it's part of the game.

Other opponents may have a less positive view of El Cerrito's appeal to developers. They believe that surrounding cities have more to offer them — "we can never compete with Berkeley, Emeryville, Pinole" — despite what redevelopment does or does not do.

Supporters of using "the redevelopment tool," as they often call it, see the situation differently. They believe that private developers are

not attracted to blighted areas or sections of town like El Cerrito Plaza that seem to have lost their vitality. Redevelopment assistance, they say, can "jump start" an area, making it more attractive to developers who do not, in fact, require assistance.

They provide their lists of examples in which they say that strategy's worked (FoodsCo, for one), rivalling the lists (Home Depot, Grease Monkey, etc.) submitted by Measure F opponents.

(Gent said she had a letter from Home Depot saying it was not attracted to El Cerrito because of surrounding redevelopment projects; RAC member Don West said the committee had a letter from FoodsCo saying it was attracted to the city because of them.)

The economic game plan for cities has changed, F proponents say. Monday night, for example, RAC member Brian Dolan said that Pinole has attracted businesses from the El Portal shopping center because of its redevelopment incentives, incentives El Cerrito must also use in order to be competitive.

Lewis also added another dimension, the fact that some properties have inherent problems — toxic waste, for example — that the city must take care of. He sees those existing problems as creating insurmountable financial hurdles to most interested developers; at least one audience member Monday night suggested that developers should take care of their own land problems as part of the expense of business.

Different ways of looking at things affects many situations. In its flyer, for example, the Alliance quoted a newspaper editorial that urged a No on F. That editorial pointed to the Redevelopment Agency's investment in Target as a "failure" and in Del Norte Place as "another financial loser for the city," sentiments that opponents of Redevelopment have often made. (The editorial does not call the projects failures in themselves only in paying back the city's investment.)

The editorial argues against the assumption that a development "momentum" is created by such projects that will attract other businesses to the area.

That is exactly what proponents believe. They point to FoodsCo as a private business that came to town when things began looking up through Redevelopment efforts.

Proponents also point to factors much harder to measure, such as the testimony of some neighboring residents that they feel more safe and secure with the Target store's presence, or the aesthetic appeal of a development like Del Norte Place — an appeal that carries substantive value.

They also point to the fact that Del Norte Place provides affordable, secure housing — perhaps at a cost to the city but at a cost far outweighed by the benefits of providing that housing — in this case, for seniors residents.

Longtime residents of the city — residents who've seen many changes — don't see eye to eye on the matter.

RAC member Dan Freudenthal says he's delighted to see the urban blight he saw come to El Cerrito over the years being turned around. It's part of El Cerrito's "joining the future," he said.

West, who did not agree on the high debt limit set by the committee but does believe Redevelopment money is needed to make a change at El Cerrito Plaza, believes the city should keep redevelopment "available to use where we need it to get the job done."

At the Plaza, he said, that assistance will be needed — and it's necessary, in that the people of El Cerrito are constantly expressing their desires for a more vital Plaza and in the specific difficulties raised by the shopping center's multiple ownership.

"We don't have to use Redevelopment all the time," he said. "(But) there wasn't much happening when we (depended) on regular development."

But Amberg cited several examples in which he believes new businesses were discouraged from coming to El Cerrito or existing businesses discouraged from growth because of conditions placed upon them by the city's planning commission (specifically, in terms of parking space requirements).

Redevelopment on trial in El Cerrito

If Proposition F does not win voter approval on November 8th, El Cerrito will no longer have a redevelopment agency. To understand why this is important, one has to know what redevelopment is.

Sections 33000 through 33999 of the California Health and Safety Code spell out redevelopment law. Basically, the legal provisions permit a municipality to establish a redevelopment agency. It can be controlled either by a board consisting of city council members, or one made up of community residents. The board members are responsible for the overall direction of the agency.

The agency is commonly staffed by a redevelopment director. Who the director is generally varies with the size of the city. For example, in Fremont the director is the assistant city manager. In Oakland, the economic development chief is the



■ ZENOPHON A. ABRAHAM

redevelopment czar. In San Francisco, the agency is an entity separate from the city with its own redevelopment director. The head of the El Cerrito Redevelopment Agency (ECRA) is Patrick O'Keffe, director of community development. Like other organizations of its type, ECRA identifies a specific part of the city as being a ghetto (they like to use the term "blighted" area), draws a boundary around it, then receives approval from the city council to collect property taxes from the land owners within it. The ECRA floats bonds against the property tax money they think they will get in the future from the ghetto land owners. They do this based on a math formula called Tax Increment Financing (TIF).

To understand TIF, imagine that you have a tank of water with 1000 gallons in it. I

See ABRAHAM, page 16

Travel class at Vista

A series of travel industry workshops sponsored by Vista Community College in Berkeley is planned for October.

"Tour Costing" examines how to price group tours and is scheduled Saturday, Oct. 29, 8:30 a.m. to 5:30 p.m., 166 Barrows Hall, UC-Berkeley.

The community college fee for California residents is \$13 per credit for those who do not have a

bachelor's degree and \$50 per credit for those who do.

Nonresidents pay a \$117 per unit enrollment fee.

Registration is open until the first class session.

Enroll at Vista Community College, 2020 Milvia St between University and Addison, Berkeley.

Call 841-8431 for your free travel industry brochure and details about courses, seminars and programs.

Flu shot clinic rescheduled

Originally scheduled for Oct. 20, the El Cerrito flu immunization clinic has been postponed until Thursday, Nov. 3. The clinic is for persons 60 and over and persons with chronic health problems.

The clinic will be at the El Cerrito Community Center, 7007 Moeser

Lane, from 1:30 p.m. to 3:30 p.m. Come between 1:30 p.m. and 2:30 p.m. if your last name begins with A through M; and 2:30 p.m. to 3:30 p.m. if it begins with N through Z. The Public Health Department is requesting a donation of \$5 for the immunization.

Creature Comfort...

MOCKTURTLE JACKET

POCKET PANTS

Mishi

natural fiber clothing outlet

100% WEARABLE!

Delaware St. Berkeley 510-525-1075 ■ 201 Western Ave. Petaluma 707-778-1368

COBBIE Sunliner

Now Only \$39.99 Regular \$47

1023-514 BLACK SMOOTH 2A N 5/-11, 12
1521-514 BLACK SHINY B M 4-11, 12, 13
3023-514 NAVY SMOOTH D W 5-11, 12
5021-514 BONE SHINY 2E WW 5-10, 11, 12
5323-514 NOUGAT SMOOTH 6021-514 WHITE SHINY
6623-514 TAUPE SMOOTH

The above list of colors and sizes are what the factory makes available. We have a large selection but if we don't have your size and color in stock we will order it at this same LOW PRICE!

Carlin's SHOE WORLD

El Portal Center, San Pablo
Behind Mervyns • 236-8121
M-F 10-8, Saturday 10-6, Sunday 12-5

Halloween CELEBRATION

NEW TRICKS! NEW TREATS!
Monday, October 31, 2:00 PM - 7:30 PM
Halloween games, treats and prizes, located between Chuck E. Cheese's and Emporium.

KIDS! ENTER THE COLORING CONTEST TO WIN \$25!
Entry forms in stores.

FREE PUMPKINS!
Spend \$10 and receive a free pumpkin.*
Details in stores.

*One per customer, please. Certificates good for pumpkins at participating merchants, while supplies last.

EL CERRITO PLAZA

AT SAN PABLO AND FAIRMOUNT

HOME OF EMPORIUM Lucky Longs Drugs Chevys AND OVER 50 CONVENIENT SHOPS AND RESTAURANTS.

©1994 Fletcher & Associates, Inc.

Goings on About Town

Performances

Bay Area Folk Society benefit: Oct. 29, 3:30 p.m. St. Albans Episcopal Church, 1501 Washington Ave., Albany.

Berkeley Community Chorus & Orchestra: Berkeley Messiah sing to rehearse starting Nov. 22. Interested singers call 525-5393.

Children's concert: Ruth Pelham performs a fun-filled sing-a-long concert for children of all ages Oct. 30, 1 p.m. at Albany Community Center, 1249 Marin Ave. Call 525-7082.

Halloween Concert: Oct. 31, 8 p.m.: "Things That Go Bump in the Night" by The Festival Consort. 2300 Bancroft Way, Berkeley.

Maybeck: Oct. 30, 4 p.m.: Ted Rosenthal, piano. 1537 Euclid Ave., Berkeley.

San Francisco Choral Artists: Oct. 29, 8 p.m.: Opens 10th anniversary season by celebrating "A Decade of Song," at St. Mark's Episcopal Church, 2300 Bancroft at Ellsworth in Berkeley. Call (415) 979-5779.

Actor's Ensemble of Berkeley: Runs Fridays and Saturdays through Nov. 19: "Lips Together, Teeth Apart." 1301 Shattuck. Call 528-5620.

Bardolators: Oct. 30, 2-6 p.m.: Reads "Comedy of Errors," a private home in Albany with potluck intermission. Call 526-0183.

Caffè Mediterraneo: Nov. 1, 7-9 p.m.: Poetry readings feature Linda Franke and Tom Ross. Open reading begins at 8 p.m. 2475 Telegraph Ave., Berkeley. Call 549-1128.

La Val's: Oct. 30: "Dharma Poetry," hosted by Dashaarth Sipurin, at 7:30 p.m., featuring "To Thee Dear Guru, I Sing," "Baba, Source of Everything" and "Re-union with the Self." 1834 Euclid, Berkeley. 524-5221.

The Masquers: Nov. 1 and 2: Auditions for "Driving Miss Daisy." Call 888-9688. Opens "Me and My Girl," Oct. 28 and runs through Dec. 17. 105 Park Place, Point Richmond. Reservations call 232-4031.

Northside Theater: Now showing: "Sex, Drugs, and Democracy," a documentary by Jonathan Blank about Amsterdam, Holland. 1828 Euclid Ave., Berkeley. Call 841-2679.

Poetry at Cody's: Oct. 28, 7:30 p.m.: Ted Joans and Tennessee Reed. 2454 Telegraph Ave., Berkeley. \$2, upstairs.

Shotgun Players: Through Nov. 17: "The Merchant of Venice." 1834 Euclid Ave., Berkeley. Call 540-7743.

Teocalli: Saturdays and Sundays through Dec. 10: The Blood Road Singers and Dancers International Touring Company. For reservations call 724-2032.

Ashkenaz: Oct. 27: Mud Hut; Oct. 28: Born in the Hills; Juncular Grooves; Oct. 29: Voz Do Brazil; Oct. 31: Spirit of Pan; Nov. 1: Jazayer; Nov. 2: Zydeco Magic; Nov. 3: Super Sauce. 1317 San Pablo, Berkeley. 525-5054.

Freight & Salvage: Oct. 27: Danny Carnahan & Robin Petrie & The Missing Pieces; Oct. 28: Tim & Mollie O'Brien & The O'boys; Oct. 29: Carol McComb and Nina Gerber; Oct. 30: Judy Henske and Craig Doerge; Nov. 1: Best of the Hoots; Nov. 2: Bo Grampus. 1111 Addison St., Berkeley. Call 548-1761.

Kimball's East: Through Oct. 30: Boney James. All shows 8 and 10 p.m. unless otherwise noted. \$18-\$24. 5800 Shellmound St., Emeryville. Call 658-2555.

Starry Plough: Oct. 27, 8:30 p.m.: Peter Droge, Cactus Motel, Roger Manning; Oct. 28: CAKE, Ron Silva and the Monarchs; Oct. 29: Buffalo Roam; Nov. 3: Supergrover, King Friday. Music starts Thursday through Saturday, 9:30 p.m.; Sunday, 8 p.m. unless otherwise noted. 3101 Shattuck Ave., Berkeley. 841-2082.

Meetings, Classes, Lectures and other events

Bentley School: Nov. 5: Basketball and Alumni Bash for alumni from the classes of 1984-94. RSVP's requested by Oct. 28. Call Laura Skolnik, 843-25112.

Berkeley Measures: Oct. 27, 7 p.m.: Debate on Measure N and O. 2024 Ashby Ave., Berkeley. Call 843-8824.

East Bay ACT-UP: Send in the clowns! Supporters of AIDS housing at 2211 Rose St., Berkeley will give away treats and helium balloons at the proposed site from 5-6 p.m. on Halloween. They'll dress as clowns to show that people with AIDS aren't scary. Children of all ages are welcome. Call 568-1680.

Educator's Seminar: Oct. 28, 9 a.m. - 4 p.m.: "Teaching about the Middle East, Innovative Approaches for Educators." 1600 Sacramento Ave., Berkeley. Call 238-8080.

Halloween '94: The City of El Cerrito and Albany are jointly sponsoring the program at El Cerrito Plaza, from 2-7:30 p.m., Oct. 31. Children ages 3-13 are welcome to participate in carnival games. Prizes, candy and free storytelling. Call 215-4370 or 524-9283.

Halloween at Tilden: Oct. 30, 2-4 p.m.: Bring your own pumpkin for a carving session at Tilden's Environmental Education Center. Call 521-6887.

Halloween Bazaar: Oct. 29, 10 a.m. - 4 p.m.: The New School of Berkeley's annual bazaar will feature a haunted house, face-painting and children's games, apple-bobbing, pumpkins, a rummage sale, book sale, lunch, bake sale and live music. 1606 Bonita St., Berkeley.

Call 5488-9165.

Halloween Carnival and Haunted House: Oct. 29, 4-9 p.m.: Costume parade at 4:30 p.m., haunted house opens at 7 p.m. Frances Albrer Community Center, 2800 Park St., Berkeley. Call 644-8515.

Harvest Dinner: Nov. 3, 6:30-9:30 p.m.: Contact-Care Center's annual fund-raising banquet, features sports attorney Leigh Steinberg. Call 284-2207.

Health and Safety Festival: Oct. 29, 1-4 p.m.: Safety First! exhibit, Body Connections Health Activities and safety classes for children ages 3-12 and their parents. Hall of Health, 2230 Shattuck Ave., Berkeley. Call 549-1564.

KPFA presents: Oct. 28, 8 p.m.: An evening with Howard Zinn. 1781 Rose St., Berkeley. Call 548-0542.

NIAD: Oct. 31, 1 p.m.: Citywide celebration of Halloween featuring NIAD artists modeling clothing they have created at the institute. Richmond Civic Center. Call 620-0290.

Save Music, Shop Berkeley! Oct. 29: Participating merchants throughout the city will donate a percentage of the day's receipts to the elementary school music program. For information call 644-6244.

Barnes & Noble: Oct. 29, 12:30-2 p.m.: Tommy Bond, *Damn Right It's Butch: Memories of Our Gang - The Little Rascals*; Nov. 3, 7:30 p.m.: Ronald Ruiz, *Happy Birthday Jesus*. Barnes & Noble Bookstore, 2352 Shattuck, Berkeley. 644-0861.

Black Oak Books: Readings, Oct. 28: Anne Waldman, *Kill or Cure*; Oct. 30: Deborah Tannen, Ph.D., *Talking from 9 to 5*. All events 7:30 p.m. unless noted. Free. 1491 Shattuck Ave., Berkeley. 486-0698.

Easy Going Travel Shop and Bookstore: Nov. 1: Packing demonstration with Judith Gifford. 1385 Shattuck Ave. at Rose, Berkeley. 843-3533.

GAIA Bookstore & Community Center: Oct. 28: Christina Baldwin, *Calling the Circle*; Oct. 29: Christina Baldwin, *Calling the Circle Ritual Workshop*; Nov. 1: Ralph Abraham, *Chaos, Gaia, Eros*; Nov. 3: Chellis Glendinning, *My Name is Chellis, and I'm recovering from Western Civilization*. All events 7:30 p.m. unless noted. 1400 Shattuck Ave. 548-4172.

Berkeley Hiking Club: Oct. 30: 8:30 a.m.: China Camp, call 532-6379; 9:30 a.m.: North side of Tam, mini hike, call (415) 453-4367.

First Church of Christ, Scientist: Nov. 1: Presents two lectures: "Science and Health - Help in Ending Violence," 7:30 p.m. at 2425 Stuart

St., Berkeley and "Science and Health - And Your Future," 3 p.m. at 2619 Dwight Way.

Graduate Theological Union: Oct. 31, 7:30 p.m.: Dr. Wendy Doniger will speak on "The Surfit Singh Lecture in Comparative Religious Thought and Culture. Chapel of the Great Commission, Pacific School of Religion, 1798 Scenic Ave., Berkeley. Call 649-2400.

Berkeley Folk Dancers: International folk dance lessons. Beginners class: Tuesdays, 7:45-9:45 p.m. Classes for other levels available. 1301 Shattuck at Berryman, Berkeley. Call 527-2491.

Albany YMCA: Oct. 29, 2-6 p.m.: Halloween fun house carnival. 921 Kains Ave., Albany. Call 525-1130.

Building Education Center: Nov. 3: "The Architecture of Additions," 812 Page St., Berkeley. Call 525-7610.

Friday Folkdancers: Meets weekly at Albany YMCA, 921 Kains Ave., Albany. 848-5289.

Vista Community College: Oct. 29, 8:30-5:30 p.m.: "Tour Costing," travel industry workshop examines how to price group tours. 166 Barrows Hall, U.C. Berkeley.

Alliance Française: French classes begin Nov. 1. Call 548-1520.

Berkeley Community Media: Bay Cablevision Channel 25: B-TV makes debut with a series of election related programs and candidate forums sponsored by the League of Women Voters. Call 848-2288.

Berkeley Public Library: Nov. 3, 7:30 p.m.: Ghost stories for adults. 2090 Kittredge, Berkeley.

The Buddy Club: Oct. 30: Sensational Halloween show with Magic Mike at the El Cerrito Community Center, 7007 Moeser Lane, El Cerrito. Call 215-4377.

Business Exchange Network: Nov. 2, 5:30 p.m.: "Selling Your Business Successfully," at Hobe's Restaurant, 5765 Christie Ave., Emeryville. Call 820-6084.

City Commons Club: Oct. 28, noon: "Happy Birthday, ICJ" by Stefann Riesenfeld, professor of law, Boalt Hall. 2315 Durant Ave., Berkeley. Call 848-3533.

Vocal playshop: Oct. 29, 10 a.m. - 4 p.m.: Singer/song writer Betsy Rose will present a workshop "Whole Body Singing." Call 525-7082.

Exhibits

Berkeley Child Art Institute: "The Littlest Expressionists," an exhibit celebrating the 25th anniversary of the institute features works from as back as 1971 done by children ages 3-12. Runs through Nov. 27. Oakland Mu-

seum Cafe, 1000 Oak St., Oakland. Call 849-3385.

East Bay Women Artists: "Light and Shadow," an exhibit of paintings, prints and photographs runs through Nov. 20. 2058 Mountain Blvd., Oakland.

Graduate Theological Union: "The Architecture of Light: Sacred Architecture in Istanbul, Cappadocia and the Mediterranean Coast," an exhibit featuring black and white photographs by Blaine Ellis runs through Dec. 22. 2400 Ridge Rd., Berkeley. Call 649-2500.

Phoebe Hearst Museum: "Iranians in Los Angeles," a photography exhibit, will be on view through Jan. 2. 103 Kroeber Hall, College and Bancroft, Berkeley. Call 642-3681.

Judah L. Magnes Museum: "Breaking the Mold: Harold Paris's Legacy of Innovation" will be on view through Jan. 22. 2911 Russell St., Berkeley. 549-6950.

Nature Company: "Minerals of the World," a special exhibit and sale runs through Jan. 2. 740 Hearst Ave., Berkeley. Call 649-5488.

New Pieces: "Beyond the Block Quilts," runs through Nov. 2. 1597 Solano Ave., Berkeley. 10 a.m. - 6 p.m. Monday-Saturday and noon to 5 p.m. Sunday. 527-6779.

NIAD Gallery: "Outrageous Costumes & Clever Disguises," an exhibit featuring the work of artists who push the boundaries of costume through creative use of materials and process, concludes on October 31 with a costume parade at 12:30 p.m.

Science and Health help in ending violence

Tues., Nov. 1, 1994
at 7:30 pm

Reed Harris
from Weston,
Massachusetts

Willard Junior High School Auditorium, Berkeley
2425 Stuart St. at Telegraph

Science and Health and your future

Sun., Nov. 6, 1994
at 3:00 pm

Candace Berschauer

from Olympia,
Washington

First Church of Christ, Scientist, Berkeley
2619 Dwight Way at Bay

Both lecturers are members of the Christian Science Board of lectureship. These free lectures are sponsored by First Church of Christ, Scientist, Berkeley.

AMERICA KLEEN

Environmental
Cleaning Products

America Kleen is a new retail service specializing in environmentally friendly cleaning and recycled paper products.

Holiday
Special
20%
OFF

1609 San Pablo Ave., Berkeley • 94702
(510) 527-8574
Mon-Fri 10:30-3:30 • Sat 10:30-5:00

NO on 187

East Bay Health Workers Agree: 187 will compromise the health of all Californians

The undersigned doctors, nurses, clinic staff, medical technicians, physician assistants, health educators, health administrators and alternative health practitioners agree that Proposition 187 is a threat to the health and well-being of all Californians.

If Prop 187 passes, health care providers will be forbidden by law to provide services to any persons suspected of being in violation of immigration laws. Prop 187 also forces health workers to act as immigration agents, spending precious time and resources reporting suspected undocumented immigrants—often in direct conflict with their oaths of client confidentiality.

One of the most serious consequences of 187 is that contagious diseases, such as measles, polio and tuberculosis can spread through the general population without regard to immigrant status. To deny preventive care and vaccinations to immigrant children is to put all of the public's health at risk. Persons with serious and communicable health problems will not seek medical attention because of their fear of deportation.

Join us in opposing Prop 187 and protect the civil liberties and public health of all Californians.

Fred Arrendondo, MD
Nancy Baer, MSW
Nathalie Bera, MD, MPH
Garrett D. Brown, MPH
Mark J. Chekal
Nancy Davidson, RN
Donna Denevan-Lynch, RN
Paul English, PhD, MPH
Roxanne Fiscella, MD
Amy Hill

Paula M. James
Jenny Josephian, LAC
David S. Lee
Richard S. Lujan
Joseph R. Marinotti, MD
Call Martin, MD
Carrie McCluer, MECC
Juan P. Reardon, MD, MPH
Deborah Sharp, MA
Laurie A. Soman, MSW

Andrés D. Soto
Andrew Soto
Yvonne Soto, RN
Linda Spangler, MD
Blaine Swenson, MPH, RN
Susan Swift
Fran Wickner, PhD
Shirley J. Yee

This ad was paid for by the contributors whose names appear in the ad / Californians United Against Prop 187, ID# 930421. For information about how to contribute to the advocacy campaign to stop Prop 187, please CALL (510) 672-0964.

The YMCA offers options for teens

From sports to leadership programs to volunteer opportunities, the YMCA is committed to supporting teens.

We all know that teenagers today face more challenges than ever. The media reminds us almost daily.

At the Downtown Berkeley YMCA, teens find a safe place where they can face those challenges and get support in making the right choices. Through a variety of teen programs, they test their independence knowing that they have a "net" of caring adult leaders to catch them if needed. They learn to be leaders and to respect themselves and others, and they build the self-esteem they need to navigate the passage from childhood to adulthood.

We don't often get to hear the good stories about teens: how they are making the right choices or reaching out to make a difference in the lives of others. But those good stories are out there.

Meet Danielle Roger. Danielle, now 17 and a senior at El Cerrito High School, has participated in many YMCA programs over the years, both as a participant and as a volunteer.

"The Downtown Berkeley YMCA has been a second home to me since I was three years old. Over the past 14 years I have had the opportunity to participate in many of their programs. As a result, I feel I have grown spiritually, mentally and physically.

The summer I turned 16 I became a summer sports camp counselor...I not only taught specific sports to the children, I taught them responsibility and respect for themselves and others. I feel I really made a difference in "my" kids' lives.

I feel this program has rewarded me in so many ways. The sports camp helped



Downtown Berkeley YMCA Summer Sports Camp leader Danielle Roger with some of her campers (top) and in a rare moment alone (right).

me reach further toward my goal of being a teacher. The one thing I have realized from this program is that being isn't about dictating, it's about leading.

Currently I am involved in the Youth Government program for the second year and I am the president of our delegation. In February, 1,500 students from all over the state (including students from the East Bay and South Berkeley YMCA branches) will travel to Sacramento to take over the Capitol for a weekend and run the state Assembly, the Senate, and the courts.

The YMCA has influenced me in many ways. I have many goals for the future and the "Y" has helped me start my journey.

No matter what teens are up to, the YMCA is there for them with caring, supportive leaders and programs that help them to grow.

The Downtown Berkeley YMCA is located at 2001 Allston Way. For information call (510) 848-9622.

El Cerrito Chamber of Commerce

By Sewall Glinertnick



Dogs by Dianne owner Dianne Humphrey is welcomed to chamber membership with a plaque from Chamber President Rana Burton and Mayor Jane Bartke.

Dogs by Dianne newest chamber member

Every dog needs some sort of grooming.

That's the view of Dianne Humphrey — and she should know what she's talking about.

Dianne, one of the El Cerrito Chamber of Commerce's newest members, is owner-operator of Dogs By Dianne at 7514 Fairmount Ave. A Certified Master Groomer, she has been in the pet grooming business for 22 years. She got her start in Virginia working as an apprentice to a woman who showed poodles. She managed a grooming shop in Albany and owned and operated her own shop in Pinole before moving to her El Cerrito location almost three years ago.

With a broad background of industry-sponsored grooming certification classes and private studies with people who show animals, Dianne doesn't believe in speedy "clip jobs."

"I take a lot of time with each animal," she explains, "to make sure

they are comfortable and not afraid."

The average grooming session at Dogs By Dianne runs from three to four hours. In addition to being groomed, each animal gets their ears cleaned, nails clipped, a flea bath and a second shampoo.

"This makes it necessary to do all grooming work by appointment.

She points out that grooming is good for all dogs — not just show animals.

"Every dog — even ones with short hair — can use grooming," says Dianne. "Occasionally they all need a flea bath, need to have their nails clipped, and should have loose hair removed. You save a lot of vacuuming that way."

Dogs By Dianne is more than just a grooming shop. It contains a lot of unique and unusual dog and cat items.

There's a selection of Wild Bryde jewelry, dog and cat greeting cards and toys, gift items for pets, and an assortment of beautiful illustrated

dog and cat floor mats.

In addition to promoting a rush of business activity here, the mid-October El Cerrito Fall Round-Up Sale also produced a substantial sum of money to finance Chamber of Commerce activities for the coming year.

Credit for the success of this event goes — in large part — to the editorial and production staff of Hills Publications and to advertising representative James Hilburn.

Thanks also go to the following business people who participated in the Round-Up promotion:

Feline Bed & Breakfast, Abbey Pet Hospital, Pet Food Express, Progressive Hair Designs, Cindy's Unique Gifts, Northminster Presbyterian Church, HD Pool & Patio Centers, McPhee's Junior Bootery, Silver Screen Video Center, The Mechanics Bank.

Pastime Hardware, Grease Monkey, Herobics, Kiefer Furniture, Hi Tech Car Audio, J. William Pezick, Ball Chiropractic Center, Winters Florist, The Glenn, Bears & Baubles, Reach For Learning, Old West Gun Room, Stand-Up Comics, Foods Co.

Heavenly Hair Designs, Albany Auto Sound, Universal Building Services and Supply Co., Strings See CHAMBER, page 31

State constitutional committee examines layers of government

By Dawn Frasier

EL CERRITO — A "rather quiet" League of California Cities conference last weekend had one exciting high note, said Mayor Jane Bartke, who served as a voting delegate. The State Constitutional Revision Committee listened to League input for three hours — and they really seemed to listen.

Fourteen of the 27-member committee attended, said Bartke, who believes that is encouraging in itself. But the committee's openness was most impressive.

"It's obvious that the committee is still in the learning process," she said. "They asked many questions; I felt good about the tone and the content of the questions they asked. They showed they'd already put time and thought into (the issues) and are still open to listening."

The cities had definite things they wanted the committee to hear.

For one thing, said Bartke, the League wanted to show the state representatives how many layers of government can exist in one community.

Bartke felt Walnut Creek's city manager, Don Brubagh, did a great job illustrating that fact. In his talk, she said, he used overheads show-

ing the different cities in Contra Costa County, the special districts, the county itself. In laying them all on top of each other, the screen turned black, she said.

There are over 400 cities in California and over 12,000 special districts — from small ones, like the Kensington Fire District, to major agencies, like EBMUD and BART.

"If you're digging in your backyard near the Bay and come across a creek ... you may have to contact 10 or 12 agencies to get permission to dig around it," Bartke said. "You might tend to think, 'I'll just call the city,' but it's much more complicated than that."

"Developers have to deal with that all the time."

Such complicating levels means voters have long lists of candidates they may never have heard of for a variety of government positions.

The League also wanted to show the committee what different tax situations cities face: some get more sales taxes, some more property taxes. Some have suffered more property tax loss than others because of turnover.

Financial advisers, she said, gave good presentations on those issues, including statistics on how cities

have lost half their property taxes in the last few years.

The League, said Bartke, doesn't necessarily know how it might be done but would like to see the state look at the whole picture and perhaps devise a way of doing things differently.

"We need to take a new look at taxes and funding," she said, adding that an up-front approach is also needed.

"Property tax doesn't go to support property services any more," she said. "When the tax began, that's what it was for."

Now, she said, only about 14 percent of a person's property taxes comes back for those services, though the taxpayer may not realize it. The mayors believe that taxes that will go to the state should be designated that way so that taxpayers will know where their money is going, as with gas taxes or license fees for cars.

Bartke has worked on the same issues as a member of ABAG's Legislative and Government Organization Committee. That group has submitted a report to the state committee, which will go through a process of about 1-1/2 years before making its own recommendations.

Mayor returns after vacation

By Phyllis Lyon

ALBANY — Recent media reports that the city's mayor had disappeared without a trace last week appear to have been greatly exaggerated.

"I was out of town for a long weekend," said Mayor Mike

Brodsky who returned home from a sojourn 90 miles south in time for the big Measure F debate Tuesday night.

City hall officials would offer no explanation for a newspaper report which appeared over the weekend saying that the mayor had left town

for an extensive period of time and that his destination was a mystery.

"There was some question of his whereabouts for awhile, but he's stayed in contact," said Vice Mayor Robert Good. "Mike has probably learned the importance of letting city hall know where he is."

El Cerrito DMV reopens Nov. 1

The El Cerrito DMV, closed since July 1 for renovation and repairs, will reopen Tuesday, Nov. 1.

The office is located at 6400 Manila Ave. and will be open Tuesdays through Saturdays from 8 p.m. to 5 p.m.

The Oakland DMV office at 5300 Claremont Ave., which had been handling the customers who normally would have used the El Cerrito office, ended its Saturday service Oct. 22 and will return to its usual business hours Oct. 31.

Most vehicle registration transactions can be processed through the mail.

It is recommended that those customers who need to visit the El Cerrito office make an appointment by calling 235-9171.

Classes offered at 'Open House' senior center

"The Open House" Senior Center is sponsoring a series of financial planning seminars to be facilitated by Terry Jakes. Seminars are on Wednesdays; Nov. 2, Trusts, Wills, and Power of Attorney for

Health Care; Nov. 9, Managing Change; Nov. 16, Additional Information, follow-up discussion of other seminars; and Nov. 23, Closure of Class.

All sessions will be held at the

center, 6500 Stockton Ave., El Cerrito. Please call 215-4340 to register. The suggested donation is \$2. per session — El Cerrito residents, and \$2.50 per session — non-residents.

90 DAYS
Same as Cash

3 Rooms of
Carpeting
Installed
\$499

Price includes three rooms (42 yds.) of carpeting, padding & installation. As a bonus we will haul away your old carpeting.

Carpet • Vinyl • Ceramic • Hardwood
Free In-Home Estimates
Commercial & Residential
Contractors Welcome



Floor
Dimensions

2 LOCATIONS TO SERVE YOU

Albany El Sobrante
1081 East Shore Hwy. 3571 San Pablo Dam Rd.
(510) 525-5656 (510) 223-3300
HOURS: Mon. - Fri. 10-6 HOURS: Mon. - Fri. 10-6,
Sat. 10-5 Closed Sunday Sat. 10-5, Sun. 12-4

BANCROFT CLOTHING CO.

Take An Extra!!!

20% OFF

on all shoes already
reduced 30-50% OFF!

HUGE SELECTION!

• Doc Martens • Reeboks • American Eagle
• Bass • Guess • Nine West
• Nike • Converse • Sebago
• K-Swiss • Merrell • Nicole

MEN'S & WOMEN'S

Bancroft Clothing is located at 2530 Bancroft Way, across from Sather Gate
Open Mon-Fri 10-6:30 • Saturdays 10-6 • Sundays 11-6

BANCROFT
CLOTHING CO.
SAVINGS FOR HIM!

- All "White Sierra" Jackets.....20% OFF
- Embroidered "CAL SEAL"
Cable T-Shirts.....20% OFF
- Selected Ties.....30% OFF
- Selected "Russell"
"CAL" Sweatpants.....1/2 OFF
- Cotton Turtlenecks.....9.99
- Crew Sweats - Great Colors!.....12.99
- "CAL" Baseball Caps.....10.00
- Summer Clearance
Huge Selection....UP TO 75% OFF
- "CAL" Russell T-Shirts.....20% OFF
- All "High Sierra" Backpacks..20% OFF
- "CAL" Coffee Mugs.....5.50
- Quilted L/S Flannel Shirts.....28.99
- Ray Ban Wayfarers
Tortoise and Black.....34.99
- White Sierra Shorts!.....1/2 OFF
- Corduroy Pants.....32.00

2530 Bancroft Way, Berkeley • 10-6:30 Mon-Fri • 10-6 Sat • 11-6 Sun • 841-0762
Bancroft Clothing is located on Bancroft at Telegraph across from Sather Gate entrance

BANCROFT
CLOTHING CO.
GREAT BUYS FOR HER!
TAKE AN EXTRA

40%
OFF

ON CLEARANCE
MERCHANDISE
ALREADY
REDUCED TO
50% OFF IN THE JR.
& LINGERIE
DEPARTMENTS.

2530 Bancroft Way, Berkeley • 10-6:30 Mon-Fri • 10-6 Sat • 11-6 Sun • 841-0762
Bancroft Clothing is located on Bancroft at Telegraph across from Sather Gate entrance

Obituary

Miriam Ylvisaker

Miriam Ylvisaker, a writer and editor who lived in Kensington, died of a stroke on Aug. 3.

At the time of her death, Ms. Ylvisaker was an editor for the University of California's Berkeley National Writing Project and the National Center for the Study of Writing and Literacy. As a teacher at Oakland High School, she joined the first Bay Area Writing Project in 1974 and, over the years, contributed articles to the project's publications and edited its newsletters and books.

Most recently, in 1993, she edited *Teachers' Voices: Portfolios in the Classroom* with Mary Ann Smith. She was also the author of

short stories and articles that appeared in journals and magazines.

Born in Madison, Wis., in 1927, Ms. Ylvisaker was a graduate of the University of Wisconsin, where she also received a master's degree in library science. She worked as a librarian in the Richmond Public Library before becoming a teacher and later earned a master's degree in creative writing at San Francisco State.

Having contracted rheumatoid arthritis at the age of 10, Ms. Ylvisaker became increasingly disabled over the years.

Her most recent article on her disability, which appeared in *The Progressive* after one of several operations to repair her fragile bones, told of coping with the prob-

lems of home care, of the exploitation of women hired as home aides, and of the terror of being completely disabled.

The article ended in the spirit with which Ms. Ylvisaker faced her physical disability every day: "Yesterday in the evening, after swimming earlier that day, I walked — hobbled — from the kitchen table to the door without using walker or crutches. Once again, I have made it through four seasons."

She is survived by a sister, Lois Ylvisaker Kroner, a sister-in-law, Yvonne Ylvisaker, six nephews, and a niece.

A memorial service was held on Sunday, Sept. 25, in the Fireside Room of the First Unitarian Church of Berkeley.

Viewpoint

Parent assistance urged for Homecoming

By Virginia Behm
Albany High School Principal

Homecoming for Albany High School this year is rapidly approaching. Friday, Nov. 4, will bring to a close the many student activities celebrating this special occasion. The Albany High School administration wants to ensure that Homecoming '94 is a positive experience for Albany High School students and the community.

Among the many Homecoming activities is Friday's Spirit Parade, which features student-constructed class floats. It is important for all to

know that the float construction process occurs in private residences and is not an Albany High School-sponsored event. Traditionally, this activity has been a positive, creative, and rallying experience for class pride and camaraderie.

Unfortunately, some students have used this Homecoming tradition to disrupt the community and perpetuate malicious mischief against other students or personal property. The Albany Police and the Albany High School staff are committed to preserving a safe environment for both students and the community; and we need the help

of our parents. Night egg-throwing and water balloon fights are not activities associated with either the float construction process or any other school-sponsored Homecoming event. Such activities will not be tolerated.

We ask you as parents to assist us in keeping our students out of harm's way and in making Homecoming '94 the grand and special event we can all be proud of... free of incidents that damage our community or endanger our students and the pride they should feel for their school.

An explosive visit to Costa Rica

We were standing under the Arenal Volcano, changing from our lovely, air-conditioned bus to the rickety school bus that would carry us down rocky, bumpy, winding lanes and across five rivers to Arenal Vista Lodge, when there was a sudden roar, and Arenal erupted with a growl and a great puff of smoke. Cameras were in hand instantaneously, amid shouts of excitement, and only one woman was heard to cry, "Let's get out of here!"

What a great welcome to the volcanoes of Costa Rica. Of course, during the next two days such occasional eruptions became quite ordinary (how blasé can you get?). At night the red glow and some red lava dripping from the crater stirred our hearts.

Three volcanoes later we climbed our way to the spot above the Poas Volcano and looked down into a fantastic moonscape: a huge crater of wonderful shapes, colored by the fire and brimstone of volcanic eruptions, glittering in the sun, and in the center the bubbling, broiling, steaming liquid. An incredible sight and, we are told, one that is rarely seen, as the crater is usually encased in dense clouds.

But our visit to Costa Rica was more than volcanoes. It was spent in a tropic world full of wonderful and fabled creatures: birds flying and darting about showing scarlet, deep yellow, blues, greens, and even purple markings. Butterflies, from tiny to huge, iridescent, colorful, heartstopping beauty. In fact, there are 849 species of birds in Costa Rica, and 16,000 butterfly species. Dedicated bird watchers in our group counted almost 100 sightings, while I, very poor at finding them, cried out with joy at the sight of a real tucan, a green backed heron, cormorants hippity hopping their way across the water, white egrets and blue herons taking off with such beauty and grace, and even the hawks and vultures, riding the winds, wings wide and still — and more. So much more.

Traveling with Elderhostellers is a joy. We are past the age of caring about appearances. Enthusiasm, excitement, curiosity, are the mothers' milk of our travels. Every new experience, every change of scene, every drop of new information stirs us and excites us.

So awakening to the sound of howler monkeys at 5 in the morning, the sight of hordes of parakeets and parrots scolding their way from tree to tree, watching those same howler monkeys and spider monkeys pose on a tree limb, then suddenly jump to another nearby tree, was sheer joy to all of us.

A sloth visited our lodge at Selva Verdi one evening, hanging from a nearby tree branch, and slowly eating the green leaves below, impervious to our exclamations and cameras. An agouti — a cat-sized rodent with no tail — strolled beside our path for awhile. Frogs from bull frog to the tiny, red "poison dart" frogs. Someone would set up a cry and everyone would crowd around to the spot to marvel at the creature.

And the plants. Tropical plants that we see only as carefully tended house plants growing wild in


Community Folk
By Clara-Rae Genser

cloud forest, rain forest or dry forest. Blossoms of such color and texture as dreams are made of, from tiny, skinny ones to huge trunked, wide umbrellas. Many of them are covered with epiphytes (plants growing on trees taking no nourishment from the tree, but sometimes adding nutrients). A beautiful sight. In the rain forest you do see trees supporting parasitic vines that you know will kill them.

One man showed us the items he made using long vines that hang from the trees: baskets, hats, animals. Interesting.

But in addition to nature, Costa Rica is an amazing country. Thanks to then-president Carlos the UN established the University for Peace there and nearby the Radio for Peace International. Peace and the environment are of utmost importance. My favorite T-shirt shows the Air Force: flight instructor, colorful birds; the Navy: fabulous reptiles and fish; and the Army: monkeys and birds of all kinds. Costa Rica has no military. Of course, President Arias received the Nobel Peace Prize not long ago.

Reforestation is everywhere. We visited a tree nursery where they are proving that the country can be reforested with native trees. Experimental stations abound, to improve the ways of growing and handling the bounty of nature.

We passed miles of coffee plantations, hillsides full of plastic-covered fern grown for export, the hillsides dotted with orange squash that is planted and becomes squash plants; sugar cane, of course. We visited a banana processing plant where we were saddened to see some of the harsh labor conditions but interested in the care for the environment and plants.

A women's cooperative called MUSA (Women United of Sarapiquí) grows medicinal plants to sell to the nearby native peoples who have no doctors available. The story of their beginnings and difficulty was heart-wrenching, but they continue and the movement is growing.

A country of beauty, contrast, and fascination working hugely to improve itself and the world.


My friend and I stayed an extra day to raft the wildest rivers I have experienced — a river is threatened by dams. It was a wild and wonderful end to a very wonderful visit to the amazing country that is Costa Rica.

Please continue to communicate with me. Send your suggestions for interesting people, events, organizations, etc., to me at 555 Pierce St., #44, Albany 94706, or call 525-4585.

IS A SMOKE DETECTOR YOUR IDEA OF FIRE INSURANCE?

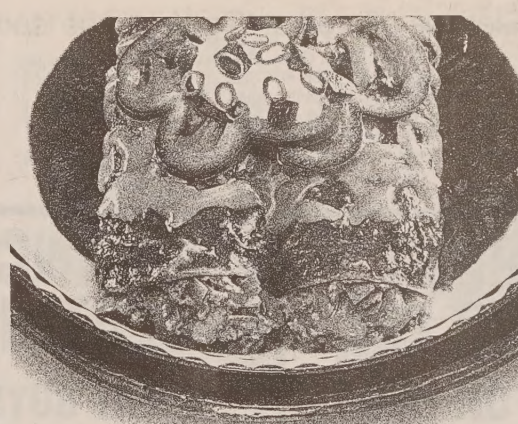
Taking these extra steps can help ensure your home against a fire ever starting.

- Test smoke detectors each month and replace batteries twice a year, when clocks are changed in the spring and fall.


For more information, call or write your local office.

Are your clothes ready for the party?


10% OFF pre-paid dry cleaning
NORGE CLEANERS
398 San Pablo Ave. • Albany • 526-3850



MAKE GREAT VEGETARIAN ENCHILADAS IN 3 EASY STEPS.

LAS PALMAS. VEGETARIAN ENCHILADAS

1. can (16 ounces) LAS PALMAS No Fat Refried Beans
2. cups (8 ounces) shredded lowfat Cheddar cheese, divided usage
1. can (4.5 ounces) chopped green chiles
1. can (19 ounces) LAS PALMAS Enchilada Sauce
- 10 corn tortillas

1. In medium bowl, combine beans, 1 cup cheese and green chiles.
2. In small skillet, bring enchilada sauce to a boil; remove from heat. Dip each tortilla into heated sauce to soften.
3. Spoon 3 tablespoons bean mixture down center of each tortilla. Roll; place tortillas seam-side down in 13x9-inch baking dish. Pour remaining heated enchilada sauce over top; sprinkle with remaining 1 cup cheese. Bake 20 to 25 minutes at 350°F.

Makes 5 servings.
Suggestions: Add chopped onions for added crunch. Serve with Mexican rice and salad topped with naturally fat-free Las Palmas Salsa Mexicana.


LAS PALMAS. Refried Beans
902633
41501 14022
MANUFACTURER'S COUPON
EXPIRES 12/29/94

MEXICAN MADE EASY.

BISHOP O'DOWD HIGH SCHOOL DRAMA DEPARTMENT PRESENTS

Arsenic and Old Lace
A comedy by Joseph Kesselring

OCTOBER 20 - 30
(See specific dates and times below)

TICKET ORDER FORM

	Preview 8:00pm Oct. 20 Thursday	Opening 8:00pm Oct. 21 Friday	8:00pm Oct. 22 Saturday	7:00pm Oct. 23 Sunday	8:00pm Oct. 27 Thursday	8:00pm Oct. 28 Friday	8:00pm Oct. 29 Saturday	Matinee 2:00pm Oct. 30 Sunday
Adults	\$7	\$10	\$10	\$7	\$7	\$10	\$10	\$10
Children Seniors Students	\$6	\$9	\$9	\$6	\$6	\$9	\$9	\$9
O'Dowd Students	\$4	\$7	\$7	\$5	\$5	\$7	\$7	\$7
Total # Tickets								
Donation								
Total \$								

RESERVED SEATS
Reserved seating will be offered during all performances for a \$5 donation. This \$5 gift helps the students pay their production expenses. When ordering, please add \$5 per ticket.


Please make checks payable and send to:
The Bishop O'Dowd Drama Department
9500 Stearns Avenue, Oakland, CA 94605

NAME _____ TEL _____
ADDRESS _____
CITY _____ ZIP _____ O'DOWD CLASS _____

TICKETS WILL BE HELD AT THE BOX OFFICE
To ensure good seating, please arrive one half hour prior to curtain.
For more information, call 577-9140.

BOOKCASES
100'S IN STOCK
OR CUSTOM ORDER
ANY SIZE
FROM \$39


THE BOOKCASE SPECIALIST
BOB'S DISCOUNT WOOD FURNITURE
2078 San Pablo Ave. • Berkeley
(BETWEEN UNIV & ADDISON) 848-6662
OPEN 7 DAYS • FREE PARKING IN REAR
PHONE QUOTES GLADLY GIVEN


Ironwood
ENGINEERING COMPANY

Civil & Structural Engineering

- Earthquake Strengthening
- Foundation Repairs
- Retaining Walls
- Drainage
- Remodels
- Additions
- New Construction
- Licensed Engineers
- Property Purchase Inspections

510/524-8058

POETRY

Each week The Journal will feature poems by students at Albany's MacGregor Primary School and MacGregor High School. Students wrote these poems during workshops with California Arts Council Poet-in-Residence Judith Tannenbaum.

For further information, call MacGregor High School: 559-6570. This project is funded in part by the California Arts Council, a state agency, and the National Endowment for the Arts, a federal agency.

MY LIFE

My life is a roller coaster up and down. As soon as things are running smooth and straight, there is a sudden jerk in a different direction.

Sometimes I am happy

and pumped with adrenalin. And the next minute I'm screaming in fear for my life.

Some can't handle it and have to get off.

But I plan on staying on this ride until my ticket runs out!

— Sara Hassan, MacGregor High School

THE QUIET THINGS

I was walking through the woods and all I could hear was owls. They sounded like "uuuuu." Mostly everywhere I see and hear the trees moving in the wind.

I was walking the river fly fishing and the quietest thing I ever heard

was the water going down and the fish jumping.

The quietest thing I ever heard was in a library.

I heard the electricity working.

On my grandma's farm I heard grass rustling in the wind.

In my room at night when I'm falling asleep it's very quiet.

In my room at my old house I listened to the willow whispering.

When the sun sets it's quiet and beautiful.

— Brian, Danbee, Demetri Ella, Jesse S., Krista and Ryan L. from Jeri Frasei's second grade class at MacGregor Primary School.

Nightmare on Elm St.



Residents at a house on the 800 block of Elm Street in El Cerrito getting into the spirit of the upcoming holiday, as are others throughout El Cerrito, Albany and Kensington.

Halloween Day at El Cerrito Plaza

Retired and off-duty children's librarians are bringing back their scariest stories for Halloween Day at the El Cerrito Plaza, as part of the Halloween Carnival to be co-sponsored by the City of El Cerrito, City of Albany, Contra Costa Civic Theatre, and El Cerrito Merchant's Association. Highlighted at the event will be the El Cerrito Library.

Geared for ages 3-13, the inexpensive carnival games, face-paint-

ing, and bounce machine, plus the free stories, prizes, and candy will turn the El Cerrito Plaza into the best and safest Halloween party in town. Improvisational theater and skits will be provided by the Contra Costa Civic Theatre.

A coloring contest and a pumpkin decoration contest start off the carnival with entries due by 3 p.m. Their stories will include such favorite as "Abiyoyo," "Witch

Bazooza," and "Aaron Kelly's Bone," and will also be geared to different age levels.

This Halloween extravaganza will take place in the breezeway between Emporium Capwells and Chuck-E-Cheese at the El Cerrito Plaza from 2 p.m. to 7:30 p.m. on Oct. 31. Be there!

For more information, contact El Cerrito Recreation services, 215-4370.

El Cerrito resident appointed to state volunteer campaign

Choice In Dying, a national, not-for-profit organization that pioneered living wills in 1967, has announced that Emily Rymland, of El Cerrito, has been appointed as a state volunteer to the organization's national educational campaign, "Choose... or someone else will."

"As a hospice volunteer and a student of nursing, I have seen the need for better communication between patients, families, and physicians concerning end-of-life medical care. Choice In Dying's campaign will help individuals and families become aware of how they can involve themselves in these decisions.

With the help of relatively simple documents like a living will and a durable power of attorney for health care, people can retain the dignity, control, and comfort they deserve at the end of life. This is the message we hope to get out during

the course of the campaign," said Rymland.

According to Karen Orloff Kaplan, Sc.D., executive director of Choice In Dying, "We thank Ms. Rymland for serving as a state volunteer. The educational activities that Ms. Rymland will be involved with in this campaign form a vitally important link to ensure that Americans, both young and old, know about their legal rights to make medical decisions at the end of their lives by using living wills and other advance directives."

Roles of the state volunteer include:

- Community Educator: available to speak at hospitals, health care facilities, civic clubs, schools or other public educational forums

- Education Outreach: can provide educational literature for personal use, or suitable for posting, to

your community about advance directives

- Media Spokesperson: available to the media to discuss living wills and other advance directives.

According to Dr. Kaplan, "Since a poll reveals that 75 percent of Americans approve of living wills while only 20 percent sign them, there is a lot of work to be done. Choice In Dying's "Choose" campaign, with the help of state volunteers, is bringing the discussion about advance directives out in the open—from the confines of hospital corridors to the living rooms of America."

Choice In Dying is a national, not-for-profit organization, best known for creating the first living will more than 25 years ago. If interested in booking a state volunteer for a speaking engagement, or to obtain a free, state-authorized advance directive, call Sam Davol, program associate, at Choice In Dying's toll-free number, (800) 989-WILL (9455).

Holiday coupons benefit Easter Seals

Enjoy a safe Halloween this month and support the Easter Seal Society of the Bay Area.

Booklets with coupons for tamper-proof free treats are available for one dollar each at American Savings Bank, Century 21, Java City, Summit Bank, Target Stores, Uniglobe, Wienerschnitzel, and Bay Area Easter Seal centers.

The Easter Seal Safe Halloween booklets include coupons for the following free items: lollipops from See's Candies, cookies from Java City, soft drinks from Jack In The Box, popcorn from Target, corn dogs from Wienerschnitzel, and

bowling at Brunswick Recreation Centers.

Proceeds help the Easter Seal Society of the Bay Area pursue its mission of helping people with dis-

abilities achieve maximum independence. We provide programs and services in Alameda, Contra Costa, Napa, San Francisco, San Mateo, Santa Clara and Solano counties.

Restaurant gives free tickets

El Cerrito's Golden Dynasty Restaurant recently held a drawing for free tickets to the upcoming

Rolling Stone's concert. Winners include Lorraine Dowling of Richmond and Ken Chrisman of Rodeo.

Read The Journal for the best local news coverage

BENTLEY SCHOOL

An Independent School Est. 1920
Traditional Academic Curriculum—Co-Educational

ADMISSIONS FALL 1995
Grades K-8

Entrance Testing Sat. Jan. 7, 1995
Information Evening, Grades 1-8
Monday, Nov. 14, 1994, 7:30 p.m.

Information on Kindergarten Evenings: Phone (510) 843-2512

ONE HILLER DRIVE • HILLER HIGHLANDS
OAKLAND, CA 94618

Bentley School admits students regardless of race, color, national and ethnic origin, gender, religion and physical handicap.

Enroll NOW!

Women in Management & Organizational Leadership Certificate Program

Mini-Series: November 5, 19 and December 3, 1994

WOMEN'S LEADERSHIP IN THE FUTURE:
NEW DIRECTIONS FOR WOMEN

with Rayona Sharpnack, president and founder of the Institute for Women's Leadership and a strategic partner of the Generative Leadership Group.

- Practical syllabus
- Hands-on skills
- Cutting edge material
- Gender free model to empower women in business

9:00 a.m. - 4:00 p.m., lunch included
Call now for details and to register.

Don't miss out!

MILLS COLLEGE

Roxi Sater, NetWork Programs
Mills College, 5000 MacArthur Blvd.
Oakland, CA 94613
(510) 430-2019



THE ACADEMY

(510) 549-0605 Est. 1969

Information Night K-8
December 1 7-8:30

- Traditional Academic, K-8
- Small Class Size
- Subject Specialists
- Latin & French
- Extended Day Care
- After School Program

Call for Reservations

2722 Benvenue Ave., • Berkeley, CA 94705

BERKELEY RESIDENTS

Are you behind on your rent, or having trouble getting move-in money together?

ECHO Housing's
RENTAL ASSISTANCE PROGRAM
may be able to help. For information on the Rental Assistance Program, call
ECHO Housing 836-4826



Recognized by the U.S. Department of Education
as an Exemplary Secondary School in 1985 & 1991

OPEN HOUSE

November 3, 1994
7:30 - 9:00 p.m.

Holy Names High School

Where young women exceed expectations!
4660 Harbord Drive • Oakland, CA 94618 • (510) 450-1110

MATILDA BROWN

There's no place like home,
unless it's the
Matilda Brown Home.

- 29 Private Units
- Month to Month Rental
- Assisted Living Program
- 2-Acre Garden
- 24-Hour Care & Supervision
- 3 Meals Per Day
- Daily Housekeeping
- Personal Laundry
- Over 120 Years Serving Elderly Women

The Matilda Brown Home
360 42nd Street
Oakland, CA 94609
510-658-5565
RCFE #011400429



MATILDA BROWN

You are cordially invited to a free seminar
GLOBAL INVESTING IN THE 90's

The Miracle of Southeast Asia
and
The Economic Reversal of Latin American Economics

Featured Speakers:

Paul Matthews
Matthews International Capital Management
Richard S. Welty Judith Weil
Welty Capital Management Merrill Lynch

Thursday, November 3rd, 1994 8:00 a.m.
Scott's Restaurant
1333 North California Boulevard
Walnut Creek, CA
Continental Breakfast Served
Complimentary Parking Available

Saturday, November 5th, 1994 9:00 a.m.
Merrill Lynch
One Kaiser Place
Orduway Building, 24th Floor, Oakland
Continental Breakfast Served
Complimentary Parking Available

RSVP—Linda Howe at Welty Capital Management
(510) 283-4960

Police Reports

Gun wielding restaurant thief escapes with cash

By K. Osborn

ALBANY — At about 4:30 p.m. on Oct. 20 a man entered a restaurant on the corner of Solano and San Pablo avenues, approached the counter, displayed a black firearm and demanded money from the cash register. When the clerk did not respond fast enough the robber went partially behind the counter and took the remaining cash from the register. He then calmly departed and was seen fleeing west on Solano Avenue. The thief was described as an Hispanic male in his 20's, five feet three inches tall, weighing 130 pounds, with jet black hair, slicked back, brown eyes, wearing a gray sweat shirt and dark black framed glasses. Police have reviewed the video tape and are investigating.

At 9:30 p.m. on Oct. 16 officers responded to complaints of juveniles making loud noise near Terrace Park. Officers found six teens, boys and girls ages 14, 15, and 16, being noisy. They were told to stop the noise and move on, which they did.

At 9:45 p.m. officers were again called regarding a noise complaint on the 1100 block of Neilson Street and found the same group. They were again told to stop the noise and move on. They agreed, but not before one of the boys dropped his pants and mooned the officer. No action was taken as the teens began to leave the area.

The officers were called a third time at 10:30 p.m. regarding noise at Marin School. Officers found the same group engaged in a pillow fight in the courtyard of the school and causing foam from the pillows to spill over the yard. The teens were transported to the Albany Station and their parents were called and apprised of the situation. They were requested to pick up their children which they did.

Between 4 p.m. on Oct. 14 and 7 a.m. on Oct. 17 unknown vandals used white and black marking pens to write graffiti on several doors and windows at Marin School. There were no witnesses.

Unknown vandals used blue spray paint to paint graffiti on a business on Tulare Street near

Solano Avenue between 6 p.m. on Oct. 15 and 5 p.m. on Oct. 16. There were no witnesses.

On the night of Oct. 17 Albany Police were notified by Oakland Police that they had found a 1984 Chevrolet Camaro that had been reported stolen from Albany. It was not stripped and the plates were not missing. They did not have any suspects in custody. The owner was notified.

At about 2 a.m. on Oct. 18 Albany Police were notified that a 1982 Datsun 280ZX, which was reported stolen from the 1100 block of Brighton Avenue on Aug. 22, was found in Kensington. The car had different plates but was not damaged or stripped. There is no suspect in custody. The owner was contacted and the car was released to him.

An Albany man reported being approached by a black male adult who asked him for the time while he was walking on the 800 block of Solano Avenue at about 10:30 a.m. on Oct. 18. The suspect then ordered the man to lie on the sidewalk while he appeared to be holding a weapon in his right hand under his jacket. When the victim complied, he was ordered to give up his wallet and keys. The suspect was last seen running north on the 800 block of Polk Street. Police are investigating.

On the afternoon of Oct. 18 officers responded to reports of a man walking on the 1300 block of Solano Avenue while naked. Officers found the man was indeed naked and was talking rapidly and incoherently. He was taken into protective custody and transported to the Albany Station. Berkeley Mental Health was notified and responded. He was transported to a medical facility without incident.

During the early morning hours of Oct. 19 Albany Police found a 1985 Olds Cutlass parked on the 1100 block of 8th Street which had been reported stolen from Berkeley on Oct. 16. The right rear window was broken out and the steering column had been pried. It was towed and the owner was notified.

On the morning of Oct. 19 a Point Richmond man was contacted

at Washington and San Pablo avenues and found to have \$5,000 in outstanding warrants from Oakland. He was processed without incident.

Officers stopped an Oakland man when they observed him driving erratically and then involved in a dispute with another driver on the afternoon of Oct. 19. The man gave officers another person's drivers license (which had been stolen) and tried to convince officers he was this other person. He was arrested and his vehicle was impounded. The vehicle was found to be stolen from Walnut Creek and the plates belonged to another car. Plates stolen from Berkeley were found inside the car. The driver was also found to have two outstanding warrants from Oakland. He was charged accordingly and held for appearance in the Berkeley/Albany Municipal Court on Oct. 20.

Officers observed a San Francisco man sleeping on a bus bench at Solano and San Pablo avenues at about 3 a.m. on Oct. 20. While doing a welfare check the man was found to have outstanding warrants from San Francisco and BART. He was arrested without incident.

At about 4:30 a.m. on Oct. 20 officers found evidence that indicates that someone has been using delayed incendiary devices to start brush fires in the Albany Hill area. They are investigating.

Officers responded to the area of Sonoma and Tulare streets on reports of two juveniles throwing newspapers that were lit on fire into yards at about noon on Oct. 20. Officers found two 12-year-old Berkeley boys on the east side of Marin School holding a burning newspaper. They apologized for not thinking and for playing with fire. They were admonished for their behavior and sent on their way.

While walking to school on the morning of Oct. 21 a 12-year-old Albany girl was grabbed on the right shoulder by an attacker who then produced a knife and placed it at her throat. When she told her attacker that she didn't have any money, he punched her in the ribs and ran away. Police are investigating.

See BLOTTER, page 16

El Cerrito man confesses to Big 5 bush fire

By Dawn Frasier

EL CERRITO — An El Cerrito man admitted to setting juniper bushes on fire in the Big 5 Sporting Goods lot at 11:15 p.m. Oct. 6.

Seven-Eleven was robbed at about 8:12 p.m. Oct. 22. A Richmond man is accused of brandishing a knife at the clerk and demanding cash from the register. The suspect fled but was later arrested by BART police.

A Pinole man reported that a passenger in a nearby vehicle brandished a pistol at him. The incident occurred at B and Behrens Street at 4:30 p.m. Oct. 14.

A San Pablo man was arrested after he picked up \$40 dropped by a woman in the grocery store and refused to return it. The incident occurred at 11:35 p.m. Oct. 22.

Five male juveniles were detained by BART police on the afternoon of Oct. 20; they were accused of spraypainting columns along the BART trail.

Field Management at El Cerrito Plaza was burglarized between Oct. 1 and 3. The person who entered using a key destroyed equipment and vandalized the office with paint, causing extensive damage.

Cash was reported stolen from a desk in a locked room at the Music Works during the night of Oct. 10.

In the 6800 block of Portola Drive, a Richmond male juvenile was arrested for smashing a residential window in an attempt to gain entry at about 8:38 a.m. Oct. 18, then pouring gas in a rear shed.

The same juvenile is accused of entering an unlocked garage in the 6600 block of Eureka Avenue Sept. 15, taking golf clubs and balls, and starting a fire.

In other residential burglaries, bikes were taken from garages in the 1900 block of Junction Avenue at 2:30 a.m. Oct. 18 and the 2500 block of Tassajara during that night.

Between Oct. 8 and 11, someone stole a trailer from the 2700 block of Tulare Avenue.

Four motor vehicle thefts were reported. A 1988 Plymouth Voyer mini-van was taken from the 5900 block of Hill Street during the daytime Oct. 10; a 1981 Chevy Monte

Carlo was taken from the lot of Del Norte Place during the night of Oct. 13.

During the night of Oct. 18, a 1985 Pontiac Firebird was taken from the 800 block of Balra Drive; the car was recovered.

During the next night, a 760 Cutlass was taken from the 5500 block of Macdonald.

Vehicle entries and property thefts from vehicles were reported on the 1600 block of Richmond during the early morning hours of Oct. 13 (electronic items), the 2500 block of Alva Avenue during the early morning hours of Oct. 13 (indash stereo), at Key north of Cutting Boulevard during the daytime, Oct. 5 (miscellaneous items taken; spare tire in trunk slashed), and the 1300 block of Liberty at about 5 p.m. Oct. 2 (license plate taken).

The thief who shattered a window in the 5900 block of Hill Street during the daytime Oct. 11 caused about \$75 in damage and took \$1 from the car.

During the night of Oct. 12, two cars were entered in the 800 block of Seaview Drive. In one case, an indash stereo and dash were damaged in an unsuccessful attempt to steal the stereo; in the other, an indash stereo and a radar detector were stolen.

Two vehicles were entered at Peerless and Hill. On Oct. 13, a glove box was rifled, but nothing was taken from the vehicle. The next day, miscellaneous items were taken from a second car.

In the 900 block of Galvin Drive, door and trunk locks were punched on one vehicle during the night of Oct. 12; the vehicle was searched, but nothing was taken. During the next night, a second vehicle was

entered and a cassette player and a tape were stolen.

In acts of vandalism, a mobile top was slashed in the block of Yolo Avenue during the night of Oct. 18. In the lot at Home Furnishings on the evening of Oct. 17, someone cut a cement block through a window but was evidently off when the block hit the wheel and set off the horn.

A tire was slashed in the block of Belmont Street during the evening of Oct. 16; two tires were punctured in the 6500 block of Fairmount Avenue during the night of Oct. 7.

Someone opened the trunk of a vehicle during the night of Oct. 7, causing all the tires to flat. A Richmond male juvenile was arrested on the morning of Oct. 7 for throwing rocks at a vehicle in the 1500 block of Madison Oct. 12.

A sweatshirt was taken from a rack at the Community Center during the daytime Oct. 7, causing all the tires to flat.

A San Pablo man was arrested at Potrero Eastshore Boulevard at 2:30 p.m. Oct. 2 for possession of a phetamine for sale and a handgun.

Shoplifting arrests were made at the Warehouse (a San man), at Target (an Oakland juvenile), and at the Emporium Oakland women and an El Sol woman).

At the Pet Food Express men were seen loading a dog into a truck, then driving away at 4:50 p.m. Oct. 7.

A gun, wallet and glasses turned in to the lost and found.

Subscribe to
the Journal —
call 339-4040

McCaulou's

MEN'SWEAR SALE!

<p>White CREW SOCKS Value Pack 6 pr. 6.99 1.17 pr.</p> <p>Clearance SALE 50% OFF On Selected PANTS SHIRTS CAPS RUSSELL SWEATS BELTS SHORTS</p> <p>Fancy Patterns DRESS SWEATERS Great Gift Idea 30% OFF Reg. 21.00</p> <p>"Quilted" FLANNEL SHIRTS Super Value 34.95 Asst. Plaids</p> <p>HANES BEEFY TEES 8.95</p>	<p>The Classic GOLF SWEATERS 20% OFF Cardigan 23.99 V-Neck 19.99 Vest 15.99 All Colors</p> <p>FALL JACKETS By White Sierra Reg. 55.00 to 100.00 NOW 44.99 to 69.99 Super Value Great Looks</p> <p>Super Buy SWEAT PANTS By Tultex 12.95 pr. Ash, Navy, Black, Grey</p> <p>The Solid Mesh POLO SHIRT By Crosscreek 100% Cotton 19.95 The Favorite 10 Colors</p> <p>All Men's HANDKERCHIEFS 25% OFF</p>	<p>Executive DRESS SHIRT 100% Cotton Pinpoint 20% OFF Reg. 36.95 You Pay 29.56 White Blue</p> <p>TIE TABLE Reg. Up to 40.00</p> <p>ALL TIES 50% OFF Or More All Brands</p> <p>The Relaxed RUGBY SHIRTS 19.95 Good Asst. Compare at 30.00 or more</p> <p>Early Buy Value TURTLENECKS 100% Cotton • 10 Colors 25% OFF Turtlenecks Reg. 13.95 10.47 Mock Turtle Reg. 16.95 12.71</p>	<p>Fall Plaid FLANNEL SHIRTS Great Value 19.95 Aviat and Pacer</p> <p>JOG SUITS 25% OFF Reg. 42.95 NOW 32.21 Reg. 39.95 NOW 29.96 Great Selection • Great Looks</p> <p>HAGGER Wrinkle-Free Cotton PANTS Reg. 40.00 32.99 No-Iron</p> <p>501'S LEVI'S BLUE DENIM Washed Jeans Reg. 35.99 19.99 Great Buy</p> <p>The Great THOMSON DRESS SLACKS 25% OFF Reg. 48.00 36.00</p>
--	---	--	---

McCaulou's Montclair is located at 6211 Medau Place, Oakland • Across from Payless, Montclair Village • Mon. thru Sat. 10-6, Sunday 12-5

NEW PIECES

Fabric & Chamber Music
1597 Solano Avenue
Berkeley, CA 94707
510/527-6779

SALE!

ONE THIRD OFF

One third off all fabrics and books
Friday, Saturday and Sunday,
October 28-30, 1994.

- Carlberg Jones

WE'RE OPEN 10-6 MONDAY TO SATURDAY, AND 12-5 SUNDAY

david M. brian

In person from Ireland
Ciara McKinney
from "Belleek" Porcelain
Thursday, October 27 from 11-3



Come and meet Ms. Ciara McKinney, one of Belleek's finest painters. Ciara comes to David M. Brian to demonstrate the unique artistry that goes into making each piece of Belleek. She will also personally sign your Belleek purchases made during this event.

As always, beautiful free gift wrap and mailing service.
In store engraving while you wait.

David M. Brian is located in the Broadway Plaza Center
1126 Broadway Plaza, Walnut Creek • Open Weeknights until 9:00 p.m.
947-1991 1-800-833-2182

In the Game



By Peter Mentor

Coming of age

This is a coming-of-age column and there are no better places to start than Albany girls' volleyball and Berkeley football.

Last year the Cougars were a young team of seven very talented freshmen, and the only thing missing was varsity experience. This year as sophomores and with the addition of O'Dowd transfer Katie Akana, the Cougars are unstoppable.

Albany pulled off what was considered an upset in the first week of the season by knocking off Bishop O'Dowd, the first time that's been done since 1991.

On Tuesday Albany proved that win was no fluke by beating previously undefeated El Cerrito to win the Alameda Contra Costa Athletic League regular-season championship.

In beating O'Dowd and El Cerrito, the Cougars have shown the future is now for this still young team. It's scary to think that they will be like next year with 11 of 12 players coming back.

This is a team literally coming of age. Seven sophomores will be seven seniors two years from now, making this year look like the mere groundwork for something really big.

Albany has matches against Kennedy and St. Elizabeth left, and the Cougars should go undefeated in the ACCAL on the way to the No. 1 seed in the North Coast Section Division IV playoffs.

Another coming of age team is Berkeley football. Berkeley's 39-9 victory over Antioch shows a team that is not only improved from last season, but is a legitimate playoff contender.

Of course, Berkeley's lopsided loss to De La Salle a week before shows the Jackets are no match for a team of that caliber, yet, but no one has beaten the Spartans in the last 33 tries.

When Antioch played De La Salle close, it was a statement to the rest of the Bay Valley Athletic League that the Panthers were a good team and would probably take second or third in the league. So much for predictions. I thought Antioch was going to crush Berkeley and I'll gladly eat my words to see the Jackets rise to the top overall.

Getting to the North Coast Section playoffs will take some work because of the strength of the teams in the BVAL. Berkeley needs at least one win, and two should get the Jackets to the NCS and the post-season.

The Jackets have three games starting this Friday night at Pittsburg (2-2 league, 3-4 overall). The Pirates' two league wins are over the two worst teams in the league, and if Berkeley wins that game and defeats Vista loses to De La Salle, the Jackets could be tied for second place in the league.

Next Friday Berkeley comes home for Senior Parent's Day and the parents should go home happy after Berkeley crushes the Valley. If the Jackets win that game, they don't have to go to North Coast.

The final game Nov. 11 against Vista could be for second place in the BVAL and an automatic berth in the NCS playoffs.

Unlike Berkeley, Albany football is a team that has vastly improved over last year, but has yet shown it is ready to play with the big boys.

Cougar volleyball: Bold, brash — and best in ACCAL

By Peter Mentor

If you want to have a truly frightening experience, get on the other side of the volleyball net against Albany, a girls' team with serious attitude.

That angry little guy plastered on pickup truck windows with the words "No Fear" comes to mind when this team takes the court.

They are young and brash, fearless in the face of whatever the opponent has to offer. The Cougars are a team that expects to win and they do.

"We have an attitude and I like it," said Albany sophomore Katie Akana, who was fired up the entire match. "A lot of teams don't like us very much because when we get fired up we're not afraid to let them know it."

Tuesday night Albany showed absolutely no fear, beating previously undefeated El Cerrito 3-1 to overcome the last real hurdle in the way of the Alameda Contra Costa Athletic league regular-season title.

The victory in Albany brought the Cougars to 10-0 in the ACCAL, 15-0 overall with two matches left

against some league basement dwellers.

El Cerrito "slipped" to 7-1 in the ACCAL, 10-2 overall for second place in the ACCAL. The Gauchos are in line to play Bishop O'Dowd in the league semifinals for the right to face Albany in the ACCAL playoff finals for the other half of the league title.

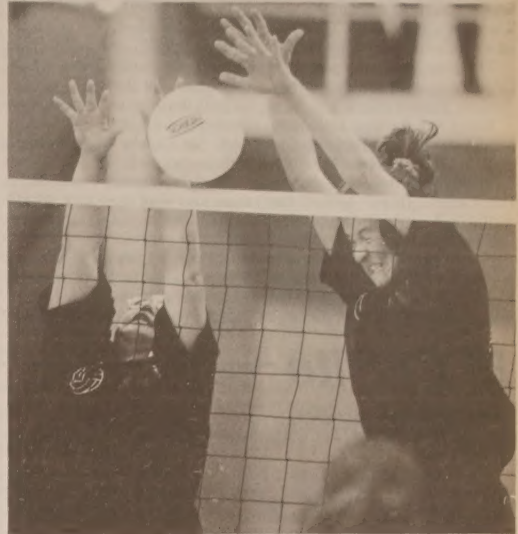
It's easy to see why this match had all the importance of a championship bout, even though there is still one week left in the season.

El Cerrito had just come off its biggest win ever after beating O'Dowd 3-2 last Thursday in an extraordinary match where the Gauchos had taken the first two games, then lost the next two against the Dragons to force a fifth game.

In the final game El Cerrito missed four chances at match point. O'Dowd actually had match point in its grasp but was thwarted when El Cerrito senior Sarah Bjeldanes blasted a match-saving 10-footer for the side out.

The Gauchos came back on a pair of aces by Japanese exchange student Noriko Sakashita to set

See WIN, next page



El Cerrito's Sarah Bjeldanes (right) blocks a spike. (Left is Karen Mloki) in last week's O'Dowd game. Jeff Lindquist

Gauchos crush Mt. Diablo
El Cerrito holds slim chance of division title

By Peter Mentor

El Cerrito made Homecoming Night a happy one by beating the daylights out of Mt. Diablo 47-0 in non-league action Friday night El Cerrito.

If ever there was a time to be coming around for the second half of the season, this is it. The Gauchos (1-2 league, 3-4 overall) hold a slim chance of winning the Alameda Contra Costa Athletic League Stone Division title and with it a trip to the North Coast Section playoffs. It will take a miracle finish and some help from Albany for that to happen. First off, El Cerrito needs to beat St. Mary's, Albany and De Anza in the next three weeks. Then, Albany has to beat St. Mary's in the final game of the regular season. If that happens, if El Cerrito pulls off three wins over the division leaders and the four contending teams finish tied at 4-2 in the division, then the Gauchos would win the Stone Division and go on to the NCS post-season playoffs. El Cerrito faces divi-

sion leader St. Mary's in Berkeley this Saturday (1:30 p.m. kickoff). Next Friday the Gauchos are away at nearby Albany (3:30 p.m.). The team returns home for the season finale against De Anza Nov. 11.

Even if the Gauchos do not win them all, they can still play the spoiler by eliminating any team they beat, and nothing would suit this team more than to win the last three games against three of the best teams in the league.

St. Mary's (4-0 league, 6-1 overall) is the toughest team in the league this season, so if the Gauchos want respect, the place to do it on the Panthers' home turf.

Albany (2-1 league, 4-1 overall) and De Anza (3-1 league, 4-3 overall) played last week, with the Dons dismantling the Cougars 47-35 to tighten the divisional race. Those teams know the Gauchos are coming around after a slow start, which is bad news

See El Cerrito, next page

BHS defense effort
stifles Antioch High

By Scott Kaplan

Even though Berkeley won five of its first six games, it took last Saturday's 29-8 win over Antioch to solidify the notion that yes, the Jackets are for real.

The home victory over the Panthers, ranked 15th in the state, clinches a winning season for the Jackets. Berkeley now is seriously in the hunt for a potential north Coast Section 3A bid.

"I think this is Berkeley's biggest win in the last 10 years," said Jacket assistant coach John Gradwohl. "We needed to prove that we could play in our league and play against a high quality team in our league, and Antioch's right there."

It wouldn't take a Rhodes scholar to figure out that defense was Berkeley's key to victory. Quite simply the Jackets were stifling, limiting Antioch to 35 yards of total

offense.

Panther quarterback Perris Verduzco was terrorized, getting sacked six times while tossing three interceptions. Verduzco completed 4 of 15 passes for 68 yards.

'I think this is Berkeley's biggest win in 10 years'

—JACKET ASSISTANT COACH JOHN GRADWOHL

The Panthers' vaunted running game also went nowhere. Standout fullback Josh Del Prado was held to 14 yards rushing, while Pittsburg transfer Tyrell Evans rushed for just 10 yards.

"In the coaching business

See BERKELEY, next page



Elementary school students from around the East Bay — 323 of them — competed last week's championships. Jeff Lindquist

Young harriers race in Oakland

The Oakland Diocese Catholic Youth Organization cross country program came to a close Friday night in the Championship Meet at Joaquin Miller Park in Oakland.

Twenty-three teams from elementary schools in El Cerrito, Berkeley, Oakland, Piedmont and as far away as Fremont and Pleasanton converged on Woodminster Meadow to run the 1-mile course for the title this season.

The 323 runners were split into two age groups of 3rd- to 5th-

graders and 6th- to 8th-graders in separate races for boys' and girls' teams. Team scoring in the four races was based on a minimum three runners per team per division and the winner and runner-up in each division received a banner.

Members on the top five teams were awarded ribbons and the first 20 individual finishers in each race also got ribbons.

Included in the races were local teams from St. Joseph and the School of Madeleine in Berkeley, and St. Jerome and St. John the

Baptist in El Cerrito.

The best local female finisher was Veronica Shivers from St. Joseph Berkeley, who placed third among girls in the 3rd-5th grade division in 7:33.84.

Ryan Torres from St. Jerome School in El Cerrito also made it into the Top 10 by finishing eighth out of 73 boys in the boys 6th-through 8th-grade division. Torres ran the course in 6:25.20.

Here are the results for each division including the top five

See HARRIERS, next page

St. Mary's is one step
closer to NCS playoffs

By Peter Mentor

St. Mary's played half-court football last Saturday in its 45-0 shutout of Salesian, and the Panthers quietly continue to gobble up opponents in the Stone Division of the Alameda Contra Costa Athletic League.

This game was a testament to a Panther defense that only allowed the Chieftains to cross midfield once in the game, and that was to the St. Mary's 49-yard line.

The Panthers held the Dons to 10 yards rushing and 56 yards passing to completely dominate the game. St. Mary's defense accounted for three sacks, one inter-

ception and a safety that led to the final 2 points of the game.

The victory brought St. Mary's to 4-0 league, 6-1 overall with three games remaining, one of them a non-league contest against Jefferson of Daly City.

The Panthers hold their destiny: win two league games, win the division and go to the post-season. At stake here is a North Coast Section playoff berth, the reward for winning a divisional title in the ACCAL. It is well in the Panthers' grasp.

The Panthers play at home against El Cerrito (1-2 ACCAL, 3-4 overall) this Saturday (1:30

See ST. MARY'S, next page

Albany falls to De Anza
despite plenty of yards

By Scott Kaplan

Only very keen sight could have distinguished last Friday's Albany-De Anza football game from a track meet.

In an ACCAL match-up between two teams barely in the NCS bubble, the mercurial Dons zoomed past Albany 47-35. The win improves De Anza to 4-3 overall, 3-1 in the ACCAL. Albany drops to 4-2 overall, 2-1 in the ACCAL.

Albany falls to third place in the Rock division of the Alameda-Contra Costa Athletic League, while the Dons move to second behind front running St. Mary's.

If you're a stat freak you probably drooled after reading the box score from last week's game.

Combined, Albany and De Anza racked up 993 yards from scrimmage. Despite losing, Albany held the edge in yards, 501-492.

For the victorious Dons, second-year coach Greg Ochs used a plethora of running backs and got results. On the night De Anza rushed for 457 yards.

Vegas Shackelford ran for three scores, while speedy Kennedy transfer Aaron Mouton rushed for 157 yards and two touchdowns. Dee Moronkola also scored two TD's for the Dons while rushing for 112 yards.

Albany's James McKinney had perhaps his best game in an already splendid season, rushing for

See ALBANY, next page

Berkeley harriers pass Liberty Berkeley

By Peter Mentor

Berkeley boys' cross country won its first duel meet of the season in beating Liberty Thursday on a 3-mile course at Point Pinole.

The race was held part of a larger race of all the Bay Valley Athletic League teams.

Baron Sun finished 16th overall and was the first Berkeley finisher in 17:35. Sun beat Liberty's Hugo Ordaz by three seconds and that one place gave the Yellowjackets the victory.

Scott Loken, who was not feeling well before the race, was next in 18:07 in 22nd place. Liberty had the 23rd overall runner, which was another close call for the Jack-

ets in that one-point victory.

Liberty placed two runners in before Berkeley's David Taylor (18:35) finished, but Gabriel Orozco (19:22) and Ari Houser (20:20) surrounded another Liberty runner for the win.

Both Berkeley and Liberty were incomplete for the girls' varsity race, but Phoebe Seaton placed 20th overall in 23:19.

Berkeley's junior varsity boys' team also won their race 15-50 against an incomplete Liberty squad.

Breandian Langlois finished the 2-mile course in 11:48 to place 12th overall, while Alex Kreit (12:01) placed 18th. Toby Perry

(29th, 12:15), Alan Aki (44th, 12:51), Chad Hanson (46th, 12:56), Nick Dicostanzo (69th, 14:32) and Eugene Blackwell (76th, 16:37) also ran.

At the Soquel Invitational Saturday near Santa Cruz, Sun placed 4th in the large school race, running the 2.5-mile course in 15:11. Andrew Berger, running injured, placed 77th in 16:52.

Seaton placed 106th in 20:03 in the girls' varsity race and Taylor was 22nd in 15:31 in the frosh/soph race.

Berkeley races against Antioch and Monte Vista Thursday and then gets ready for the BVAL Championships on Nov. 4.

Continued from previous page

people always talked about defense wins championships, and offense wins games," said Jacket head coach Mike Tuaisosopo.

"Today was our day (defensively). We were not going to let up one second on Antioch. Our kids get all the credit because they responded to the challenge."

Offensively Byron Anderson and J'Juan Cherry led a corporate rushing attack with 84 and 81 yards respectively. Seven different running backs carried the ball for Berkeley, and they managed to roll up 243 yards. Aside from scoring four touchdowns, the Jacket's ground game did a fine job keeping Antioch's already anemic offense off the field. Berkeley had the ball for 30 and half minutes, compared to 17:30 for the Panthers.

Berkeley took control of the contest early, jumping out to a 20-0 lead.

On their first possession the Jackets marched 43 yards on 11 plays for the score. The drive was capped off by a Cherry 2-yard touchdown run with 6:37 left in the first quarter.

The Jacket 6-0 lead stayed that way until 3:12 remained in the second quarter. Then sophomore Devin Marti broke loose for a 21-yard touchdown run. Marti's score was set up by Cherry's second

interception on the day.

Gwangee Pittman, who's heroics in the defense backfield sealed a win over Liberty, picked off Verdusco pass with 1:52 on the clock. Two minutes later, quarterback Prentice Walker was in the zone from a yard out.

Antioch got on the board in the final seconds of the first half, but the Jackets put the game away in the second.

A Cherry 10-yard touchdown run capped off the yard drive, and gave Berkeley a 26-8 third quarter lead.

The Jacket's kicking game even got into the game as Ahmed Kamara nailed a 38-yard field goal in the fourth quarter.

Berkeley now stands in second place at 2-1 in the Bay Valley Athletic League (6-1 overall). The Jackets trail De La Salle and Monte Vista (3-0 overall). Antioch, which gave De La Salle more of a challenge than anyone has for the entire season, falls to 1-2 overall, 2-2 in the BVAL.

Every game in the Bay Valley Athletic League is a test, and tomorrow at 7:30 the Jackets travel to Pittsburg to take on the Pirates. Last week Pittsburg High downed a troubled Pinole Valley squad. Coach Hero Pardi's Pittsburg team is 3-4 overall, 2 in the BVAL.

El Cerrito

Continued from previous page

for anyone who thought El Cerrito was a walkover in the division.

About a week ago El Cerrito pounded Salesian 60-8 and the big win this past week brought the Gauchos' offensive output to 107 points over the last two weeks, while allowing just 8 points on defense.

El Cerrito is led by running back Ayodele Mitchell and quarterback Charles Lovell, who combined for six touchdowns against Mt. Diablo.

Mitchell is finally reaching his potential after being one of the leading rushers in the league last year. The 5-foot-8, 180-pound senior ran 15 times for 175 yards and scored on runs of 33, 25 and 42 yards, going 100 yards on three touchdown runs.

The week before Mitchell ran for 257 yards and scored four touchdowns, giving him 432 yards and

seven touchdowns in just two games this season.

Lovell had the hot hand against Mt. Diablo, throwing 9-for-13 for 156 yards and three touchdowns, including scoring passes of 9 and 14 yards to junior wide receiver Jamaal Cotright and a 6-yard touchdown pass to sophomore Antoine Lacy.

Lovell also found sophomore tight end Donny Davis twice for 57 yards. It looks like El Cerrito could be hitting its stride late in the season. This season may have turned out differently had El Cerrito won the close game against Encinal in the league opener. The Gauchos had a chance to win that game late in the fourth quarter, but fumbled and ended up losing 20-13.

The loss didn't seem like much then, but Encinal is now 4-0 in league, 6-1 overall. A win in that game and El Cerrito would be half a game out of first place, tied with Albany and De Anza.

St. Mary's

Continued from previous page

p.m. kickoff), then the non-league game against Jefferson next week and finally the all-important match against Albany on a Thursday, Nov. 10.

On Friday De Anza (3-1 ACCAL, 4-3 overall) did St. Mary's a big favor by beating Albany (2-1 ACCAL, 4-1 overall), keeping the Dons and Cougars half a game out of first place.

Albany has the best shot at taking the Stone Division title from St. Mary's, but the Cougars need to win at least two of their last three games and must beat the Panthers in the season finale to do it.

Albany faces Salesian (1-3 ACCAL, 1-6 overall) this week and El Cerrito next week before meeting St. Mary's. The Cougars need the Dons to lose at least one more league game if Albany is to win the division regardless of what St. Mary's does.

St. Mary's has a huge edge over De Anza because the Dons need to win their three remaining league games and have the Panthers lose their last two league games to win the division. A win by St. Mary's or loss by De Anza eliminates the Dons.

Win

Continued from previous page

up the sixth match point of the contest and finally won it 17-15 to take the match victory and stay undefeated in league.

El Cerrito came to Albany with a lot of confidence and momentum, but the Cougars swept all that aside by playing outstanding volleyball.

Albany won the first two games 15-12 and 15-10, then lost the third game 15-4. The fourth game could have gone either way, but El Cerrito could not get over the hump.

The Cougars kept taking the lead and the Gauchos would tie it up, mostly on the hot hands of Sakashita and the all-around incredible play of Bjeldanes.

The game was tied at 1, 4, 5 and 9 before Albany made its final move as Cougar junior Brook Williams served five consecutive points, including two aces to set up match point.

El Cerrito saved off one match point for another chance at the ball, but Albany sophomore fireballer Lindsay Kagawa ended a long rally by blasting one of her patented kills to set up the second match point.

Cougar sophomore Sara Ness was instrumental in the final flurry, scoring one point of a quick

Offense rolls on

The St. Mary's offense keeps rolling on, opposing defense, scoring 2 points in the first half and 23 points in the second half.

Panther quarterback Jason Bivens connected on eight times for 125 yards and one touchdown on a 31-yard pass to Nathan Fripp in the second quarter. Bivens had three prime receivers for the game. Fripp hit Fripp twice for 43 yards, connected with Young twice for 45 yards and found Rob Giamonte once on a 37-yard pickup.

The passing game opened up the running game. Fripp ran for 40 yards and one touchdown in the first half, while Norman Hayes picked up 68 yards and scored two touchdowns on runs of 14 and 25 yards. Joe Hiraoka ran five times for 25 yards, picked up six points on a 2-yard touchdown to start the second quarter scoring.

The Panthers continued to use backup quarterback Dane Koths in conversion situations. Koths tossed 2-point passes to Young, Hiraoka and Bivens.

Harriers

Continued from previous page

runners, the top three schools and the local schools:

In the 3rd-5th grade girls' division, Kate Chadwick of St. John's San Lorenzo won in 7:13.58 and her sister Sarah Chadwick placed second in 7:26.86, just ahead of Shivers. Jennifer Randazzo from Holy Spirit in Fremont was fourth and Zinzi Evans of St. Elizabeth in Oakland was fifth.

St. John's San Lorenzo won the 3rd-5th boys team race with 14 points, followed by St. Theresa in Oakland (35 points) and St. Joseph Alameda (38 points).

In the 3rd-5th grade boys' division, Tavis Mason of St. Joseph Alameda won in 6:51.61 and Scotty Chromy of Holy Spirit Fremont was second in 6:59.79.

Julian Carrington was third, while Oakland locals Eddie Torres of Corpus Christi (7:12.25) was fourth and Lamarr Couttine of St. Augustine (7:12.55) placed fifth.

St. Joseph Alameda won the 3rd-5th grade boys' team race with 16 points, while Corpus Christi (24 points) and St. Augustine (28 points) placed second and third.

In the 6th-8th grade girls' race, Paula Calhoun of St. Augustine of Pleasanton won in 6:35.80, while teammate Jessica Felts was third as that team won with 12 points.

St. Joseph Alameda edged St. Augustine of Oakland by one point

to take second in the team scoring.

Ashlee Nulvey of St. Joseph Pleasanton was second, while Erin Dangerfield from St. Augustine in Oakland placed fourth and Patrice Wakeley of All-Saints in Hayward took fifth.

In the 6th-8th boys division, Travis Johnson of St. Joseph Alameda won in 6:13.46 and his teammate Alex Mason placed second in 6:17.30 to give that school the team victory at a meet low 10 points.

Brian King (6:17.89) and David Respecke (6:18.94) of St. Edwards took third and fifth to lead their team to second place (17 points), while Thomas Leroy-Munoz from Corpus Christi in Oakland took fourth place in 6:18.42, helping his team place third (20 points).

ST. JOSEPH BERKELEY

Following in Shivers' footsteps in the 3rd-5th grade division was teammate Laischa Walton, who finished among the Top 15 at 8:33.57.

Also running for St. Joseph were Deminika Spears (43rd, 10:00.17), Erica Ross (44th, 10:00.62), Avani Lewis (77th), Ayesha Smith (78th), Chino Greep (84th), Sara Earle (88th), and Danielle Johnson (95th).

In the boys' 3rd-5th grade race, Cleo Ross placed 20th in 7:55.48. Jamar Hooker (9:20.16) placed 52nd and Keith Thornton (9:20.86) took 54th.

In the 6th-8th grade races, Mary Walton placed 16th, running a fine 8:06.18 on the tough course. Amanda Shivers was 30th in 8:33.30 and Tyilisha Oliver placed 63rd. For the boys, Anthony Charle placed 12th in 6:45.03. Chris Hardin (7:07.08) placed 22nd and Dannie Oliver (8:38.77) took 59th.

ST. JOHN THE BAPTIST, EL CERRITO

St. John finished 12th overall as a team in the 3rd-5th grade girls division led by Danielle Vincent, who ran 9:04.72 for 24th place. Clarissa Bautista (68th), Monica Drymon (85th) and Kamaiya Warren (89th) also ran.

Jackie Bryant placed 31st in 8:36.96 and Monica Shorter was 44th in 9:40.23 in the girls 6th-8th grade division. Tahirah Thompson placed 58th.

Damon Hall placed 57th in 8:21.93 in the 6th-8th grade boys' division, while Joseph Bryant took 61st in 8:49.95 and Michael Ortiz was 71st in 9:49.90 also ran.

ST. JEROME, EL CERRITO

After Torres finished eight in the 6th-8th grade boys' race, there was Donnie Bailey placing 19th in 6:55.59. St. Jerome could have placed as a team had there been a third scoring runner.

SCHOOL OF THE MADELEINE, BERKELEY

Colleen Finley led the 6th-8th grade girls from this school, placing 33rd in 8:46.81, while Sharon O'Reilly was 43rd in 9:11.48. Megan Wenmer (57th), Lauren Monary (60th) and Caiti Kelly (61st) competed as well.

Nine runners came to run the 6th-8th grade boys' division and Francis Lipinski led them all by placing 25th in 7:11.28. Rob Selhorst was 27th in 7:13.19, followed closely by Chris Kunigenas in 30th at 7:16.09.

After them came Church Erdman (39th, 7:43.31), Nick Maniatis (40th, 7:43.56), Nic Thom (42nd, 7:46.21), Andre Lipinski (47th, 7:55.12), Miguel Diaz (55th, 8:17.23) and Nate Snyder (56th, 8:19.59).

Albany

Continued from previous page

223 yards while hauling in three passes for 103 yards.

Quarterback Burlin Germany completed six passes for 138 yards. Germany also had 70 yards rushing and two touchdowns. Fullback Danny Wilcom had 68 yards rushing on nine carries.

"They're a good team, but they (De Anza) didn't do anything that we didn't think they were going to do," said Albany coach Anthony Freeman. "We just didn't come out playing our game."

Moronkola opened up the scoring for the Dons with a 41-yard touchdown run early in the first. DeAnza then proceeded to capitalize on back-to-back Albany fumbles as Aaron Mouton and Vegas Shackleford turned in touchdowns runs of 83 and 4 yards respectively.

The Cougars were able to respond in the second, as Germany had a one yard touchdown run, followed by a 51 yarder.

After a Shackleford three-yard TD romp, McKinney narrowed the DeAnza lead to 27-21.

On second and 12 from their own 13, McKinney made a fine one-handed grab of a pass from Germany in the right flat. From then on McKinney did the rest, racing 87-yards for the touchdown.

University Press
Books
&
Nomadic Looms
invite you to a
Special Sale of
Beautiful Kilims

Saturday, Sept. 29
10:30am to 5:00pm
&
Sunday, Sept. 30
Noon to 5:00pm

On the patio
University Press Books
2430 Bancroft Way
Berkeley
(510) 548-0585

McCaulou's

Have your picture taken with
the Green and Pink

"Rangers of Power"

Saturday, October 29th
from 12:00 to 4:00 pm

Children's Dept.

\$1.00 per picture

Picture FREE with \$10.00 purchase
in Children's Dept.

McCaulou's Montclair is located at 6211 Medau Place, Oakland
Across from Payless, Montclair Village • Hours: Mon.- Sat. 10-6, Sunday 12-5

To Subscribe

Home Delivery: \$25 per year
Mail: \$90 per year

Fill out and mail to:

5707 Redwood Road, Oakland, CA 94619
Make checks payable to Hills Newspapers, Inc.

Name _____
Address _____
City _____
Day phone _____ Eve. phone _____

The Journal

Letters

Continued from page 2

through the redevelopment program. Vote Yes on Measure F Nov. 8.

W. Mae Ritz
Chair
El Cerrito Redevelopment Agency

Golden opportunity

We are writing this to urge your Albany readers to vote Yes on Measure A. Measure A provides the opportunity available for a real and dramatic improvement in the facilities provided at Albany's third elementary school — Vista-MacGregor.

Measure A will allow the school district to use 1993 bond monies to purchase land for a new middle school, which in turn will allow the district to use the present middle school as the third elementary school. Vista and MacGregor schools would be closed.

We recognize that many people have grown very fond of Vista and MacGregor over the years, and for good reason. Both schools provide a small and intimate atmosphere that is very comforting for young primary students (and their parents). Nevertheless, it is important to realize that both schools also have fundamental physical limitations that would not be cured no matter how much bond money is spent to improve them.

To begin with, Vista/MacGregor is a two-campus school. As such, it suffers from an administrative handicap that shouldn't have to be. The principal's office must be split between both sites, so by definition, the administrator must be absent at least half the time from one school or the other. The teachers, the staff and the principal are always trying to work around the frustrations and inconveniences caused by this unavoidable circumstance — one that would be immediately remedied with a single campus.

In addition, the library is bifurcated between the two campuses. The collection is always divided, which seriously constrains the effectiveness and utility of the resources. Half a library is better than none, but it presents a difficult situation for teachers and is fundamentally unfair to students. While both schools have nice, although aging, classrooms, neither has the additional facilities needed to support a modern curriculum. For example, there are no multi-purpose rooms. At Vista, children eat lunch on tables set up in the hallway. There is no space for assemblies at either school. Assemblies occur occasionally, but with logistical difficulties. When possible, they are held outdoors, but then they are always at risk if the weather is bad.

Both schools lack sufficient space to accommodate the important support programs such as reading specialist, speech and ESL (English as a Second Language). The district provides these services at Vista/MacGregor, but the spaces for these teachers are assigned as pathetic — hardly not equitable with what is available at the other elementary schools.

We strongly supported the bond measure that was passed last year. While Vista/MacGregor would be benefited, the fundamental deficiencies, noted above, could not have been corrected. A consolidated campus for Albany's third elementary school was simply not an option at that time because the Hill Lumber Company site was not available. It was, and it is, in our opinion, a golden opportunity for the district to provide equal and up-to-date facilities for all of our elementary students. Remember, we need a two-thirds majority to pass Measure A. Be sure to vote, and vote Yes.

Doug and Pat Donaldson
Albany

Whole school support

On Nov. 8, Albany voters will be asked to vote on Measure A. If passed by a two-thirds vote, Measure A authorizes the Albany Unified School District to use funds from already approved bonds to purchase land to build new school facilities. This measure does not raise taxes or increase the school bond cost.

The PTA units of the Albany Unified School District have all voted to endorse Measure A. We are concerned about the crowded classroom and ground conditions at all our school sites.

The passage of Measure A will enable the district to purchase the Hill Lumber site to build a new, modern middle school and convert the present Vista-MacGregor site to a K-5 elementary school west of San Jose Avenue. In addition, existing school sites will be renovated and seismically strengthened. School enrollments in Albany have soared during the last decade, and this trend is expected to continue as more young families move into town. The passage of Measure A will help construct and renovate available and seismically-safe schools for the next generations of Albany children.

Sarah Samonsky
Sherry Wray
Co-Chairs, Albany PTA Council

Margot Lederer
Interim President
Parents and Teachers Together
Albany Children's Center

Robin Gaines
Raleigh McLemore
Co-Presidents, Albany High School PTA

Rondi Hurlbut
Sarah Samonsky
Co-Presidents, Albany Middle School PTA

Donna Butcher
Cheryl Nichols
Co-Presidents, Cornell PTA

Molly Mitchell
Judith Carey
Co-Presidents, Marin School PTA

Susan Adams
Nancy Smith
Co-Presidents, Vista-MacGregor School PTA

Club policy questioned

Editor:

On Sept. 1 I learned that the Sierra Club had early endorsed incumbents Pat Piras and Joe Bischofberger and at-large candidate Matt Williams for the AC Transit Board of Directors. What concerned board incumbents Clinton Killian and myself was that this process was begun in June, and we were not informed of the process, were not interviewed and received no questionnaires. Even more alarming was the fact that the endorsements were made even before the candidate's filing period opened.

On Sept. 3, I called Ruth Abbe, chairperson of the Sierra Club's political committee, and asked about the club's early endorsement policy. She stated that the political committee interviews incumbents then recommends them for endorsement as in the case with Piras and Bischofberger.

I asked how they could have endorsed Matt Williams who was running for my seat without talking to me, the incumbent. She stated that she had heard from Sierra Club member, David Tam, that I had a bad environmental voting record. I stated that was totally incorrect and I asked to express my concern to her committee.

On Sept. 6 Clinton Killian and myself, as well as candidates John Griego and Al Rocha, appeared before the Sierra Club Political Committee. I was not allowed to record the session and there were no minutes taken, but the tone of the meeting came early when committee member Becky Evan stated "we don't claim to be democratic."

We stated that the early endorsement process was flawed because it was unfair and undemocratic. We asked that it be reformed and that the three early endorsements be rescinded until all candidates had a chance to be interviewed.

When I asked Ruth Abbe again why I, as the incumbent, was not interviewed she changed her story. Now, it wasn't because of my voting record but because she had heard from Matt Williams that I wasn't a candidate. I told her that was totally false because my announcement that I wasn't running was made Aug. 11, weeks after their endorsements were made. I told the committee that I believed that their three early endorsements were based on political not environmental issues. That the respected mantle and

required to provide quite a lot if it does) What the lottery has provided for Albany's schools is a matter of record. In the 93-94 school year Lottery revenues constituted 2.65 percent of state revenues to our schools. This amounts to \$309,000, the equivalent of nearly nine teaching positions. Lottery revenues are, and continue to be an important component of the district's finances. Without it, the district's choice of what to trim would severely impact our educational program.

The magnitude of the reductions required would be like closing MacGregor School and adding those 200 students to remaining classes at other schools. Or the district could eliminate all honors level courses, school sports and what's left of the music program at Albany High. Mr. Lewis, what you consider a "swindle," I, for one, consider a substantial part of our fine educational program.

Mr. Shirar's letter is as confusing as he claims to be. Albany voters have already voted to build new school rooms. What is being requested is permission to buy the Hill Lumber site and build all the needed classrooms there rather than squeezing them into every other school in the district. The old library building was never going to be used for classrooms because the cost of bringing that building up to the state's stringent seismic standards would be far more expensive than building a new building.

One plan had envisioned remodeling the old library for the district offices. The problem with this plan, in addition to using bond funds to provide offices rather than school rooms, is that the district would have to lease the building from the city. The district doesn't have the money to pay such a lease short of eliminating a teaching position.

If Measure A is approved, the old library will not be needed for offices and the city, for nine years, and then the school district can lease the building and produce revenues for needed programs. Won't it be ironic in the future, if the district can use the revenues from the old library to restore one of the school librarian positions which have been eliminated in recent years due to stagnant state funding.

And no Mr. Shirar, we will not have to pay taxes to El Cerrito. Cougar Field is wholly in the city of El Cerrito, and neither the citizens of the city of Albany nor the Albany School District has ever

Impact Study by BSI Consultants, an independent engineering firm, concluded: "In general, the traffic generated from (an 80 table) card room development will have a negligible or at most minimal impact on the intersections along Gilman Street (in Berkeley) and Buchanan Street (in Albany)."

— A yes vote on Measure F will result in tremendous environmental improvements to the Albany waterfront including a waterfront park, restoration of wetlands and open space for which environmentalists have been fighting for years. That is why Assemblyman Tom Bates, author of the landmark legislation allowing the East Bay Regional Park District to create the East Shore State Park, Jean Siri, East Bay Regional Park Director, the Albany Green Party, and the Co-chairs of Citizens for the Albany Shoreline all support Measure F.

Many Measure F opponents, it would seem, are about as pro open space as the tobacco industry is committed to fighting cancer and protecting our health. Some of these "open space advocates" are the same people who openly favored the last Santa Fe-backed massive commercial development proposal for the Albany waterfront. At a recent Berkeley City Council public hearing, an official representative of the No on Measure F campaign testified that a shopping mall on Albany's waterfront would be preferable.

— Ladbroke, the operator of the race track, has a lease on this privately owned land until the year 2040. Norman LaForce and other opponents of Measure F have said that "environmentalists" had hoped the race track would eventually leave the area entirely. They urge us to believe that if Measure F is defeated, horse racing revenue might decline, and Ladbroke and the race track might just go away. And if we wait long enough, the Bay might freeze over creating the possibility of free ice skating.

Spewing distortions and preying upon people's fears and cynicisms with the intent of misleading voters and scaring them to cast a No vote is an all too common campaign tactic. I am confident that these negative campaign tactics will not work here in Albany. I urge Albany voters instead to study the facts and apply one of the greatest human assets: common sense.

Michael Feiner

Definitions vary

Editor:

English word definitions sometimes vary with the intent of the user. For example:

Recession: You are out of work.

Depression: I am out of work.

Minor financial problem: The difference between what the city takes in and what it has to pay out. In the current year this is a MINOR \$600,000. In two years it is estimated to be a MINOR \$1.2 million.

Parcel/Parcel equivalent: An example of a parcel is a single family home on a parcel of land. A duplex on a single parcel of land is two parcel equivalents. There are approximately 7,000 parcel/parcel equivalents in Albany.

Parcel adjustments: Approximately 18.5 percent of parcel owners are entitled to a tax exemption as a result of income. An additional 4.5 percent of parcel owners, on the average, are delinquent on their taxes. These factors must be included in any parcel tax adjustments.

Gambling: The mortal sin of betting for money. This does not include penny ante poker, gin rummy or other games of chance played in your home; nor does it include Bingo played in your church or social club. It also excludes buying Lotto tickets within city limits. It appears to apply only to Golden Gate Fields.

ALTERNATIVE PROPOSALS

1. An Aquarium. The Monterey Aquarium is within walking distance of the Monterey Convention Center, Cannery Row and Fishermen's Wharf, together with hotels, motels, restaurants, souvenir shops and small craft bay cruises. This is a vibrant, busy, heavily used business and recreational area.

After four years of bureaucratic confusion, the new \$33 million San Francisco Aquarium is under construction. It is adjacent to Pier 39 and is within walking distance of Fishermen's Wharf, the Cannery, the Anchorage, Cost Plus' Imports, Ghirardelli Square, the Maritime Museum and Cable Cars to downtown San Francisco. It is a few hundred feet away from ferry service from Jack London Square, Alameda and Marin County.

The Albany Aquarium: It seems obvious that a lone aquarium doesn't stand much chance of success. Where is the vitality? Where do people stay? Where do they dine? Where do they shop? What else is there for them to do except for watching gridlock on I-80 and watching a few hikers munching their Trail Mix? Nothing. How many aquariums do we need? Who would fund it? Who would maintain and manage it? The Sierra Club?

2. \$83 parcel tax. This is inadequate to fund this year's deficit. It is totally inadequate to fund the anticipated shortfall of \$1.2 million. Deficit per parcel is estimated by the City to be: 1995: \$106 per parcel, 1996: \$148 per parcel, 1997: \$216 per parcel. \$83 is just the tip of the iceberg. Remember the Titanic!

We need more than an annual patch job on revenues. A vacant aquarium isn't going to do it. We need more child care facilities. Nearly 50 percent of my grandson's classmates are being raised by a single parent. An \$83 parcel tax isn't going to do it. We need more after school programs for kids of all ages.

We passed a bond issue for the schools last year. If there is a surplus from Golden Gate Fields revenues, could some of this money be used to defray this \$31 million indebtedness?

Public Safety personnel are underpaid. We managed a 2 percent raise this year. That doesn't even keep up with inflation. (Thank you, fire and police personnel for hanging in there with us. I hope you realize we are going to do the best for you that we can.)

Leona Helmsley said: "Only the little people pay taxes." I just received this year's County tax bill. Half of it is the tax on land and improvements. The other half is Special Assessments: City Landscape, Paramedics, Vector Control, Albany School Tax (this does not include any retirement of last year's \$31 million bond approval), Library Services, EBMUD Wetweather, East Bay Trail, Storm Runoff, City Sewer Service. This is one of the "little people" who says, "STOP!"

Vote "YES" for Measure F. It's the only game in town.

Jack Hogg

Taking a stand



reputation of the Sierra Club was being endangered and discredited by this tainted process.

Is the Sierra Club's political agenda to completely exclude AC Transit's only Asian American and African American board incumbents, as well as the five Hispanic and African American candidates from the electoral process? The objective fact of the early endorsement of the three Caucasians exclusive of all minority candidates would lead to only one conclusion: racism.

I also stated that two of their endorsees were involved with a transit consulting firm called Systan and supplied them with the documentation. It shows that Pat Piras was previously a subcontractor to Systan. At the time of the voting of the contract, Systan was subcontracting to Piras's consulting firm.

Systan eventually failed to complete the contract, yet received almost \$81,000. The only board member to vote against the contract was Michael Winter. Four months later, Systan made a donation to the candidate who ran against Winter. That candidate was Matt Williams. Are these the kinds of candidates the Sierra Club wishes to endorse?

Though the political committee agreed to reexamine their early endorsement policy, they refused to rescind their earlier recommendations.

I will continue to support environmental issues but cannot support the Sierra Club if they continue on their current path.

I hope that the membership of the Sierra Club will be informed of this situation so that when they read the Yodler's Election Endorsement Issue, they will recognize their unfair and undemocratic process behind it and demand that the Sierra Club become the organization I believe it once was.

Tim Sasaki
AC Transit
At-Large Board Member

School issues clarified

Editor:

Two letters in the Oct. 13 edition of The Journal deserve response and correction.

Mr. Lewis is his letter claims, in comparing Measure F to the lottery, that the lottery provides practically no money for schools in California. What Measure F, if it passes, will do for Albany still has yet to be seen (although Ladbroke is contractually

paid taxes to the city of El Cerrito.

Ed McManus
Albany Unified School District
Board of Education Member

Common tactics

Editor:

President Clinton recently spoke against the Republican strategy of reciting lie after lie, each on uttered with the malicious intention of preying upon people's fears and cynicisms for political gain. It is unfortunate that it seems the opponents of Measure F have adopted this same strategy here in Albany.

A few examples of their pattern of negative campaign behavior include:

— Measure F does not allow a casino. The detractors of Measure F are perfectly aware that under California state law, casinos are illegal. The malicious and misleading use of the word casino seems to only be intended to conjure up the image of slot machines and unlimited forms of gambling. Measure F allows only a cardroom, with limited permissible card games, as permitted by state law. Measure F provides a forum where card players may gather to bet against each other. Unlike a casino, the do not bet against the "house," and the operators of the cardroom have no stake in whether the card players win or lose. Instead, revenue is generated by renting seats at the table to the players. Common sense dictates that people playing cards and betting against each other in the same building they have used to bet on horse races for over 50 years is not a big change.

— A yes vote on Measure F will not result in increased crime, drug use and prostitution. Detractors of Measure F make the absurdly speculative claim that drunken, angry, despondent gamblers driving our streets will likely run down our children walking to school in the morning. This would be funny if it weren't so outrageous. This has not happened in the last 50 years; why would it happen now? The opponents of Measure F cite no credible evidence that the cardroom will result in increased crime. In fact, a study from Cal State Fullerton found no association between cardrooms and crime. In the absence of evidence, the opponents of Measure F prey on people's fears.

— A yes vote on Measure F will not result in massive traffic gridlock. A recently released Traffic

East Bay Events

Brecht's 'Chalk Circle' at the Rep

Previews begin tomorrow for the Berkeley Repertory Theatre's production of Bertholt Brecht's 1944 play *The Caucasian Chalk Circle*. It centers around a young servant woman who saves the infant son of a fallen despot during a civil war and marries a dying man in hopes of assuring the child's survival. Rep associate artistic director **Tony Taccone** directs the work, which has music by **Chic Street Man**.

Previews are tonight, tomorrow, Sunday and Tuesday, with the opening on Wednesday. Performances thereafter are Tuesdays through Saturdays at 8 p.m., and Sundays at 2 p.m. and 7 p.m., with matinees on alternate Thursdays and Saturdays, closing Dec. 18. Tickets are \$21.50 to \$34 (with some discounts). Call 845-4700 for reservations. The Rep is at 2025 Addison St., Berkeley.

Actors Ensemble presents McNally play

Actors Ensemble of Berkeley is presenting Terrence McNally's new play, *Lips Together, Teeth Apart*, a comedy about two straight couples who celebrate the Fourth of July in Fire Island's gay community, in a vacation retreat one of the wives has inherited from her AIDS-victim brother. The play is presented Fridays and Saturdays at 8 p.m. at Live Oak Theatre, 1301 Shattuck Ave., Berkeley, through Nov. 19 (with a Thursday performance Nov. 17). Tickets are \$8 (with some discounts). Call 528-5620.

A Renaissance Halloween concert

The Festival Consort and the Holy Oak vocal trio presents a concert titled "Things That Go Bump in the Night," a collection of Renaissance instrumental pieces and English folksongs for Halloween and the harvest season. The concert is Monday at 8 p.m. at St. Mark's Episcopal Church, 2300 Bancroft Way, Berkeley. Tickets are \$8 to \$10; call (415) 456-5367 for more details.

Jazz pianist **Ted Rosenthal** performs at 4 p.m. Sunday at the Maybeck Recital Hall, 1537 Euclid Ave., Berkeley. Rosenthal specializes in the music of *Thelonious Monk* as well as his own compositions. Admission is \$20. Call 848-3228 for reservations.

A samba and salsa Halloween at La Peña

La Peña Cultural Center celebrates Halloween on Saturday with a double bill of *Samba do Coração* (Samba from the Heart), a Brazilian dance and percussion company that specializes in the samba, and *Siku's*, an instrumental troupe that enriches its South American roots with dashes of classical music, salsa and Flamenco.

Siku's performs in concert at 8 p.m., followed by *Samba do Coração's* floor show and *batucada* at 10 p.m., followed by a DJ party until 1:30 a.m.

Admission is \$10, with prizes for the most original costumes. La Peña is at 3105 Shattuck Ave., Berkeley. Call 849-2568.

20th-century choral works at St. Mark's

The San Francisco Choral Artists come to St. Mark's Episcopal Church at 8 p.m. Saturday for a concert of music by Ravel, Vaughan Williams, Britten, Holst, Susa, Burnham, Barber and del Tredici. **Doug Wyatt** conducts.

Tickets are \$8 to \$12. Call (415) 979-5779 for more details. St. Mark's is at 2300 Bancroft Way (at Ellsworth) in Berkeley.

Ballet part II: Lowe and Limon

By Ariel Parkinson

Last week we printed Ariel Parkinson's review of the first half of the program presented by Oakland Ballet at the Paramount Theatre Oct. 13 to 16. Her review of the second half—which consisted of the premiere of *Michael Lowe's "Witness"* and a revival of *Jose Limon's "The Moor's Pavane"*—was omitted due to lack of space. Here it is.

Michael Lowe's "Witness"

As a dancer, Michael Lowe is always strong and capable. As a baseball-capped, soccer-shirted teenager in his own piece, "Witness," he is breathtaking. He enters catapulting on one arm over a park bench. The air loves him. It holds him up. He wheels over the bench in a manner so smooth and easy he seems to be supported by the denser medium of water. His movements are controlled, supple, precise, piquant. With his unpredictable, lunging, "adolescent" grace, the garish costume somehow becomes suitable—"Priapus in the shrubbery," Bakst's faun.

Unfortunately, there is more to the piece than Mr. Lowe, and less: the set, the other costumes, the story, and the female roles. Julie Lowe and Lara Deans Lowe are more than competent. They have been given nothing to deliver.

"The Moor's Pavane"

Originally, with Jose Limon as Othello, Lucas Hoving as Iago, Pauline Kohner and Betty Jones as Emilia and Desdemona, Limon's "The Moor's Pavane" was, apparently, a stunning piece. The choreographic concept is raw

power—the passions of love; hate, domination, violence—held in the ordered patterns of a stately dance. As in Purcell's music, his intense lyricism pushing against a stately, ordered form, the pressure was tremendous (the English dinner party where the meal proceeds in perfect calm and courtesy; only at the end reputations have been ruined, fortunes made, the moral, not the mannered, world turned upside down).

For various reasons this did not happen in Oakland Ballet's version. Incompatible, undramatic color and old-chestnut style in costume? Uninspired and inexpressive direction of Othello and Iago? The over-dainty aspect of Desdemona, overpowered, not at the end, but from the beginning? Only Lara Deans Lowe as Emilia—who also had the best costume—projected some of the tension that those who saw it found in Limon's work as he directed and performed it. Perhaps it is time for a fresh and vigorous approach to "The Moor's Pavane." The Limon Dance Foundation's staging seems to have become largely piety.

Still and all, Oakland Ballet's second program made a good evening. The spirit, competence, and grace of every member of the company is tonic. Alonzo, Charlip, and Lowe are all "new" choreographers.

It is worth noting that Alonzo and Charlip served as successful designers as well as choreographers in their own works. Oakland Ballet has made the leap necessary for all important cultural achievement: to trust its own.



Albert Finney (center) is a bitter professor, Matthew Modine (left) a visiting American professor, and Ben Silverstone (right) an adoring student, in 'The Browning Version.'

'Browning' shows off Finney's mastery

Rattigan's tale of the retirement of a crusty professor is intelligent and heart-warming.

By Basil De Pinto

The plays of Terence Rattigan (1911-1979) are somewhat dated, but the best of them are successfully revived from time to time. Mike Figgis (director) has just made a film of *The Browning Version*, and it holds its own very well, especially due to the riveting performance by Albert Finney in the leading role.

Movies

Happily, Rattigan wrote before current academic squabbles were in fashion, and he frankly makes art hold a mirror up to nature. His story of a teacher, Andrew Crocker-Harris (Finney), about to retire from his post, is structured like one of the Greek tragedies Andrew has faithfully taught for many years.

Don't be put off if this sounds like formula writing. Rattigan is savvy enough to avoid mere mechanical parallels, and Ronald Harwood's screenplay makes the principal characters credible in a contemporary setting.

Principal among the technical devices of the script is the use of a schoolboy, Taplow (Ben Silverstone), to act as a kind of choric figure: he is somewhat off to one side of the action, commenting on it by his lively presence and soulful dark eyes.

Taplow's involvement in the action centers on the farewell gift he makes to Andrew, a second-hand copy of Robert Browning's translation of a favorite play of his teacher's, the Agamemnon of Aeschylus. Andrew's emotional response to this gift becomes the climax of his bitter retirement from his old way of life.

Andrew is anything but a popular figure on the campus of The Abbey, a typical public (which in England means private) school. He is a harsh, dour figure, unrelenting in his demands on students and distant from his faculty colleagues.

The social end of his job: teas, dinners, formal occasions, is covered by his much younger wife, Laura (Greta Scacchi). This external commitment is about all that

is left of their crumbling marriage, and Laura has predictably enough found solace, or at least sexual substitution, in an affair with a young American professor, Frank Hunter (Matthew Modine).

Andrew's departure from the school, therefore, is marked by a succession of harsh realities. Estrangement from his wife is joined to unpopularity with students and faculty, the administration's denial of his pension on a technicality, and the bleakness of the future that lies before him.

The one gentle cushion that helps to soften all these blows is the genuine admiration of Taplow, who senses the depth of Andrew's love of his work and the despair he feels at the many elements of betrayal he is suffering.

If the conclusion of the picture provides none of the purifying release of classical tragedy (how could it?) it does have the merit of its own integrity, by resolutely withholding a contrived happy ending. Andrew has his moment of belated recognition, but it is clear that this is small compensation for all he is losing.

If this picture had no other merit, it would be important as the definitive statement of Albert Finney's rank as one of the foremost actors of his time. The once dashing and romantic Tom Jones has aged intelligently and plays roles that suit both his years and his growth in understanding of the human comedy.

More importantly, Finney is a subtle and dedicated craftsman. His craggy face in closeup repose can register more shades of mean-

ing than the twitching and mugging that passes for acting from many of his peers. His Andrew is a broken man on the edge of the abyss. But he looms high above those around him who badger him as they inflict his final wounds: the dying lion, majestic in defeat.

Despite her thankless role as Andrew's unfaithful, disappointed wife, Greta Scacchi makes Laura into an understandable, sympathetic woman. Although she treats

'The Browning Version' is not flashy, but it is lit from within by a light that is very welcome.

Andrew badly, it is clear that she is not fundamentally cruel but deeply wounded herself by the hypocrisy and empty formality of school life.

Matthew Modine's role is expendable, but he carries it with a simple dignity that makes it seem more important than it is.

Silverstone, only 14 years old and appearing in his acting debut, is suitably reserved but always alert as the observer who seems destined to have a happier life than those who point the way for him.

Although it takes place in spring, there is an autumnal sadness accompanying Andrew's leave-taking. The picture never wallows in it, but makes it seem a

natural event. *The Browning Version* is not flashy, but it is lit from within by a light that is very welcome.

Landmark Theatres

Friday, October 28 - Thursday, November 1

(1) = Discount show

Landmark Theatres Discount Cards

for frequent moviegoers are valid at these East Bay Theatres. Five admissions for \$22.00. Inquire at the box office for details.

ACT 1 & 2

2138 Center near Shattuck Berkeley • 848-7000

ED WOOD • Doby • Most Exc. Thriller (12-45, 3:00, 7:00, 9:45)

PRISCILLA, QUEEN OF THE DESERT (12-30, 2:50, 5:00, 7:30, 9:30)

ALPHY

1115 Solano Ave. at 14th Ave. Albany • 524-9055

THE BROWNING VERSION • 1st

Nightly 7:30, 9:45

Sat/Sun (12:00, 2:30, 4:40, 7:30, 9:45)

EAT DRINK MAN WOMAN • 1st

Nightly 7:30, 9:50

Sat/Sun (11:45, 2:15, 4:30, 7:00, 9:15)

CALIFORNIA

2113 Kitehawk near Shattuck Berkeley • 848-0000

Enter The Giddy Gypsy Competition

Win Prizes! PULP FICTION • 1st

(12:00, 2:30, 7:00, 9:15)

LIKE IT LIKE THAT

(12:30, 3:45, 7:15, 9:45)

HOOP DREAMS

(12:40, 4:00, 7:30)

PIEDMONT

4180 Piedmont at 14th Oakland • 864-0272

Woody Allen

BULLETS OVER BROADWAY • 1st

(12:45, 3:00, 5:15, 7:30, 9:45)

THE ROAD TO WELLSVILLE

(11:15, 4:15, 7:15, 10:00)

QUIZ SHOW • Ends Thurs

(1:00, 4:00, 7:00, 9:50)

SHATTUCK

2200 Shattuck at Ellsworth Berkeley • 848-0000

STARDATE • Doby

(11:50, 2:20, 4:50, 7:30, 10:00)

SQUANTO • Doby

(12:30, 2:50, 5:10, 7:30, 9:50)

LOVE AFFAIR • On 2 screens 1st

(12:15, 1:00, 2:30, 3:15)

4:45, 5:30, 7:00, 7:45, 8:15, 10:00

PUPPET MASTERS

(12:00, 2:25, 4:50, 7:15, 9:40)

LATCHO DROM

(12:30, 2:40, 5:00, 7:20, 9:45)

SHAWSHANK REDEMPTION • 1st

(12:30, 3:30, 6:30, 9:30)

QUIZ SHOW • Doby

(11:45, 4:00, 7:00, 9:45)

BERKELEY REPERTORY THEATRE
presents
A THEATRE FOR FAMILY AUDIENCES EVENT

STEP ON A CRACK

by Susan Zeiler
directed by Hector Correa

15 Children
8 Adults

"Wonderfully imaginative...a rare treat indeed."

Oakland Kaiser Center, October 29, 12 & 2PM
Oakland Kaiser Center, November 3, 2PM
Castro Wilcox Theatre, November 6, 12 & 2PM
SFS Rural Showcase Theatre, November 12, 2PM

FOR TICKETS CALL BERKELEY REP (510) 845-4700

Quake corner

The pros and cons of earthquake insurance

By Douglas Donaldson

According to the California Department of Insurance, almost 80 percent of homeowners and 96 percent of the renters in the state do not carry earthquake insurance. Insurance companies are required to offer it to homeowners when they buy new policies and every second year when they renew. This requirement has induced a lot of people to think seriously about it and more and more of them are deciding to go ahead. And every time there is a damaging earthquake, a large number of new policies are sold. In our area, which was significantly affected by the Loma Prieta earthquake, and is close to major faults, it is estimated that 40 percent or more of the homes have earthquake coverage. Still, a large majority of homeowners have declined it. Has everyone who did made a big mistake? Not necessarily. But one thing is clear—it's a complex question; one that everyone would be wise to consider carefully.

A Primer on the Basics

All standard residential insurance property and most rental insurance policies exclude earthquakes as a peril that the insurance contract will cover. Optional coverage for damage from earthquakes must be available and offered in writing. The cost averages about \$2.05 per \$1,000 of coverage for homeowners and about \$3.25 for renters. If your home is worth \$260,000, you might need about \$220,000 worth of coverage (this

excludes the value of your lot) at a cost of \$450 per year. If you are a renter insuring \$25,000 worth of personal property, you would pay about \$80 per year for additional earthquake coverage.

All earthquake policies have large deductibles. Five percent seems to be the minimum, 10 percent is common, and some companies want to make them even higher. With a 10 percent deductible and a \$220,000 coverage limit, you would have to pay the first \$22,000. One company estimated that almost half of the claims it received after the Loma Prieta quake were denied because they were below the deductible. Nevertheless, there were 26,291 claims that exceeded the deductible and were paid. The average payment was about \$15,300. (And the Loma Prieta was "only" a Richter magnitude 7.1 and was centered in a rural area.)

Not all potential losses are covered by earthquake insurance. For example, brick chimneys, brick fences, swimming pools, driveways, and masonry veneer may be excluded. (Stucco, which is so common in our area, is not considered masonry veneer and is covered.) In addition, some homeowners have reported that their insurance companies have required them to add foundation bolts; strap the water heater, anchor the chimney, or even upgrade the electrical service.

Everyone should remember that some earthquake-related losses will be covered by other, more com-

mon, insurance. Automobile insurance will fix your car if it is damaged in an earthquake. Standard homeowners insurance will cover losses from a fire, even if started by an earthquake. It will also cover broken glass and a number of other items. Personal property floaters normally cover "all risks" including earthquakes. (After the Loma Prieta earthquake, 18,551 standard homeowners insurance claims with an average value of over \$9,700 were paid.)

All these will help, but if your home bounced off the foundation and didn't catch fire, that \$400 a year or so you have been paying for earthquake insurance will seem like a real bargain. Think how bad you'd feel if you had to pay for demolition and then keep making the mortgage payments.

The limits of coverage for earthquake insurance, by law, must be the same as those on your homeowners policy. That means that everything covered under one's homeowners policy—whether it's structure, contents, other structures, and/or loss of use—will be covered to the same extent, i.e., actual cash value, replacement cost, guaranteed replacement cost, with or without building code upgrade.

Earthquake insurance is catastrophe insurance, designed specifically to protect you from the financial catastrophe you might suffer in the Big One or the nearly Big One. In our area, the odds that a Big One will occur are actually quite high.

Geologists estimate that the probability of a major earthquake in the Bay Area is 67 percent to 90 percent in the next 30 years. But don't forget to consider the high resiliency of our wood-frame houses; it is quite possible that your house might survive the "Big One" with less damage than the earthquake deductible. A good seismic retrofit job will greatly increase your chances to ride through with minor to moderate damage—you'll be terrified, but your house won't fall down around you. And you may not have a claim even if you have been paying for coverage all these years.

When you pay an auto premium, it is easy to feel there is a good chance you'll file a claim and get a check from the insurance company sometime in the foreseeable future. After all, there are hundreds of auto accidents in the Bay Area every day, and even more broken windows, stolen stereos, etc.

Buying earthquake insurance requires a different point of view. It is probably a mistake to try to mentally calculate whether your insurance account might balance: a payment every year against a few claims here and there. Earthquake insurance is not so easily visualized as a simple spread-the-risk-around scheme. It is, rather, insurance against personal financial catastrophe.

If you have a lot to lose, you are more vulnerable. The obvious example is lots of equity in your home, but you should consider other assets as well. If you had to take, say, \$200,000 from your retirement savings to rebuild your house, a lot of

dreams might be dashed and plans put off. Your living standard could be affected in later years.

In recent years substantial Federal Aid has been made available after every major disaster. However, aid in the form of grants is generally small; enough to help people relocate to temporary housing, but not enough to rebuild a home. Loans are available, and usually at favorable rates, but loans still have to be paid back.

The California Department of Insurance has estimated that a major earthquake in Los Angeles/Orange County would result in a total property loss of over \$100 billion. Of this, the total uninsured loss might be \$45 billion, equivalent to almost \$200 for every man, woman and child in the United States. No one knows how the politics would play out, but cynics would suggest that a lot of Americans, including many in Congress, might say, "We're terribly sorry, but California, you've known for years that the Big One was coming. You should have gotten ready. Don't come begging now..."

In the example above, the total insured loss would be about \$55 billion. In 1990, all the property/casualty companies in the United States had a surplus of \$138.4 billion, although many of the companies do not write insurance in California and would have no exposure. It is expected that the industry as a whole could cover claims.

Many companies would have to liquidate substantial assets, thereby depressing the stock and bond markets. And some companies will ap-

proach or reach insolvency. In effect, the Big One will have a long-lasting impact on the insurance industry, but sufficient assets are expected to be there to meet obligations to policyholders.

Considering the magnitude of the potential risks, a number of experts have, for some time, been urging a cooperative earthquake disaster plan between the Federal government and the insurance industry. Congressman Norman Mineta (D-San Jose) has recently introduced a bill that would make insurers pay for all disasters, with the Federal government providing reinsurance (insurance companies' insurance) funded by a federal levy on policy premiums. The bill is in draft form and will be considered next year.

With all the vacillation, pro and con, you might wonder whether this writer has earthquake insurance. The answer is yes. Why? Basically there are three reasons: 1) We have a lot of equity in our house that we don't want to lose. 2) We would rather have known rights, which are spelled out in our insurance contract, than be at the mercy of the Federal Emergency Management Agency (FEMA) representatives. I believe that FEMA's unstated goal might be to deflate the politicians' emotional promises made the day after the earthquake to a point that is "affordable" to the government. Finally, 3) earthquake insurance provides some peace of mind—the confidence that my family and I will be able to call up enough resources to rebuild and move forward as quickly as possible.

DINING & ENTERTAINMENT

CLAM BUCKET

Seafood Cioppino

Fresh Salads • Pasta • Seafood • Steak

HOMEMADE SOUPS DAILY

"The Food is Superb!"

Breakfast • Lunch • Dinner

Banquet Facilities up to 125

Mon. 6:30 am to 3 pm

Tues.-Fri. 6:30 am to 9 pm

Sat. 9 am to 9 pm

TAKE-OUT FOOD

1155 3rd St. at Adeline

Oakland Harbor

3 min. from Jack London Square

451-5900

What has upheld you
on your way? What
has supported you
when you faint? On
what have you for
strength relied? 'My
vittles,' said the dear
old saint."

—George Sands Byron

Coffee, Tea, Espresso & Gifts



Sensational Coffee from New Mexico

FREE 1/4 lb. of Chocolate Hazelnut Coffee
with every lb. of coffee you purchase

Stop by and see our Southwest pottery & gifts!

ALBUQUERQUE CONNECTION

5772 Thornhill Drive, Oakland • 94611 • 510-339-8187

- Coyote Blend
- Taos Mountain
- Old Santa Fe Trail
- Albuquerque House



OUT and ABOUT

By Frosene Phillips

The Oakland Ballet's annual performances of Tchaikovsky's holiday classic, "The Nutcracker," begin at the Paramount Theatre Friday, December 9. If, however, your holiday plans include a trip to Lake Tahoe the weekend of December 3-4, you can catch the performance at Caesars Tahoe. The appearance at Caesars marks the company's debut at this South Shore venue.

Director Ronn Guidi founded the Oakland Ballet in 1965. Performing over 60 productions each year both locally and touring, the company can look forward to the thinner air and magnificent setting Lake Tahoe offers. For ticket information, call Caesars at (800) 648-3353.

The Paramount Theatre performances run through December 24. Contact the Paramount Theatre box office for more details at (510) 465-6400.

★ ★ ★

TRICK OR TREAT: With Halloween just around the corner, Lakeshore Avenue's Spetto Restaurant is planning a "Gruesome Goremel" for the occasion. The special dinner will run on Halloween Monday, October 31, from 5 to 10 p.m. Limited reservations are available for parties of two or more. If you really want to spice up your evening, make sure you appear in a costume. You can bet the fun-loving staff at Spetto's will be ready for this holiday in a creative fashion.

★ ★ ★

WEEKEND SCENE: Boney James at Kimball's East...Cheo Concepcion Friday and Romance Saturday at Kimball's Carnival...Opera Night with Macatee Hollie and Elizabeth Durand Saturday at the Courtyard...Frank Biner and His Soul Patrol in the Sports Edition Bar at the Oakland Airport Hilton...Annie Sampson Friday and Ben Marcato and Mondo Combo Saturday in the Terrace Bar at the Claremont Resort...The Rhythm Sheiks Friday and Steve Lucky and the Rhumba Bums Saturday at the Baltic...Mike Wollenberg at Italian Colors...Jermaine & Terra and Gary Newman at the Fat Lady.

Jimmy Rogers at Yoshi's Nitespot...Ted Rosenthal Sunday at the Maybeck Recital Hall...Eddie Pasternak and Roger Glenn Sunday at Crogan's Walnut Creek...Jim Brown at Scott's...Fredrico Cervantes at the Overland House...Hollywood & Co. with Beverly Watson Friday and Lloyd Gregory & Friends Saturday at the 5th Amendment...Terrell Prude and Memphis with Yancey Taylor Quartet Friday and Juel Nero with Yancey Taylor Quartet Saturday at Elsin's Via Veneto.

★ ★ ★

COMEDY SCENE: Paul Mooney and Shyama at the Punch Line Walnut Creek...Kevin Hughes at Tommy T's San Ramon...Rey Booker at the Sunshine Saloon in Pleasanton...SAN FRANCISCO: Harland Williams and Patton Oswalt at the Punch Line...Rick Overton and Carlos Alazraqui at Cobb's Comedy Club.

The White House Café

Open 7 am to 9:30 pm

serving great American

and Creole cuisine

Preservation Park

1414 & M.L.King Jr. Way

(510) 832-6000

Reservations Advised

24-hour security service

Eat Free!!!

Enjoy our complimentary menu

anytime a second of equal or

greater value is purchased.

The coupon per customer

Expires 10-31-94

and valid for weekend orders



the Fat Lady

at Jack London Square

"Saturdays"

DINNERS

full gourmet menu

5:00 - 10:00 p.m.

Live Entertainment

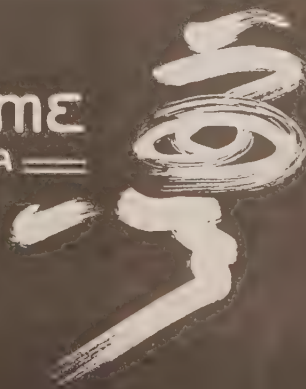
Open Mike Sing - a - Long

Breakfast or Lunch

8:00 a.m. - 2:30 p.m.

201 Washington St. Oakland • 510. 465.4996

YUME
— YA —



Tempura Grill & Sushi Bar

522-6093

807 Marina Village Pkwy., Alameda

Next to Lucky store - First left turn by way of overpass,
immediately following Webster St. Tube from Oakland
in Marina Village Shopping Center

Lunch
Dinner

Monday-Friday
Monday-Saturday

11:30 a.m. - 2:30 p.m.
5:00 p.m. - 10:00 p.m.

Automotive

■ New ■ Used ■ Services ■ Accessories ■ Repairs



Developing "auto row" again

Steve Simi is fond of saying automobile dealerships require a lot of bricks and mortar.

He would know. In the last six months, he has bought three dealerships and, consolidating them with the Cochrane & Celli Chevrolet dealership he has owned since 1979, concentrated 10 franchises in a two block section of upper Broadway.

Masonry alone, however, will not accomplish his goal of resurrecting an auto row in downtown Oakland.

A return of the hustle and bustle of Broadway at its peak requires a marriage between the city, other local dealers, and the all important consumer.

"What I'm attempting to do is develop an auto row again," he said. "Oakland has had a very fine auto row that has stumbled lately. I think it has great potential and I'm in the process of seeing if I can't reach out to the East Bay and be the one major auto center again."

In May, Simi bought the Val Strough Chevrolet dealership from the Hendrick Automotive Group, relocating Cochrane & Celli from 12th and Harrison streets to the showroom at the corner of Piedmont Avenue and Broadway. Since then, he has purchased the nearby Bill Cox and Connell dealerships, becoming Oakland's only authorized dealer of Chevy, Jeep-Eagle, Pontiac, Cadillac, Buick, Mazda, Isuzu, and Alpha Romeo. He also offers Nissan and GMC and owns the city's largest used car lot.

These first steps to revitalize Broadway have been supported by the city, in no small part because auto dealerships are Oakland's biggest sales tax producer, generating over \$2 million a year.

"The auto retail business is a vital and significant contributor to the tax base and is a relatively significant employer for both sales and repair," said City Manager Craig Kocian. "They do not de-

mand big services in return from us. The corollary to that is when they ask for help, it is reasonable for us to pay special attention."

Redevelopment aid the city could commit to includes better lighting, landscaping, signage, and attention to general maintenance. As one of the city's largest auto dealers, Simi's consolidation did not go unnoticed by the Oakland Commerce Corporation, a non-profit that helps facilitate business relationships between the public and private sectors.

"Here's a guy who came on board as a solid citizen and sunk a substantial amount back in the area," said Lisa Sullivan of OCC who learned about Simi's needs through a survey he filled out. Under the spell of the "quaint boulevard," she has pledged to help the dealers find ways of advertising the area.

"It's a highly competitive business but there is some possibility of selling (the dealers) on the idea (of working) as an industry unit to increase their marketability," Sullivan said.

But Simi believes Broadway can be advantageous because most of the traffic is local, although he concedes a nearby shopping center would inflate traffic flow to an ideal level.

Getting motorists and potential customers off the MacArthur Freeway may be as easy as designating the area "Auto Row-Broadway" and posting signage, said City Planning Commissioner Peter Smith.

Quoted in the June 19 edition of the Oakland Tribune saying the city's general plan update committee is exploring the possibility of establishing an auto mall at another site, Smith recently said the issue is not where to put the mall but to find out what the dealers need.

"The problem is once you lose the dealer, the competition between the different jurisdiction becomes cutthroat. If we lose them, it will be hard to get them back," he cau-

tioned. While Simi is clearly tied to Broadway economically, as an Oakland native and Alameda resident, he also has a personal, nostalgic stake in its success.

One of the first cars he owned, a black Chevy Bel Aire convertible, he bought on Broadway in 1956 when he was in his early 20s.

Around that time, his dream of becoming a major league second baseman began to fade ("I couldn't hit a ball 400 feet or steal 60 bases," he admitted), so he fell back on the auto industry, having worked in auto body shops through high school and gas stations during college.

His first dealership job was in East Oakland as a service advisor for Lincoln-Mercury. Before long he turned to sales, becoming a junior partner in an Alameda dealership for 14 years.

Little has changed in his basic approach to selling cars since then.

"For me, selling hasn't changed much at all," he said. "If I have said it once, I have said it a thousand times. If a customer wants to buy a car, (and the prices are equal), they can go buy that car anywhere."

"If they want to buy it from us, the only thing that is going to differentiate us from any other dealer is that service we provide for the sale and after the sale."

What few other dealers have traditionally offered is a service and parts department that is open on Saturdays, a policy Simi's dealerships began a few weeks ago.

Nevertheless, Simi is not alone in his optimism as Lexus of Oakland, according to general manager Greg Schiller, is "entrenching" on Broadway, building a new service facility across the street from its lot.

Honda of Oakland's business manager Karen Moubarak said sales have been good this month and believes a little landscaping and group marketing would help.



Steve Simi has consolidated 10 auto franchises in a two block section of Broadway, hoped return of the hustle and bustle of Oakland's auto row.

To the skeptics, Simi responds that he has looked into bringing more franchises into his fold, continuing to honor his commitment of creating an auto center between Hayward and Richmond. "There's a lot of people who wonder why I have expanded after being in the business all these

years," he said.

"I just think the demographics of the East Bay are great. By providing a lot of franchises in one area we will become a destination area again and make it very comfortable for the customer."

BE A GOOD NEIGHBOR
American Heart Association

★CHEVROLET★JEEP★MAZDA★CADILLAC★BUICK★PONTIAC★GMC★NISSAN★ISUZU★

COCHRAN & CELLI AND CONNELL

AUTO CENTERS

STARS ON BROADWAY

BUICK
'95 RIVIERA
 •Supercharged 225HP
 •Luxury Coupe
 •Compare with Vehicles
 Casting Thousands More!
TEST DRIVE TODAY!!
SAVE SAVE SAVE!
'94 ROADMASTER
 •V8 Performance •Buick Luxury
 •Too Much Equipment to List
 #426580, #429355, #431134,
3330 BROADWAY
510-450-6600

CHEVROLET
'94 MARK III
VAN CONVERSION
 Too Much Equipment to Mention! MUST SEE!
 #172812, #173723,
 #177618 AT THIS PRICE
 WAS \$26,291
SAVE \$2,336
NOW \$23,955
'94 GEO METRO
 3 yr/36,000 warranty, 5 spd, Macpherson struts + more! 1 TO CHOOSE #735341
\$6,995
 After \$300 factory rebate
3330 BROADWAY
800-510-CHEVY

GMC TRUCK
Hard to Find!
1995 JIMMY
2WD, 4DR
MUST SEE!
 4.3L V6 engine, 6 way power seat & much more
1 TO CHOOSE \$23,999
 #506171
3393 BROADWAY
510-893-9110

NISSAN
'94 1/2 SENTRA
LIMITED EDITION 4-DOOR
 Auto, Air, Cassette, Cruise, PS, PW, PL & more!
 1 to choose #853149
\$12,298
'95 MAXIMA'S
IN STOCK NOW!
'94 ALTIMA GXE
 Dual Air Bags, Air, Auto R, Cassette, Cruise, PW, PL & more!
 1 to choose #231157
\$15,088
3000 BROADWAY
800-245-1985

Cadillac
'94 EL DORADO
TOURING COUPE
 All power, leather, Bose system, Vogue tyres & wheels + GOLD PKG.
 "Exec. Demo" Only 2400 mi.
 #610796 1 to choose.
MSRP\$45,802
Disc.\$8,914
NOW \$39,888
3393 BROADWAY
510-893-9110

JEEP
'95 CHEROKEE SPORT
\$16,995
 AFTER \$400 College Grad Rebate
 ABS brakes, Trac lock, 6 cyl. Cassette, alum. wheels
 #532457
 1 to choose
'94 EAGLE VISION
 Auto, Air, CD, 6 cyl, leather, ALL LUXURY!
 #288787
 WAS \$26,116
SAVE OVER \$4,100
NOW \$21,995
3329 BROADWAY
800-545-0880

PONTIAC
'94 BONNEVILLE
S.E. SEDAN
"Sport Luxury Edition"
 All Power, leather ABS & more!
 #214982 - 1 to choose
Your Price \$20,711
"Exec. Demo" 7700 mi.
3393 BROADWAY
510-893-9110

Mazda
'94 PROTEGE DX
 Air Cond., Convenience Pkg., Floor Mats
 #799908
 1 to choose
NOW \$10,999
 After \$2000 factory rebate
'95 MILLENIA
 Loaded! MUST SEE!
 #1120510
 1 to choose
 WAS \$29,445
SAVE \$1957
\$27,488
3320 Piedmont Ave. at Broadway - 510-450-6640

ISUZU
'94 RODEO
 4x4, 2600 cc, 5 spd, 1 to choose
STARTING FROM \$14,999
'94 TROOPER
 V-6, 4x4, Air, cass, more!
 #912304
 1 to choose
STARTING FROM \$19,999
3020 BROADWAY
800-245-1985

ON BROADWAY between 30th & 34th Sts. DOWNTOWN OAKLAND • OPEN 7 DAYS

prices + tax, lic. & doc. fee on approved credit. Subject to prior sale. Ad expires 72 hours after publication

Proper oil disposal vital keeping Bay clean

responsible person would in-
ally pollute the San Fran-
Bay, but it happens when au-
oils are not disposed of

ly. The nearly half of all Ameri-
change their own motor oil,
few know how to store or
of it properly. Unknown-
many contribute to urban
pollution by dumping onto
ground toxic materials associ-
with auto maintenance.

As a result, water flowing over
streets and parking lots
up these contaminants and
them into the storm drain
system, which flows untreated into
San Francisco Bay, Lake Merritt and the
others pollute area water-
by pouring toxic materials
down the storm drain.

However, by following a few
guidelines, Alameda
residents can maintain
at home and help prevent

According to the San Francisco
Project, Americans illega-
dispose up to 120 million gal-
used oil annually — 11
that of the Exxon Valdez

Many people incorrectly
that used auto fluids can be
into the trash, onto the
or down the storm drain
What many don't realize
they are directly contribut-
polluting the Bay," says
Lindley of the Alameda
Urban Runoff Clean
Program. "An envi-
ronmentally safe alternative in-
proper disposal and recy-
cling of contaminated materials
used motor oil, antifreeze

line." They encourages residents to
Clean Water Program at
43 for a list of local service
collection centers or fire
stations that accept auto

Antifreeze is disposed of,
often recycled into lower-
grade fuels. Car batteries also are
recycled. Most disposal facilities

ALAMEDA FOREIGN AUTO SERVICE



639 PARK ST.
521-9990

have the Island
COVERED
Repairs with all the
BEST EQUIPMENT!
Lincoln & Oak
522-2667
Berkeley & Pacific
522-2111

76
Unocal

do not charge people to take auto
fluids, but some may charge up to
\$1 a gallon for oil and \$3 a gallon
for antifreeze. In Oakland, the
garbage service offers a curbside
pickup program for motor oil for
the convenience of local residents.

Stop drips and avoid leaks

Storm water contamination also
comes from leaks and spills during
maintenance procedures. Do-it-
yourselfers should avoid leaks and
spills by placing a drip pan under
the work area.

"People are naturally inclined
to hose leaks and spills down the
drain, which in turn contaminates
the water," Lindley says.

A simple alternative to hosing is
saturating leaks with absorbents
like saw dust, cornmeal or kitty lit-
ter. Once the fluid has been absor-
bed, disposal of the contaminated
materials should be handled the
same as oil.

Improper storage and disposal
of gasoline from cars, as well as
boats, jet skis and lawn mowers is
another winter maintenance activ-
ity that contributes to urban run-
off pollution.

According to Dick Pantages of
Alameda County's Household Haz-
ardous Waste Division, "When
the question of what to do with ex-
cess gasoline arises, the best solu-
tion is to use it up before it de-
teriorates.

Auto Facts

RX FOR NO STARTS: CAR CARE



BEFORE A NO-START RUINS
YOUR DAY, GET YOUR CAR READY
FOR WINTER WITH A TUNE-UP
AND ELECTRICAL CHECK



NEGLECTED AUTO MAINTENANCE,
PARTLY DUE TO TIGHT MONEY, CAN MEAN
TROUBLE FOR DRIVERS
THIS WINTER. A
SEVERE WINTER
COULD MEAN MILLIONS
OF CARS FAILING TO
START. THE BACK-
LOG OF CALLS FOR HELP
COULD
MEAN LONG
WAITS FOR
THE TOW TRUCK.

SEATBELTS

Everybody's Wearing Them

SAY AHH...

SAVE 25% ON A COMPLETE CHECK-UP!

Get your 30/60/90,000 mile service done as
recommended by your owner's manual.

BUDGET European
Car Repair



443 25th Street, Oakland 444-2834

We Invite
You To
Fall In
Love
Again

Introducing the 1995
Jaguar XJ Series



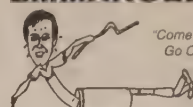
We kept what you love. The
rest is history. For a chance to
experience this alluring
mix of modern technology
and classic styling, visit Cole
European today.

Cole
European
JAGUAR

2103 North Main St.
Walnut Creek, CA 94596

(510) 935-COLE

EMMANUEL'S MUFFLERS



"Come in Roaring...
Go Out Purring"

• Custom, Dual & Turbo Exhausts
• Catalytic Converters
• Fleet Service
• Glass Packs
Flowmaster •
Custom Welding Fabrication •
QUALITY WORKMANSHIP AT AFFORDABLE PRICES

Mon-Sat 8 am - 5 pm
Free Pick-Up and Delivery
Waiting Room for Your Convenience
Discover Visa Civil & Senior Discounts



16 Years Experience

2413 CLEMENT AVE.
ALAMEDA

522-5216

Ask
Us
About...
AUTO

BARBERA



Insurance
agency,
Inc.

A Full Service Agency
Versailles at Fernside

523-2924

Attention Truck Owners

World Famous Lee Auto Supply
Proudly Presents the Complete
Line of Dick Cepek Products

Stop by for all your on & off road necessities!
John Rossillon (Formerly w/Four Wheel Parts)



Open 7 days a week
1525 Park Street
Alameda 522-8811



DRIVE SAFELY. TO CONTINENTAL VOLVO.



In the government's crash test of mid-size
sedans, Volvo's 850 is the winner in
protecting front seat occupants. And
when it comes to protecting
this innovative vehicle with
winning service, no one can
match the highly trained and
caring staff at Continental Volvo. Simply put, our
people make the difference. Drive safely.

CONTINENTAL VOLVO

Sales: Mon. - Fri. 8 to 6,
Sat. 9 to 5, Sun. 11 to 5.
Service & Parts: Mon. - Fri.
7:30 a.m. to 6:00 p.m.

(510) 532-3778

4030 East 14th St., Oakland.
From Hwy. 880 or 580 take the
High Street exit to East 14th St.

DOWNTOWN OAKLAND
23rd street
AUTO REPAIR
COMPLETE FOREIGN & DOMESTIC
Service • Repair • Diagnostic
Specializing in Japanese & European Autos
Hours: Monday - Friday 7-5:30
Pick-up and delivery
320-23rd St. • OAKLAND
Between Broadway & Lake Merritt
452-3718
FAX: 452-3732

SATURN USED CAR OUTLET

3015 Broadway • Oakland
(510) 891-4610

Hills Newspapers Readers Auto Coupon Specials

88 Toyota Corolla 4-door, auto, AC, pwr steer, stereo/cassette. #039637 Special \$5,989.	91 Saturn SL1 4-door, auto, AC, AM/FM cass., tilt wheel, excell. cond. 10 other used Saturns to choose from. #119467 Sale \$8,995.	88 Ford Taurus LX Wagon Loaded including leather & moon roof, sharp new car trade in. #181441 Special \$6,495.
85 VW Jetta 62K miles, 4-door, 5-sp., pwr steer, stereo/cassette, immaculate! #15864 Sale \$4,979.	Looking to sell your present car or truck? We can buy them paid for or not! Stop by for a free appraisal.	91 Nissan SE King Cab Pickup 4x4 Auto, every conceivable option possible; immaculate! #384505 Sale \$14,495.

All prices plus tax, license, smog & doc. fees. • Offer ends Nov. 6

- New Car Dealers
- Used Car Dealers
- Auto Repair & Service
- Auto Parts
- Auto Rentals
- Tire Dealers
- Auto Paint
- Auto Electrical
- Auto Insurance
- Auto Upholstery

Don't miss
this opportunity
to reach

134,500

Potential
Automotive
Customers!

The Hills Newspapers

Alameda Journal • Montclairion • Family Fair
Berkeley Voice • El Cerrito Journal

AUTOMOTIVE SECTION

Call
Lynne Fitzsimmons 748-1674



■ MARTIN SNAPP

To the Shores of Tripoli: What do Dan Rather, Don Imus, Art Buchwald, Pat Paulsen, Freddy Fender, Wilford Brimley, Jim Lehrer, Mark Shields, Jonathan Winters, Ed Wood Jr. and Captain Kangaroo have in common?

They all were Marines. (Although the "Captain" in Captain Kangaroo is a strictly honorary title. In real life, the Captain — aka Bob Keeshan — never made it above PFC.)

So was funnyman Mark Russell, who will give a sold-out concert at the Marines Memorial Club in San Francisco tonight, a benefit for the club's scholarship program.

"My only advanced education was at the University of Paris Island boot camp, which, after the nuns and Jesuits of parochial school, was anti-climactic," Russell told me last week. "I had an eighth-grade nun who wore hash marks on her habit."

Meanwhile, guess who'll be at the Paramount Theater next Thursday? The U.S. Marine Band. And get this: Admission is absolutely free.

If you want advance tickets, call 415-952-8522. Or go directly to the Paramount box office.

Now, this isn't just any band. It's one of the half-dozen finest orchestras in the country. Its members have studied at Juilliard and all the other leading music conservatories.

The band is almost as old as the country itself, having been created by an act of Congress on July 11, 1798.

Three years later it played at the inauguration of Thomas Jefferson, who gave it the nickname it's known by today: "The President's Own."

(No word on whether Jefferson, an accomplished violinist in his own right, ever sat in with the band. But we know of at least two other presidents who did: Warren G. Harding, who played every instrument except the trombone and the E-Flat cornet, and Bill Clinton, who played his sax with the band even before he became president — in 1991, when he was Governor of Arkansas attending a governors' conference at the White House.)

Among the highlights of the band's history:

July 4, 1806: At a reception given by President Jefferson, the band plays a tune called "To Anacreon in Heaven" for the first time. It isn't much of a hit, but eight years later Francis Scott Key writes new lyrics and calls his song "The Star-Spangled Banner."

July 4, 1828: The band plays "Hail to the Chief" for the first time, in honor of President John Quincy Adams.

April 10, 1865: Huge crowds gather outside the White House to celebrate the news of Lee's surrender. They call for a speech from President Lincoln, but he says he's too tired to talk. Instead, he asks the Marine Band to play a song which, he says, has always been his personal favorite. The song: "Dixie."

Summertime, 1902: President Theodore Roosevelt's daughter, Alice, shocks polite Washington society by asking the Marine Band to play the controversial new "jazz" tune, Scott Joplin's "Maple Leaf Rag."

August 9, 1974: Richard Nixon becomes the first president to resign in disgrace. As he walks to the helicopter that will take him into exile, the Marine Band strikes up the "Washington Post March."

January 20, 1993: At Bill Clinton's inauguration, the Marine Band plays the "Liberty Bell March" — which is also the theme song of "Monty Python's Flying Circus." A bad omen?

The Marine Band has had 25 directors in its 195-year history, but the one everyone still talks about is No. 17: John Philip Sousa (aka "The March King"), the man who made the band what it is today.

And they still have a lot of mementos, including the great man's baton and his scrapbooks of newspaper clippings.

"He clipped everything, and I do mean everything, that was ever written about him, even if it was only one line," says Sgt. Julie Stapf, the band's spokeswoman. "The man definitely had an ego."

They also have some of Sousa's original scores, with his original musical notations. And it will be these historically accurate versions that they'll play at next Thursday's concert.

Some wise guy once said that "military justice is to justice as military music is to music." I don't know about the justice part, but the bit about military music is a bum rap.

Ask any music scholar, and they'll tell you that Sousa was one of this country's greatest composers — right up there with Stephen Foster, Duke Ellington, and George Gershwin.

And the people seem to agree. Sousa marches like "Semper Fidelis," "The Liberty Bell," "Washington Post" and, of course, "The Stars and Stripes Forever," have become national icons.

The band will play several of these standards next Thursday, along with some non-Sousa works — which is perfectly in the Sousa tradition.

"Sousa loved introducing his audiences to unknown composers, like Wagner and Brahms," says Stapf. "In fact, he performed Mascagni's 'Cavalleria Rusticana' at the White House months before it got its official American premiere at the Metropolitan Opera."

By the way, if you want to hear this music you'll have to attend in person. It's practically impossible to get the Marine Band up on tape or CD.

Chalk it up to yet another dumb law on the books: For some reason, the band is forbidden to sell recordings for profit. They can give them away — to schools and other educational institutions — but they can't sell them.

Is this dumb or what? Apart from the fact that it would be fun to be able to play "Semper Fidelis" on your car's tape deck, the government could use every penny it can get these days.

If you think this is as stupid as I do, there's something we can do about it. By coincidence, our very own Ron Dellums is chairman of the House Armed Services Committee. Write and tell him, "I want my Semper Fil!" He'll probably be sympathetic. After all, he's a Marine, too.

Martin Snapp's column appears every Thursday in The Journal. Phone Martin at 273-9543.

Lease

Continued from front page

Golden Gate Fields. The track now simulcasts to 33 locations in California and to 20 other states, Canada, Jamaica and Mexico.

The facility is also used for simulcast wagering on races at Bay Meadows, Hollywood Park, Santa Anita, Del Mar and summer races at county fairs throughout the state.

Prop. F

Continued from front page

much competition and from the exercise of eminent domain. They also asked about trust and whether RAC's recommendations would in fact be followed by elected officials — or if the committee might just be a political means of showing interest in community involvement.

The challenge from the audience was that the City Council has no obligation to take the committee's recommendations. One resident, for example, said he was amazed that the strongest recommendation of the committee — that the Redevelopment Plan Amendment be put to a vote — was not overwhelmingly supported by the council but was barely passed by a majority.

"Do I conclude from that that they take you guys seriously?" he asked, giving his own suggestion that the permanent Redevelopment Advisory Committee be elected and that it might even take over responsibility for redevelopment rather than leaving that responsibility in the hands of a city council.

Questions about trust had to do more with the city council/redevelopment agency than with the committee itself, though Beverly Gent of the El Cerrito Citizens' Alliance did question the fact that "13 people (on the committee were) recommending this kind of money without an in depth study of the alternatives."

The committee, she said, "didn't do (its) homework."

Another audience member also asked for specific projections for growth and development without the redevelopment tool.

Conspicuously absent from the committee panel was former member George Amberg, who recently resigned from his appointment; he sat in the audience but made no public comments. For a time, Amberg had expressed support for the committee's recommendations, though he had always objected to the financial projections for redevelopment and had done extensive computer analyses of the possibilities for the future on his own.

While Amberg believes certain specific ideas pro-

posed for the development of different sections of El Cerrito are "pie in the sky," it was in fact the financial aspect of the RAC recommendations that led to his resignation. For Amberg, the \$80 million limit, \$20 million of which will be reserved for El Cerrito Plaza, is just too high.

That position is not without supporters on the committee. Don West, for example, has also argued that the \$80 million figure is too high. He, like some other members, believes the city will never have the revenue stream required to float such a debt. An adequate revenue stream to support the incurred debt is required by both the amendment and state law.

Since West believes the city will never use the full amount — the agency used only about half of its previous maximum limit — he argued for a smaller limit, one that would not be so worrisome for voters. At the same time, he is a strong believer in redevelopment's benefits.

As for specific recommendations made for development in different areas of town, the ideas for El Cerrito Plaza and particularly for Fairmount Avenue engendered the most comment. Several residents and business persons were disturbed by the possibility of increased "nightmare" traffic congestion and parking problems that might result from increased development and of established businesses losing their sites through eminent domain (specifically the garages on Fairmount).

"We don't tear down gas stations; we don't build theaters," said Bashor of the committee, stressing that members' recommendations reflect a possible vision only. Lewis also pointed out that no specific proposals are on the table.

Residents were encouraged to bring their concerns to the permanent RAC early on in the process when a specific development proposal has been received — as opposed to waiting for an agency public hearing when agency members may have already made their decisions. But there is strong feeling among some residents that passing of the Redevelopment Plan Amendment will automatically lead to unwanted de-

velopment and that those issues should be resolved now.

A mix of attitudes was evident in arguments, some of which reflected some fear of business growth in general. Several residents, at the idea that a theater might be a successful venture, for example, though any such venture would reflect a developer's belief that the venture fact be successful. At other times, arguments seemed to be pushing for an open, free market where private developers would be encouraged; they wanted to do (as long as there is assistance).

There is also a mix of approaches — priorities — among committee members. Chuck Lewis, for example, stressed what he saw as the financial benefits of Redevelopment. Price and Anne Delehunt, on the other hand, sized the use of Redevelopment in providing for what El Cerrito might look like in the future.

Delehunt, who is a lifelong resident, was talked to many business persons who find "deteriorating," an attitude she finds "scary" she wants to avoid "the mistakes of the past" she believes Redevelopment has led to projects and can do so again in the future.

Both she and Price advocated for the use of commercial district concept. They'd like "big box," auto-oriented businesses, more to provide a variety of useful services to meet mutual support among businesses, who noted that the committee is pushing for development or renovation that will provide for uses should one business use "go under" (empty building scenario).

John Baker said he's concerned that, with development, there will be "no continuing" Cerrito of the future.

"More hamburger places, more video stores, I want it to look," he said. "I want structure for the city 30 years from now. My main concern, that's why I'm on the committee."

Abraham

Continued from page 3

say to you that if you put another 100 gallons of water in the tank, I want to use 1 percent of that for my plant-watering pool of water. So when you add that 100 gallons, I get 1 gallon. Then I say to you "let me add one percent of the difference between the total water in the tank each year and the original 1000 gallons." You say "fine." So next year you add 100 more gallons; I get 2 more gallons. So now I have 3 gallons for my plants.

Now let's switch some words around. Let's change your tank of water to a huge piece of land. Then change the water to money and gallons to dollars. Finally, let's change what is represented by the "dollars added" — land value. So when we're adding 100 dollars, it now represents land that has been purchased or developed, thus adding to the total assessed value of the land mass, which is 1000 dollars. To make the transformation complete, add five zeros to each number. Now your playing with redevelopment dollars.

Agencies like the ECRA use TIF to finance the

construction of low income housing, and to assist developers by paying for street and road improvements their project might call for. To do this, the agency issues bonds to pay for the implementation of redevelopment plans. In the case of the ECRA, the bonds are called "Series 1991A Refunding Tax Allocation Bonds." The agency owes \$13.1 million on these bonds which it will pay off annually through the year 2020.

If Prop F fails at the polls, the agency will not be able to float new bonds to pay for a theme park or a shopping center. The El Cerrito Redevelopment Advisory Commission, a citizen's group formed to evaluate the work and financial position of the ECRA, published a document entitled "Report and Recommendations of the Redevelopment Agency Advisory Committee to The El Cerrito Redevelopment Agency."

The document called for the establishment of a permanent committee representing the entire community, and made recommendations to alter the "look" of the main thoroughfare, San Pablo Avenue. But the

document did not clearly articulate the position on the need for a redevelopment agency. Its TIF revenue estimates are grossly inaccurate calculations used wrong.

The fiscal analysis section of the report, prepared by a Mr. George Amberg, Mr. Amberg's projection of rate of growth in assessed value from 1955 to today and determined that a 6.8 percent growth spurt could be expected in the future.

The method of rate of growth forecasting very seriously assesses the current regional recession and the assessed value growth for land in the entire area as what was responsible for growth in the area. His estimates for revenue available to the ECRA over stated.

In my next column, I will discuss the number of mistakes made in the report and the need for a redevelopment agency.

Zennie Abraham is a freelance economist who regularly writes columns for Hills Newspapers.

Blotter

Continued from front page

• On the morning of Oct. 21 a Clay Street woman reported seeing a suspicious person near the dead end of Madison Street at about 9:30 a.m. on October 20. She and her husband had smelled smoke and seen a burned patch of grass.

They encountered the suspicious man standing near the creek and described him as a white male adult, five feet eight inches tall, with short blond hair, clean cut, medium build, wearing a plaid shirt and jeans. He reportedly appeared very nervous.

This could possibly be related to a grass fire at that location on Oct. 20 at 4:30 a.m. Police are investigating.

Debate

Continued from front page

ing to a study made by a city traffic consultant and that a Yes win would result in the restoration of open space on the waterfront and extensive park and environmental improvements.

Feiner said opponents have offered no viable alternatives to the race track and hope that it "will just go away. The Bay might also freeze over and we could all go skating."

With recent agreement to extend the Ladbroke lease to 2024, "the race track is here to stay. The alternative to Measure F is a horrible and inaccessible mess on the waterfront," he said.

"We live in Albany because of the small town atmosphere and the quality of life," Innes said in her opening statement.

"We have dreams of what our waterfront can be. We will have to give up our dreams if Measure F passes. A huge new facility the size of 90 city council chambers operating 24 hours a day and increased traffic of 12,000 cars a day will dramatically change our city," she said.

Innes said the development agreement was put on the ballot by the city council with no debate, no Environmental Impact Report and no traffic study. Alternatives to the cardroom presented to the city council were never assessed or decided on, she said.

"This is a fiscally irresponsible vote. We have to do something, but we don't need millions of dollars,"

gating.

• A Berkeley man parked and locked his 1978 GMC van on the 500 block of Pierce Street at about 8:30 p.m. on Oct. 17. When he returned from a short trip on the afternoon of Oct. 21, he found his van missing. There were no witnesses.

• A woman on the 800 block of Cerrito Street reported that while she was entering her car on the morning of Oct. 22 she was approached from behind by someone who hit her on her head, causing her to fall to the asphalt and black out for a few moments. The attacker then stole her purse and ran to a waiting vehicle with two other people inside. The vehicle

departed south on Cerrito Street toward the

Street. Police are investigating.

• A Garfield Avenue woman reported that a yellow 1980 VW van was stolen from her house on Oct. 22. Officers learned that the van was involved in a high speed pursuit with a white van.

The van was recovered but in a wrecked condition. There are suspects in custody.

• During the week of October 16 a police officer fingerprinted nine people at their request, cars, responded to 10 false alarms, arrested three deceased or injured animals, and assisted two people who were locked out of their homes.

Innes said. Gambling revenues are "soft money, an unreliable source" providing only "a short, quick fix" for the city's budget shortfall.

As for environmental enhancements, Innes said the trail land offered by Ladbroke is a "tiny, 14 ft. strip of asphalt, a pathetic excuse for an East Shore Park."

Innes said Ladbroke has spent ten times as much money on the Measure F campaign as has ever been spent on a campaign in Albany "which used to be done with \$2 or \$3 thousand and a lot of energy." She said Ladbroke would be able in the future to "choose candidates and prevent school bond issues."

With a "big brother" providing 30 percent of the budget, Innes said Ladbroke would have undue influence on the city government. "We can't sell ourselves to become addicted to the money. We would become a company town," she said.

Library

Continued from front page

question of forming a Joint Powers Authority for library services will again be raised in December.

"It comes up often," said Bartke. I don't see the issue dying off; I think it's going to change things."

The county has not taken a stand either way on the possibility that all 17 cities (aside from Richmond, which has its own library) might remove themselves

from the county system and do something on their own. The cities have already begun looking for ties of exchange, Bartke said.

There are things that should change. "People should be able to access the library," said. "You can access UC-Berkeley library, why not the county library?"

"We want to get into the 21st century."

A vision takes form for homeowners in hills fire area

By Dennis Evanosky

When Sally McKnight and Jann Hedrick rebuilt their home in the firestorm area, they took some advice from Eeyore of Winnie the Pooh fame:

"It just shows what can be done by taking a little trouble," said Eeyore. "Do you see, Pooh. Do you see, Piglet. Brains first and then hard work. Look at it! That's the way to build a house."

This advice now graces the entrance to their recently completed home.

"The original house that stood here was built in the very early '40s," McKnight said. "Times changed and our lifestyle changed. Above all, we wanted to consider ideas that could be reflected in our new home. Then, we wanted to carefully consider just how we could apply those ideas to the reality of our new home."

To accomplish this, McKnight and Hedrick turned to Tom Ochsner and John Adams of Akxner Construction and to the architect, Harry Metaxas. McKnight and Hedrick, owners of a chimney sweep business called The Irish Sweep, had worked with Ochsner, Adams and Metaxas in the past.

"We had known Tom for years and he recommended Harry," McKnight said. "Actually, Harry was my neighbor down on Broadway Terrace. I coveted his house, especially after I saw it featured in *Better Homes and Gardens* in the fall of 1990. What I really loved about this house were its views from room to room and the sunken living room."

Akxner Construction has been licensed since 1982. "We're a company that is really familiar with structural work," Ochsner said. "Both John and I cut our teeth in the business building houses in Montclair. So we are very familiar with building on hillsides and with seismic requirements."

Metaxas is a graduate of UC-

'Sally looked at the design and erased all the walls...'

—HARRY METAXAS, ARCHITECT/BUILDER

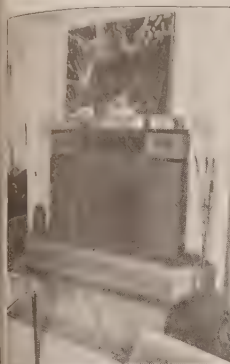
Berkeley and comes from a family of construction contractors. "I've worked in the business since I was 14 and have seen the business from the construction side," Metaxas said. "This experience has led me to design homes that are buildable. When you know what you are putting together the design is directly effected."

"As I presented Sally and Jann with the first drawing for the house, Sally looked at the design and erased all the walls," Metaxas remembered. "Sally and Jann were great to work with. While they were very opinionated, they were also very willing to listen to advice from outside sources."

"This house really is a reflection of brainstorming sessions with Sally and Jann," Adams agreed. "They recognized the support of other people's talents. During the frame-up stages, we had meetings every Thursday."

"I had always had in my head just how nifty it would be to be able

See VISION, page 26



From the living room fireplace, left, warm air can be blown to any part of the house. Art deco brass and glass fixtures, right, light up the master bathroom. The brass/glass theme in continued throughout the house.



FOURPLEX

Attractive building in El Cerrito. Close to BART station & El Cerrito shopping. Two bedroom units. Separate meters. Storage lockers. Covered parking. **\$385,000**
By appointment.

NORM WILLIAMS REALTOR

524-2303

851 Pomona, Albany, CA 94706

Publisher's Notice

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18.

This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

ALBANY - Two bedroom Spanish. Formal dining room, large kitchen, and utility room. Central heating. Private back yard with lawn & fruit trees. Covered patio, tool shed & detached garage. Walk to Solano Ave. shopping. **\$252,000.**

BERKELEY - Triplex, two one bedroom units and one studio. Hardwood floors. Light and airy. Off street parking, workshop. Walk to Campus and Shattuck Ave. shopping. All units vacant. **\$295,000.**

EL CERRITO - Attractive two story family home on quiet cul de sac. Newer three bedroom, 2 1/2 baths, dining area and family room. Large level back yard with new deck, lawn, and fruit trees. **\$187,000.**

EL CERRITO - Four two bedroom units with easy access to BART station and shopping. Covered parking, storage lockers, separate meters. **\$385,000.**

KENSINGTON - Spacious two bedroom, plus bonus room, large family room, and work shop. Separate dining. Two fireplaces, beautiful hardwood floors. Filtered view. **\$337,000.**

RICHMOND ANNEX - Just listed two bedroom on tree lined street. Popular Annex location. Freshly painted inside and out; Newly tiled bath. Great back yard with patio and mature shade trees. **\$175,000.**

NORM WILLIAMS REALTOR

524-2303

851 Pomona, Albany, CA 94706



The second-story master suite as well as the spacious kitchen area can be seen from the living room.

NEW LISTING - NORTH BERKELEY! VERSATILE 10 ROOM HOME NEAR TILDEN

Upper Level: large living room with fireplace, dining area with adjoining sun room, remodeled kitchen with breakfast area, den/study with wet bar. Bedroom and 1.5 baths.
Lower Level: 2 bedrooms, bath, dining room, wet bar and laundry room. Lovely patio area. Some view. Needs work but well-priced at \$299,000 (as-is).

Maya Trilling 525-3824

(510) 524-8888

BERKELEY HILLS REALTY

1714 Solano Ave.

RED OAK REALTY

1891 Solano Avenue, Berkeley 94707

(510) 527-3387

FEATURED HOME



771 McLaughlin Street, Richmond View

This wonderfully priced Richmond View home will be open for your viewing pleasure this Sunday. An immaculate, bright and sunny home with a deck overlooking a lovely yard.

FEATURED AGENT - FERI NIROOMAND



finance and negotiation, are important reasons for her 13 years of success in Real Estate.

Feri came to Berkeley to study at UC Berkeley, and decided to make the East Bay her permanent home. She has an acute business sense, as well as a design background, a combination which serves her many devoted clients well whether they are looking for a perfect home, or a good investment. Her close attention to every detail, along with her knowledge of

OPEN SUNDAY, OCTOBER 30

938 Grizzly Peak (2-4).....Berkeley.....	3bd/2ba.....	\$389,000
1509 La Loma (2-4).....Berkeley.....	5bd/5+ba.....	\$850,000
1231 Glen Avenue (2-4).....Berkeley.....	2+bd/2ba.....	\$225,000
2247 Oregon (2-4).....Berkeley.....	2bd/1ba.....	\$214,000
1223 Oxford Street (2-4).....Berkeley.....	2bd/1ba.....	\$185,000
739 Norvell (2-4).....El Cerrito.....	2bd/1ba.....	\$227,000
437 Ashbury Ave (2-4).....El Cerrito.....	2bd/1ba.....	\$219,950
4053 Harlan (2-4).....Emeryville.....	Lofts.....	\$157,500
235 Cambridge Avenue (2-4).....Kensington.....	3bd/2ba.....	\$285,000
771 McLaughlin (2-4).....Richmond.....	2bd/1ba.....	\$123,650
1812 Santa Clara (2-4).....Richmond Annex.....	3+bd/1.5ba.....	\$179,900

BY APPOINTMENT

ALBANY	
Spacious & immaculate 4bd/2ba home.....	\$289,000
Rare 3bd/2ba. Pretty yard, big workshop.....	\$260,000

BERKELEY	
Spacious family home w/gourmet kit. 3bd/2.5ba.....	\$439,000
A rare offering - traditional. 3+bd/2.5ba.....	\$435,000
2+bd/2ba, in-law, plus artist's studio. New listing.....	\$399,000
Enormous vacant - well maintained duplex.....	\$269,000
Sunny, spacious 3bd home plus studio.....	\$269,000
Elegant 2 story craftsman, 2+bd/1.5ba.....	\$249,000
Live/work in historic Oceanview dist. Charming.....	\$239,000
Fab location! Legal duplex w/large yard. As is.....	\$210,000
3bd. Great financing, location, price!.....	\$180,000
New city home condos. 1& 2bd. Some views.....	\$179,000
Westbrae ultra charmer at bargain price.....	\$169,000
1, 2, & 3 bd condos. Wonderful opportunity.....	\$127,500
4 det. TIC Mediterranean cottages + wkshp/storage.....	\$110,000
4 det. TIC cottages + wkshp/storage.....	\$105,000
4 det. TIC Mediterranean cottages + wkshp/storage.....	\$100,000
4 det. TIC Mediterranean cottages + wkshp/storage.....	\$95,000
NEW LISTING. Duplex with great potential.....	\$94,500
TIC 1 unit. 1bd/1ba.....	\$79,500
New city home condos. 1&2 bd in downtown.....	\$73,000

EL CERRITO

Fabulous contemporary. 4bd/4ba, excellent condition.\$329,000
4bd/2ba home on level lot in quiet cul-de-sac.\$269,000
Move-in cond. 3bd/1ba + bonus room downstairs.\$259,000
Charming 2bd/1.5ba hill home. Level-in, 2-car gar.\$239,000
2+bd, fabulous condition, yards. Walk to BART.\$233,000
Lovely, light 3bd near park & tennis. Spacious.\$212,000
Cozy bungalow. 3bd/1ba c/cottage, large yard.\$179,000

EL SOBRANTE

3bd/2ba ranch style home. FHA/VA financing avail.\$129,950

MONTCLAIR

Max. privacy. Sunny 2+bd. Mint cond. Det. studio.\$285,000

OAKLAND

4 units w/great pot. for owner occ. Live/work.\$239,000
Great 1st investment or live in 1, rent the rest.\$207,000
Large 2+bd w/poss. in-law. Fabulous starter.\$179,000
Charming 2+bd, close to BART & shopping.\$149,000
Last unit! Great price! Vaulted ceilings.\$99,000

POINT RICHMOND

1+bd/1ba townhome with stunning views.\$155,000

RICHMOND

NEW LISTING. Craftsman 4bd/2ba in N&E.\$189,000
Charming craftsman style 2bd starter home.\$115,000
3bd/1ba home. Bath/kitchen have been remodeled.\$89,500
1bd condo unit. Fireplace. Community pool/spa.\$78,888
Great starter home. 2bd/2ba, fenced yard.\$65,000

RICHMOND ANNEX

Sparkling 3bd/1ba. Immaculate home.\$182,000
3bd/2ba remodeled home. New appl., paint. Views.\$179,000

RICHMOND VIEW

New 3bd/2.5ba custom home. Master suite, view.\$385,000
New custom built home. 3bd/3ba.\$349,000
Canyon views. 2+bd/2.5ba, 2 fireplaces.\$194,950
Super 3bd/2.5ba townhome! New carpet, paint.\$189,950
2bd/1.5ba spacious end unit next to golf club.\$149,000

LOTS, LAND AND COMMERCIAL

R. View. Magnificent 5.79 acre parcel.\$250,000
Oakland. Level lot. Seller may carry.\$129,000
Great busy hair salon. Motivated seller.\$125,000
Great lot for development. 9-12 units possible.\$100,000

Realtors throw spooky party to raise money for homeless



Karen Ward, The Mortgage Line, left, David Kafton, Mason-McDuffie, and Flo Albonico, American Title, helped organize the Berkeley Association of Realtors' Give-for-Treat Night.

By Anita Thede

An evening of great fun is in store for Berkeley Realtors tomorrow, Friday, Oct. 28. Realtors are beckoned to come partake of ghoulish edibles and ghastly liquids. Madam Alice (Alice Mcleish of Marvin Gardens Real Estate) will tell the brave what their future holds.

There will be door prizes and lots of goodies for all the "Give-A-Treaters," says organizer Flo Albonico, escrow manager of American Title in Albany.

Albonico is the chairperson of the Berkeley Association of Realtors Special Events Committee, and Karen Ward of The Mortgage Line is co-chair. David Kafton is the chairperson for the Berkeley Association of Realtors Homeless Committee, which is co-sponsoring this event.

The price of admission is a donation of canned goods or dry food, usable clothing and a willingness to have a great time. The donations will go to the three groups supported by the Berkeley Association's homeless committee.

When asked how the party was planned, Albonico said that people generally associate Thanksgiving and Christmas with gift giving. This year, the committee decided to include Halloween. Halloween is Albonico's favorite holiday.

"Some people collect Christmas decorations, I collect Halloween decorations," said Albonico. She will be lending many of these to give the evening a more ghoulish look.

Albonico's experience includes 23 years in the title and escrow business. She feels that it is important to show the community that "we care." This event represents not just an opportunity to socialize with colleagues, explains Albonico, but people who donate get to feel good, too.

Realtors are involved in year-round fundraising and community activities. One example is the Berkeley Association of Realtors Homeless Committee, under the leadership of David Kafton of Mason McDuffie Real Estate. This committee has been actively raising money to benefit programs for the homeless in Berkeley since 1989.

Started by Bill Porter, then president-elect of BAR, this committee has raised more than \$50,000 through direct contributions from Realtors, lenders, title companies and other affiliates.

The three groups that have been the recipients of these efforts have been the Berkeley Ecumenical

Chaplaincy, the Berkeley Oakland Support Services Transition Housing and the Women's Daytime Drop-in Center (WDDC), a daytime program offering food and services in a home environment for women and children.

Kafton, a Realtor since 1985, has a doctorate in genetics from UC-Berkeley. He has helped found two non-profit organizations and headed one which con-

ducted research and education in the area of natural resources policy.

When asked why he stays involved in the homeless committee, Kafton replied that he feels there is a great need for the homeless to be supported in the effort to regain housing. This is one way he feels he can contribute.

Albonico, Karen Ward, and

See PARTY, next page

RAF Mortgage

Since 1984

DON'T MISS OUT ON THIS PROGRAM

Start Rate
3.95%

Margin
2.15%

Life Cap
9.95%

11th District COFI

• Free Appraisal On Purchases • Cash Out - OK

CALL FOR A FREE CONSULTATION
528-0767

1722 Solano Avenue, Berkeley

RATES SUBJECT TO CHANGE
A LICENSED REAL ESTATE BROKER/CA DEPT. OF REAL ESTATE

A Flair For The Unique

2180 - 166th Avenue • San Leandro • Open Sunday 1:00 - 5:00

If you love open spaces & plenty of light, this may be your dream home. Tucked away in the San Leandro foothills, this 3BR, 2BA home, designed by Lou Patterson, offers at its center a 3 story atrium with a waterfall & skylights surrounded by formal dining, family rm, office/den, gourmet kitchen, inside laundry & master suite w/luxurious bath. Custom tile floor & fine oak thru-out. The open floor plan w/lots of windows & spectacular bay view makes this exquisite home perfect for living & entertaining. You really must see to appreciate. A fabulous value at \$274,950.

For more information or a private showing, call
Eileen Miramontes (510) 888-6308, Prudential California Realty.



Stop By
We're Always Here

Better Homes Realty

Serving Grand Lake • Piedmont • Montclair • Berkeley

3330 Grand Ave., Oakland

893-4800

We can show you every home listed with the MLS,
plus all of our private listings.

We make buying easy!

Short of down payment? **We can help!**
Need to sell your house before you buy a new one?
We can help! We specialize in financing, refinancing,
trade-in, and construction loans.

Lock in today's
rates with
Lock N' Shop!

Lock N' ShopSM lets your
buyers shop with confidence,
knowing that their rate is *guaranteed*. The rate can't go up, but it
could even go down.

Call me today for details!

(510) 208-7300

Teresa Stingley
Branch Manager/Underwriter

Countrywide
HOME MORTGAGE LOANS



No one works harder to deliver the American Dream.
Equal Housing Lender. Licensed Consumer Finance Lender - California Department of Corporations. © 1994 Countrywide Funding Corporation. Trade/service marks are the property of Countrywide Credit Industries, Inc. and/or its subsidiaries. RBA 04873-1094

Montclair

Better
Homes
Realty

Each office is independently owned and operated

6211 LaSalle Avenue
Oakland, CA 94611

339-8400

OPEN SUNDAY 2:00-4:30

5981 Grivin Drive	4+BR, 3BA	\$1,000,000
Piedmont Pines. "Deco-lectic" award-worthy sensation!		D.C. Hodges
13416 Campus	5BR, 3BA	\$639,000
Mini estate, 3600 sq ft., 5 acre, iron gate, beautiful landscaped level yard.		Marla Daugherty
5450 Bacon Road	5BR, 3BA	\$598,000
Skyline - zoned for horses, large family home.		Tom Nemeth
1939 Oakview	5BR, 3BA	\$549,000
Reduced, original SpMed. for holiday entertaining, everything anyone could ask for.		Martha Shih
148 Ricardo Avenue	3BR, 2BA	\$399,000
Piedmont - family street - near Dracena Park, level out to garage & sunny rear yard.		Judy Farrell
5432 Carlton	4BR, 2 1/2 BA	\$385,000
Claremont - traditional charm, gumwood.		Carin Carr
1972 Magellan	3++BR, 1 1/2 BA	\$359,000
Montclair tudor! Old world charm, family room & detached studio, gardens!		Steven Biasoli
5710 Moraga Avenue	2BR, 2BA	\$329,000
Montclair - remodeled kitchen & baths by designer-owner. 17,400 sq. ft. lot.		Helen Nicholas
1042 Underhills Road	3BR, 1BA	\$285,000
Crocker Highlands traditional with Southwestern flair! Value.		Harry Kline
4305 Fair Avenue	3BR, 3BA	\$269,000
Big reduction! New construction with bay views. Family rm could be 4th BR.		Carol Cohen
4175 Eastlake	3BR, 2BA	\$269,000
Redwood Hts classic bay view beauty, gleaming floors, sunny rooms, formal dining.		Harriet Schen
404 Village Drive	2BR, 1BA	\$255,000
El Cerrito/Weston Village sunny 2BR home, lovely landscaped yard, Mt. Tam view.		Nick Lawrie
4037 Midvale	3BR, 1 1/2 BA	\$239,000
Upper Laurel perfect: bay views, A-1 cond/floor plan, pvt yard, new kitchen. Hurry!		Carol Cohen
3858 Forest Hill Avenue	3BR, 2BA	\$215,000
Off Tiffin, first time open. Brown shingle - park set. Hardwood. Private, quiet.		Hal Caslin
132 Entrada Ave	3BR, 2BA	\$209,500
Piedmont Ave. location. Needs work but owner will credit for owner or investment.		Ed Lindorfer
1327 Carlton - Berkeley	3BR, 1BA	\$199,500
\$10,000 reduction. Owner motivated, may help with financing. Completely redone.		Ed Lindorfer
3534 Wilson Avenue	2BR, 2BA	\$199,000
Oakland. Move right in to the spiffiest 2BR, 2BA home around.		Anida Weyl
2732 Madeline Street	2BR, 1BA	\$183,000
Laurel. Sunny, wonderful home for 1st time buyers. Great kitchen, patio, deck.		Vickie Chan-Cass
3027 56th Avenue	2+BR, 1BA	\$171,000
Mills College decorator perfect with brkfst rm, FDR, hdwd flrs & fireplace.		Jan Hall
5000 Camden Street	2BR, 1BA	\$155,000
Maxwell Park. First open. Quality Spanish bungalow.		Lyn Murray
1540 6th Avenue	2++BR, 1 1/2 BA	\$149,500
New Chinatown quality haven for expanding family!		Sandy Wirtz
2247 Park Blvd.	2+BR, 1BA	\$139,500
China Hill "cheapie". Bright, clean, termite clear!		Sandy Wirtz
1610 Stuart Street	2BR, 1BA	\$139,000
Berkeley. Stunning starter features cook's kitchen and romantic, private yard.		Anida Weyl

BY APPOINTMENT

EXQUISITE NEW CONSTRUCTION	\$945,000
Claremont Pines cul-de-sac, large lot, golf course view, 4BR, 3BA, large family rm, 3 frpts, 3 car garage, formal DR, octagon breakfast rm. HELEN NICHOLAS	
OAKMORE PANORAMIC BAY VIEW	\$553,000
Golden Gate & beyond! Remodeled w/marble, white oak. 4BR, 4+BA, solarium & den. Garden. HELEN NICHOLAS	
PRICE REDUCTION	\$449,000
Outstanding family home, sunny & spacious, hardwood floors, family room, level fenced yard with patio. MARTHA SHIN	
CROCKER HIGHLANDS	\$399,000
New listing! Fine 4BR family home with rumpus room. Walk to school, SF bus, shops. LYN MURRAY	
STYLISH EXECUTIVE RETREAT	\$395,000
Sequoia Hts 4BR, 3BA + fam rm with kitchenette. House Beautiful decor! Pool & park-like view! JAN NEFF	
AHWAHNEE LODGE STYLE	\$389,000
Montclair, approx. 3/4 acre flanked by parkland & creek. 1800+ sq ft redwood home, circa 1925. HELEN NICHOLAS	
SERENE - OAK TREES & BAY VIEW	\$349,000
Joaquin Miller Park; open, airy, private, 3BR, 2 1/2 BA. French doors, light oak, posh master. HELEN NICHOLAS	
HOME FOR THE HOLIDAYS	\$349,000
Charming, traditional In upper Oakmore, views, flexible floor plan, termite clearance. MARTHA SHIN	
NORMANDY LANDMARK - OAKMORE	\$339,000
Soaring vaulted ceiling living rm, grand fireplace. Formal DR, rec room, updated kitchen, 3 car garage. HELEN NICHOLAS	
PRIVATE - FIRST CLASS	\$339,000
Montclair multi-level 1990 contemp. with 3BR, 2.5BA. Master with marble BA & private deck. 2 car garage. JEFF HILGERT	
ONLY ONE IN A MILLION!	\$325,000
Captain's view, cathedral ceiling, 2 master suites, fabulous in-home studio, fenced yard. Must see! RACHEL BALLER	
LEVEL-TOP OF MONTCLAIR	\$319,000
Views of Mt. Diablo + Bay. One level living. 3BR/2BA attached garage low maintenance yard. HAL CASTLE	
SOPHISTICATED SENIORS CALL	\$219,500
Last unit at Trestle Glen/Lakeshore. Walk from serenely elegant 2/2 den, fireplace, security. D.C. HODGES	
LIKE OWNING A HOME!	\$179,500
Adams Point. Unique 3BR, 2BA on its own floor. Includes laundry in unit. Small building. LYN MURRAY	
REDUCED!! LUXURY PENTHOUSE	\$175,000
Piedmont Ave. 2 level living. 2 master suites. Gourmet kitchen with eating area and pantry. CAROL COHEN	
ECLECTIC EMERYVILLE!!	\$148,000
3 bedroom townhouse lovingly maintained in Emery Bay Village. Minutes to all conveniences. CAROL COHEN	
SUBMIT YOUR OFFER - MONTCLAIR	\$299,000
Last week on the market - well const. 3+BR, contemp. 17 yr old, peaceful canyon setting - bargain! LOIS C. JOHNSON	
SERENE WOODED SETTING	\$269,000
Skyline address - Piedmont Pines, level yard, custom charming ranch. Across from Redwood Regional Park. MARTHA SHIN	
HOME WITH A WARM HEART	\$239,000
Laurel 3BR, 1.5BA + family room and bay view too. So much potential. Sunlit breakfast room & fireplace. JAN NEFF	
BRUNELL 3BR FIXER WITH VIEW	\$230,000
Submit your offer to this absentee owner, upslope lot, area of expensive homes. LOIS C. JOHNSON	
BAY VIEWS! BIG REDUCTION!!	\$227,500
Redwood Heights area. 3BR, 2BA on 1 level. Updated family style kitchen. Lots of storage. CAROL COHEN	
PRICE REDUCED!!	\$222,000
Redwood Heights sweetie! Owner want an offer on this meticulously maintained 2BR home. LYN MURRAY	
CONTRACTOR, OWNER, FIXER	\$215,000
Redwood Heights tudor with 4+BR, 3BA, FDR, hdwd, triplets family room, & fabulous views. JEFF HILGERT	
ANXIOUS OWNER!	\$199,000
Temescal 3BR Queen Anne Victorian. Walk to BART & shops. Beautiful garden & separate studio. LYN MURRAY	
BERKELEY STYLE IN GLENVIEW	\$195,000
Glenview with ten percent down. 2BR, 2BA, park-like back yard, good separation of space. SUE WILLIAMS	
UPPER MAXWELL PARK	\$147,500
3BR, bay window. Hardwood, fireplace, dining, garage, rear yard/patio, peek of bay. HAL CASTLE	
CLASSIC OAKLAND BUNGALOW	\$110,000
3BR home on Maxwell Park border. Needs some cosmetic. Garage, workshop & level yard. JEFF HILGERT	
DARLING HOME/DARLING PRICE	\$97,500
Crisp 2BR in friendly, upcoming area. Try 3% down! ANIDA WEYL	

CONDOS

LAKESIDE DRIVE VIEWS	\$139,500
With urban convenience. Walk to BART & dtn from huge 22' fully secure, elegant hi-rise units. D.C. HODGES	
TOP FLOOR PRIVACY!	\$139,500
Rockridge View unit in small modern bldg, opposite Claremont Country Club. Fireplace too! STEVEN BIASATTI	
PIEDMONT AVE. AREA JEWEL	\$108,000
Rare vintage bldg, only 4 units. Homey environment, 2BR, fireplace, built-in buffet, oak. HELEN NICHOLAS	
HUGE REDUCTION! TOP VALUE	\$105,000
Luxurious Adams Point condo. Large 2 bedroom, 2 bath, fireplace. Peak of the bay view. CAROL COHEN	

LOTS

NEARLY 1/4 ACRE DOWNSLOPE	\$85,000
North of Hiller. Good building pad site and level yard potential. Area rapidly developing. LYN MURRAY	
2 MORE SOLD, 2 MORE LISTINGS	\$33,000 - \$250,000
Many excellent choices: upslope, downslope, level some with plans, soils, reports, etc. Call for details. ED LINDORFER	

INCOME

RIDGEMONT HILLS FANTASY	\$595,000
Is really for this owner/user. Huge, serene & classy 3+1/2, garden, level. Rent from four 2/1 units. D.C. HODGES	
JUST LISTED! 5-UNIT BEAUTY	\$495,000
Ivy Hill French chateau. Extra ordinary Av. condition! All 2/1 with dining, hardwood. Great! D.C. HODGES	
HUGE OWNER'S LEVEL-IN UNIT	\$475,000
Plus 3 BR rentals. Gorgeous condition. High in hills. Views. Quality tenants. Ambiance. D.C. HODGES	
QUINT HOME PLUS BIG RENTS	\$300,000+
Historic area "treasure" for owner-user. Lively live free with \$34,000 rent on 8 units! D.C. HODGES	
CLASSIC OLD WORLD TRIPLEX!	\$289,000
Rare Rockridge units in perfect condition. Huge, formal owners flat plus units for income. STEVEN BIASATTI	
COMMERCIAL OR RESIDENTIAL	\$155,000
Only 3 blocks from Ashby Ave. Good for office space &/or residence. 2BR, 1BA, fireplace. ED LINDORFER	

Party

Continued from previous page

their committee members have solicited the support of local business and other affiliate members to make this evening a great success. A special thanks is given to Jim of Bubi's Catering for his contribution of edibles to the event.

A partial list of donors includes the Alameda Newspaper Group, East Bay Real Estate Weekly, Cragmat, American Home Warranty, The Mortgage Line, MPR Financial, Fishman Financial, RAAF Mortgage, Placer Title, Northwestern Title, Mitts Termite, E.E. Forbes, Chicago Title, Marvin Gardens, American Title, Union Bank, Earthquake Outlet, Emeryville Sport Fishing, and others.

Antia Thede is the owner/broker of Northbrae Properties in Berkeley. She has been specializing in residential sales for 17 years and is a past president of the Berkeley Association of Realtors. Antia can be reached at 526-4336.

Q & A



THE HENDRICKSONS

Q: We were in contract to purchase a house. But our inspection revealed serious problems with the foundations. Now the sellers won't release our deposit money. How do we get our money back?

A: Problems with the buyers' deposit are not unusual in today's market.

When a buyer makes an offer on a property, he/she also includes an earnest money deposit which is usually considered by the sellers as a sign of the buyers' seriousness.

The money doesn't go directly to the seller; rather, it is deposited with a title company. (The title

company serves as both title insurer and escrow company.)

The buyers' contract contains an inspection contingency which means that until the inspection clause is waived, the contract is more like an option to purchase. Waiving the inspection condition is analogous to exercising the option.

Can the buyer use any defect or problem with the property no matter how trivial to reject the property? Buyers may exercise great latitude in rejecting a property. But that latitude is not infinite.

The California Association of Realtors contract provides, "If, within the time specified, Buyer provides written reasonable disapproval to Seller of any item for which Buyer has a disapproval right, Seller shall respond in writing within — calendar days after receipt of Buyer's notice

If Seller is unwilling or unable to correct the items disapproved

by Buyer, then Buyer may cancel this agreement ... and Buyer's deposit shall be returned to Buyer."

Notice that buyer's disapproval must be reasonable. And that the seller is given the opportunity to make the necessary repairs. The buyer can't back out of the agreement for arbitrary or whimsical reasons.

Only when the seller refuses to make the required corrections can the buyer choose not to complete the sale.

This prevents the buyer using a trivial problem as an excuse to back out of the transaction.

Some problems are either so expensive to repair or outside of the seller's control that withdrawal is the only practical alternative. Foundation repairs and neighborhood problems often fall into this category.

Suppose that the buyer's refusal to proceed is based on a trivial defect or that the buyer has

waived both the inspection and the loan condition and now refuses to proceed. Can the seller keep the deposit?

Was the liquidated damages provision initiated by all the parties to the contract?

If so, then the seller is entitled to the buyer's deposit. If not, the seller's remedy is to sue the buyer for damages.

Can the seller actually get his hands on the deposit? Remember that the title company still has the money.

Will they release the money to the seller? No, they won't. Not without the buyer's consent or authorization.

Under the circumstances, it is hardly likely that the buyer will consent, so what is the seller to do?

In this situation, ownership of the deposit is in limbo. Neither the seller nor the buyer has access to the money. Each can deny ac-

cess to the other.

It's not a pretty picture, and it's certainly not what the authors of the CAR contract had in mind when it was originally drafted.

Unfortunately, the title companies don't have the resource to referee disputes between buyers and sellers nor are they in a position to determine whether one of the parties actually breached the contract so as to decide which of the parties is actually entitled to the deposit.

The practical effect of all this is that where the parties can't negotiate a resolution to their dispute, then they must once again resort to the courts.

Barbara and Dennis Hendrickson are partners in The Hendrickson Company. Send questions c/o Hills Newspapers, Real Estate, 5707 Redwood Rd., Oakland 94619, or call them at 540-6000; FAX: 548-6865.

COLDWELL BANKER ... Expect the best.™

FIRST TIME OPEN OPEN SUNDAY 2:00 - 4:30 PM

- 106 SONIA STREET - Upper Rockridge - Lovely Spanish-Med. home. 3BD, 3 full BA. Family room, hardwood, fireplace, formal DR + brkfst nook, huge unfn. basement. DONNA DEBARDI.....\$349,000
- 5357 SHAFTER AVENUE - Just listed! - Charming craftsman bungalow. 2+BD, remodeled kitchen & sunny yard. Walk to shops & transportation. DONNA DEBARDI.....\$279,000
- 3601 FRUITVALE - Great bungalow - 4BD, 2.5BA with large living room, formal dining, eat-in kitchen & 2 car garage. Office space above garage. NORM ROBINOW.....\$198,500

OPEN SUNDAY 2:00 - 4:30 PM

- 260 ALVARADO RD.....BERKELEY.....4BD, 2.5BA.....\$609,000.....NANCY DICKEY
- 11 HAWKS HILL.....HILLER HIGHLANDS.....3BD, 2.5BA.....\$425,000.....OLLIE HAMMEREL
- 19 BINNACLE HILL.....HILLER HIGHLANDS.....2BD, 2BA.....\$349,500.....OLLIE HAMMEREL
- 403 HILLER DRIVE.....HILLER HIGHLANDS.....3BD, 2.5BA.....\$339,000.....JINI KELLEY
- 1391 ALVARADO.....BERKELEY.....3BD, 2.5BA.....\$329,000.....SHERRY BENNINGER
- 401 HILLER DRIVE.....HILLER HIGHLANDS.....3BD, 2.5BA.....\$328,500.....JINI KELLEY
- 24 BUCKEYE AVE.....UPPER ROCKRIDGE.....2BD, 1BA.....\$299,000.....ADRIENNE BROCHE
- 666 WALAVISTA.....CROCKER HIGHLAND 3+BD, 1BA.....\$297,500.....RUBY NG
- 5918 MARDEN LN.....MONTCLAIR.....3BD, 2BA.....\$283,000.....DELL M. ORR
- 2642 TULLER AVE.....EL CERRITO.....3BD, 1BA.....\$274,000.....VICTOR FIERRO
- 6537 GIRVIN.....PIEDMONT PINES.....3BD, 1.5BA.....\$265,000.....VICTOR FIERRO
- 4520 HARBORD DR.....UPPER ROCKRIDGE.....3BD, 1BA.....\$265,000.....MICHAEL THOMPSON
- 574 JEAN ST.....ROSE GARDEN.....3BD, 1BA.....\$208,500.....DARCY DIAMANTINE
- 2320 8TH ST.....BERKELEY.....3BD, 2BA.....\$169,000.....VICTOR FIERRO
- 6141 MAURITANIA.....MILLS COLLEGE.....2BD, 1BA.....\$145,000.....NANCY WELK

BY APPOINTMENT • 339-1174 OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

- PIEDMONT CHARM.....\$649,000
Gracious Spanish/Med. SF & bay views. 5BD/4BA, office/den, formal DR & more. Phyllis Milenbach
- PIEDMONT - CAPE COD.....\$595,000
Large formal rms, sunny kitchen level out to yard. Separate studio + bath perfect for home office. George Karsant
- SEQUOYAH BEAUTY.....\$475,000
4000 sq ft, Medit., carefully maintained. Curb appeal, huge LR & BA, speaksakey bar. 4BD/3BA. Judy Maher
- PIEDMONT SIDE OF MONTCLAIR.....\$449,900
Custom 4BD, 3.5BA, 2 family rooms, 2 fireplaces, level yard, bay view, on private cul-de-sac. Judy Rankankan
- ROCKRIDGE!.....\$425,000
Creative floor plan and pretty design. 3BD, 3BA, rumpus - could be office. Patio & terraced garden. Judy Maher
- OAKMORE ENGLISH TRADITIONAL.....\$399,000
Large formal rooms with hardwood floors, sunny kitchen and family room. 3BD/3BA. George Karsant
- PIEDMONT PINES.....\$382,000
4 year old contemporary. Spacious with lots of windows - light & bright. 4 bedrooms, 3.5 baths. Separate living suite & family room, 2 fireplaces. Norm Robinow
- SYLVAN SETTING.....\$349,500
Custom designed contemporary on approx. 1/3 acre. Big formal dining room. Nice indoor/outdoor space. 3 bedrooms, 3 baths, rumpus room too. Montclair school district. Ruby Ng
- ROCKRIDGE.....\$319,000
Brown shingle beauty - 3+BD, 1.5BA, gourmet kitchen, wood detail & sunny yard! Donna DeBardi
- ROCKRIDGE.....\$279,000
Move right in to this 2 bedroom, 1.5 bath view home in desirable Upper Rockridge. Family room, workshop and sunny. Terry Kulka
- PIEDMONT PINES.....\$269,000
Fixer special 3BD/2.5BA wooded view, wood ceilings, formal dining, great for entertaining. Sherry Benninger
- REDWOOD HEIGHTS.....\$249,500
Atravice 4BD/2BA with hwd flrs, eat-in kitchen, FDR, family rm, frpls, large yard, & patio. Jack Breneman
- ALAMEDA UNITS.....\$249,000
Historic opportunity, Queen Anne fixer with four apartments to be sold "as is". Jini Kelley
- PRIVATE RETREAT.....\$245,000
Spacious 2BD, 2BA ranch style in Crocker Highlands on a large private lot. Open kitchen/family rm. Dian Hymer
- PARK-LIKE SETTING.....\$239,500
Charming 2 bedroom with solarium and sun room on large private lot in desirable Piedmont Pines. Easy commute. Dian Hymer
- NEW LISTING.....\$239,000
Wonderful two story home on the Elmwood border. 3 bedrooms, 2.5 baths. Victor Fierro
- SPECTACULAR VIEW.....\$225,000
3BD, 2BA with spacious living & dining rms. Quality throughout. Granite counter in updated kitchen. 24-hr doorman. Phyllis Milenbach
- BERKELEY.....\$215,000
Charming Spanish. 2 bedrooms, 1 bath, recently redone. Light and open, fabulous garden, hardwood floors, fireplace. Stacy Winnett
- LAUREL LIVING.....\$154,500
Picket fence charmer. New deck overlooking a small garden, sun filled eat-in kitchen. Interior laundry area. 2 bedrooms, 1 bath. Jack Breneman
- LUXURIOUS CONDO.....\$147,500
Beautifully updated kitchen, spacious BDs w/master suite. 2BD, 2BA. Tree lined street. Adriana Giacomelli
- PIEDMONT AVE.....\$139,000
Charming craftsman cottage. 2BD/1BA, lots of wood detail. Walk to shops - a great starter. Fritz Hochfellner
- COZY LAUREL STARTER.....\$131,000
Sunny & bright 2BD, 1BA bungalow. Nice backyard with patio. Will have new lawn. Neat as a pin! Nancy Welk

BY APPOINTMENT



SUN-FILLED ELEGANCE IN PRESTIGIOUS MONTCLAIR.....\$589,000
Elegance and simplicity are the themes for this gracious 3BR/2BA, customized showplace on the Piedmont side of Montclair. Enjoy cooking in the gourmet, Euro-designed kitchen, and hill vistas from the unusually level backyard.

BY APPOINTMENT



RARE ALBANY 4 BEDROOM.....\$365,000
Sunny & bright brown shingle, completely updated with skylights, hardwood floors, beautiful kitchen, baths and master suite. Walk to schools, shops and transportation.

OPEN SUNDAY 2:00 - 4:30 PM

- 960 EUCLID.....BERKELEY.....3BR/2BA.....\$354,000.....LYDIA MENSEN
- 50 LATHAM LANE.....BERKELEY.....2BR/1BA.....\$285,000.....LINDA GERSON
- 2632 COLLEGE.....BERKELEY.....3+BR/1.5BA.....\$279,000.....HEIDI LONG
- 1600 CURTIS.....BERKELEY.....2+BR/1BA.....\$209,000.....JEANNE MCHUGH
- 850 KEELER.....BERKELEY.....2+BR/1BA.....\$339,000.....GILDA/CHERYL
- 1629 DWIGHT WAY.....BERKELEY.....3BR/1BA.....\$230,000.....NEIL MISHALOV
- 1803 VINE.....BERKELEY.....2BR/1BA.....\$199,000.....JEANNE MCHUGH
- 832 POLK.....ALBANY.....2+BR/1BA.....\$242,000.....NACIO JAN BROWN
- 1025 RICHMOND.....EL CERRITO.....3BR/2BA.....\$219,000.....DIANA KAY
- 5843 SANTA CRUZ.....RICHMOND ANNEX.....2+BR/2BA.....\$209,000.....MELISSA LYCKBERG

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

- GRAND SCALE BERKELEY BROWN SHINGLE.....\$695,000**
JUST LISTED! Magical throughout with original detailing intact. Beautiful 3BR/1+BA main house with views, formal dining room, hwd floors, w/downstairs 1BR/1BA in-law. Wonderful rear garden with enchanting 1BR/1BA cottage plus detached office. One of a kind N. Berkeley property.
- FULL OF LIGHT AND BAY VIEWS.....\$425,000**
MAJOR PRICE REDUCTION! Architecturally stunning home in the Berkeley hills, designed by Clark, built by Tondre. Knock-out views, elegant details, gleaming hwd flrs, serene shaded patio w/fountain & views. 3BR, 2BA & formal dining.
- RARE ALBANY 4 BEDROOM.....\$365,000**
Sunny & bright brown shingle, completely updated with skylights, hardwood floors, beautiful kitchen, baths and master suite. Walk to schools, shops and transportation.
- FOX BROTHERS HOME IN THE BERKELEY HILLS.....\$339,000**
The romance of Olde England with views of the bay! Very special 2+BR Tudor-style home with an English garden, decks, hwd floors, slate roof & a fireplace you must see!
- NORTH BERKELEY SWEETHEART.....\$329,000**
Walk to the gourmet ghetto from this 3BR, 2BA contemporary with large living and dining rooms plus a large deck and a family room! Great for entertaining.
- NATURE LOVERS RETREAT IN KENSINGTON.....\$325,000**
JUST LISTED! Huge decks with huge panoramic views of Tilden Park, super private and quiet. 3 BR/2BA with a detached studio on .37 acre double lot. You will have to have this property!
- EL CERRITO HILLS.....\$309,000**
North bay views from your living room, dining room and expansive deck! Solid quality, solid value high in the El Cerrito hills w/4BR/3BA, 2 fireplaces, flexible floor plan, plus convenient location close to Kensington border.
- BAY VIEWS FROM EVERY ROOM.....\$309,000**
MAJOR PRICE REDUCTION! Dramatic Berkeley hills contemp w/floor to ceiling glass in living room. 3BR, 2BA, new hwd & tile floors, updated kitchen & secluded patio.
- BERKELEY HILLS JEWEL.....\$285,000**
JUST LISTED! High in the Berkeley hills, this darling 2BR home is full of sunlight and will charm your socks off! Formal dining, hardwood floors, French doors from kitchen open to a very private, quiet patio.
- BERKELEY NEAR UC.....\$275,000**
3+BR/2BA home near UC needs work, and the Seller needs an offer!
- HIGH ON ALBANY HILL.....\$242,000**
JUST LISTED! Enjoy a fine view of the East Bay hills from living and dining rooms! 2+BR with large master, plus downstairs room. Private backyard with wisteria arbor.
- A REAL GEM IN EL CERRITO.....\$225,000**
JUST LISTED! This sun-filled El Cerrito home glows! Move-in condition with updated kitchen, formal dining, fireplace, random plank floors plus large backyard with playroom/family room.
- FAMILY SPACE IN EL CERRITO.....\$219,000**
Immaculate 3BR/2BA home with formal dining room, eat-in kitchen, fabulous basement workshop, new roof and furnace, plus lovely garden.
- BERKELEY VICTORIAN FARMHOUSE.....\$209,000**
Darling farmhouse with French doors to sunny deck. 2BR, hardwood floors, fireplace, plus a detached studio/office area.
- MEDITERRANEAN NEAR CAFE FANNY.....\$189,000**
Updated kitchen and bath, light and airy, this is an unusual urban retreat. 3BR w/BA, formal dining & charming in-law.
- BEST OF OLD AND NEW.....\$179,000**
Lovely 3BR, 2BA home on the Berkeley/Oakland border. Leaded glass, dark wood cabinets, remodeled kitchen, master BR plus large deck. Incredible value!
- OAKLAND BROWN SHINGLE CRAFTSMAN.....\$139,000**
What a doll! Original wood detailing, boxed beam ceilings, built-ins, formal dining, large entry way. Plus a large rear deck with a bay view! Recently painted and ready to move in.
- PRESTIGE LOT FOR SPECTACULAR HOME.....\$87,000**
Bay and hill vistas from these three gentle upslope lots with level building site. Located in Berkeley/Oakland hills.

6137 La Salle Ave., Oakland

339-1174

COLDWELL BANKER

1495 Shattuck Ave., Berkeley

486-1495



Team approach is industry's wave of future



Real Estate
Forum

RICHARD KNUTSON

Real estate brokerage has a reputation for being dominated by professionals who want to be in total control. Among many fundamental shifts now occurring in the industry is the inevitable transition to a team approach.

The broker who won't play on a team is on the way out, whether his fate is loss of credibility, hostile litigation or just plain superior competition.

Commercial transactions, especially sales and larger leases, require a number of professional specialists to guarantee the best result for the client. The fees for these professionals seem steep, until the costs of a mistake are calculated.

Ultimately the client and advisors involved in the transaction will all be better served if there is a broad range of knowledge, experience and skills brought to bear on the client's goals.

Team composition

For larger properties, a minimum of four players must be involved in the transaction from beginning to end. These include a broker, attorney, tax advisor and property manager.

If no one is in charge, the client can expect decision gridlock, or worse, infighting.

Many times the attorney also acts as tax consultant, but these functions are often separated because the attorney has a different perspective on the client's overall legal situation from the tax advisor's view of the long-term tax impact of a particular transaction.

Sometimes the owner is also managing the property, but communication links should still include the individual who is directly charged with accounting, maintenance and tenant relations.

Implicit to the acknowledgment that there must be a team to handle the transaction is the fact that every team must have a leader.

If no one is in charge, the client can expect decision gridlock, or worse, infighting. If the client is not the leader, any of the permanent professionals may fill the position, but it is usually the attorney or broker.

Defined mission and roles

The team must have a clearly-

defined mission and an understanding of who is responsible for which function.

Oftentimes, the attorney expects the broker to submit a draft Listing Agreement or Purchase Agreement for review.

Other times, the attorney wants to control all wording in the agreements. Either way is fine, so long as it achieves the client's goals and keeps the team "rowing in the same direction."

In most cases, the broker is responsible for planning and implementing the marketing campaign, negotiating business points in the transaction, and managing the transaction past its conclusion until all requirements of the client are fulfilled.

The attorney must advise on legal matters, negotiate legal points and protect the client's interest in terms of legal obligations, liabilities and opportunities.

The tax advisor should structure the transaction to conform with applicable tax laws, while

minimizing or avoiding taxable events incurred by the client.

The property manager is charged with providing financial information on the property's operation, keeping the property in top condition for showings and assisting in inspections required by prospective buyers.

Other professionals

Beyond those professionals involved in the entire process, numerous others will be needed at various stages.

In the case of a unique or large property, or one with several potential uses, an appraiser should be included. It is often a good idea for the attorney to engage the ap-

See KNUTSON, next page

Winans Construction project featured in *Builder* magazine

Winans Construction, an Oakland-based and family-owned construction and remodeling company, has received a Special Focus award in the 14th Annual Builder's Choice Design and Planning Awards competition.

Founded in 1978 by Berkeley residents Paul and Nina Winans, Winans Construction specializes in residential remodeling, historic restoration and new residential construction.

Their award-winning project, referred to as the Fleig/Abare House in Oakland, is a custom detailed dining room. The custom

dining room features textured walls and all of which add up to a warmth. Their Special project appears in the October issue of *Builder* magazine.

Other awards presented by Winans Construction include California Preservation Merit Award; Coast Builder's Conference Award; Remodeling magazine Big 50; and the San Francisco chapter of the National Association of Remodeling Contractors (NARI) First Place Merit Award.

FAX Real Estate Section at 339-40

MASON McDUFFIE Welcome Home

OAKLAND / PIEDMONT



CENTRAL PIEDMONT HOME! \$679,000
This charming 4+ bedroom home has everything you've been looking for! Ideal location, perfect floor plan, and architectural character. Beautifully remodeled with huge country kitchen!
CAROLE BERGER 428-0900, 655-6571

HAVE A NEW YEAR'S PARTY! \$649,000
Charming Piedmont home with wonderful architectural features. Located on a quiet tree-lined street, this 3 bedroom, 2 bath home has a breakfast room, den, and a pair quarters. JOAN ALFORD 428-0900

UPPER ROCKRIDGE CLASSIC! \$360,000
Classic traditional 3 bedroom, 2 bath sunny home with view, supralative location on lots of details! Please call today! JACOB FRANTZ 845-0211

TRADITIONAL CHARM \$330,000
Lovely 3+ bedroom, 2.5 bath home on a large lot. Filtered views, too. SHARON HO 339-8787, 339-6057

SERENITY IN MONTCLAIR \$298,500
This 3+BR/2BA 2 story contemporary includes fireplace, hardwood floors, & serene canyon views from 2 decks. It could be yours for a monthly investment of under \$1600. P. CARR 845-0200, 287-9133

MONTCLAIR—GREAT PRICE! \$269,000
3+BR/3BA contemporary with 2 entrances, new kitchen, deck, roof and 2 car garage. Located in serene setting in trees. CAROLINE PETERS 428-0900, 547-1722

JUST LISTED!

This 3 bedroom, 2 bath home is only 4 yrs old. Redwood exterior and wonderful landscaping. 1st floor master suite, 2 car garage, & more. Call PATTI EDMONDS 428-0900

VERY CLOSE TO PIEDMONT AVE.

Duplex live in front unit w/ 2BR, formal dining room in kitchen, very sunny! Rent out rear unit, spacious. GAYNELL ESTLE 834-2010

PERFECT LAUREL STARTER

Come see this exceedingly cute 2 bedroom home. Lovely garden with lots of fruit trees. Charm galore. V. MORAN 339-9290, 534-3038

SPACIOUS CONDO

Terrific Hanover Terrace 3 bedroom, 2 bath corner Level-in, perfect for wheelchair access. Close to shops and shops. V. MORAN 339-9290, 534-3038

VILLA DEL LAGO CONDO

Delightful unit in sought-after bldg. 2BR/2BA, fully furnished, surrounded by fountains & waterfalls. Secure parking for 4 cars. V. MORAN 339-9290, 534-3038

CHARMING 3BR/2BA

Huge kitchen, remodeled hardwood floors and bathroom. Sunny & bright! A real basement w/ 2nd 2 bedroom in-law unit (Ready to move-in). Back yard, detached garage. AMY KUO 526-5143

PRICE REDUCED

Motivated sellers bought home out of state. This room house has lots of curb appeal with hardwood floors & 2 car garage. GAYNELL ESTLE 834-2010

UNIQUE OPPORTUNITY

Montclair condo 2 bedroom with hardwood floors, decks, etc. Great condo. Lots of storage! Must sell! MICHAEL McDONALD 254-0440

BERKELEY / ALBANY



NORTH BERKELEY HILLS \$359,000
Sweet, special home. Dramatic redwood! Views! Architect designed w/ great in & out door living spaces. 2BR/2 full BA & den (convert to 3rd BD), two decks w/ hot tub. WENDY LOUIE 849-3711, 528-6916

SEPARATE, YET TOGETHER! \$315,000
Ideal for in-laws or? Sunny 2BD/1BA home plus great separate unit on desirable street near Tilden Park. Lots of storage & a garden w/ privacy. CHRIS KAFITZ 526-5143

THE BEST BERKELEY NEIGHBORHOOD! \$295,000
Walk to everything from this solid 3 bedroom, 1 bath home. Huge expansion potential in basement & backyard studio. KATHLEEN 526-5143, 525-3345

MAKE THIS LOVELY HOME YOURS! \$269,000
Delightfully cared for with large spaces, yard and extra rooms for a myriad of uses. 2 ample bedrooms and more! WENDY BAKKENTIA 524-2526

SWEET, SPECIAL HOME \$269,000
Wonderful home located in best North Berkeley location. 3 bedrooms, 2 full baths. Huge back yard w/ unlimited potential. Located near park, markets, shops, schools, & transportation. WENDY LOUIE 849-3711, 528-6916

3BR HOME IN THOUSAND OAKS

Near Solano with loads of potential. Large beautiful spacious kitchen fireplace, and hardwood floors. Call MONICA ROHRER 849-3711, 525-7905

BERKELEY DUPLEX

Live in one unit, and the other practically pays for itself. We have two available, both with 2BR units, wood floors and more. DARRIN 834-2010, 287-9133

LOT: PANORAMIC BAY VIEWS!

Build your dream home on gentle downsloping Albany Hill. Once-in-a-lifetime opportunity. Call it by! KATHLEEN 526-5143, 525-3345

LOVELY 1910 VICTORIAN

Cottage and studio featuring a sunny garden, a cycl Wonderful Westbrae North Berkeley location. CAROL JEKABSON 849-3711, 527-3494

MUST SELL!

This remodeled 3 bedroom, 2 bath charming home with a large yard, attached 1 car garage and fireplace. Near transportation & amenities! North of University! Could be more? RAYNE PALMER 526-5143

PRICE REDUCTION!!

On this wonderful 1 bedroom condo in North Hills near U.C. Great location & amenities. CAROL JEKABSON 849-3711, 527-3494

BERKELEY COMMERCIAL CONDOS

In historical Victorian area near 4th St. For sale or lease and \$145,000 or lease available. BILL GRIMASON 849-3711, 273-9321. TOM MODIC 849-3711, 273-9519

WEST COUNTY

EVEN WHEN YOU SEE IT...

You won't believe it. Over 9000 sq. ft. house on 3 lots in Kensington with amazing panoramic views of the Bay. Make this your multi-million \$ home. KATHLEEN 526-5143, 525-3345

PANORAMIC SF BAY VIEW!

3+BR/3.5BA, family room, pool and 2 car garage in Kensington. Only 9 years old with new interior. Appointments in '92. ARLENE ACUNA 526-5143

CUSTOM DESIGNED NEW HOME

Architectural delight! Panoramic views from 3 balconies. Exclusive cul-de-sac. 3 car garage. Jacuzzi and fireplace in this modern home. AMY KUO 526-5143, 524-2363

CHARM AND CURB APPEAL
Terrific 2-story with formal dining rm, skylight in room for office, & deck to large yard. 2BR/1BA in Richmond and affordable. DAVID BIGELOW 526-5143

DIAMOND IN THE ROUGH!

2+BR spacious bungalow in Richmond with so much exciting potential. Charm galore! Large yard! Call to get going! WENDY BAKKENTIA 524-2526

DISCOVER THIS...

Shoreline condo in Richmond! 1 bedroom, 1 bath floor unit with balcony, stunning views of Marin SF with miles of trails, security, parking, storage. MIKE GOODMAN 526-5143

ALBANY	BERKELEY	BERKELEY NORTH	CLAREMONT	EL CERRILLO
(510) 524-2526	(510) 845-0200	(510) 849-3711	(510) 845-0211	(510) 527-9133
GRAND LAKE	KENSINGTON	MONTCLAIR	MONTCLAIR	PIEDMONT
(510) 834-2010	(510) 526-5143	(510) 339-9290 (510) 339-8787	(510) 339-8888	(510) 428-0900

90% PURCHASE
80% REFINANCE
NO NEG. AMORTIZATION
5.5% START RATE
11TH DIST. COST OF FUNDS
Alamo 935-1800
SUN 12-4
Rates change daily. R.E. Broker - CA Dept of R.E.

GOODY MORTGAGE & INVESTMENT INC.
Real Estate Loans
REFINANCE (510) 658-8000 AGGRESSIVE PRICING
PURCHASE
92-1629 REAL ESTATE BROKER - CA. DEPARTMENT OF REAL ESTATE

PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

- | | |
|---|--|
| 284 MOUNTAIN AVENUE, PIEDMONT - 6BD/4+BA.....\$1,695,000
Grand scale Albert Farr design on approx. 1/2 acre. Joan Daniel | 6183 GIRVIN DRIVE, MONTCLAIR - 5BD/4BA.....\$419,000
Spacious, rumpus w/frpl, separate studio, large deck. Chuck Corwin |
| 43 FARRAGUT AVENUE, PIEDMONT - 5BD/4+BA.....\$990,000
Architect designed, one level, lovely patio area. Nancy Donnelly | 1724 MANZANITA DRIVE, MONTCLAIR - 3+BD/2BA.....\$395,000
Fabulous view, level-in, large deck off rumpus room. Ann Nichols |
| 17 RICHARDSON WAY, PIEDMONT - 3BD/2BA.....\$849,000
First open! Exquisite arch detail, SF/bay views. Dee Dee Bonham | 3788 LAKESHORE AVENUE, LAKESHORE - 5BD/2+BA.....\$349,950
Elegant, sunny & light, sun room, deck & yard. Charlene Claybaugh |
| 55 WILDWOOD GARDENS, PIEDMONT - 3BD/3+BA.....\$779,000
Very charming country French home, view, decks. Dee Knowland | 5665 CABOT DRIVE, MONTCLAIR - 3BD/2+BA.....\$339,000
Rare Monterey Colonial, family room, walk to Village. Kathy Flynn |
| 78 EL CAMINO REAL, BERKELEY - 7BD/3+BA.....\$699,000
Brown shingle, 2nd kitchen, walk to the Claremont. Suzanne Linford | 131 DUNCAN WAY, MONTCLAIR - 2BD/1BA.....\$329,000
Charming storybook brown shingle on nearly 1/2 acre. Donna Costella |
| 1 PROSPECT ROAD, PIEDMONT - 4BD/2+BA.....\$649,500
Reduced! English trad, gourmet kitchen, lovely gardens. Roselle Woods | 5659 BROADWAY AVENUE, ROCKRIDGE - 2+BD/1BA.....\$239,500
Sunny, upgraded, great space, convenient location. Teri Carlisle |
| 5424 GOLDEN GATE, ROCKRIDGE - 4BD/2+BA.....\$629,000
Brand new traditional style, quality throughout, view. Bonnie Hirsch | 59 SHADOW MOUNTAIN, OAKLAND HILLS - 3+BD/2+BA.....\$239,000
Impeccable end unit, fam rm, bay view, large level yard. Robyn Mohr |
| 110 ST. JAMES DRIVE, PIEDMONT - 3BD/2+BA.....\$629,000
Custom contemp, private setting, beautiful gardens. Sally Morrison | 3922 LA CRESTA, GLENVIEW - 2BD/1BA.....\$237,500
Stylish contemporary, kit/family room, many upgrades! Patricia Scott |
| 22 PIEDMONT COURT, PIEDMONT - 3+BD/2+BA.....\$624,000
Central Piedmont traditional, fabulous new kitchen. Francis Heath | 3703 RHODA AVENUE, OAKLAND - 4+BD/2BA.....\$232,000
First open! Spacious brown shingle, large yard. Martha Holstlaw |
| 5874 MARGARITO, CLAREMONT PINES - 4BD/3+BA.....\$619,000
1939 Monterey Colonial, privacy, pool and garden. Brooks Anderson | 5619 MILES AVENUE, ROCKRIDGE - 3BD/1BA.....\$230,000
Walk to College Ave & BART! Formal DR, large kit. Wendy Gardner |
| 5232 PROCTOR, UPPER ROCKRIDGE - 4BD/2+BA.....\$496,000
Gorgeous new trad, fam rm, SF bay view, garden. Claudia Ellinghaus | 943 KEY ROUTE BLVD. - 2BD/1BA.....\$229,000
Spanish style split level, corner frpl, yard, charm! Joanna Gould |
| 8 TAURUS AVENUE, MONTCLAIR - 2+BD/2BA.....\$450,000
New construction, cul-de-sac, dramatic bay view, decks. Joan Dark | 21 IRONWOOD, OAKLAND HILLS - 2+BD/2BA.....\$202,000
Recently updated, all level townhouse, family room. Robyn Mohr |

BY APPOINTMENT

- | | |
|--|--|
| NEW CONSTRUCTION.....\$695,000
New home currently under construction, estimated completion next month. 5BD/3+BA, bay view, wonderful yard & gardens... Teri Carlisle | SERENE SETTING - MONTCLAIR.....\$389,000
Four year old custom home with bay views. 3BD/2+BA, exquisite master suite, gracious dining. Prime location. Nancy Donnelly |
| BAY VIEWS - BERKELEY HILLS.....\$579,000
Fabulous bay views from most rooms! Large sunken LR, master suite with tiled terrace, open spacious floor plan. Dee Knowland | CROCKER HIGHLANDS TUDOR.....\$385,000
Beautiful English, rich in architectural detail. Elegant LR w/solarium, updated kit, lg frml DR, 4BD/4BA, rumpus. Georgia Cornell |
| UNBEATABLE OPPORTUNITY.....\$489,000
To be constructed - 2,750 sq. ft., 4BD/2+BA home w/all the amenities. Long standing experienced builder. Call for details. Teri Carlisle | BAY & CANYON VIEWS - MONTCLAIR.....\$375,000
Piedmont side of Montclair Level-in, fabulous outside area for entertaining, garden view dining, 4BD/2BA. Nancy Donnelly |
| BAY/CANYON VIEW - RIDGEMONT.....\$459,000
Beautiful views from most rooms, versatile floor plan, 4BD/3BA, family room plus huge bonus room, 3 car garage. Robyn Mohr | TRADITIONAL ELEGANCE.....\$349,950
Recently upgraded home, ideal for entertaining. Gracious living & dining rms, 5BD/2+BA, sun rm & formal DR. Charlene Claybaugh |
| UPPER ROCKRIDGE TRADITIONAL.....\$449,500
Easy entertaining with level out decks from kit & lower level fam rm. 4BD/3+BA, spectacular kit, large sunny yard. Patricia Scott | SWEETING VIEWS - RIDGEMONT.....\$349,000
This 3BD/2+BA home on a quiet cul-de-sac offers fabulous canyon/south bay vistas, level yard, large deck. Robyn Mohr |
| PIEDMONT SIDE OF MONTCLAIR.....\$449,000
Beautifully maintained, 1 owner home w/bay views in a dramatic setting. 4BD/2+BA, rec room, lush landscaping. Georgia Cornell | PRIVATE SETTING - UPPER ROCKRIDGE.....\$319,000
Bright contemp in wooded setting. Filtered views, remodeled kit, 4BD/3BA, fam rm, home office potential, brick patio. Wendy Gardner |
| CUSTOM HOME - MONTCLAIR.....\$425,000
Close-in location! 3BD/2BA, vaulted ceiling in LR, fab. kitchen! family rm, rumpus on lower level, beautiful patio. Wendy Gardner | TWO UNIT VICTORIAN - LAKE MERRITT.....\$249,000
Absolutely gorgeous with original detailing. 1BD/1BA lower unit; 2BD/2BA upper unit w/views, remodeled kit, fam rm. D. Costella |
| QUIET CUL-DE-SAC - RIDGEMONT.....\$405,000
Wonderful outdoor space, landscaped yard, waterfall, gazebo, 4BD/3BA, large family room with fireplace. Robyn Mohr | CROCKER HIGHLANDS VALUE.....\$219,000
Best price in best neighborhood! 2BD/1BA, plus room/office, remod kit, frml DR, hwdw flrs, level-out back yard. Wyn Stephens |
| ALL LEVEL - UPPER ROCKRIDGE.....\$399,950
Impeccably maint. w/charming decor. 4BD/2BA, fam rm, cul-de-sac, walk to Montclair Village, deck, landscaped. Charlene Claybaugh | GLENVIEW DUPLEX.....\$209,000
Spacious 3BD/1+BA owner's unit w/formal dining rm & fireplace, 1BD/1BA income unit in prime location. Georgia Richardson |

Knutson

Continued from previous page

raiser in order to keep the appraisal privileged and shielded from disclosure.

Other valuable professionals will include inspectors qualified in pest control, environmental assessment and engineering.

It is common to have a "Phase I" environmental analysis to determine the likelihood of contamination.

Masonry buildings are a "red flag" for a structural evaluation. The State of California requires local governments to adopt standards for earthquake safety, and this merits research by the present

or future owner of commercial or income property.

Don't overlook specialists in the area of title and escrow, as they can make or break a transaction at a critical stage.

If there are questions about the condition or marketability of title, get them straightened out before taking the property to market.

The other professional who is crucial to success is the lender. It is wise to get a lender's view of the financeability of a property during the listing phase. This information can be invaluable in accurately pricing the property and adds confidence to the due dili-

gence phase after a buyer has contracted to acquire the property.

A coordinated effort

Real estate can still be a lucrative investment, but it is not so simple as it used to be. In order to succeed, the investor must assemble an experienced, knowledgeable team.

Above all, the team members must define their mission and roles, then work in concert to assure their client's success.

Richard Knutson, CCIM, is a Senior Associate, Investment Properties for CB Commercial in Oakland. He can be reached at 875-1933.

English financier talks on global investment

Martin W. Bach, senior vice president, investments, and David L. Bach, account executive, investments, of Dean Witter have announced that Jeremy Lodwick, a senior investment professional for Morgan Grenfell Investment Services Ltd., London, England, will be their guest speaker at a global investment seminar sponsored by the Bachs and Dean Witter on Saturday, Oct. 29, at 10 a.m. at the Lafayette Park Hotel, 3287 Mt. Diablo Blvd., Lafayette.

"If you are not currently investing a portion of your portfolio abroad, you are missing the boat," says David Bach. "In 1993, the average global mutual fund had

an annualized return of over 20 percent. At present, two-thirds of the world's stock market capitalization and therefore the world's investment opportunity is outside the United States.

"Economic growth is taking place abroad at double-digit rates, and the Pacific Rim is leading the charge. Since 1980, the U.S. market has made the top five only three times. In fact, the U.S. market has never finished first."

Jeremy Lodwick will be sharing firsthand insights into invest-

ments both in the Pacific Rim and in Europe. He will discuss how you can immediately take advantage of well-managed companies overseas that are poised for potentially explosive growth.

Jeremy joined Morgan Grenfell in 1986. He returned to London in 1991 as a continental European analyst and portfolio manager.

Admission to the Dean Witter investment seminar is free; however, reservations are required. To reserve your place, call Cathy Steinberg at 891-0551.

RE/MAX THE MAXIMUM REAL ESTATE HAS TO OFFER BAY AREA

510-525-8010

510-526-1200

UNIQUE WESTBRAE HOME.....\$295,000
A very special home with 2 units in tip top condition. Close to everything. Approx. 2,400 sq. ft. of living space. Jacuzzi & 4 decks. Wonderful for 2 families or rental. Walk to Cafe Fanny.

"4-PLEX EL CERRITO".....\$295,000
Listen up Vern - price reduced \$30,000. This is a 'run to the phone' kinda deal. Owner says "never vacant".

OVERLOOKING PEACEFUL VALLEY.....\$239,000
Seclusion & tranquility surround this beautiful home. High in the hills, new kitchen, hardwood floors, huge private deck with hot tub & your own built in sauna. 3 bdrms, 2 baths upstairs plus self contained separate in-law unit downstairs. Also has detached office for home business.

GREAT THOUSAND OAKS FIXER.....\$199,950
Berkeley Spanish/Mediterranean 2 bedroom, 1 bath. Magnificent bay views.

A WONDERFUL SURPRISE.....\$189,500
Excellent 2 bdrm, 1 bath TIC in great shape. All new kitchen, bath, large yard, 1 car garage. Walk to UC Berkeley & North Berkeley gourmet ghetto.

SACRIFICE SALE.....\$169,000
Large, gracious, updated home in a new four unit condo development. 3 bedrooms, 1 bath with remodeled kitchen & bath. Formal dining room with built-ins, hardwood floors, fireplace, security gate & many more.

BEST DEAL IN WESTBRAE.....\$159,950
Perfect starter, immaculate, totally renovated, 2 bedroom, 1 bath house.

PERFECT STARTER.....\$146,500
3 bdrm, 1 bath with new carpets & paint. Huge workshop with 2 car garage & RV parking.

HAVA OK.....\$124,950
3 bdrm "one owner" pride of ownership shows throughout. Carpets over hardwood floors, kitchen leads to covered patio & huge manicured back yard.

NORTH BERKELEY TIC.....\$82,500
Established TIC, totally updated 1 bdrm unit, 2 blocks to UCB, BART & N. Berkeley shops.

10478 San Pablo Ave.
El Cerrito, California1641 Solano Ave.
Berkeley, California

MARVIN GARDENS REAL ESTATE

1577 SOLANO AVENUE • BERKELEY • 527-2700



THE BEST CONDO IN BERKELEY! \$249,000

Are you looking to downsize? Sophisticated, architecturally interesting. Very secure. 2 bedrooms, 1.5 baths. Bay views. Ideal for the busy professional or busy travelers!

ANN ARRIOLA PLANT 287-8761

CLASSIC SPANISH MEDIT. \$193,500

Warning wood details highlight this 2+ bedroom Redwood bungalow. Tiled kitchen, hardwood floors, fireplace, deck. WENDY BAUMAN 287-8751

EVEN PRETTIER! \$310,000

Replacing new hardwood floors enhance this spacious classic. Craftsman details, great floor plan. 4 bedrooms, 2 baths. Updated eat-in kitchen, formal dining room, and a solarium. Private tiled patio in back. CAROLE BERGER 549-3441

GOURMET GHETTO & GOLDEN GATE! \$259,000

Everything that are at your door step from this popular Green Street townhouse! 2 bedrooms, 1.5 baths. Great separation of living spaces. Deck with super Golden Gate view! Hardwood floors, fireplace, garage, storage. RICHARD MORRISON 287-8764

When it's your move...

ALTERNATIVE STYLE **50% SOLD**

TOWER LOFTS

24 impeccably renovated new Live/Work loft homes in Oakland's dynamic Jack London Quarter

SUPERLATIVE VALUE

- Waterfront views
- 5% down
- Luxury kitchens
- Rehab tax-credit
- Expansive windows
- Whirlpool baths
- High ceilings
- Extraordinary roof deck
- Indoor parking
- Close to everything

• Starting at \$185,000

Open Monday through Thursday 10:30 a.m. to 6:30 p.m.
Saturday and Sunday 1:00 p.m. to 4:00 p.m.

255 THIRD STREET • OAKLAND, CA • 510.465.4248

Take Jackson St. or Oak off 880 and follow signs.

DEFINITIVE SENSE

WELLS & BENNETT REALTORS 531-7000

OPEN SUNDAY 2:00-4:30 P.M.

- 139 SHERIDAN. Elegant gated mini estate on lush grounds. Large eat-in kitchen.....\$895,000
beautiful master suite with fireplace, 4++ bedrooms. Marie Kenaga 339-1774 MLS 033580
- 930 AQUARIUS WY. New Medit. Bay view, artist's retreat. Featured on 1994.....\$549,000
Phoenix tour! Peter Nicolopoulos 339-9780 MLS 033488
- 5800 WESTOVER. Beautiful, spacious new constr. 3+BD/3.5BA. Low down.....\$499,000
or guaranteed sale on your current home possible. Wendy Callaghan 839-9197 MLS 025116
- 721 CALMAR. 1909 Traditional beauty. 11 rooms, original wood and details.....\$365,000
4+BD, modern kitchen. 2nd owners. Stan Hammond 839-5846 MLS 033379
- 6920 BRISTOL. Brand new contemp! Open flr plan, tile kitchen & baths, 3BD/3BA.....\$349,000
decks, 2-car garage. Great value. Mary Neuberger 635-9103 MLS 034636
- 1625 LEIMERT. Lots of space for the price! Trad. charm, 4+BD, basement, wood.....\$329,000
floors, Montclair schools. Vicky Faulk 533-2950 MLS 034432
- 5627 GENOA. Owner occupy No. Oakland triplex + home & live rent free.....\$289,000
with 20% down. OPEN 2-4:00. Stan Hammond 839-5846 MLS 034188
- 573-575 CLEVELAND. Motivated! Secluded duplex move-in cond., in unit.....\$279,000
laundry, frpls, good pkg & stg. 1-2BD/2BA, 1-2BD/1BA. Dick Cohen 339-1117 MLS 033394
- 4040 COOLIDGE. Classic 2+BD/2BA trad. Great value for condition; rumpus with.....\$259,000
wet bar, FR, eat-in kitchen. Sandi Kiemmer 654-4804 MLS 033687
- 4739 EL CENTRO. Three bedroom Glenview charmer with original wood.....\$239,000
lots of light. Don Dunning 482-2256 MLS 034217
- 6996 PINEHAVEN. Cute cottage w/ste improvements for new home.....\$189,000
Owner builder alternative. Ellen Nicolopoulos 339-9780 MLS 032799
- 620 E. 20TH ST. Serious price reduction! Beautiful well-kept Spanish, deep.....\$174,000
(175') lot, ready for offers. Joy Bryden 531-7000 MLS 033689
- 2177 ROSEDALE. Home at last! 3BD w/craftsman details, hardwood floors.....\$159,000
remod. kitchen w/French doors to patio & yard. Lee Jacobson 654-5161 MLS 033648
- 3238 LAUREL. Clean 2nd bedroom with new kitchen, hardwood floors and.....\$149,000
fenced yard. Susie Lipps 482-8602 MLS 033770

SHOWN BY APPOINTMENT

- NEW MONTCLAIR CONSTRUCTION. Reduced \$32k. Multi lvl contemp. 43.5.....\$517,000
3frpls, LR, FR, DR, awesome kitch & mstr baths. Flexible owner/bdr. Frank Henneler 654-6461
- SPECTACULAR VIEWS. 4BD/3BA Ridgmont home. Kitchen w/island and bfrld.....\$459,000
area, lrg FR w/pl. Only 8 yrs old. Lvl yard, cul-de-sac. Chris Christensen 530-8412 MLS 034344
- NEW CONSTRUCTION. \$50k reduction! Seller may carry w/15% down. 3BD.....\$449,000
2.5BA, kitchen/family room combo. Atrium entrance. Dick Cohen 339-1117 MLS 030996
- LEAVE ALL YOUR WORRIES BEHIND and head home to this quality 3BD/2.5BA.....\$435,000
custom home on 3/4+ acres. Library, vaulted ceilings, bay view. Nancy Novick 482-2392
- SPACIOUS BROWN SHINGLE plus separate cottage, 5-car garage. Original.....\$438,000
details, great potential. Motivated! Mary Neuberger 635-9103
- MONTCLAIR CONTEMPORARY. Reduced \$10k. Views. New opts, 3BD/2BA.....\$309,000
move-in cond. 2 story vaulted ceiling, LR w/frpls. Dick Cohen 339-1117 MLS 033283
- PRIVATE CREEKSIDE SETTING. 2BD/1.5BA w/lrg. archit. details & built-ins. lrg.....\$169,900
updated kitch, bath w/skylight, deck facing trees & creek. Kate Phillips 530-8211 MLS 033551
- SPACIOUS CRAFTSMAN. In Maxwell Park! 2BD, orig. wood trim & built-ins, hwd.....\$156,000
frs, lg kitchen, bsmt for storage. Grl lvy yard w/fruit trees. Kate Phillips 530-8211 MLS 034124
- AFFORDABLE STARTER HOME. Pleasant 2BD Calif. bungalow, roomy flr rms.....\$130,000
fml DR, eat-in kitchen, frpls. Pleasant street. Stan Hammond 839-5846 MLS 034930

CONDOMINIUMS

- BREATHTAKING VIEW TOWNHOME! Located atop a gentle hill in a gated.....\$170,000
community. Call for more exciting info. Cheryl Elliott 637-7809 MLS 034823
- GLENVIEW TOWNHOUSE. 2BD, vault ceiling, bay view, small yard & balconies.....\$169,000
storage loft. Close to transp. Vicky Faulk 533-2950 MLS 034172
- WALK TO BART! "Reduced!" Luxury condo, 24 hr doorman. 2BD/2BA, 3 decks.....\$124,000
Poss. seller financing. Dick Cohen 339-1117 MLS 031542
- PROFESSIONALISM AND PROGRESS SINCE 1924 - A FAMILY TRADITION.

TWO BLOCKS TO FATAPPLE'S.....\$219,500
Adorable Berkeley style bungalow on one of El Cerrito's most desirable streets. 2BR, 1BA, garage, RV parking, bright, sunny updated kitchen, hardwood floors, redwood deck, new mini-blinds thru-out, new interior paint! Real value here! Gen Stern 510-234-7808

EL CERRITO: CLEAN AS A WHISTLE!.....\$209,000
Unbelievable 3BR, 2BA home, attached garage with interior access, and large basement! Terrific private fenced yard; great for kids and dogs. Lovely hardwood floors thru-out. Clear pest report, walk to 2 parks. Exceptionally quiet street. Gen Stern 510-234-7808 or 510-235-8200

EL CERRITO: SUNNY TRADITIONAL GEM.....\$232,900
Bay view from living room and backyard pool/gazebo. Updated 2BR, 1BA with den and basement. 2 car garage with interior access, new berber carpets, hardwood underneath. Property overlooks beautiful park! Mint condition home, clear pest report! Gen Stern 510-234-7808 or 510-235-8200

ALBANY'S FINEST........\$275,000
2+ bedrooms, formal dining, breakfast rm, sun rm, play or hobby rm, att garage, lovely yard with fruit trees. #W30953 Ren Partridge 510-222-6644 or 510-222-8340

PIEDMONT AVE. TRIPLEX.....\$375,000
Two bedroom, 2 bath house plus 2 bedroom, 1 bath duplex in the back. Walk to Piedmont Ave. shops and restaurants. Perfect for investors or owner occupant. #W30884 Leonard Fong 510-262-9544 or 510-235-8200

OAKLAND APARTMENT BUILDING.....\$318,000
Old fashioned quality! A very well-maintained 5-unit apartment building. Convenient location. Perfect opportunity for an investor. #W00678 Leonard Fong 510-262-9544 or 510-235-8200

Security Pacific Real Estate Brokerage
235-8200
222-8340

TEMPLETON COMPANY RESIDENTIAL REALTORS



151 EL CAMINO REAL, BERKELEY

Stunning architect designed contemporary in the Claremont. 4 bedrooms, 2 baths, family room, office, decks. A rare find! Melitta Beeson 652-2133 ext. 134 \$675,000

BERKELEY

- 2316 A BLAKE STREET.....\$198,000
PRICE SLASHED! 2+BR/1.5BA. Beautiful townhome! Seller motivated! Bring all offers. Call Leslie Avant for a private showing. 254-1232 eves.
- 1827 ADDISON AVENUE.....\$299,000
A MIDTOWN MANSION. 4BR, 3BA Colonial revival style w/great yard.
- 3005 CLAREMONT AVENUE.....OPEN SUNDAY.....\$425,000
Stylish 4BR, 2BA traditional in the heart of Claremont close to fine shops, restaurants, tennis and swim clubs.
- ARCHITECTURAL SHOWPLACE.....\$495,000
New home in Elwood, gourmet kitchen, 3+BR, 3BA. Mary Montali 848-3097.
- 20 OAKVALE AVENUE.....OPEN SUNDAY.....\$535,000
Secluded in the trees by the creek. 3BR/2.5BA with study, elevator, rear terrace.
- 1086 GRAND VIEW DRIVE.....\$595,000
Japanese contemporary design. Adult living. Very stylish, pure and simple.
- 7079 NORFOLK ROAD.....\$649,000
3/2+ home with a panoramic bay view of San Francisco & Golden Gate Bridge. Dazzling European design. Call Marlene Leverette 548-0709.
- 24 ROBLE COURT.....OPEN SUNDAY.....\$729,000
Stately 3BR, 3BA Claremont Mediterranean, plus au-pair suite, on 1/2 acre grounds. Marlene Leverette 548-0709.

OAKLAND

- 5874 BUENA VISTA AVENUE.....\$99,000
4,200 sq. ft. Upper Rockridge, level, view lot. Call Jan Fougner 655-8211 eves.
- LAKE ROYAL APARTMENTS.....\$170,000
GREAT PRICE for this 2BR/2BA flat in luxury building with panoramic view of the lake. Call Marlene Leverette 548-0709.
- 2020 10th AVENUE.....OPEN SUNDAY.....\$285,000
Elegant and spacious 1912 Julia Morgan, 4BR, 2.5BA in Oakland's historic district.
- 6076 MANCHESTER DRIVE.....\$650,000
Formerly site of Julia Morgan's "RED GATE". 35,000 sq. ft. lot. Generally level, panoramic S.F. and Golden Gate views. Call Jan Fougner 655-8211 eves.

PIEDMONT

- 3 CROYDON CIRCLE.....OPEN SUNDAY.....\$649,000
FIRST OPEN for this wonderful 4BR, 3BA stylish two-story home on large view lot. Traditional central floor plan & cul-de-sac location. Jan Fougner 655-8211 eves.

CLAREMONT AVE. AT THE UPLANDS
BERKELEY, CALIFORNIA
510-652-2133

Are buyers succumbing to crowd psychology?



TARPOFF & TALBERT

Number 74 in a series of true experiences in real estate.

It's a funny market. But probably it's always a funny market. Figuring it is a continual fascination.

At least we can usually say the market is "hot" or "very slow" or "mixed but moving along." Right now we don't know what to say.

Agents are asking one another, "Do you have any idea what is going on?"

Fast markets we know about: Many buyers, few houses, often several high offers. Frantic agents with tired clients in tow racing to see each new listing, making split-second decisions to buy.

That's a hard market. Good for sellers (at least sellers who aren't also buying), but hard on everyone else. Buyers and their agents go home and start thinking, "The bedrooms are awfully small. The garage is falling down. Maybe we shouldn't have been so hasty."

We know slow markets, too. Everything being cyclical, fast markets give way to lackadaisical markets or truly dead ones — listings everywhere, not many sales. The newspapers report it's a buyer's market. Believing what they see in print, the few buyers stand perfectly still.

This market isn't either one of those. We can't figure it out. Houses we think are priced so well they will sell immediately, don't — it takes three months. Houses so unattractive or needy we thought they would sit forever do sell — sometimes with several offers. It is most perplexing.

Since January we've been talking to an out-of-area seller about listing his El Cerrito house. In our zillionth conversation last week, I told him, "You could just put it on the market right now. Leave the tenant in it and see what happens."

"But you told me that it should be vacant, painted, and shampooed," he said. "What's changed your mind?"

"If sane were sane," I said, "doing those things would ensure the best price and the fastest sale. But right now, who knows? It's as if the sale of all houses — good ones, bad ones, expensive and cheap ones — depends on whether they are among the lucky houses hit by magic meteors that fall out of the sky. If they're missed, they don't sell — they sit."

That was an exaggeration, of course, but we've been around for awhile watching what goes on, and we've come to expect that certain houses will sell.

We are better at predicting what will happen with some houses than others (the ones in good condition in preferred locations are the easiest), but now — and it kinda snuck up on us, as changes in the market do — our experience doesn't necessarily hold true. On the other hand, it might.

The funny thing is that there are buyers out there, there are cer-

tainly houses available for them to buy, and interest rates are still good.

So why — we and other agents are asking ourselves and each other — aren't things going along as we would have expected?

A few weeks ago, we had an odd experience at an open house. About 20 people came, a fair turnout. Four different people seemed genuinely interested in buying the house.

For instance, one woman said, "I've been looking for months and this is the first house I've seen that really works for me. The others I could afford were too small, but this one has the yard, the wood floors, and a great kitchen!"

Running into one such buyer at an open house is cause for celebration. That there were four was astonishing.

We asked each of these people if they were working with an agent and if they had talked to a loan broker. "No" and "no," each answered. This is unusual — lots of people spending time each week going to open houses, but apparently many of them not prepared to buy.

We answered everyone's questions and sent them to talk to a loan broker, fully expecting to hear from at least two of them the next day. But we didn't. We never heard from any of them again.

So, here's a question: Who are all those people looking at houses? Are they buyers? If they are buyers, how come they aren't ready to buy? If they aren't buyers, why are they wandering around looking at the merchandise?

One woman offered us an interesting answer the other day. "I

like this house," she said, "but I don't understand why it hasn't sold yet."

This person was suspicious. She was thinking, "If this house is still for sale, there must be something wrong with it."

Maybe if she hadn't been standing there alone, if there had been competition — someone else who wanted to buy it — maybe this buyer would have jumped in, too.

This says to us that there is something going on with crowd psychology, and the something is a variation on auction fever. Buyers might be trying to say, "I only want what others are dying to buy."

If you are a person thinking of buying and what we just said rang a bell in your head, here is a suggestion: Ignore what the other folks are thinking.

This is an excellent time to think for yourself. Just because a house has been for sale for a while does not mean it shouldn't be purchased.

In some ways, shopping for a house is like any kind of shopping. If you are at Macy's to buy blue socks, it doesn't make any sense to buy orange sweaters simply because five people are pawing through the orange sweater pile.

You may be the only one smart enough to see that Macy's blue socks are well made, comfortable to wear, and a good value.

Pat Talbert and Anet Tarpo are licensed agents and real estate consultants. To ask a question or to add your name to their mailing list, call Tarpo & Talbert Ltd., at 653-2050.

Area Home Sales

ALAMEDA

9 Courageous Ct. #A53 - \$103,000
1211 Ct. St. - \$198,000
2904 Encinal Ave. - \$190,000
1003 Foster St. - \$216,000
216 Indian Bay - \$389,000
423 McDonnell Rd. - \$235,000
2137 Otis Dr. #312 - \$134,500
1005 Pearl St. - \$262,000
13 Redondo Ct. - \$272,000
1330 Saint Charles St. - \$445,000
220 Santa Clara Ave. - \$235,000

ALBANY

1032 Key Route Blvd. - \$185,000
916 Masonic Ave. - \$143,000
555 Pierce St. #1009 - \$132,000
555 Pierce St. #234D - \$110,000
733 San Carlos Ave. - \$225,000
911 Santa Fe Ave. - \$273,000

BERKELEY

2116 7th St. - \$142,000
1001 Alvarado Rd. - \$410,000
1236 Blake St. - \$126,500
1450 Catherine Dr. - \$220,000
2512 Dana St. - \$226,500
3037 Fulton St. - \$209,000
1915 Hopkins St. - \$259,000
1083 Keith Ave. - \$319,000
2419 McKinley Ave. - \$205,000
687 San Luis Rd. - \$499,000
133 Stonewall Rd. - \$704,000
2320 Valley St. - \$120,000

EL CERRITO

8631 Arbor Dr. - \$448,000
226 Ramona Ave. - \$245,000
517 Seaview Dr. - \$358,000

EL SOBRANTE

485 Rincon Rd. - \$125,000
5880 San Pablo Dam Rd. - \$205,000

EMERYVILLE

6363 Christie Ave. #1617 - \$105,000
2 Commodore Dr. #378 - \$143,000
7 Commodore Dr. #A356 - \$111,500

OAKLAND

840 Aileen St. - \$119,000
850 Alma Place - \$236,000
3031 Arizona St. - \$215,000
6801 Armour Dr. - \$282,000
5800 Balboa Dr. - \$367,000
127 Bayo Vista Ave. #301 - \$104,000
3032 Blossom St. - \$139,000
2211 Braemar Rd. - \$349,000
3460 Brunell Dr. - \$380,000
5668 Buena Vista Ave. - \$300,000
9410 Burr St. - \$151,000
714 Caldwell Rd. - \$280,000
700 Canyon Oaks Dr. #A - \$103,000
2533 Carmel St. - \$166,000
6274 Clive Ave. - \$268,000
4938 Cochran Ave. - \$480,000
33 Cortez Ct. - \$295,000
800 Creed Rd. - \$349,500
1465 East 38th St. - \$210,000
2807 Fruitvale Ave. - \$123,000
6173 Girvin Dr. - \$520,000
1961 Gouldin Rd. - \$300,000
3877 Howe St. #204 - \$70,000
2316 Lake Shore Ave. #161 - \$130,000
5244 Lawton Ave. - \$245,000
401 Lee St. - \$240,000
4017 Lusk St. - \$151,000
3335 Maybelle Way - \$112,000
3754 Midvale Ave. - \$112,000
85 Montell St. - \$239,500
651 Oakland Ave. - \$106,000
6825 Paso Robles Dr. - \$200,000

See SALES, next

YOUR WEEKEND GUIDE OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

5981 GIRVIN DR, Pied Pines 4+3 "Deco-Lectic" Award Worthy Better Homes, D.C. Hodges 339-8400 \$1,000,000
139 SHERIDAN, Elegant Gated Mini-Estate, 4+, Mstr W/ Frplc Wells & Bennett, Marie Kenaga 339-1174 MLS 033580 \$895,000
6632 LIGGETT, Pied Side, 2 Legal Homes On Gated 1/2 Acre Lot Owner, 339-0687 OPEN SUNDAY 1-4 \$859,000
5903 MAGARIDO, 4 1/2, Sunny Courtyard, Fr Doors, Gourmet Kit Mason McDuffie, Darrin Tinsley 834-2010 \$675,000
13416 CAMPUS, 5/3 Mini-Estate, .5 Acre, Iron Gate, Lndscpd Lvl Yd Better Homes, Maria Daugherty 339-8400 \$639,000
5424 GOLDEN GATE, Rockledge 4/2 Brand Nw Trad Style, Quality Pacific Union, Bonnie Hirsch 339-6460 \$629,000
5874 MARGARIDO, Up Rockledge 4/3+, 1939 Monterey Colonial Pacific Union, Brooks Anderson 339-6460 \$619,000
5450 BACON RD, 5/3 Skyline, Zoned For Horses, Large Home Better Homes, Tom Nemeth 339-8400 \$598,000
5958 BURNA VISTA, Huge Reduction! Rockledge New 5/3 1/2, By Vw Mason McDuffie, Rosalie Marshall 339-9290/ 655-6165 \$569,000
930 AQUARIUS, New Medit, Bay View, Artist's Retreat Wells & Bennett, Peter Nicolopoulos 339-9780 MLS 033488 \$549,000
1939 OAKVIEW, Reduced, 5/3, Original Span/ Mediterranean Better Homes, Martha Shin 339-8400 \$549,000
6648 DAWES ST, Pied Side Montclair, Lvl Property, 3+3, Nw Kit The GRUBB Co., Cheryl Knickerbocker 339-0400 \$525,000
37 HILLWOOD PL, Crocker Remod Dutch Colonial 3bd, Fam Rm The GRUBB Co., Susan Veit 339-0400 \$524,000
6330 PINEHAVEN, Montclair 3+2 1/2, Great For Entertaining Gallagher & Lindsey, Debbie Guld 521-8181/ 653-7104 OPEN SUNDAY 2-4 \$519,000
5800 WESTOVER, Nw Constr, 3+3 1/2, Low Down-Options Avail Wells & Bennett, Wendy Callaghan 339-9197 MLS 025116 \$499,000
5232 PROCTOR, Up Rockledge 4/2+, Gorgeous Nw Trad, Fam Rm Pacific Union, Claudia Ellinghaus 339-6460 \$498,000
887 PARAMOUNT RD, Stately Crocker Trad, Elegant Frml Rms, 4++ \$479,000 The GRUBB Co., Debra Dryden 339-0400
641 CARLSTON AVE, Crocker 4/2 1/2, Vry Attractive, Spacious, In-lw Mason McDuffie, Deonora Pedro 834-2010/ 482-0799 \$469,000
8 TAURUS AVE, Montclair 2+2, Nw Constr, Cul-de-sac, Bay View Pacific Union, Joan Dark 339-6460 \$450,000
11 HAWKS HILL, A Must See! 3/2 1/2, Mahogany Frnt Dr, Granite Tile \$425,000 Coldwell Banker, Ollie Hammer 339-1174
6183 GIRVIN DR, Montclair 5/4, Spacious, Rmps W/Frpl, Sep Studio \$419,000 Pacific Union, Chuck Corwin 339-6460
1724 MANZANITA DR, Montclair 3+2, Fab Vw, Lvl-in, Lg Deck Pacific Union, Ann Nichols 339-6460 \$395,000
5432 CARLTON, Claremont 4/2 1/2 Trad, Charm, Gumwood Better Homes, Carin Caroe 339-8400 \$385,000
6206 CLIVE, Montclair Beautiful 4+3 1/2, Lovely Setting Mason McDuffie, Herb Manor 339-8888/ 869-4227 \$380,000
5812 OCEAN VIEW DR, Great Rockledge 4/2 Home W/ Rental Unit Owner/ Broker, James Kerr 408-662-2329 OPEN SUNDAY 1-4 \$369,000
2841 CHELSEA DR, Pined To Sell Nw Contemp, Built 1986, 4/2 1/2 \$369,000 The GRUBB Co., Debra Dryden 339-0400
721 CALMAR, 1909 Trad, 11 Rms, 4+bd, Modern Kit, 2nd Owners Wells & Bennett, Stan Hammond, 839-5846 MLS 033379 \$365,000
6389 LONGCROFT, New Listing, Montclair Sparkling 4/2 Contemp Mason McDuffie, Bob Randall 339-8888/ 869-4242 \$359,000
1972 MACELLAN, 3+1 1/2 Montclair Tudor, Detached Studio, Fr Rm \$359,000 Better Homes, Steven Biasatti 339-8400
3788 LAKESHORE AVE, Lakeshore Elegant 5+2+, Sun Room, Deck \$349,950 Pacific Union, Charlene Claybaugh 339-6460

859 ROSEMOUNT RD, Crocker Charm & Character, Nw Kit, 3 1/2 The GRUBB Co., Judy Cain 339-0400 \$349,500
643 HILLGIRT CIRCLE, Haddon Hill Elegant 5+2 1/2, Renovated Mason McDuffie, Howard Converse 339-8888/ 869-4212 \$349,500
19 BINNACLE HILL, Hiller Hglds 2/2 Twnhse, Vws, Mry Upgrades Coldwell Banker, Ollie Hammer 339-1174 \$349,500
308 TAURUS, Montclair 3/2, Sunny, Spacious, Quiet Street Mason McDuffie, Anneck daCosta 339-8888/ 468-5597 \$349,000
6920 BRISTOL, Brand Nw Contemp! Tile Kit & Baths, 3/3, Decks Wells & Bennett, Mary Neuberger 635-9103 \$349,000
106 SONIA ST, Up Rockledge Span! Med, 3/3, Fam Rm, Frplc, FDR \$349,000 Coldwell Banker, Donna DeBardi 339-1174
403 HILLER DR, Hiller Hglds 2/2 Twnhse, Mstr W/ Frplc, Lg Loft \$339,000 Coldwell Banker, Jini Kelley 339-1174
5665 CABOT DR, Montclair 3/2+, Monterey Colonial, Fr Rm, Nr Vlg \$339,000 Pacific Union, Kathy Flynn 339-6460
131 DUNCAN WAY, Montclair 2/1 Chrmng Brn Shingle, Nrly 1/2 Acre \$329,000 Pacific Union, Donna Costella 339-6460
5710 MORAGA AVE, Montclair 2/2, Remod Kit/Bas By Desgrn Ownr \$329,000 Better Homes, Helen Nicholas 339-8400
1625 LEIMERT, Trad Charm, 4+bd, Montclair Schools, Wood Frs Wells & Bennett, Vicki Faulk 533-2950 MLS 034432 \$329,000
401 HILLER DR, Hiller Hglds 3/2+ Corner Unit, 2 Frplcs, Part Vw Coldwell Banker, Jini Kelley 339-1174 \$328,500
5340 BROADWAY TERRACE, Penthouse, Pano Bay Vw, 2/2 JT Ward, Claire Cunningham 645-6021 \$319,000
1019 HARVARD RD, New Price! Elegant Trad, Frml Living & Dining The GRUBB Co., Ed Kuo 339-0400 \$314,500
6074 JOHNSTON, Montclair, Updtd 3/2 1/2, W/ Cook's Kitchen Mason McDuffie, Wick 834-2010 \$310,000
5954-56 CLAREMONT AVE, Nw List! Rockledge Duplex, 2/2 & 1/1 JT Ward, Julie Lehman 845-6021 OPEN SUNDAY 2-4 \$299,500
24 BUCKEYE AVE, Up Rockledge Charming English Trad 2/1, FDR \$299,000 Coldwell Banker, Adrienne Broche 339-1174
666 WALAVISTA, Reduced! Grt Light, Charm! Remod Kit, 3+1 Coldwell Banker, Ruby Ng 339-1174 \$297,500
7612 SURREY LANE, Price Slash! 4/3 View, Nice Area Mason McDuffie, Demetrius 834-2010/ 869-3740 \$289,999
5627 GENOA, Owner Occupy North Oakland Triplex + Home Wells & Bennett, Stan Hammond 839-5846 MLS 034188 OPEN SUNDAY 2-4 \$289,000
6470 FARALLON, Montclair 3/2, A Feast For The Eyes! Budgetwise \$289,000 Mason McDuffie, Bernadette Mele 339-9290/ 869-4231
2020 10TH AVE, Elegant, Spacious 1912 Julia Morgan, 4/2 1/2 Templeton Co., 652-2133 \$285,000
1042 UNDERHILLS RD, Crocker 3/1 Trad W/ Southwestern Flair! Better Homes, Harry Kress 339-8400 \$285,000
5918 MARDEN LN, Country Retreat, Montclair 3/2, Nr School, Etc. Coldwell Banker, Dell M. Orr 339-1174 \$283,000
5357 SHAFTER AVE, Just Listed! Crtsmn Bungalow, 2+, Remod Kit \$279,000 Coldwell Banker, Donna DeBardi 339-1174
5321 THOMAS, Rockledge Move-in Condition, 3bd - A Treat! Mason McDuffie, Mary Dresser 339-9290/ 869-4224 \$279,000
4900 LEONA, Large 4/2, Family Room, Rec Room Mason McDuffie, Joan Simmons 834-2010 \$279,000
573-575 CLEVELAND, Motivated! Secluded Duplex, Move-in Cond Wells & Bennett, Dick Cohen 339-1117 MLS 033394 \$279,000
4305 FAIR AVE, Reduced! 3/3, Nw Constr, Bay Vws, Family Room Better Homes, Carol Cohen 339-8400 \$279,000
4426 PLEASANT VALLEY CT, Pied Ave Ar, Qt Cul-de-sac, Spcs 2+ \$277,000 Agent, 653-8705 MLS 034117
6804 SNAKE RD, Montclair Chalet, Dramatic A-Frame Living, 3+2 1/2 \$275,000 The GRUBB Co., Anian Pettit Tunny 339-0400

4175 EASTLAKE, Redwood Hts 3/2, Classic Bay Vw Beauty! FDR \$250,000 Better Homes, Harriet Schoen 339-8400
1675 EAST 38TH ST, Glenview Beautiful Cond, 3/2, Bsmnt, Nw Pnt \$250,000 Mason McDuffie, Richard Matus 834-2010/ 287-2501 OPEN SUNDAY 1-4
6537 GIRVIN, Piedmont Pines, Move Right! In Open Floor Pln, 3 1/2 Coldwell Banker, Victor Fierro 339-1174
4520 HARBORD DR, Up rockledge 3/1 Trad Bungalow, Remod Kit Coldwell Banker, Michael Thompson 339-1174
1488 EXCELSIOR AVE, New Listing! Glenview 3/2, Rumpus, Lvl Yd The GRUBB Co., Karen Starr 339-0400
4040 COOLIDGE, Classic 2+bd Trad, Grt Value For Condition Wells & Bennett, Sandi Klemmer 654-4804 MLS 033687
10816 GOLF LINKS, Grass Valley, Grt 3/3, 2 Msts, 2 Frpls, Spa \$250,000 Mason McDuffie, Lynn Calvert 339-8888 OPEN SATURDAY 2-4:30
6403 SHELTERWOOD, New Listing! Montclair 2/1, Charming, Privy Mason McDuffie, K. Crandall 339-9290/ 869-4214
5659 BROADWAY AVE, Rockledge 2+1, Sunny, Upgraded, Chrmng Pacific Union, Teri Carlisle 339-6460
4739 EL CENTRO, 3bd Glenview Charming, Orig Wood, Lots Of Light Wells & Bennett, Don Dunning 482-2256 MLS 034217
4037 MIDVALE, Up Laurel Perfect, 3 1/2, By Vws, A-1 Cond, Nw \$250,000 Better Homes, Carol Cohen 339-8400
59 SHADOW MOUNTAIN, Oak Hills 3+2+, Impeccable End Unit Pacific Union, Robyn Mohr 339-6460
3922 LA CRESTA, Glenview 2/1 Stylish Contemporary, Kit/ Fam Rm Pacific Union, Patricia Scott 339-6460
4000 MAPLE, Reduced! Beautiful Laurel 3 1/2 Colonial Mason McDuffie, M. Wong 339-8787/ 869-4252
3703 RHODA AVE, 1st Open! Spacious Brn Shingle, 4+2, Lg Yard Pacific Union, Martha Howell 339-6460
5619 MILES AVE, Rockledge 3/1, Nr College Ave & BART, FDR Pacific Union, Wendy Gardner 339-6460
73 SAMARIA LN, Oak Hills 2/2 Twnhouse, Grt Views, Location Mason McDuffie, P. Mitchell 339-8888/ 869-4234
3858 FOREST HILL AVE, 1st Open! Brn Shingle, 3/2, Quiet Better Homes, Hal Castle 339-8400
132 ENTRADA AVE, Pied. Ave Location, 3/2 Nds Wk, Ownr w/ Great Better Homes, Ed Lindorfer 339-8400
574 JEAN ST, Spcs Bungalow, Rose Grdn Area, FDR, Updtd Kit/Ba Coldwell Banker, Darcy Diamantine 339-1174
4013 HUNTINGTON, Up High 3/2 1/2, New, Bright, Airy, Master Mason McDuffie, A. Ng 339-8888/ 869-4238
21 IRONWOOD, 2+2, Recently Updated, All Lvl Twnhouse, Fr Rm Pacific Union, Robyn Mohr 339-6460
425 43RD ST, Temescal 2/1 Craftsman Shows Pride Of Ownership Mason McDuffie, Mavis Delacroix, 428-0900/ 658-6332
3534 WILSON AVE, 2/2, Move Right In! Better Homes, Anida Weyl 339-8400
3601 FRUITVALE, Grt 4/2 1/2 Bungalow, FDR, 2 Car Grg+ Office Spc Coldwell Banker, Norm Robinow 339-1174
4231 GILBERT ST, New Price! Charming Cottage Nr Pied Ave, 2 1/2 The GRUBB Co., Linda E. McClain 339-0400
6996 PINEHAVEN RD, Cute Cottage W/ Site Imprmnts For Nw \$250,000 Wells & Bennett, Ellen Nicolopoulos 339-9780
2732 MADELINE ST, Laurel 2/1, Sunny, Grt Kit, Patio, Deck Better Homes, 339-8400
620 E. 20TH ST, Serious Price Reduction! Well-Kept Spanish Wells & Bennett, Jy Bryden 531-7000 MLS 033689
3027 56TH AVE, Mills College Decorator Perfect, 2+1, FDR, Frplc \$250,000 Better Homes, Jan Neff 339-8400
3778 BUELL ST, 2/1, Lg Cmr Lot, Exceptional Value, Move-in Cond! Premiere Real Estate, 782-6565 OPEN SUNDAY 1-5

To place a listing in the Open Home Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Sales

Continued from previous page

682 Poirier St. - \$110,000
 2551 Renwick St. - \$120,000
 4202 Santa Rita St. - \$118,000
 4743 Snake Rd. - \$332,000
 492 Staten Ave. #1201 - \$385,000
 7845 Sterling Dr. - \$170,000
 4915 View Crest Ct. - \$391,000
 4036 Waterhouse Rd. - \$308,000
 873 York St. - \$252,000

PIEDMONT

111 El Cerrito Ave. - \$635,000
 12 Monte Ave. - \$539,000
 1860 Trestle Glen Rd. - \$495,000

SALES STATS BY CITY

ALAMEDA

TOTAL SALES: 11
 LOWEST PRICE: \$103,000
 HIGHEST PRICE: \$445,000
 AVERAGE PRICE: \$243,590

ALBANY

TOTAL SALES: 6
 LOWEST PRICE: \$110,000
 HIGHEST PRICE: \$273,000
 AVERAGE PRICE: \$178,000

BERKELEY

TOTAL SALES: 12
 LOWEST PRICE: \$120,000
 HIGHEST PRICE: \$704,000
 AVERAGE PRICE: \$286,666

EL CERRITO

TOTAL SALES: 3

LOWEST PRICE: \$245,000
 HIGHEST PRICE: \$448,000
 AVERAGE PRICE: \$350,333

EL SOBRANTE

TOTAL SALES: 2
 LOWEST PRICE: \$125,000
 HIGHEST PRICE: \$205,000
 AVERAGE PRICE: \$165,000

EMERYVILLE

TOTAL SALES: 3
 LOWEST PRICE: \$105,000
 HIGHEST PRICE: \$143,000
 AVERAGE PRICE: \$119,833

OAKLAND

TOTAL SALES: 41
 LOWEST PRICE: \$79,500
 HIGHEST PRICE: \$520,000
 AVERAGE PRICE: \$233,975

PIEDMONT

TOTAL SALES: 3
 LOWEST PRICE: \$495,000
 HIGHEST PRICE: \$635,000
 AVERAGE PRICE: \$556,333

This list was recorded for publication by Hills Newspapers by REM Reports, Inc. of Walnut Creek which obtains monthly records from the county recorder's office. Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.

The Real Estate Section of Hills Newspapers welcomes your news, views, comments and questions. Please send information to Maggie Sharpe, Hills Newspapers, 5707 Redwood Rd., Oakland 94619, or call 339-4047. Or FAX to 339-4066.

Project

Mini sleigh makes decorative addition to holiday table

By Don and Dave Runyan

This miniature sleigh is a simple, attractive, versatile and inexpensive way to decorate for the holidays.

It can be adorned with poinsettias, gifts, ornaments or figurines, and building it requires only easy-to-find materials: one 8-foot-long piece of 1x12 pine, nails, wood putty, glue and varnish.

It can also be painted in holiday colors like green, red, silver and gold.

Best of all, this sleigh project can be completed by do-it-yourselfers who have very little experience, even by those who have no woodworking experience at all.

The sleigh is made up of only seven different pieces, and because the two sides and two runners are identical, it requires only five different cuts.

All of the parts are traced from full-size patterns except the sleigh bottom, which is a simple 11-by-17-inch rectangle.

After the pieces are cut, just nail and glue them together as shown, sand and apply varnish or paint.

The snowflake design on the side is optional and can be wood-burned or painted on.

The finished sleigh measures 27 inches long by 11 inches wide by 15 inches tall.

The Table-top Sleigh plan, No. 848, is \$6.50 and includes full-size traceable patterns, step-by-step instructions, an exploded assembly diagram and a complete



Made from just seven pieces of wood, this project is easy for even the inexperienced do-it-yourselfer.

shopping list and cutting schedule.

In addition, a catalog picturing hundreds of other do-it-yourself projects, including many for the holidays, is available for \$3.95. Prices include sales tax, postage and handling.

To order, clip this article and

send it with a check or money order to U-Bild Features, c/o Hills Newspapers, P.O. Box 2383, Van Nuys, CA 91409-2383.

Specify plan number and allow three to four weeks for delivery (for first-class mail, add \$1 per item).

To order by credit card or for a free holiday brochure, call (800) 828-2453. Be sure to mention Hills Newspapers.

Real Estate Section Direct Line: 339-4047

YOUR WEEKEND GUIDE OPEN HOMES

46 REINHARDT, 2+ Starter Treat, Fixer
 Red Oak Realty, H. Converse 339-8888/ 869-4212 \$169,000

2551 RENWICK ST., 2/1, Large, Sunny, Hill View
 Red Oak Realty, Dollie Henson 339-8888/ 466-5761 \$162,000

7845 STERLING DR., 3bd W/ Craftsman Details, Remod Kit W/ Fr Drs
 Jones & Bennett, Lee Jacobson 654-5161 MLS 033648 \$159,000

1860 TRESTLE GLEN RD., 1st Open, Maxwell Park 2/1, Qlty Span Bungalow
 Star Homes, Lyn Murray 339-8400 \$155,000

1860 TRESTLE GLEN RD., 2+1/2, Quality
 Star Homes, Sandy Wong 339-8400/ 763-9536 \$149,500

1860 TRESTLE GLEN RD., Clean 2bd, Nw Kitchen, Hdwd Floors, Fenced Yard
 Jones & Bennett, Susie Lipps 482-8602 MLS 033770 \$149,000

1860 TRESTLE GLEN RD., Mills College 2/1 Bungalow, Frpic, Bkfst Rm, Yd
 Star Homes, Nancy Welk 339-1174 \$145,000

1860 TRESTLE GLEN RD., 2+ "Cheapie", Bright, Clean, Termite Clear
 Star Homes, Sandy Wong 339-8400/ 763-9536 \$139,500

1860 TRESTLE GLEN RD., Split-level 2+1 Craftsman
 Red Oak Realty, Sam Herbert 834-2010/ 869-3704 \$139,000

1860 TRESTLE GLEN RD., New Pricel Cuts 2+1, New Roof
 Red Oak Realty, Lynn Calvert 339-8888/ 869-4246 \$139,000

1860 TRESTLE GLEN RD., #108, Adms Pt Condo, 1127 sf, Pool, Security
 Jones & Bennett, Michelle 601-0116 OPEN SUNDAY 1-4:30 \$137,500

1860 TRESTLE GLEN RD., Newly Remod, Lg 2/1, FDR, Hdwd Floors
 Red Oak Realty, Charles Rivers 482-2380 \$129,000

1860 TRESTLE GLEN RD., 3bd, View Huge 1bd Condo, View
 Red Oak Realty, J. Marchmann 339-8787 \$127,000

1860 TRESTLE GLEN RD., Darling 2bd Cottage, Huge Lot
 Red Oak Realty, Ralph Johnson 339-9290/ 869-4244 \$124,950

1860 TRESTLE GLEN RD., Great Area, Clean, Nice, Affordable, 1/1
 Red Oak Realty, Demetrius 834-2010 \$86,500

ALAMEDA Open Sunday

1860 TRESTLE GLEN RD., Big 4 1/2, Close To Harbor Bay Shops
 Red Oak Realty, Steve Everhart 339-8888 OPEN SUNDAY 2-4:30 \$339,900

1860 TRESTLE GLEN RD., Bay Colony 3 1/2, Bay Vw, Near Ferry
 Red Oak Realty, Ellen Marshall 339-9290/ 869-4218 OPEN SUNDAY 2-4:30 \$257,500

ALBANY Open Sunday

1860 TRESTLE GLEN RD., Portland Ave, New Price! Motivated! Span 2+1/2
 Red Oak Realty, Miriam Wilson 845-6021 OPEN SUNDAY 2-4 \$269,000

1860 TRESTLE GLEN RD., 2+ bedroom, 1 bath
 Red Oak Realty, Nacio Jan Brown 486-1495 OPEN SUNDAY 2-4:30 \$242,000

1860 TRESTLE GLEN RD., Span Style Split-lvl, Corner Frpic, Yard
 Red Oak Realty, Joanna Gould 339-6460 \$229,000

BERKELEY Open Sunday 2-4:30 pm

1860 TRESTLE GLEN RD., Loma, Reduced! Master & Hurd Mstrplace, 4+1/2, +Stdio
 Red Oak Realty, 527-3387 X-125 OPEN SUNDAY 2-4 \$850,000

1860 TRESTLE GLEN RD., Court, Stately 3/3 Claremont Medit, + Au-Pair, 1/2 Ac
 Red Oak Realty, Marlene Leverette 548-0709/ 652-2133 \$729,000

1860 TRESTLE GLEN RD., Camino Real, 7/3+, Very Charming Lg 1910 Bm Shingle
 Red Oak Realty, Suzanne Linford 339-6460 \$699,000

1860 TRESTLE GLEN RD., Panoramic, Architect Designed 3+1/2, Sylvan Setting
 Red Oak Realty, Hills Realty, 524-9888 OPEN SUNDAY 2-4 \$650,000

1860 TRESTLE GLEN RD., Alvarado Rd, Nw Constr, 4 1/2, FDR, Mstr, Paver Floor
 Red Oak Realty, Nancy Dickey 339-1174 \$609,000

1860 TRESTLE GLEN RD., Oakvale Ave, Secluded, By Creek, 3 1/2, Study, Elevator
 Red Oak Realty, Co., 652-2133 \$535,000

1860 TRESTLE GLEN RD., Rosemead, Reduced! J. Hudson Thomas Normandy, 3/2, FDR
 Red Oak Realty, & Freels Realty, 527-6365 OPEN SUNDAY 2-4 \$425,000

1860 TRESTLE GLEN RD., Claremont Ave, Claremont, Stylish 4/2 Trad Nr Shops, Etc
 Red Oak Realty, Co., 652-2133 \$425,000

938 GRIZZLY PEAK, Flex Flr Pln, Spectacular Vw, Stunning!
 Red Oak Realty, 527-3387 X-118 OPEN SUNDAY 2-4 \$389,000

960 EUCLID, 3 bedroom, 2 bath
 Coldwell Banker, Lydia Melsen 486-1495 \$354,000

916 INDIAN ROCK, At Arlington, 3+1/2 Mediterranean
 Berkeley Hills Realty, Jane Allen 527-7671 OPEN SUNDAY 2-4 \$349,000

2612 WOOLSEY, Reduced! Remod Kit/ Fam Rm, A Lot Of House!
 JT Ward, Julie Nachtway 845-6021 \$349,000

850 KEELER, 2+ bedroom, 1 bath
 Coldwell Banker, Gilda/ Cheryl 486-1595 \$339,000

1391 ALVARADO RD, Nw Constr, 3+1/2 Contemp, Open fir Plan
 Coldwell Banker, Sherry Benninger 339-1174 \$329,000

800 HILLDALE, At Marin, 3+1/2, View
 Berkeley Hills Realty, Maya Trilling 525-3824 OPEN SUNDAY 2-4 \$299,000

50 LATHAN LANE, 2 bedroom, 1 bath
 Coldwell Banker, Linda Gerson 486-1495 \$285,000

2632 COLLEGE, 3+ bedroom, 1 1/2 bath
 Coldwell Banker, Heidi Long 486-1495 \$279,000

1510 ROSE ST, 3bd+, Studio, Light, Open, Stylish
 Red Oak Realty, 527-3387 X-131 OPEN SUNDAY 2-4 \$269,000

1629 DWIGHT WAY, 3 bedroom, 1 bath
 Coldwell Banker, Neil Mishalov 486-1495 \$230,000

1336 NEILSON, 2+1, Great House, Quiet Street
 Mason McDuflie, Jackie Wallace 834-2010/ 869-4956 \$230,000

1231 GLEN AVE, Contractor's Special Creekside Setting Nr R. Grdn
 Red Oak Realty, 527-3387 X-109 OPEN SUNDAY 2-4 \$225,000

2247 OREGON, Crafty Bungalow, MIC
 Red Oak Realty, 527-3387 X-104 OPEN SUNDAY 2-4 \$214,000

1600 CURTIS, 2+ bedroom, 1 bath
 Coldwell Banker, Jeanne McHugh 486-1495 \$209,000

1327 CARLTON ST, 3/1, \$10K Reduction! Motivated! Compfly Rdn
 Better Homes, Ed Lindorfer 339-8400 \$199,500

1803 VINE, 2 bedroom, 1 bath
 Coldwell Banker, Jeanne McHugh 486-1495 \$199,000

1131 PAGE ST, 2 Story, 3/2, In-law Potential
 Mason McDuflie, Diana/ Buzz 834-2010/ 655-6722 \$199,000

1223 OXFORD ST, 2bd Unit Has It All At A Great Price!
 Red Oak Realty, 527-3387 X-143 OPEN SUNDAY 2-4 \$185,000

1534 ASHBY AVE, 2/1 Charming Craftsman, Loaded Glass Built-ins
 Mason McDuflie, Susan Casqueiro 834-2010/ 286-7571 \$162,000

2632 HILLEGASS, Fab Elmwood 1+ Seeing Is Believing, Come By!
 JT Ward, Nancy Platford 845-6021 OPEN SUNDAY 2-4 \$159,000

1610 STUART ST, Stunning 2/1 Starter, Cook's Kitchn, Prvt Yard
 Better Homes, Anida Weyl 339-8400 \$139,000

EL CERRITO Open Sunday

2642 TULLER AVE, Mira Vista Area 3/1 Tudor, Frpic Remod Kit
 Coldwell Banker, Victor Fierro 339-1174 OPEN SUNDAY 2-4:30 \$274,000

404 VILLAGE DR, Weston Village Sunny 2/1, Lovely, Mt Tam Vw
 Better Homes, Nick Lavrov 339-8400 OPEN SUNDAY 2-4:30 \$255,000

739 NOVELL, New Listing! Renov Kit & Bath, Lovely, Light
 Red Oak Realty, 527-3387 OPEN SUNDAY 2-4 \$227,000

437 ASHBURY AVE, Come Home To This 2bd Charming
 Red Oak Realty, 527-3387 X-106 OPEN SUNDAY 2-4 \$219,950

1025 RICHMOND, 3 bedroom, 2 bath
 Coldwell Banker, Diana 486-1495 OPEN SUNDAY 2-4:30 \$219,000

2213 MONO, 1st Open! 2bd, Move-in Condition
 Mason McDuflie, Sharon Ho 339-8787/ 339-6057 OPEN SUNDAY 2-4:30 \$165,000

EMERYVILLE Open Sunday

4053 HARLAN, Lofts Historic Beesley Bldg, No Pmts 3 Mos!
 Red Oak Realty, 527-3387 X-105 OPEN SUNDAY 2-4 \$157,500

1047 48TH ST, 2/1 Cute Emeryville Cottage
 Better Homes Realty, Renee Croft 893-4800 OPEN SUNDAY 2-4:30 \$92,500

KENSINGTON Open Sunday

235 CAMBRIDGE AVE, Unique, Dramatic 3/2 With View
 Red Oak Realty, 527-3387 X-131 OPEN SUNDAY 2-4 \$285,000

PIEDMONT Open Sunday 2-4:30 pm

284 MOUNTAIN AVE, 6/4+ Gmd Scale Albert Farr Dsgn, @1/2 Ac \$1,695,000
 Pacific Union, Joan Daniel 339-6460

156 DRACENA AVE, Grand English, 6+bd, Fabulous Location
 The GRUBB Co., Jean Simmons 339-0400 \$1,150,000

43 FARRAGUT AVE, 5/4+ Archt Designed, 1 Lvl, Lovely Patio Area \$990,000
 Pacific Union, Nancy Donnelly 339-6460

110 SEA VIEW AVE, New Pricel Classic Colonial, 5+3, Family Rm \$929,000
 The GRUBB Co., Sandra Vogl 339-0400

17 RICHARDSON WAY, 1st Open! 3/2, Exquisite Arch Dtail, Views \$849,000
 Pacific Union, Dee Dee Bonham 339-6460

98 LA SALLE AVE, English Country, Beautifl Architecture, 5bd \$795,000
 The GRUBB Co., John Karnay 339-0400

55 WILDWOOD GARDENS, 3/3+ Charming Country French, View \$779,000
 Pacific Union, Dee Knowland 339-6460

1 PROSPECT RD, Reduced! English Trad, Gourmet Kit, Lovely Grdn \$649,500
 Pacific Union, Rosalie Woods 339-6460

3 CROYDON CIRCLE, 1st Open! Stylish 2 Stry, 4/3, Vw, Cul-de-sac \$649,000
 Templeton Co., Jan Fougner 655-8211 Evenings/ 652-2133

141 ST JAMES DR, New Listing! Fab Remodeled 4/3, Bright, Sunny \$649,000
 The GRUBB Co., Marilyn Mason 339-0400

110 ST. JAMES DR, 3/2+ Custom Contemp, Pvt Setting, Beaut Grdn \$629,000
 Pacific Union, Sally Morrison 339-6460

22 PIEDMONT COURT, 3+1/2+ Central Pied Trad, Fab New Kitchen \$624,000
 Pacific Union, Francis Heath 339-6460

199 LA SALLE AVE, New Listing! Lvl Lvng, Grcs Frml Rms, 3/2+ \$619,500
 The GRUBB Co., Linda E. McClain 339-0400

440 EL CERRITO AVE, Medit Charm, Exc Location, Updated 4 1/2 \$589,000
 The GRUBB Co., Josephine O'Shaughnessy 339-0400

1116 WARFIELD AVE, 1st Open! Nw Listing! Mont Colonial 4+1/2 \$565,000
 The GRUBB Co., Angela Wei Grubb 339-0400

25 ALTA, 4/3+, Bay View, Central Location
 Mason McDuflie, Rosalie Marshall 339-9290/ 655-6165 \$525,000

130 ALTA AVE, Country Elegance, Completely Remod- 1988 3+1/2 \$519,000
 The GRUBB Co., Debra Dryden 339-0400

918 ROSE AVE, Spacious, Light Craftsman, 4/3, Family Room \$508,000
 The GRUBB Co., Sherri Willson Oakley 339-0400

1067 RANLEIGH WAY, Great Pricel Pristine Trad, Quiet St, 3/2 \$399,500
 The GRUBB Co., Katherine Cooper 339-0400

148 RICARDO AVE, 3/2 Nr Dracena Pk, Lvl Out To Grge & Sny Yd \$399,000
 Better Homes, Judy Farrell 339-8400

238 PALM DR, 1st Open! New Listing! Spacious Trad, Frml Lv & Dn \$384,500
 The GRUBB Co., Marica Nebel 339-0400

239 PALM DR, 3/1+ Chamer, Great Locale
 Mason McDuflie, Maddy Hickling 428 0900/ 655-6896 \$369,000

PINOLE Open Sunday

2330 MARLIN CT, Grt 3/2, Lg Lot, Hill, Vw, Fam Rm \$154,900
 Mason McDuflie, Dolores Thom 834-2010/ 763-1710 OPEN SUNDAY 2-4:30

RICHMOND Open Sunday

5843 SANTA CRUZ, Richmond Annex 2+1/2 \$209,000
 Coldwell Banker, Melissa Lyckberg 486-1495 OPEN SUNDAY 2-4:30

1812 SANTA CLARA, Richmond Annex Sunny 3+1/2, Fam Rm \$179,900
 Red Oak Realty, 527-3387 X-113 OPEN SUNDAY 2-4

771 MC LAUGHLIN, Immaculate, Lg Lot, Atch Grge, Must Sell! \$123,650
 Red Oak Realty, 527-3387 X-116 OPEN SUNDAY 2-4

635 24TH ST, NE 2/1, Furnish 3rd Bedroom and 2nd Bath \$117,000
 Kuwada Realty, Jim Furuchi 526-5071/ 849-0224 OPEN SUNDAY 2-4

To place a listing in the Open Home
 Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Vision

Continued from page 19

to entertain without being sequestered in the kitchen," McKnight said. "I wanted a design that would allow me to accomplish that."

The changes in this house really began 10 to 12 years ago when McKnight and Hedrick remodeled their kitchen. The kitchen had always been the gathering point for their family and they wanted to make it even more inviting.

John Wilkins of Custom Kitchens did the remodeling then. His company was invited back to design the new kitchen.

Maureen O'Brien-Morsch of Custom Kitchens by John Wilkins, Inc., who holds the industry accreditations Certified Kitchen Designer (CKD) and Certified Bathroom Designer (CBD) was asked to create the ambience of the kitchen as a gathering place for the family. Morsch was also challenged to spread this atmosphere to the whole first floor.

Working with Metaxas and



The kitchen invites conversation with those sitting around the L-shaped counter.

'I had always thought how nifty it would be to entertain without being sequestered in the kitchen.'

—SALLY MCKNIGHT, HOMEOWNER

Ochsner, Morsch created the atmosphere of the entire first floor's being an extended kitchen. Morsch and Metaxas' design forces the visitor's eye into the kitchen. The results of their work is nothing short of magic.

Upon entering the house, rather than stepping into a living room or a hallway, one steps down into the kitchen. The kitchen is also designed to include those sitting around an L-shaped counter inviting participating without intrusion.

"We sunk the kitchen floor by six inches," Ochsner pointed out. "The counter height is 36 inches on the kitchen side and 30 inches on the dining room side. This brings eye level down and eliminated the impression that the person standing in the kitchen is towering over whoever is sitting down."

When one sits in the dining room

and looks away to someone standing in the living room, the impression of remaining on eye level holds up, as the living room floor is sunk 12 inches. It is level changes like this that help define space without the use of walls.

The living room is complemented by a fireplace that acts like a wood stove. It has the capability of blowing hot air anywhere in the house. "This allows me to shut down the furnace in the middle of winter and let the fireplace heat the whole house," McKnight said.

To accomplish the openness of this "extended kitchen," the first-floor space had to be done with a minimum of interior walls. Structurally, this is not an easy task because the shear walls were minimal. This is due to the open floor plan and the fact that 24 percent of the floor area is glass windows.

In order for the structural engineer to pick up lateral loads with shear walls, more consideration was given for metal wood connectors. The living room is set off from the dining room by a Japanese tansu, a portable cupboard used for storage of personal items. This particular tansu was likely used to store bedroom clothes and originally doubled as a ladder to reach a sleeping area in a loft.



An abundance of windows make the kitchen bright and airy, an attractive place to be.

The sleeping area in McKnight and Hedrick's home encompasses the entire second floor. This master bedroom is blended into a serpentine shower, a whirlpool, and a luxuriously long vanity reflecting its openness.

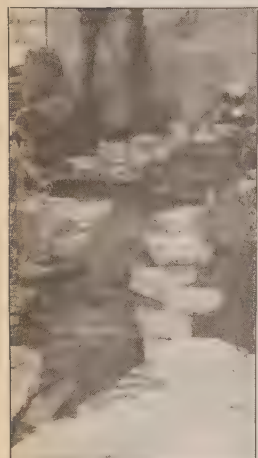
"My environment sets the tone for my life. I love to wake up in the morning in a comfortable way and the daylight coming into this house allows me to do that," McKnight said. "I also enjoy playing with the lighting at night. At night this house looks like a little jewel."

"One of the things that I became significantly aware of as the work progressed was my new found perception of what contractors and architects do," McKnight said.

"Yes, Akxner Construction was able to read the plans, hammer the nails, and order the wood. Harry Metaxas was able to point and explain how his plans were taking shape on the site. What I became acutely aware of as the work progressed was the wealth of creative knowledge that was to be tapped."

(Akxner Construction can be reached at 534-1565; Harry Metaxas, 632-9112; Maureen O'Brien-Morsch, 843-3600.)

Dennis Evanovsky is an associate broker with Realty World-O'Neal and Associates and a freelance writer. You can reach him at 450-0500.



A waterfall trickles into a fish pond at the front entrance.

KTVU hosts two-hour seminar for those planning to buy home

By Jill Anderson

Loan agents, real estate agents, appraisers, title searches, credit checks, inspections, etc. All these elements can add up to confusion for the average home buyer. But it doesn't have to. KTVU will host its pilot, two-hour, interactive seminar, "Ask the Expert," for the homebuyer.

The free seminar is sponsored by a panel of experts from the various professions involved in the purchase of a house. Seminar participants will have an opportunity to ask the experts questions, after which the experts will dispense to a "round-table" environment to address more specific questions and concerns of the homebuyer.

Project originator Terri Heath designed the program for, "anyone and everyone interested in understanding the process of purchasing a home, not just the first-time buyer."

Heath first realized the need for an educational, home-buying seminar when she began working for Union Trust Mortgage services in Montclair about a year ago.

"My first clients were first-time buyers," Heath said. "I was surprised at how much there was for them to learn."

Understanding the need for educational programming, Cathy Battino, a representative from KTVU's Marketing and Promotions department, and Heath collaborated to organize the seminar.

The "Ask the Experts" seminar is part of series of informative, community-interest seminars hosted by KTVU.

"KTVU wants to give people the opportunity to hear from members of each profession what their role in the buying process is," said Battino.

Participants in the seminar will receive an "Advantage Kit" with discount coupons for the various services that go into the purchase of a new home.

The seminar will be held Thursday, Oct. 27, 6:30 p.m., at KTVU-Channel 2, Studio One in Jack London Square. Although the seminar is limited to 200 people, KTVU plans on presenting seminars in other Bay Area locations throughout 1995.

For information or to reserve your seat, call KTVU at 874-0422.

RARE OPPORTUNITY
to buy a home in the city of Alameda for under \$200,000.
Call for a list of all available properties.



Ask for
MARK GOODE
893-2921
523-8625

WINTERS REALTY

Alameda 748-5300
Oakland 891-0850
Toll Free 1-800-622-6028

Gadsby & Associates Real Estate
"Not Just Another Real Estate Company"®

ALAMEDA

\$135,000
ALAMEDA 2 BR, 2 BA large condominium. Walk to Park Street. Elevator, secure parking. Smaller building, good neighbors.

477 McDONNELL
3 BR, 2 1/2 BA home on quiet cul-de-sac lot. Excellent schools. Walk to SF Ferry. Perfect for commuter couple. Easy maintenance, good schools, outstanding location. Call now 748-5300. \$99,000.

2+ BR, 1 1/2 BA BAY FARM ISLAND. LARGE LOT ... \$214,900

238 BANNISTER CT.
A short stroll to the ferry at Harbor Bay and a 20-minute ride to work in the city. Ideal starter, 3 years young, 2 BR, 2 BA all on one level. A must-see in today's market. 748-5300.

3 BR, 2 1/2 BA ... NEAR ALAMEDA FERRY ... \$285,000

\$449,000
ALAMEDA COSTA BRAVA DEVELOPMENT. 4 BR, 3 BA 2-story home with a lagoon view. Just a stone's throw from the high-speed ferry to San Francisco. Largest floorplan at Costa Brava. 748-5300.

\$459,000
ALAMEDA COSTA BRAVA DEVELOPMENT. 4 BR, 2 1/2 BA 2-story home on Harbor Bay lagoon with a view. Marbella model. Assoc. includes pool and spa as well as security. Shown by appointment. 748-5300.

OAKLAND

\$135,000
One block from Maxwell Park. 2 BR, 1 BA family home with lots of room for expansion. New kitchen, 2-car garage, full basement. In foreclosure — Must Sell! 748-5300.

\$349,000
3 BR, 2 BA VIEW HOME. Montclair off Skyline Blvd. Motivated Seller must move to Texas. Modern kitchen and baths, outstanding view. Seller will pay 3% back to buyer to defray closing costs. 748-5300.

3 BR, 2 BA MAXWELL PARK \$155,000

4 BR, 2 BA CRAFTSMAN ON THE BERKELEY/OAKLAND BORDER \$229,000

1430 COTTAGE ST.
Charming California bungalow. 2 BR home on a short, tree-lined street in the middle of Alameda. Lots of natural wood, a wonderful breakfast area and a pretty garden. Call right away. 748-5300.

\$255,000
NEW THIS WEEK!! VICTORIAN DUPLEX. 2 BR, 1 BA PLUS a 3 BR, 1 BA owner's unit. Live in one unit and rent the other... or convert it back to a large single-family home. Large corner lot. Central Alameda location. 748-5300.

2201 SAN JOSE AVE.
A grand example of Alameda's Victorian charm. 4 BR home on a large corner lot. New kitchen but lots of original charm. Call now 748-5300.

1608 FERNSIDE BL.
3 BR, 2 BA EAST END OF ALAMEDA. Beautiful new kitchen, hardwood floors and large closets. This house feels like home! 748-5300.

A picture is worth a thousand words. For information on how to have your property listed and on television call Gadsby & Assoc. 748-5300

See some of our fine properties
Tues. 7:30 p.m. on Alameda
TLC Cable & Oakland Cable
Channel 8 and Thurs. 7 p.m.
San Leandro Cable
Channel 3

Serving Alameda, Oakland & San Leandro

2 BR HOME PLUS INCOME one block off Grand in the Grand Lake area. \$262,000

3 BR, 2 BA Large lot. Open space Montclair Area above Thornhill. \$324,000

3 BR, 2 1/2 BA VIEW HOME AT RIDGEMONT — IMMEDIATE OCC. \$365,000

3 BR, 2 BA Off Snake Rd. Family home, lots of storage. Canyon View. \$315,000

\$139,500
UNIQUE WATERFRONT PROPERTY. Oakland side of the Alameda/Oakland Estuary. Live on the water with views of passing boats, sailors and fishermen. 2 BR, 1 BA with dining area, room on the deck for a hot tub. 748-5300

14371 LOCUST ST. SAN LEANDRO.
3 BR, 2 BA, Bon-Aire District. A quiet development 15 min. from Downtown Oakland, 10 min. from Downtown Alameda. Ranch-style single-level home with an expanded kitchen and oversized family room.

\$182,500
Estadillo Estates. Good for the young and the young-at-heart. 2 BR home in a quiet cul-de-sac all on one level. 748-5300

1825 ASTRO. BAY O VISTA 3 BR HOME ON 1/3 ACRE LOT.
This Ranch-style home is perfect for entertaining. Large rooms, plenty of sun and easy to maintain at \$334,500 it is affordable as well as adorable. Just three doors away the swim and tennis club. Tons of storage space. 748-5300.

SAN LEANDRO

SEE THE OPEN HOME SECTION FOR OUR WEEKEND OPEN HOUSES

Real Estate 339-4046



7737 Ward Ave., El Cerrito
Just listed! Prime Colusa Circle / St. Jerome character. Spacious 3 plus bedrooms gourmet kitchen, large lot, new deck, oversized garage.

formal dining! Tip-top condition throughout, will not last! Sellers have bought another: must sell now! Bargain at \$259,000... call now!

Cynthia Burke, CRS 262-0940

Security Pacific Real Estate Brokerage



EXQUISITE BAY VIEW
Two bedroom Berkeley Hills home boasts hardwood floors, fireplace, den patio, two-bridge and driveway. Lots of sun... and privacy!
\$275,000

LORRI ROSENBERG ARAZI
Mason-McDuffie Real Estate Inc.
office: 845-0211 voice mail: 287-8858

REALTY by TOM HOLSTLAW

The water pressure seems to be O.K.

RIGHT PROPERTY • RIGHT PRICE • RIGHT TIME

FEATURED ALAMEDA INVESTMENTS
This space reserved for your home.

***125 Payot** - 1 level Heritage home, 2 BD, 2 BA, 2-car garage. **REDUCED \$249,000**

***905 Taylor** - 3 units, (PENDING) owner: 2 BD, 1 BA, 1 BD, 1 BA. **REDUCED \$249,000**

***1345 Fernside** - East End 3 BD, 1 BA. Move-in condition. **REDUCED \$249,000**

***3011 Thompson** - 3 (PENDING) Fernside District. **\$398,000**

***2528 Crist** - The Historic Spite House. 2 BD, 1 1/2 BA. E. End. **REDUCED \$249,000**

***2258 Santa Clara** - 5-unit Victorian. Professional offices. **\$649,000**

For additional information on these or other properties contact

TOM HOLSTLAW
Office 748-1773 Home 522-6672 MSG. 769-SOLD
Gallagher & Lindsey Realtors

RIGHT PROPERTY • RIGHT PRICE • RIGHT TIME

Free brochure has information on hiring engineer or surveyor

A free brochure now available from the California Department of Consumer Affairs (DCA) has helpful information for California consumers on when — and how — to hire an engineer or land surveyor for a particular project, says interim director C. Lance Barnett.

The *Consumer Guide to Professional Engineering and Professional Land Surveying* was developed by the DCA Board of Registration for Professional Engineers and Land Surveyors. Written in nontechnical language, it explains what projects require the assistance of licensed professionals, how to select a professional, and what to specify in the written agreement.

"Most people may need the services of a professional engineer or professional land surveyor only once in a lifetime," Dr. Barnett said. "This guidebook can help them make these important deci-

sions and avoid major headaches."

Engineers are involved with such projects as designing commercial or residential buildings and masonry and retaining walls, conducting soils studies, and checking the structural integrity of buildings. Land surveyors can subdivide property; locate, relocate, or establish property lines or boundaries; and prepare legal descriptions of property.

The guide also explains what an unlicensed person can and cannot lawfully do and gives information about resolving problems and filing complaints.

Copies of the guide have been sent to Better Business Bureaus, city and county building departments, and libraries statewide. To request a copy, write to: State Board of Registration for Professional Engineers and Land Surveyors, P.O. Box 349002, Sacramento, CA 95834-9002, or call (916) 263-2233.

FAX items for Events listings to 339-4066



MARVIN GARDENS REAL ESTATE

7502 FAIRMOUNT AVE, EL CERRITO 527-9111

BE HOME FOR CHRISTMAS \$148,950
Move right in to this 3 bdrm home. Refinished hardwood floors, remodeled kitchen and bath. Anderson French doors that lead to landscaped yard and studio are the best reasons to move.
DENYSE BLAGI 527-9111/273-9508

BEST OPPORTUNITY! \$179,000
Triplex with good tenants. Well maintained, conveniently located with positive cash flow possibilities. Call today!
MOYA MA 527-9111/758-3866

BEST PRICE IN NEIGHBORHOOD! \$212,000
Sparkling 2 bdrm home with hardwood floors, fireplace, hot tub, central heat and only a short distance to BART and shopping.
SUGI SALYER 527-9111/466-5843

SMALL DOWN PAYMENT \$137,000
And you could be the owner of this beautiful 4 bdrm house. Large updated kitchen, hardwood floors, big backyard. Call me today for details regarding the special financing.
SUGI SALYER 527-9111/466-5843

When it's your move ...

**Arthur B. Macomber,
Realtor®, GRI
and**



**Better Homes Realty -
Main**



Each office independently owned and operated.

in conjunction with
Brody and Satz, Estate and Tax Attorneys.

Cordially invite you to attend our seminar,

Seniors On The Move Changing Residence After Age Fifty-Five

Date: Saturday, Nov. 5, 1994, 9:30am - 1:00pm

Time: Continental Breakfast, 9:30am

Location: The Lakeview Club, De Anza Dining Room
The Kaiser Building, Top Floor
300 Lakeside Drive, Oakland

Seating is limited. R.S.V.P. required by Nov. 1, 1994.

R.S.V.P. by calling (510) 287-8797

Please leave your name, address and telephone number.

Events

The Beardless Iris Auction, is Friday, Oct. 28, 7:30 p.m. at the Garden Center Building, Lakeside Park, 666 Bellevue, Oakland. Buy new hybrids as well as old favorites including Pacific Coast hybrids, Japanese, Siberian, Spurias and Louisiana. Free. Call 482-5252 for more information.

Well Fargo presents a **Free Home Buying Seminar**, Saturday, Oct. 29, 11 a.m. - 1 p.m. at the bank at 2959 College Ave., Berkeley. Discover what you can purchase with today's low interest rates and affordable home prices. Pre-registration required. Call 464-1931.

Gardening with Perennials, is the subject of a talk Saturday, Oct. 29, 10 a.m. at Berkeley Horticultural Nursery, 1310 McGee Ave., Berkeley. Free. Call 526-4704.

The Building Education Center, 812 Page St., Berkeley, presents **Faux Finishes: The Hands-On Art of Decorative Painting**, Saturday, Oct. 29, 10 a.m. - 5 p.m. Cost is \$95. Call 525-7610 for reservations.

The Building Education Center, 812 Page St., Berkeley, presents **Healthful Building Mate-**

rials, Sunday, Oct. 30, 10 a.m. - 1 p.m. Cost is \$35. Call 525-7610 for reservations.

The Building Education Center, 812 Page St., Berkeley, presents **Home Repair & Improvement Hands-On Workshop**, Sat. & Sun., Oct. 29 & 30, 9:30 a.m. - 4:30 p.m. Cost is \$180. Call 525-7610 for reservations.

The Building Ecology Lecture Series presents Jason Grant, purveyor of sustainably harvested tropical hardwoods, leading a discussion on **Sustainable Construction for the Future**, Tuesday, Nov. 1, 7 p.m. at 865 Florida St., San Francisco. Sponsored by Architects/Designers/Planners for Social Responsibility. RSVP to 273-2428.

Selling Your Business Successfully, is the topic of a workshop Wednesday, Nov. 2, 5:30 - 7 p.m. at Hobe's Restaurant, 5765 Christie Ave., Emeryville. Sponsored by the Hampton Group, topics include: how to get your business ready to sell; what business buyers are looking for; and how to successfully negotiate the highest price and terms. Free. Call 820-6084 to register.

The Building Education Cen-

ter, 812 Page St., Berkeley, presents **The Architecture of Additions**, Thursday, Nov. 3, 7 - 10 p.m. Fee is \$35. Call 525-7610 for reservations.

Electricity for Women: Part II, presented by Women Empowering Women, Saturday, Nov. 5, 9 a.m. - 4 p.m. at 2830 Ninth St., Berkeley. Wire 3-way switch, learn how to install GFCI receptacle. Basic electrical knowledge required. Fee is \$45 - \$60. Call 649-6265 to register.

Broker Associate Pat Harrington and Realtor Shirley Ellis present **A Seminar with a Difference: Homeownership for Non-Traditional Home Buyers**, Saturday, Nov. 5, 10 a.m. at Amarin Restaurant, 1332 Park St., Alameda. Topics include parents helping children buy; if a relationship is over and one wants out; pooling money and buying together. Free. Call 814-4703 or 522-5545 to register.

The Building Education Center, 812 Page St., Berkeley, presents two classes on Saturday, Nov. 5: **Save your Home: Earthquake Retrofitting**, 10 a.m. - 5 p.m., \$70; and **Hands-on Interior Plastering Workshop**, 9:30 a.m. - 4:30 p.m., \$90. Call 525-7610 for reservations.

The Building Education Center, 812 Page St., Berkeley, presents **Carpentry Basics** for

Women, Sunday, Nov. 6, 9 a.m. - 5 p.m. \$95. Participants will construct their own tool box. Call 525-7610 for reservations.

Water Conservation in the Home, is presented by Women Empowering Women, Monday, Nov. 7, 7 - 9 p.m. at 2830 Ninth St., Berkeley. Donation of \$5 to \$10 at the door. Call 649-6255 to make reservation.

The first of six Saturday sessions on **Homeowners Essential Course: How to Build, Remodel and Maintain Your Home**, is Nov. 12, 9 a.m. - 5 p.m. at the Building Education Center, 812 Page St., Berkeley. \$350 for course. Call 525-7610 for reservations.

The Golden Gate Chapter of the American Society of Home Inspectors' **Monthly meeting** is Thurs., Nov. 17, 7 - 9:30 p.m. at Hs. Lordships, 199 Seawall Dr., Berkeley Marina. Speaker will be Toni Wilson, marketing director for All About Homes. Cost is \$35 including dinner. Call Dermot O'Kelly for reservations at 549-9335.

For inclusion in the Events listing, send information to Maggie Sharpe, Real Estate Section, Hills Newspapers, 5707 Redwood Rd., Oakland, 94619, call 339-4047, or FAX 339-4066. Information must be received one week prior to publication.

BLAKE-SHATTUCK NEAR HERRICK-ALTA BATES

MODERN BLDG. - PARKING
GROUND FLOOR: appr. 4,000 sq. ft.
MEZZANINE: appr. 1,300 sq. ft.
79¢ per sq. ft. 849-4770

2177 Rosedale Avenue, Oakland
Offered at \$159,000

3 bedrooms, 1 bath, hardwood floors, stone fireplace, formal dining room, remodeled gourmet kitchen, French doors lead to rear deck.

First time buyers this is your wake up call!!!
You can buy this house for 3% down CHFA home loan.

Come by the open house on Sunday
from 2:00 to 4:30 pm, or call
Leonard Thompson today at 800/339-3903.

Cal-Bay Mortgage

WELLS FARGO OFFERS A HOME BUYING SEMINAR

SATURDAY, OCTOBER 29, 1994 • 11 a.m. - 1 p.m.
Wells Fargo Bank
2959 College Avenue • Berkeley

Discover that buying your first home is painless and affordable with low interest rates and great prices! Receive the details by attending the FREE Home Buying Seminar!

Sponsored By:

Mazhar Tabesh, Mortgage Loan Consultant

Chris Scrivani, Elmwood Office Branch Manager

Co-Sponsored By:

Lisbeth Hubbard, Starr Realty

Linda Sonabend, Placer Title

Pre-registration required:

Please call or fax in your registration due to limited space:
(510) 464-1931 or fax: (510) 464-2137

The GRUBB Co.

R E A L T O R S
P I E D M O N T

ELEGANT OLD WORLD ESTATE: PRICE UPON REQUEST
Spectacular country English Tudor designed for grand living & entertaining. Beautiful landscaped gardens. MARION SCHWARTZ
FABULOUS PIEDMONT ESTATE: PRICE UPON REQUEST
Exquisite Rococo detailing & pano Bay vistas throughout. Excellent for intimate gatherings or elaborate entertaining. ANGELA GRUBB

ST. JAMES WOOD: \$649,000
NEW LISTING! Nestled in the oaks. Fabulous remodeled home. Bright & sunny living areas. Stunning kitchen-family rm. 4 br, 3 ba (elegant master suite). Brick patio & decks. ELIZABETH DICKSON
SUNNY PIEDMONT HOME: \$639,000
NEW LISTING! Ideal for comfortable living & entertaining. Beautifully maintained. Spacious living rm. Gorgeous gardens. JEAN SIMMONS



NEW LISTING! EXCEPTIONAL ARCHITECTURAL DETAIL
Elegant home in perfect condition. Custom lighting & decor throughout. Gorgeous formal dining. 4 bedrooms, 3.5 baths, comfortable family rm. Hardwood floors. MINDY SCOTT
OFFERED AT \$1,190,000



REDUCED! 3 br, 4 ba & office or au pair. New kitchen flows to private deck & family rm. Spacious formal living & dining. MARCIA NEBEL
REDUCED TO \$629,000!

MAGNIFICENT MEDITERRANEAN: \$1,145,000
Lovely sweeping Bay vistas. Spacious rooms with soaring ceilings. Lovely wood & tile detail. 2 family rms & library. ELIZABETH DICKSON

PRIVACY, ELEGANCE & COMFORT: \$929,000
Wonderful setting for entertaining. Gorgeous living & formal dining level to garden. Walk to center of town. E. DICKSON. GRUBB JR.

LOCATION! LOCATION! \$929,000
NEW PRICE! Move right into this perfect home! Great family rm-kitchen level out to garden. Gorgeous living & dining. SANDRA VOGL

HOME FOR THE HOLIDAYS: \$895,000
NEW LISTING! The warmth, comfort and elegance of a true English Tudor. Architectural perfection and ambiance. Gorgeous kitchen/family room. Master suite with City views. D. GRUBB JR./A. TUNNEY

STYLE, CONVENIENCE & LOCATION: \$895,000
Sunny garden entry. Gracious formal living & dining. Well-designed new kitchen, bright & spacious family rm. DONALD GRUBB JR.

CHARMING ENGLISH COUNTRY HOME: \$795,000
Beautiful architectural detail. Elegantly landscaped on a large corner lot. Lovely formal rooms. Sparkling pool. ANIAN PETTIT TUNNEY

GORGEOUS TRADITIONAL FORMALITY: \$739,500
Luxurious Contemporary Styling. Elegant living & formal dining. Well-designed kitchen family rm level out to decking. DONALD GRUBB JR.

CENTRAL PIEDMONT TUDOR: \$689,000
French doors open to a gorgeous level garden. Dramatic sunken living & lovely formal dining. Gourmet kitchen. DEBRA DRYDEN

1906 CHARM: \$626,000
NEW LISTING! Central Piedmont. The charm & comfort of a brown shingle home. Master suite opens to balcony. Family rm & dining rm open to patio & level garden. 3 bedrooms, 3 bath, den. JEAN SIMMONS

LEVEL PIEDMONT LIVING: \$619,500
NEW LISTING! Elegant tree-lined street. Gracious formal living & dining level out to spacious garden. K. COOPER/D. GRUBB JR.

SPACIOUS SUN-DRENCHED GARDENS: \$615,000
Gracious Piedmont Colonial. Formal living & dining open to patio. 4 bedrooms, 3 baths inc. spacious master suite. MARION SCHWARTZ

COUNTRY ELEGANCE: \$519,000
NEW LISTING! Complete renovation in 1988. Beautifully decorated throughout. Magnificent canyon views. 3+br, 2.5ba. DEBRA DRYDEN

SPACIOUS & CHARMING CRAFTSMAN: \$508,000
Large formal living & dining. Cozy family room opens to level garden. Sunny breakfast rm. Walk to cafes & boutiques. SHERRI OAKLEY

SUNNY UPPER PIEDMONT HOME: \$499,000
St. James Woods. Level out to spacious, private garden. Peaceful Bay Views. Gracious living & formal dining. DEBRA DRYDEN

PIEDMONT TRADITIONAL: \$384,500
NEW LISTING! Formal living room & elegant dining room. Wonderfully spacious central hall floor plan. Sunny master suite. Great location-Walk to school. DONALD GRUBB JR.

CHARM & CHARACTER: \$319,000
Living rm w/frplc & leaded glass. Formal dining w/built-ins. Spacious kitchen overlooks grdn. 2/1.5, study. JOSEPHINE O'SHAUGHNESSY

Experience is essential.

1960 MOUNTAIN BOULEVARD, OAKLAND • 339-0400

CLASSIFIEDS

October 25/27, 1994

Hills Publications

Index

339-8777

AUTOMOTIVE		SHARE RENTALS	
Auto*	101	Alameda*	771
Bicycles	102	Albany/Kensington*	772
Boats - Service & Storage*	103	Berkeley*	773
Motorcycles*	104	El Cerrito & North*	774
Recreation Vehicles*	105	Emeryville*	775
Repair/Parts/Service*	106	Lamondina & East*	776
ANNOUNCEMENTS		Oakland/Piedmont & So.*	777
Announcements	201	COMMERCIAL RENTALS	
Fantastic Great Events*	202	Berkeley & North	781
Found* (15 words free-2 weeks)	203	Emeryville	782
Giveaway* (15 words free-2 weeks)	204	Oakland/Piedmont & So.	783
Lost*	205	Oakland/Piedmont & So.	784
Personals*	206	REAL ESTATE SALES & SERVICES	
Research Studies*	207	Real Estate-General	801
EDUCATION		Real Estate Loans*	802
Business/Vocational Schools*	301	Lofts & Live-Work Space	803
Children's Schools/Camps*	302	Real Estate Lots	804
Instruction/Tutoring*	303	Real Estate Services*	805
Musical Instruction*	304	Real Estate Wanted*	806
EMPLOYMENT		HOMES FOR SALE	
Help Wanted	401	Alameda	811
Caregiver/Domestic Help Wanted*	402	Albany/Kensington	816
Childcare Wanted*	403	Berkeley	817
Shared Childcare*	404	El Cerrito & North	822
Childcare-Licensed*	405	Emeryville	823
Babysitters/Au Pairs*	406	Lamondina & East	824
Home Health Care Offered*	407	Oakland/Piedmont & So.	825
Employment Exchange*	408	APTS./CONDOS FOR SALE	
Salon Opportunities*	409	Alameda	831
Volunteer Opportunities*	410	Albany/Kensington	836
Work Wanted*	411	Berkeley	837
FINANCIAL		El Cerrito & North	843
Businesses for Sale*	501	Emeryville	844
Business/Commission	502	Lamondina & East	845
Opportunities*	503	Oakland/Piedmont & So.	846
Financial Services*	504	INCOME/COMMERCIAL PROPERTY	
Insurance*	505	FOR SALE	
Investments*	506	Alameda	861
FOR SALE		Berkeley & North	862
Antiques/Art*	601	Emeryville	863
Appliances*	602	Oakland/Piedmont & South	864
Garage & Estate Sales*	603-604	SERVICES	
Home Furnishings*	605	Architecture & Design*	901
Miscellaneous for Sale*	606	Board & Care*	902
Miscellaneous Wanted*	607	Bookkeeping*	903
Musical Instruments*	608	Building Contractors-Licensed*	904
Pets - Care & Supplies*	609	Business Services*	905
RENTALS		Carpentry*	906
Lofts & Live-Work Space	701	Catering*	907
For Rent-General	702	Chaufriseurs*	908
Garage/Storage Rentals	703	Computer Services	909
Housing Wanted*	704	Counseling/Therapy*	910
Sleeping Rooms*	705	Drainage*	911
Sublets & Short-Term Rentals*	706	Dressmaking/Alterations*	912
Vacation Rentals/Bed & Breakfast*	707	Electrical*	913
APTS./CONDOS/FLATS FOR RENT		Entertainment*	914
Alameda Studios	710	Framing*	915
1 Bed	711	Furniture Refinishing/Repair*	916
2 Bed	712	Gardening*	917
3 or more Bed	713	Handyperson*	918
Albany/Kensington	714	Hauling*	919
Berkeley Studios	716	Health, Beauty & Fitness*	920
1 Bed	717	Home Services*	921
2 Bed	718	Housecleaning/Janitorial Services*	922
3 or more Bed	719	Housesitting*	923
El Cerrito & North	720	Interior Decorating*	924
Emeryville	721	Landscaping-Licensed*	925
Lamondina & East	722	Legal Services*	926
Oakland/Piedmont & So. Studios	724	Locksmith*	927
1 Bed	725	Masonry/Concrete*	928
2 Bed	726	Movers-Licensed*	929
3 or more Bed	727	Painting*	930
COTTAGES FOR RENT		Photography/Video*	932
Alameda	731	Piano Tuning*	933
Albany/Kensington	732	Plumbing*	934
Berkeley	733	Printing/Graphics*	935
El Cerrito & North	734	Roofing*	936
Emeryville	735	Special Services*	937
Lamondina & East	736	Tax/Accounting*	938
Oakland/Piedmont & So.	737	Tie Work*	939
HOMES FOR RENT		Tree Service-Licensed*	940
Alameda 1 Bed	742	Tree Work*	941
2 Bed	743	Travel/Tours*	942
3 Bed	744	Upholstery*	943
4 or more Bed	745	Welding/Finishing*	944
Albany/Kensington	746	Word Processing*	945
Berkeley 1 Bed	747	Writing/Editing*	946
2 Bed	748	*Prepayment Required	
3 Bed	749	MasterCard and Visa Accepted	
4 or more Bed	750		
El Cerrito & North	751		
Emeryville	752		
Lamondina & East	753		
Oakland/Piedmont & So. 1 Bed	754		
2 Bed	755		
3 Bed	756		
4 or more Bed	757		
Alameda 1 Bed	758		
2 Bed	759		

RATES

339-8777

Words	1 week	2 weeks	3 weeks	4 weeks	ea. additional week*
0-15	\$20.00	\$39.00	\$57.00	\$70.00	\$17.50
16-20	\$24.25	\$47.50	\$69.75	\$86.00	\$21.50
21-25	\$28.50	\$56.00	\$82.50	\$102.00	\$25.50
26-30	\$32.75	\$64.50	\$95.25	\$118.00	\$29.50
31-35	\$37.00	\$73.00	\$108.00	\$134.00	\$33.50
36-40	\$41.25	\$81.50	\$120.75	\$150.00	\$37.50
41-45	\$45.50	\$90.00	\$133.50	\$166.00	\$41.50
46-50	\$49.75	\$98.50	\$146.25	\$182.00	\$45.50
ea. additional					
5 words	\$ 4.25	\$ 8.50	\$ 12.75	\$ 16.00	\$ 4.00
Your ad will be published in: The Montclair & The Piedmont on Tuesday, The Berkeley Voice & The Journal on Thursday, and The Montclair on Friday and Friday for the following rate					
Words	1 week	2 weeks	3 weeks	4 weeks	ea. additional week*
0-15	\$29.50	\$56.05	\$82.60	\$109.15	\$26.55
ea. additional					
5 words	\$ 6.30	\$ 12.60	\$ 18.90	\$ 25.20	\$ 6.30
*Additional week rate applies only when the ad is originally ordered for more than 4 wks. Extra charges for bold face, centered lines and capitalized words					

Deadlines, Policies, Cancellations

Ads Beginning	Tuesday/Thursday	Deadline: 11:00 a.m. Monday
Service Ads	Friday	Deadline: 11:00 a.m. Thursday
Legal Ads	Tuesday/Thursday	Deadline: 4:00 p.m. Friday
Holiday (3 day weekends)	Friday	Deadline: 11:00 a.m. Thursday
	Tuesday/Thursday	Deadline: 11:00 a.m. Friday
	Friday	Deadline: 11:00 a.m. Thursday
	Tuesday/Thursday	Deadline: 11:00 a.m. Friday
	Friday	Deadline: 11:00 a.m. Thursday

We make every effort to avoid errors in advertisements. Please check your ad the first day it appears. If an error is noticed, call (510) 339-8777 immediately to inform us and to make the correction. We are not responsible for more than one incorrect insertion, or for errors that do not affect the value of the ad. Liability is limited to the cost of space occupied by the error. We cannot promise the order in which ads appear under one heading.

Cancellations
Please retain the number you are given at the time you place your cancellation order. No adjustments will be made without a cancellation number. REFUNDS, CREDITS AND ADJUSTMENTS WILL BE MADE FOR REMAINING FULL WEEKS ONLY.

Mail/Fax-a-Want-Ad Form

Fill out and mail/fax to 6208 La Salle Ave., Oakland, CA 94611 • Phone (510) 339-8777
Make checks payable to: The Hills Newspapers, Inc. Fax (510) 339-6101

Home phone _____ Day Phone _____

Name _____

Address _____

City _____ State _____ Zip _____

Classification _____

Insert dates _____

Payment ☐ Cash ☐ Check ☐ Money Order ☐ MasterCard ☐ Visa

Credit Card No. _____

Expiration date _____

Copy (no abbreviations) _____

Automotive

101

Autos

ALL Auto's Wanted. Full Internal Revenue Service Tax Deduction for 1993 to help the Homeless Children. Please call us at 415-871-0885. We need Vans, Cars, RV's, Trucks. Thank you.

BMW 1974 2002 Mint condition, sun roof, air conditioning, automatic, low mileage \$4950 549-1731

DODGE Caravan 1988 LE V6, air, 48,000 miles, \$6000 or best offer, (510) 843-0728

DODGE Caravan, 1991, 7 passengers, excellent, one owner, automatic, loaded, maroon, 80,000 miles, \$7,900 549-1001

FIERO, 1986 red, 16,000 actual miles! Needs "spirited" new owner. \$4000. Bob 547-1444

FORD Tempo GLS 1989, 5 speed, manual, loaded, excellent condition. Original owner, 38,000 miles, \$5,200 negotiable 510-865-0903

HONDA Prelude, 1984, 130,000 miles, jewel of a car \$2000 510-524-1722

MERCEDES Benz 2400 Classic 1983, 1 owner, excellent condition, sun roof, 159,000 miles \$6500 510-430-1065

MERCEDES 450 SL, 1976, red, 90,000 original miles, two tops, \$9,800, 836-3321

MITSUBISHI Precis 1990 Original owner, 50,000 miles, no accidents. Must sell, \$3300 firm 547-5983

PEUGEOT, 1985, 505SW, automatic, reworked, \$2500 339-6329

SUZUKI 1988 Samurai, teal, soft top, 35,000 miles only \$2950 510-843-6615

UNIQUE Classic. Only 17 made. Custom Cloud Low mileage. Best offer over \$100,000. Message, 510-632-5702, after 7 p.m.; 632-7209

Announcements

201

Announcements

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office

WANTED, 10 landlords who have too little work to employ dependable help. Lets form a collective. We screen, hire, pay, and share skilled trades person for property maintenance and upkeep. Please call Jan Newton-Isaac 510-548-4608

HISTORIAN seeks persons with memory or records of 1920's Oakland city life. Call Chris 510-465-6592

HISTORIAN seeks witnesses or records of 1946 Hauling, Oakland general strike. Call Chris 510-465-6592

203

Found

To encourage our readers to advertise Found Items, The Hills Newspapers is pleased to offer found ads free of charge for 2 weeks (maximum 15 words).

WALLETS gentleman's black, leather. Between Montclair library and school, curbside. 339-3482

CAMERA found, October 16, Benvenue at Stuart, Berkeley 843-4266

FOUND: gray kitten, white feet, very affectionate. Found Merritt College. Monday 17th afternoon 652-0994, 254-0238

LIGHT yellow labrador mix male puppy, 6-7 months, choke chain with brass barrel. 428-0961

FOUND young male black marx cat with 2 collars 530-8665

KEYS Yale University brass tag. Taken by mistake. College and Dwight, October 19. 526-1214

BLACK cat. Pink collar/bell. Found on Roman in Piedmont. Call Berkeley Animal Shelter 644-6755

ADORABLE and very sweet 7 month old male kitten. Has shots, needs good home. 530-4444

FOUND sweetest little black dog, terrier mix, 11 lbs. 655-0836

As a community service The Hills Newspapers is pleased to offer Giveaway ads free of charge for 2 weeks (maximum 15 words).

FREE 2 year old Cocker Spaniel to good home, loves kids. Leave message, 510-351-3108

METAL swing set. Good condition 3 years old. Free. You dismantle and haul. 482-1335

SIAMSE mix female cat. Spayed, healthy, owner allergic. Home needed quickly. 834-3734 evenings

CAT, female, (spayed), 6 years old, white belly face legs, black/orange back tail head, black body, Margarita Dr. Rockridge Blvd. "Smudge" \$150 reward 654-6779

SHIH-TZU dog (Brewster), black/gray curly fur, white mark on chest. Lelmer/ Bridgeview. Reward \$30-1203

REWARD: White Samoyed dog missing from 6309 Valley View Rd. since October 6. Jean 510-339-9251

CAT, Black/gray tabby with white tummy "Bunny", North Berkeley area. Reward \$27-2159

205

Lost

ADOPTION you will never wonder how your baby's growing. Pictures, letters, visits, "you choose". Agency approved family waiting with loving arms for you and your baby. Call collect Tins and Herb, 415-637-9188

PARENTS wanted for doctoral study on family roles, division of labor and marriage. Must be a married couple with a single child, 12-20 months old. Participation takes 1 year. Couples earn \$20 Call Jim Sparks M.A. 839-6566

207

Research Studies

Volunteers needed. Women, clinical workers, married/living with partner, with/without children. Single parents 30 minute questionnaire (510) 523-2300, ext. 118

302

Childrens Schools & Camps

Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL
Pre-school program 2.5-5 years Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools 7:30-6:00 339-3830

CIRCLE PRESCHOOL
Offers programs for curious children ages 18 months to 6 years. 547-6447

ARCHITECTS TO WORD PROCESSORS
FIND THEM ALL LISTED IN THE HILLS NEWSPAPERS CLASSIFIED "SERVICE CATEGORIES"

510-339-8777

303 Instruction & Tutoring

A LEARNING PLACE

Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley 531-2500

BLOOD Drawing Phlebotomy course by Boston Red Cross. Call 1-800-201-1141. State registered institution. #8902921

MATH, Chemistry, SAT, reading, also other subjects. Home lessons. Mature, experienced tutors. 525-5634

REACH FOR LEARNING
Reading, Writing, Spelling, Math, Diagnostic Testing, College Counseling. Children and adults 524-6455

MATH/Reading Writing Fundamentals tutoring. K-6 experienced, credentialed teachers. We work to improve motivation, concentration, self confidence. References Alan 763-3918

Alexandry Tutoring Services
We offer tutoring in all subjects for adults and children. 20 years experience helping students enhance their own potential and learn study skills essential for success. ESL welcome. 654-0923

CERTIFIED Teacher-tutor, multi-sensory instruction. Reading, writing, spelling, math. References Nancy, Berkeley, 524-7064

MATH Tutor. Classroom teacher, B.A. Mathematics, over 15 Alameda and Albany clients. Henri Duhamel, 531-9576

FRENCH Language tutoring by native professional French teacher. All levels/needs considered. Personalized instruction. 763-2780

FAMILY Karate. Develop physical health and self confidence while gaining self defense techniques. Classes: every Sunday 9:45-11:15 a.m., 450 Santa Clara (opposite Grand Lake Theater).

INSTRUCTIONAL videos! 1000's of how-to videos on languages, art, academics, computers, business, hobbies and more. Free catalog 296-7830

304 Musical Instruction

DRUM Lessons, all ages and levels, with patient Berklee College of Music Professor. Alan (510) 339-6716

GUITAR or bass lessons. 25 years experience. Very patient. (Seniors special rate.) Gene, 531-5625 message

PIANO lessons, in your home or at Montclair home and experienced teacher, David, 841-4631

FLUTE lessons; experienced, creative teacher accepting students, all levels, all ages. Oakland hills studio, 531-0809

GUITAR for children. Beginning/intermediate lessons by education specialist and children's recording artist. Donna 763-0848

PIANO lessons in my home. Price negotiable. Violette 839-2601

ADMINISTRATIVE Assistant for national textiles distributor full-time, benefits. Duties: sale support, inventory control, ordering, customer service, order processing. Opportunity W-5.1 and 123. Send resume to: Batic Union Company, 2525 Mandela Parkway, Oakland, 94607. No phone calls

ADMINISTRATIVE Assistant, 12-5 p.m. Monday-Friday. Fast paced, highly detailed work with client consulting firm. Must be energetic, outgoing. Fax resume to 510-444-3002

ADMINISTRATIVE ASSISTANT
Albany, Typing 50+, excellent writing, verbal skills. United Spanish helpful. Part-time, full-time, \$10/hr depending on qualifications 510-524-1089. Fax resume 510-524-4797

ADMINISTRATIVE ASSISTANT
Bradford has many great opportunities for those with word processing, spreadsheet and data entry skills, temporary and temp-to-hire. We offer great pay, benefits and a professional staff. Call us immediately! Call 272-9811 or Fax 272-0212

BRADFORD PERSONNEL, 1970 Broadway, Oakland 94612

APARTMENT Manager. Twenty unit Oakland 1 bedroom apartment plus salary. Maintenance skills desired. Plumbing preferred. 420-8181

Assistant Manager
"GRAND OPENING"
International import company opening new offices in the Bay Area, all departments, rapid advancement, up to \$550/week while training. Call Nina (510) 638-0590

CASHIERS/Attendants needed for brand new parking facility in Montclair. Must be energetic, enthusiastic, willing to work. Opportunities for advancement. Benefits for full-time employees after 6 months: profit sharing, Clean DMV, pre-employment drug testing. Apply in person: At Right Parking 1624 Franklin Street Suite 722, Oakland, CA, between 9-4, Monday-Friday or Fax resume to 510-832-3001

CLERICAL/Reception, part-time, for small design firm. Word processing, Lotus, editing, and miscellaneous. Fax 510-548-0265

COOK, experienced, self motivated, flexible, background in catering or food preferred. Send resume: C/O Scott, Pasta Shop, 5655 College Ave., Oakland, 94618

COOK, private home, restaurant, catering experience necessary, 8-10 hours weekly, \$7-8. Car, social security number. 237-2609 before 7

CUSTOMER SERVICE
Experienced problem solver wanted to join our fast paced telecommunications client services team. Able to prioritize and meet deadlines. Computer and communications background a plus. We offer professional, convenient location. Some weekends required. Bonuses, plus benefits including medical and profit sharing. Resume to Direct Line Telemarketing Services 2847 Shattuck Avenue, Berkeley 94705 or call 420-9770 anytime

DATA ENTRY
Part Time, Temporary

Our financial research firm has an opportunity in the Marketing Department for a self-starter to perform data entry fact checking and act as a special project coordinator. Relational database (

Help Wanted

ONLINE Berkeley OB/GYN office seeks full-time receptionist. Fax resume to 415-841-1215.

2 years experience. Bright, up-to-date. Certified Personnel. 444-0290.

Manager for 18 unit China Hill building. Must have excellent rental skills. Must be able to do small repairs and have a resume to P.O. Box 10402, Oakland 94612.

JOHN A. BROWN KITCHEN Friday, Monday, 12-7 p.m. Please send resume to 4029 Piedmont Ave., Oakland 94611.

Sales professional to earn high commission. Enjoy high visibility and community. Assume to C Hooks, Oakland, 4029 Piedmont Ave., 415-841-1215.

Chinese needs man with car. Shop, 4029 Piedmont Ave. \$40/7 hours. 482-1296.

PANISH BILINGUAL TRAINERS Professional company seeks motivated professionals for management positions in Latino market. Excellent income for appointment. 350-3006.

WET DREAMS TOY/CANDY STORE Part-time, hardworking person for full-time part-time position. Must have retail experience, great personality. Contact: Berkeley 482-8897.

"It's nice to know make a difference."

PART-TIME DAYS SALES ASSOCIATES

Talbots is Special! We encourage you to discover your full potential in an environment where individual challenges, growth, and effort ensure personal success. All starts with those people who have a gift for our business. Come see for yourself the exciting new things happening at Talbots more than 350 women's specialty.

We are seeking individuals to fill part-time positions in our Geary Street store, 1000 Geary Street, San Francisco, 10am-6pm Thursday, 10am-5pm on days. Apply in person to: Dana McKeon, 129 Geary Street, San Francisco, CA 94102. (415) 986-1537 for further information. An Equal Opportunity Employer M/F/D/V. We support cultural diversity in our workplace.

Talbots

Teachers, head teachers, aids Before and after school, enrichment program. Arts, music, music, drama. Health benefits. Adventure Time, Box 5009, Berkeley, CA 94709.

TELEMARKETING

Calling, heating distributor seeks experienced sales calls for architects and engineers. Will pay bonus per week with opportunity to do office work. Negotiable times. Oakland, Min. Start \$11/hour with bonus. RSC, 6114 La Salle #173, Oakland, CA 94609.

RESPONSE CALL CENTER REPS

Employees want to take and dispatch mass mail orders on a computer based system. Professional clientele. Day, Swing and nights including weekends. Minimum \$10/hour. Starting at \$8/hour with periodic raises. Benefits including bonuses and 401k. Berkeley, near BART and Bus. Call 482-8897.

WORK If you have 2 years experience in office and you are a receptionist, data entry, or word processor we need you. Personnel 444-0290.

Temporary positions: Knowledge of books, filing, record, reorganize books, 4-8 filing person. Sort through clothes, wear 12-12 blouse, ladies 10/12 blouse, 4-8 \$5-8.92.

Call sales experienced wallpaper. Oakland's Nest, 247 4th St., Oakland.

PERSON full-time. Apply in person at Merit, 200 E. 18th St., Oakland.

Team leaders for Oakland's "We're Young" program. Get paid \$9.06 per hour. To apply please submit a resume and a letter to The Youth Employment Partner, 1411 Fruitvale Ave., Oakland CA 94601. Call 510-533-3447. Must be Oakland resident Thursday, November 3.

Processor. 2 years experience, strong typing skills. 6 month assignment. Certified. 444-0290.

Caregiver-Domestic Help Wanted

Attention care for 4 year old boy/Grand Lakeshore area. Own car, references. 510-520, Oakland.

RESPECTER for elderly couple. Cleaning 2x/week. Monday-Friday, 9-11. References. 444-0290.

12-15 hours/week, must have experience in light housekeeping, ironing, flexible schedule. References.

Childcare Wanted

Needed permanently, experience, references. No fee. (510)933-2273. In Our Care Agency.

In Alameda: Responsible, loving, energetic 3 boys. Live-in, flexible hours, light housekeeping, non-smoking. Salary, car. 521-6687.

Wanted, share, okay, 2 and 4 year olds. Please refer own car. 526-2383.

Fulltime caregiver, 3 1/2 year old girl, 12-15 hours/week, Monday, Wednesday, Thursday 5-6:30. More hours possible. English speaking, own car, experienced. 444-0290.

Needed for fun family in Oakland and Alameda. Must have car. 444-0290.

energetic babysitter needed my Berkeley 32 hours/week, to care for 4-5 year old. Call 510-533-3447.

For 10-12 hours childcare: Independent on Monday/Wednesday evenings necessary. Chrs 569-2510.

Weekdays 2-6 p.m. for daughter. Need car and license for picking up and outings. Crocker Highlands 444-0290.

babysitter for terrific 11 and 14 month old. Excellent driver with own car, own dog, iron, ironing, organizing, light housekeeping. Great job if you can work home/work. Monday, Wednesday, Friday evenings and some week-ends. 570/4000 sitting. 570/4000 sitting. 570/4000 sitting. 570/4000 sitting.

Monday-Friday, 10-4, 1 active child, energetic, person. References. 444-0290.

403 Childcare Wanted

NANNY Montclair Hills. Christian family with 2 girls, ages 5 and 8 seeks responsible, non-smoking person, for after school tutoring and care. 2-6:30 p.m. 5 days per week. Own car. 11-12. 339-3125.

CHILD CARE/ Housekeeper Crocker Highlands, 5 year old boy 20 months, \$7/hour, Tuesday-Friday, mostly after school. Reliable, experienced, fluent English, own car. Laurie 268-8752.

TWO families with babies seek loving energetic experienced non-smoking car giver. 3-4 days a week. Jim/Robin 652-1269.

LOVING caregiver for 10 month girl, Monday and Wednesday evenings, 2-6, Glenview. References 531-3500.

MONTCLAIR Tuesday, Thursday, alternate Friday 8-5:30. Three boys, 10-12, 13, 14. Responsible car. Fluent English, CPR, car. 655-7694.

NANNY good pay and rooms, live-in, Piedmont, Monday-Friday 7:30 a.m.-7:30 p.m. 3 children under 3. Fluent English, CDL. Call 415-822-1600 from 7 a.m.-3 p.m. Editha.

PIEDMONT mother's helper, good salary, 25-30 hours/week. Must be flexible schedule. Light housekeeping. Errands. Good English. CDL. Car provided. Non-smoker. Excellent references. 530-5612.

NANNY 2 girls (4 years and 16 months) Full-time, leave out, Oakland home, hours vary. Fluent English. 510-287-5753.

AFTER school childcare/ housekeeper for boys 5 and 7 years old. Piedmont. References. Car. Please 510-945-6060.

CHILD CARE/ housekeeping Piedmont, girl 10, 4 days 3-6:30. \$7/hour. Car, references required. 654-5341.

404 Shared Childcare

SHARE nurturing Nanny our home, Monday through Friday, 9 a.m.-2 p.m. flexible. Debbie 339-1964.

We have 2 girls, 3 and 6, and a fantastic sitter looking for 1 or 2 kids to share the fun from 11:30-5:30. 530-0203.

SHARE loving experienced babysitter. Full or part-time. North Berkeley, Albany, El Cerrito. Marina 237-9159/ 642-8035.

SHARE split great/ reliable babysitter, 1-2 kids, Thursday-Friday. Call Jim or Carolyn 601-5963.

LOOKING for someone to share my babysitter in Montclair with 20 month old, full-time Kim 839-8090.

LOOKING for child to share full-time childcare our home with our 1 year old daughter. Sister hired. She is loving, experienced, reliable. Berkeley Hills area. Robin 649-7764.

SHARE wonderful sitter with 4 month old, Rockridge, 4 or 5 days per week. 547-3628.

SHARE our wonderful Albany babysitter. Her home. Our toddler plus yours. Call 284-4864.

405 Childcare - Licensed

Family Daycare Information Center Recorded list of providers by Zip Code 24 hours/ daily. Updates on Wednesday. License #010214296 510-888-1980.

HOME Day Preschool Lake Merritt. Same director and location 25 years. 010205900 763-5155.

RELIABLE, quality childcare. Warm, loving. Rockridge home. Activities, experienced, references. CPR certified. 010213627. Poly 653-8391.

RELIABLE daycare, healthy environment, in/out activities. ECE, 1 year+ license. 010214548 530-1660.

EXPERIENCED Teacher, ECE degree welcomes children 18 months-3 years. Safe, sunny El Cerrito Hills home. Meals/snacks. 8-5:30, full/part-time. 070217387. Shahn 234-1238.

REPUTABLE Rockridge family daycare has rare opening, 2-5 years. Full and part-time. 653-7430 010213095.

CHILD CARE ages 0-5, meals served, large yard/ playground, lots of activities, music, art, reading, French, Spanish. 510-532-3502. License 010216225.

OVER Rainbow Daycare. Loving, lightly structured pre-school activities, outings. Graceland teacher, Deborah. 339-2086. License 010208900.

406 Babysitters & Au Pairs

OUR Day care needs a loving reliable helper, Monday-Friday. Own car. Call Coke, 655-5639.

BABYSITTER available, 8-5:30 p.m. Excellent references, prefer infants and share situations. Please call 769-8041.

QUALITY childcare provided Warm, loving, Rockridge home. Home, infants through school age. Kathy 482-1789.

CHILD CARE provided, Oakland, Piedmont, Berkeley, Alameda. 11 years experience and good references. 763-8275.

PIEDMONT Area family childcare 2-3 years, CPR, first aid, Mary, 450-0483. Open communication.

407 Home Health Care Offered

The following people would like to be hired as Home Health Care Providers. If you are looking for a job as a Home Health Care Provider, please call Celestia 401 and 402.

EXPERIENCED aides will care for your loved ones at home, hourly/ live-in. 758-0135; 548-3221.

A CARING CONNECTION Bonded, quality home care includes personal care, housekeeping, companionship. Call Karen, 524-8076.

EDUCATED, experienced male attendant with medical background. Personal care, housekeeping, gardening. Excellent references. CDL, own car. Live-in/out. 530-4438.

409 Salon Opportunities

ANGEL O'S Leasing only, one stylist, one manicurist. 12 operator salon, Oakland Hills. Contact: Kitty 331-0252.

MANICURE and Hair Salon for rent, in beautiful and friendly salon. Nice central location. 510-521-5530.

EXPERIENCED hair stylist with clientele preferred. Main street, Montclair. Rental or commission. 339-8185, 530-3454, evenings.

HAIR Stylist wanted to rent chair in intimate relaxed salon. Quiet part/ Piedmont Ave. 547-2887.

NEW Salon opening in December, Alameda. Stylist, manicurist needed. \$350/month. Call Angela, (510)521-9100.

411 Work Wanted

BERKELEY High Students available for part-time work. Career Center. 548-5627.

PERSONAL Cook, just like Oprah Winfrey. Available 3-6, all days, all week. Healthy oriented Mexican, Cajun, all fruit, tasty desserts. 839-5901.

CREATIVE Cook: family meals, parties, special diets, baking, make-ahead meals, shopping, references. Connie 658-9619.

YARD work, painting, home services. Berkeley. 4029 Piedmont Ave. In Oakland Hills area. References. 510/465-2263.

PC Database/ Spreadsheet. File management/ import/export. Word processing. WPM. Seeks permanent part-time position. Fluent Spanish, non-smoker, mature. 419-0975.

CLASSIFIED ADVERTISING 339-8777

Financial

502 Business & Commission Opportunities

IS YOUR BUSINESS FOR SALE? Interested in Acquiring Northern California Manufacturing or Distribution business with a potential for growth. The ideal business should require capital, marketing management and a unique product position.

If you are interested in selling all or part of your business, please send a brief business description and product brochure to Box K, 6208 La Salle, Avenue, Oakland, CA 94611.

STAY HOME Excellent pay! 400+ companies need home workers now! Amazing message 510-895-2252 ext. 8235.

WORK AT HOME \$1000 weekly processing mail, free details, send self-addressed stamped envelope to: Eveready, P.O. Box 3098, Melville, MA 01422.

CAREERS in marketing. Earn \$885/week learning from experts. How to do business in the twenty first century. Bilingual an asset. 510-527-8872.

PARTNER WANTED Local advertising/publishing start-up. Sales experience helpful. Approximately \$10,000 investment. 510-658-2139.

BILINGUAL? A good organizer? Expanding health and environmental Company needs management, supervisors and directors. Rapid advancement, unusually large bonuses. 527-8872.

503 Financial Services Local advertising/publishing start-up. Sales experience helpful. Approximately \$10,000 investment. 510-658-2139.

Second Mortgages FAST SERVICE Call Now: (510) 524-8468 GOLDEN BEAR MORTGAGE Real Estate Broker - Call Dept. of Real Estate 91-114

For Sale

601 Antiques & Art WANTED: Old Oriental Rug including Chinese rugs and tapestries. European buyer, top \$5 paid. 510-84-9427.

ESTATE Sale: fine early Antique furniture, Persian rugs, exquisite art, chandeliers, pier mirrors, more! 515-572-0558.

ANTIQUES Oak roll-top desk, 54"x47" Beautiful condition. 510-525-7608.

SPINNING Wheel, antique, over 100 years old, Swedish. 24 inch wheel, no distaff. 275 (510) 931-9519.

602 Appliances WASHERS and dryers. Kenmore-Whirlpool. Reconditioned and rebuilt. Guaranteed 90 days. Delivery available. 548-4419 anytime.

Vintage Gas Stoves Wedgewood, O'Keefe, etc. Repaired and sold. 14 years experience. Licensed. 841-8711.

KENMORE washer/ gas dryer. Small apartment size (side-by-side). Great condition, nearly new. \$350. 653-7685.

603 Garage & Estate Sales GARAGE SALE ADS? See Clip 'n Go Classifieds Page A

605 Home Furnishings Discount prices on custom Sunflex mini-blinds and Louverdash pleated shades. Draperies full Free estimates and installation. Marsh Interiors 569-7540.

MATTRESS Sets Twin, \$89. Full, \$109. Queen, \$159. Scaled, \$299. Sofa with loveseat, \$399. Bunkbeds, \$228. Chest-dress, bedroom sets, roll-aways. Simmons, Sealy, Restonic. 444-1990.

SOFA, loveseat, matching chair. Three months old. From condo display. Cost \$1195. Sell \$395. 895-8127.

ONE wooden trestle table with matching chairs and china cabinet, good condition, very pretty, \$1200. One Turkish Kilim rug, 7'x14', red and black, \$1000. 466-6774.

MOVING: must sell immediately. Queen sofa bed, swivel rocker, coffee table, bookcases, dining table with 4 chairs, other items. Good to excellent condition. 465-3615.

QUEEN brass, white cast iron bed with box spring and mattress. Looks great! \$100. 653-4123.

TEAK Dining Set, seats 8/ Buffet. 6 place Sectional sofa, hidden Sewing machine, Bar/ refrigerator. Queen bed, Single bed frame. Golf clubs, cart bag. 665-0903.

BEAUTIFUL Waterford lead crystal, Colleen pattern, mostly stemmed wine. Must sacrifice. Call 614-0799.

606 Miscellaneous For Sale ENTERTAINMENT books, 1994-1995 available now. Packed with 100% of discount offers. Restaurants to merchants. Have all the fun and save the cost. 400 Proceeds benefit The Berkeley Council of the Blind. 528-1744.

BARGAIN Oakland Hills Tennis and Swim Club Membership. Regularly \$850 transfer offered at \$725. 415-634-6959.

TWO FOR ONE SALE Women's clothing, Tuesday-Saturday, 11-4. Clothesport, 3702 Grand Ave., Oakland.

Macintosh Classic II computer. 10/40 configuration. Excellent beginning computer for home or office. Many programs. \$575. 339-1335.

MONTCLAIR swim club family membership for sale, \$300. Call 530-7892.

SOLID oak wood desk, \$100. Also metal filing and storage cabinets. Call Betty 510-835-8089.

OAKLAND Hills Tennis Club swim - fitness membership. Regularly \$500, asking \$425. 530-0504 evenings.

WORLD BOOK ENCYCLOPEDIA 1994 Call for huge year end discount while supply lasts. 1-800-863-2020.

PRECOR 725E Stairmaster, \$295. Riffmix Machine, \$95. 655-7002, between 10-3.

607 Miscellaneous Wanted WANTED: An old toy train. Lionel, Marx, American Flyer. Ives. 547-1278.

CONSIGNMENT, designer clothing or designer quality for prestigious women's resale consignment shop. Les Amores, 1688 Locust St., Walnut Creek. 510-937-8110.

608 Musical Instruments TAKAMINE F-360 12-string guitar, Solid spruce top, great action. Hardshell, \$450. Tim 524-6313.

List Your Rentals With Us 339-8777

Property Managers! List Your Rentals With Us For Best RESULTS! 339-8777

Rentals

PUBLISHER'S NOTICE

All real estate advertised in this newspaper is subject to Federal Fair Housing Act in 1988 which makes it illegal to advertise "any discrimination based on race, color, religion, sex, national origin, family composition or marital status, or an intention to make such preference, limitation or discrimination." This newspaper will not knowingly accept any advertisement for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

Provided as a service by Hills Publications, Inc. and the Oakland Association of REALTORS on behalf of REALTORS who are signatories on the Voluntary Affirmative Marketing Agreement.

701 Lofts & Live-Work Space \$975 OFF Broadway near Piedmont, Manhattan style of Shoghts, great light, formal entrance, excellent for live/work in high image building. Appliances, alarm, 95 sq ft. 510-526-6896.

703 Garage & Storage Rentals GARAGE \$60 per month, Dimond District. One of 3 car spaces with storage cabinets. 428-2180.

TWO car garage for rent at 1927 Dwight Way. Close to Haight/ Ashbury, for cars or storage. \$75/ month. Call Edgewood Properties 548-0894.

IVY Hill storage/ garage space, 3-4 car spaces. Available. \$125-250. Secure. 763-9150; 452-0386.

704 Housing Wanted RESPONSIBLE teacher and cat desire 1 bedroom cottage/ large studio with full bath, kitchen, laundry, sunny. \$600 range in Elwood, Berkeley Hills, Montclair, Claremont heights, Piedmont. Pines. 510-835-1951.

RESPONSIBLE professional with home in Santa Cruz, business in Berkeley needs quiet room, cottage, or in-law 2 nights/ week. Prefer Berkeley Hills, Montclair. Peter 510-548-1713.

ADAMS Point apartment wanted by employed professional. Bedroom and bathroom only. No kitchen needed. 415-995-2360.

NOVEMBER and December only, Piedmont homeowner looking for studio or private room for friend from Seattle. Pam 654-5474.

TWO professional women (therapist, attorney) and well behaved pets, seek quiet 3 bedroom house or 2 bedroom with studio, fireplace, enclosed yard, January 1 occupancy. North Berkeley \$1400 range. 841-6836.

QUIET, self-employed male, non-smoker seeks quiet rental situation. Prefer cottage, but open-minded. Can afford any rent. David 653-0445.

706 Sublets & Short-Term Rentals \$1500 NEGOTIABLE, secluded Berkeley carriage house, 4 bedroom, garden. November 15-February 15, flexible. 863-5616.

707 Vacation Rentals Bed & Breakfast MENDOCINO Coast, dramatic ocean front. Spectacular views, fireplaces, hot tub. Sleeps 6. 510-527-6307.

Northstar- at Tahoe/ Tahoe Donner. Winter ski leases. Real Estate sales. Ski West Realty. 800-339-5535.

NORTH TASHA Dollar Point, 4 bedroom home, ski lease and holidays. Sauna, garages. 415-323-4055.

Apt./Condos/Flats For Rent

709 Alameda \$990 ELEGANT Victorian flat. Modern kitchen, laundry hookups, 2 fireplaces! Peaceful, centrally located, parking. 769-8068.

714 Albany & Kensington ALBANY, Kensington, El Cerrito: Studio, one, two, three bedroom apartments, flats, houses. Berkeley Connection, 845-7821.

\$475 KENSINGTON Charming unfurnished studio, view, gated private entrance. Available now. No pets. Utilities included. 510/525-9085.

\$575 STUDIO Albany Hill, large, quiet, good area, close to shops. 525-4926.

\$650 ALBANY 2 bedroom, secure unit and parking, near shops/ transportation. No pets. 527-0363.

\$675 BRIGHT, spacious, recently redecorated Albany Hill 1 bedroom. Laundry, covered parking, cat okay. 527-4298.

\$750 TWO bedrooms, close to school, laundry facilities, good location, convenient, including parking. 525-6889.

\$825 LARGE 2 bedroom duplex, 1 bath. Carpets, garage, 1200 deposit. 721 Buchanan. 526-0151.

\$925 TWO bedroom, 2 bath, pool, sauna, gym. Panoramic Bay view. Highrise security building. 544-7017.

715 Berkeley \$475 BRIGHT, spacious, recently redecorated Albany Hill 1 bedroom. Laundry, covered parking, cat okay. 527-4298.

\$750 TWO bedrooms, close to school, laundry facilities, good location, convenient, including parking. 525-6889.

725 APT. FOR RENT 1 BEDROOMS

\$500

**HALLOWEEN SPECIAL-
FREE 1st MONTH'S RENT**
Spacious 1 bedroom. Quiet and well kept building. Attentive management. Near BART/Bus lines. Walk to supermarket/ Lake Merritt. Cat Wendy 835-2637.

\$500- BONUS. One bedroom, near Lake Merritt. Dining, laundry, cable, 6 unit building. 835-3201

\$500 ONE bedroom, 485 Wesley Ave. Quiet Mediterranean flexplex AEK, parking, hardwoods. Cat okay 339-9825

\$505- \$585 COZY, charming immaculate 1920's building. Dishwasher, disposal, gas stove, new paint, wall-to-wall carpet, 9 ft. ceilings, laundry and parking. Cat okay. Nice area. Walk to BART, buses, library, 1 block to Lake. 835-6978.

\$505 NORTH OAKLAND

509 41st. Large 1 bedroom in charming 1920's building. Sunny kitchen, gas stove, top floor, walk-in closets, hardwood floors. Walk to BART and shopping. Call 653-7360 or 658-4131.

\$510 AVAILABLE how. Best value. Beautiful, quiet, secure building near Lake Merritt. Completely remodeled 1 bedroom, balcony, courtyard, close to transportation, shopping, BART, secure parking, laundry in building. Sorry, no pets. 835-3345

\$515 SUNNY 1 bedroom, clean, parking, laundry, evictors, carpeting, elevator, near shopping, transportation. 832-5128

\$520 ONE bedroom, near Lake, 1-580 and bus line. Quiet, clean, quiet, painted, carpet. 835-7666, 735-8109

\$525

434 LEE- LAKE AREA

1 bedroom. Quiet building, 1 block north of Lakes. New carpets, new mini blinds and appliances. Laundry, heat included. Close to transportation, easy commute to SF. Call 531-6969

\$525

WALK TO WORK

1514 Jackson St. 1 bedroom, coin laundry, quiet and clean. Walk to Lake, BART, shopping, intercom entry, gated garage. Call Kouhi 531-6969

\$525 LAKE Merritt, sunny, near transportation and garage, spacious kitchen, parking included 763-4019, 852-1252

\$525 LARGE 1 bedroom, deck, carpet, very nice, parking, laundry, 4812 Tompkins Ave. Call 482-4590

\$525 LOVELY newly refurbished 1 bedroom in small, older upper Grand Ave. building. Hardwood/teak included. Nice view. 848 Vermont St. 450-0796

\$525 ONE bedroom, upstairs in quiet Diamond District flexplex on tree-lined street, with view of city. Freshly painted, new carpet and blinds, coin laundry, carpet, cat okay. 3441 Laguna, above 580 Freeway. 428-1864

\$525 QUIET, sunny, upper in fourplex. Yard, storage, new kitchen, paint. BART, buses. No pets. 4112 Shafter. Open Saturday 11-2 or by appointment. 832-2127

\$525 SPACIOUS 1 bedroom, sunny, 2nd floor quiet building in Adams Point. Pool. Cat okay. Se habla Español. 893-7925

\$525 SUNNY fourplex, near Lake, transportation. Hardwoods, French doors, tile kitchen/ bath. Yard. 531-7876, 330-1919

\$525 SUNNY 1 bedroom cottage, near Mormon Temple. 3533 Laguna. \$750 deposit. Available November 1. Rita 531-4790

\$530 CLAREMONT Ave., near Rockridge BART, attractive furnished unit, security building, furnishings negotiable, parking. 653-1871

\$530 NICE renovated one bedroom, 1920's building, clean quiet, modern kitchen, near Lake. Frank 465-5560.

\$535

SECOND MONTH FREE

ADAMS POINT 282 Park View Terrace- 1 bedroom, carpet, coin laundry, parking, walk to Lake and downtown. Call Bob 465-5065 or 531-6969

\$535 NICE 1 bedroom. Fresh paint. Clean, quiet building. Walk to Lake, Grand, Transportation 836-1116

\$540

BEST ONE BEDROOM VALUE

High hill near Lake Merritt, garage available 834-9471, 444-0276

\$540- \$575

1st OFF FIRST MONTH'S RENT

1 bedroom. Parking available. Quiet building with intercom. Laundry facilities and cable ready. Easy access to 580. Excellent location. Short walk to Grand and Lakeshore Avenues and Lake Merritt. Call Brian 835-1933

\$540 CHARMING Adams Point. Spacious, sparkling, immaculate. Second floor, 1 bedroom. Well cared for building. Very nice tenants. Laundry, storage. Cat okay 835-9679

\$540 ONE bedroom Pool and laundry. Best area, top of Rose Garden. 652-2148.

\$545 ONE bedroom near Piedmont, parking. \$500 total move-in. 612 Mariposa Ave. 655-5845

\$550

* FREE FIRST MONTH'S RENT *

Spacious 1 bedroom with HUGE closets. Rent includes gas and electricity, quiet, well kept building. Close to 580 and buses. Halloween special 451-7274

\$550- \$575 ADAMS Point, view/hill, new stove/ refrigerator, carpet, laundry. No pets. Close to transportation/ shopping. Water/ garbage paid 835-8089, 339-6036.

\$560- \$680 ADAMS Point. Sharp, deluxe, spacious, dressing room, deck, parking. Closets galore 839-2387/ 524-3125

\$560 2230 LAKESHORE- 1 bedroom, 1 bath, parking. Call June 465-4200

\$560 ADAMS Point, 335 Adams 5557, 524-526 31st Street, Oakland, extra large, off-street parking. 614-9077

\$560 FRESHLY painted, laundry, near San Francisco transportation, cable ready, no pets. 643 Beacon 321-6314

\$560 GREAT 1 Bedroom. Clean, quiet building. Adams Point location. 3 blocks Lake, Grand, Transportation. 839-5161

\$560 HUGE 1 bedroom. Bay view, quiet, hardwoods, utilities, parking. Pets negotiable. Lower Glenview 532-4266

\$560 LAKE Merritt, sunny with spacious kitchen, balcony. Parking and free cable 763-4019, 852-1252

\$560 NICE bright 1 Bedroom. Lovely courtyard. Sunny, Clean. Walk 2 blocks Lake, Transportation. 419-0584

\$560 ONE bedroom, unfurnished. New. Hardwood floors. Laundry. Near Lake Merritt 1240 4th Ave. (510)339-1019.

\$560 PIEDMONT Ave. district, large, unfurnished 1 bedroom apartment, very clean, stove and refrigerator included. 58C Yosemite Ave. 893-5192.

\$555

CHARMING OLDER BUILDING

2530 8th Ave. - 1 bedroom, lots of natural light, large closets. Call 531-6969

\$561 4505 SHAFTER, large kitchen, carpeting. Near BART/ shopping, off-street parking, cat okay, security 454-1920.

\$565 ADAMS Point- 1 bedroom, nice garden courtyard with pool. Fresh paint, carpets and drapes. Coin laundry. Call 835-3707.

\$565 LARGE 1 bedroom, ample closet space, in-door parking, quiet building. First/ Last month plus \$300 cleaning deposit. 465-3819

\$565 VERY spacious 1 bedroom, Terrific Bay/ Charming older building. Near Lake, Grand, Transportation. 451-7589.

725 APT. FOR RENT 1 BEDROOMS

\$575

MERRY CHRISTMAS

Bonus, Grand Lake, large, sunny, freshly painted, hardwoods, parking, laundry. Cat 841-1960

\$575

GARDEN SETTING

2540 Ivy Dr. - 1 bedroom. Hardwood, quiet tree filled setting, coin laundry. Call 531-6969

\$575 75 GLEN, 1 block Piedmont Ave. Quiet building, second floor, no parking/ pets. 832-7820

\$575 CHINA Hill, 1 bedroom, fireplace, nice neighborhood, 6 tenant house 465-0277

\$575 DELIGHTFUL Rose Garden area 1 bedroom. Walk to Grand, Laundry, parking included, no petting, elevator. No pets. Good transportation. 541 Chetwood 601-7132

\$575 HALF block off Piedmont Ave. 1 bedroom, quiet, nice building, garden courtyard, wall-to-wall carpeting, laundry. Convenient to Kaiser, shopping and transportation. Cat okay 686-0956

\$575 HUGE, hardwood, off Lakeshore with Lake view 2nd floor kitchen, gas stove, claw foot bath shower, sit-in kitchen, 3 closets. Deposit \$750 893-8905

\$575 LARGE 1 bedroom near Lake Merritt. Large closets, balcony, dishwasher, elevator, wall-to-wall carpets, garage. 420 Bellevue 763-1947 or 261-0948

\$575 LARGE 1 bedroom with all utilities paid. Great Oakland Hills location. Available now 632-8146

\$575 ONE bedroom, near Lake, 1-580 and bus line. Quiet, clean, quiet, painted, carpet, drapes, near Piedmont. 601-8769

\$575 ONE bedroom, spacious, bright. Near Lakeshore and transportation. Clean, quiet, carpet, laundry, parking. 530-3846.

\$585

* LOCATION!! *

410 Bellevue 1 bedroom. Garage parking, laundry, dishwasher, balcony, storage. Near shopping/ transportation. 763-5578

\$585- \$635 ELEGANTLY remodeled 1885 Wells Fargo Mansion. 12 ceilings, fireplace, Garden, views, parking. 204-9428

\$585 ADAMS Point, clean, secure, hardwood floors, off-street parking. Call Heath 893-1100

\$585 CHINA Hill, large, bright, big closets, hardwood floors, in older building. All utilities included. House call okay. Move in special. 652-1030, 465-7991

\$585 LEIMERT Blvd., sunny, large, 1 bedroom, private entrance, facilities, view 531-1059, 5-8 p.m.

\$595

Quality Upper Harrison Location

3952 Harrison- 1 bedroom, 1 bath, quiet building, coin laundry, parking. Call 654-1693

\$595

SUNNY ADAMS POINT GEM

302 Euclid- 1 bedroom, fireplace, coin laundry, elevator. Call Ron at 465-0969

\$595- \$645 SPACIOUS 1 bedroom, fireplace, quiet, secure, parking, laundry, dishwasher, Adams Point 548-4159/ 547-0685

\$595 CHARMING, quiet, upper, in sunny fourplex. Large closets, sun room, most utilities, parking 521-2450

\$595 ONE bedroom, luxurious, sunny, quiet, hardwood floors, in 4-plex, walk to Lake 839-4828

\$595 ONE bedroom with den
★PIEDMONT AREA★
Modern quiet units by Piedmont Ave., shopping, bus, cat okay. 86 Linda Ave. Call 541-6630

\$595 PLUS deposit, extra large 1 bedroom, 1 bath, next to Lake, secured parking. 375 Van Buren 839-3629

\$600

FREE 13" COLOR TV

With 1 year lease 1 bedroom, newly painted, security building. Santa Clara near Grand Lake. Free parking, elevator, carpets. Drapes, generous closets. Deposit 893-4939.

\$600

PIEDMONT AVE.

Spacious living room, dining area, excellent closets and kitchen cabinets, laundry, cable, storage, parking included. 249 41st St. cross street Gilbert 652-7900

\$600- \$625 GORGEOUS one bedroom apartments in lovely garden setting. Carport, Vernon St/ Adams Point. 835-2212

\$600 IMMACULATE, sunny, quiet fourplex, private lot. Hardwoods, parking, laundry, beautiful yard. Cat okay Off Park Blvd., near 580 510-763-6402

\$600 ONE bedroom facing small park, close to Piedmont Ave. veranda, laundry, cat okay, 834-3667

\$600 ONE bedroom in quiet 6-plex. 1/2 block from Grand Lake theater. Two large walk-ins, front room, gas kitchen. Call before noon. 832-8308

\$600 ROSE Garden, available now. Bright, spacious rear unit in well-kept 4-plex on quiet street. Ample storage, garage, dishwasher. Level entrance. Laundry. Pet okay. 465-8251

\$610- \$630 ADAMS Point, bright one bedroom, 1920's building. Hardwood floors, clean, many closets, dining area, includes most utilities, small pets okay. Call Frank 465-5560

\$610 MERRITT Avenue fourplex, off-street parking, laundry, hardwood floors. Call for more information, 923-0052

\$620 NEAR Lake, modern building, balcony, dishwasher, nice carpet, secure laundry, garage 530-54-5338

\$620 ONE bedroom, hill near Piedmont, luxury building, carpeted, balcony, pool, laundry, intercom. Theresa 465-3848

\$625

725 WARFIELD

Bright, sunny, wall-to-wall carpets, in four unit building. Top floor, close to transportation/ shopping. One year lease, cats okay 658-8243, 465-9064

\$625- \$650

EXCLUSIVE

Rockridge sunny and spacious 1 bedrooms available immediately. Sunny, pool, gym, and parking. Close to transportation/ shopping/ Colleges. Must see 601-1894

\$625

FIREPLACE

GLENVIEW 1 bedroom, kitchen with breakfast room, lots of closets, private, quiet. Weekdays 655-1200, evenings and weekends 597-0482

\$625 LARGE 1 bedroom, hardwoods, charming, lots of windows, near Lake Merritt. 465-7500 or 632-3585

\$625 ONE bedroom with dining room, parking, laundry, garage disposal, refrigerator, balcony. Best neighborhood. 522-6600.

\$625 QUIET, GRACIOUS, SECURE BUILDING WITH LAKE VIEW
Spacious unit just redecorated. 3 walk-in closets. Most utilities included. Walk to shopping, laundry. Inside parking available. 893-1826

\$625 SPACIOUS, sunny 1 bedroom condo with balcony, freshly painted, secure, convenient location in Adams Point. Dishwasher, disposal, fireplace. 303 Adams St. 428-1864

\$629 EXTREMELY large. Bright. Charming. Hardwoods. Tile kitchen, bath. Near Grand Lakeshore shops, buses. 428-2532

\$630 LARGE, sunny, 1 bedroom, quiet, security building. Piedmont Avenue area. No pets 658-7449.

\$635- \$675 NEW security building. Microwave, dishwasher, garbage disposal, refrigerator, balcony, garage, laundry. Easy access to San Francisco, Berkeley, Walnut Creek. 125 Moss Ave. 547-4728.

725 APT. FOR RENT 1 BEDROOMS

\$635 SPACIOUS luxury 1 bedroom, huge walk-in closet, fireplace, balcony, on second floor. 375 Bellevue Ave. 465-0245

\$635 UNFURNISHED 1 bedroom, new oven and refrigerator. Carpets, drapes, lots of windows. Park to. Near Rose Garden and SF transportation. Parking. No pets. 654-5364

\$640 CHARMING 1 bedroom. Lakeshore District. Convenient to shops and transportation. Large closets, sunny, hardwoods, gas. Cat okay. 730 Wesley Way. Parking optional. 339-3810

\$640 ONE bedroom, garage, laundry, Mariposa Ave., near bus and freeway. No pets. 547-0356

\$640 VERY spacious, sunny 1 bedroom in Victorian near Lake. Carpets. Pets. 255 Lester 834-8042

\$645 CONDOMINIUM near Piedmont. Cozy, architecturally exciting, deck, dishwasher. 473 Jean (Santa Clara) 272-9512

\$650

EXTRA LARGE

Sunny 1 bedroom with hardwood floors, big closets, tiled kitchen/ bath, deck, laundry, 653-0344

\$650- \$675 UPPER Grand. Large, carpeted, dishwasher, disposal. Views, parking, laundry. Patio. Cable ready. 836-1396.

\$650 CUTE cottage/ white picket fence. Hardwoods, blinds, very clean. Cats okay. 833-1956 after 4

\$650 ENORMOUS, bright 1 bedroom in quiet seven unit building near Lake, bus, Grand Ave., Lakeshore shopping. Views of Lake and park, patio, garage. Boden Way near Beacon St. 429-1884

\$650 INCLUDING most utilities and parking. Sunny, large bedroom, separate dining, lots of storage. Hardwood floors. Nice neighbors. Near Park Blvd. and 1-580 \$250 move-in bonus before October 20. 654-5953

\$650 MONTCLAIR in-law, fireplace, carpeted, some storage, shared laundry and deck, 3 bedrooms view, 339-1445

\$650 ONE bedroom. Very spacious, unfurnished, quiet, secure, view, laundry, parking, patio, more Message. 658-4152

\$650 ONE bedroom sunny upper rear triplex. Fairbanks, off Grand. No pets 482-9978

\$650 PIEDMONT Ave. area 1 bedroom, upper unit, lots of sunlight, high ceiling. 832-5811

\$650 ROCKRIDGE 1 bedroom duplex. Furnishings negotiable. View. Laundry. Lower Broadway Terrace 836688-8 Homefinders 549-6450

\$650 SUNNY 1+ Victorian. Upper unit, walk-ins, hardwoods, skylight. Gas to Lake, BART, bus. Quiet, safe, cul-de-sac. Gas, water, garbage included. Cat okay! 835-9672

\$650 UPPER Diamond District. Beautiful 1 bedroom Victorian, large kitchen, porch, hardwoods, private entrance. Nice neighborhood. 530-0546

\$655 SPACIOUS 1 Bedroom, balcony, parking. Walk to Lake, Oakland/ San Francisco Transportation. 893-0711

\$660 LARGE 1 Bedroom, balcony, parking. Immaculate building. Walk to Lake, Grand Ave. Transportation 268-1006

\$675

CHARMING OLDER BUILDING

266 Lenox- One bedroom, all utilities paid. Call Pat at 833-1961

\$675

CHARMING OLDER BUILDING

211 Hanover (corner of Lakeshore) 1 plus bedroom, hardwood floors, lots of charm, yard, coin laundry, storage. Call 531-6869

\$675- \$775

UPPER ROCKRIDGE ESCAPE

Quiet, peaceful, secluded location, scenic greenery and wooded surroundings, close to all shopping and transportation, private patio, walk-in closets, laundry, includes parking and gas heating. Mike 510-654-5935

\$675 180 MONTECITO- 1 bedroom Diamond in the rough, lots of natural light, eat-in kitchen, hardwood Call 836-1977

\$675 LARGE 1 bedroom in lovely triplex, great location. 834-4213

\$675 ONE bedroom, 1 bath sunny upstairs unit with balcony in fourplex. Hardwood floors, laundry facilities, off-street parking. No pets. 425 Van Dyke, Agent (no fee) 763-9901

\$675 SPACIOUS 1 bedroom, beautiful small building near Lakeshore, new paint. Quiet. Dining room, built-ins, windows, closets garage. Parking, cat okay. Most utilities included. 531-0567

\$675 SPACIOUS, formal dining, large walk-in closet, charming older building. Walking distance to Financial District. Heat/gas included. 431 Lee Available November 5. 451-9256/ 251-0511

\$675 UPPER Rockridge. Great location, shops, transportation! Balcony, elevator, sunny, view, quiet. 5901 Broadway, 836-4663

\$675 UPPER Rockridge: Great location, shops, transportation! Balcony, elevator, sunny, view, quiet. 5901 Broadway, 836-4663

\$695 GLENVIEW flat, upper level, hardwood floors, ideal location, near shops. Yard, laundry, 482-1056

\$695 GLENVIEW Victorian. Sunny, hardwoods, large bedroom. Coin laundry. Paid water, garbage. Cats negotiable 883-1416

\$695 SUNNY 1 bedroom in fourplex, near Piedmont Ave. in older building, hardwood floors, view, separate living and dining room, great view. 835-4633

\$695 TOP floor. Many windows, sunny. Spacious, hardwood, UG, shopping, transportation. 443 Alcatraz/ Colby, 836-4663

\$695 TOP floor. Many windows, sunny. Spacious, hardwood, UG, shopping, transportation. 443 Alcatraz/ Colby, 836-4663

\$695 UPPER Grand near Piedmont on York St. Spacious, sunny 1 bedroom apartment in charming 1920's security sixplex building. Formal dining, breakfast view, view, cable ready, laundry facilities. Day 415-323-6931, evenings 415-328-1832

\$725 1/2 BLOCK from Piedmont Ave. Spacious, bright, washer/ dryer. 415-391-0228 days, 338-1162 evenings

\$735 BAY view, 1 bedroom with garage on quiet cul-de-sac near Oakland Rose Garden. 1 year lease 836-2610

\$740 FOURPLEX, excellent location, convenient BART. Large, quiet, immaculate. Private entrance, tile

752 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
753 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
754 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
755 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
756 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
757 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131

758 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
759 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
760 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
761 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
762 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
763 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131

764 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
765 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
766 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
767 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
768 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
769 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131

770 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
771 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
772 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
773 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
774 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
775 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131

776 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
777 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
778 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
779 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
780 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
781 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131

782 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
783 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
784 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
785 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
786 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
787 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131

788 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
789 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
790 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
791 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
792 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131
793 El Cerrito & North
1400 RICHMOND View area, 2 and 3 bedrooms, large yard, Garage, Call 232-4131

758 HOMES FOR RENT 3 BEDROOMS
\$965 OR lease option, floor upper, 3 bedroom, 1 1/2 bath, fireplace, Quiet, Trestle Glen 510-891-9328
\$1150 QUIT, Laurel neighborhood 3 bedroom, 1 bath, fireplace, large fenced yard, parking. Credit check required at applicants expense 482-2225
\$1195 OAKLAND Hills, view, 3 bedroom, fireplace, hardwood. Reduced so can show for sale 536-3507
\$1200 BEAUTIFUL 3 bedroom 2 bath home. Lease-Redwood Heights. Hardwood floors, cathedral ceilings. (510)531-1064
\$1200 COMFORTABLE Spanish style house, 3 bedrooms, 1 1/2 baths, 271 Burlington St off Lincoln. May see on October 29, 11 am - 3 pm. For more information call 707-884-1808 evenings
\$1225 PIEDMONT Ave on Monte Cresta, 3 bedroom, 2 bath, hardwood, dishwasher, laundry, parking 658-9990
\$1250 GLENVIEW 3 1/2 bedroom, fireplace, attached garage, large storage, washer/dryer hook-up, near bus 814-5781
\$1250 PANORAMIC Lake view, charming old home, 3 bedroom, 1 1/2 bath, sun room, recreation room, basement, laundry, fenced yard, Wedgewood Drive 2238 Lakeshore 451-4871
\$1275 PRIME Piedmont Ave., 2+ bedroom, formal dining room, living room, eat-in kitchen, hardwood floors, washer, dryer, off-street parking, 339-0275
\$1295 DIMOND, 3 bedroom, master suite with separate entry, sauna. Double garage. November 1-4 15-824-4821
\$1295 HILLSIDE home surrounded by terraced garden in secluded stable neighborhood. Living, dining, breakfast, large living room. Washer/dryer, alarm, 2 fireplaces. Large separate area. Ideal for home office. Call Ben 415-381-7449 or 415-388-3966 evenings
\$1400 LEASE 3 bedroom, 2 bath, 2 level hill. Bay views. Cul-de-sac location. 284-7300, #356
\$1400 MONTCLAIR sunny, 3 bridge view, hardwood floors, fireplace, decks, washer/dryer, garage, 1 bath, walk to trails. Village, 339-2101
\$1400 THREE plus bedrooms 2 baths, fireplace, yard and deck 134 Moss. 465-9084, 351-7963

759 HOMES FOR RENT 2 BEDROOMS
\$1475
CLASSIC 1908 CRAFTSMAN
Pristine condition, original features, paraded dining room, living room, enclosed porch, sun rooms. CPS Management, 444-0276
\$1500 MONTCLAIR contemporary, sun, 3 bedrooms, 2 baths, family room, recreation room, carpets, decks, garage, mild condition. Lease 339-8625
\$1525 MONTCLAIR pristine condition, 3 bedroom, 2 1/2 bath, fireplace, canyon view, large deck, beamed ceilings, laundry, garage, work shop 652-1778; 420-0393
\$1525 MONTCLAIR 3 bedrooms, 2 baths. High ceilings, canyon view, fireplace, deck After 4:30 631-8888
\$1550 CHARMING Mediterranean 3 bedroom, 2 1/2 bath, formal dining, rumpus room. Available November 1st Helen Vuyt, Better Homes 339-8400
\$1550 MONTCLAIR 3 bedrooms, 2 baths, level, private spa, newer kitchen, rumpus, laundry, garage 339-9778
\$1600 BAY view, nearly new, 2 1/2 bath, gourmet kitchen, hardwoods Off Redwood Road Helen Nicholas, Better Homes, 339-8400
\$1650 PIEDMONT 3 bedrooms, 2 fireplaces, walk to Havens school, lease, available November 13 654-7327
\$1650 PIEDMONT 3 bedroom, 3 bath home. Two fireplaces Highland Park Way #36889-5 Homefinders 459-6450
\$1700 CROCKER Highlands elegant, traditional 3 bedroom, 2 bath. Hardwood floors, formal dining room, fireplace, deck Appliances, gardener, non-smoking 510-452-5582
\$1700 THREE bedroom, 1 bath, walk to Rockridge Park, private yard, garage, basement, washer/dryer, new stove, refrigerator, dishwasher 420-0709
\$1750 MONTCLAIR charming 3 bedroom, 2 bath Dining room, living room, fireplace, hardwood floors, decks, view, hot tub, laundry, security system, garbage, gardener. No pets. First and security Message 530-3896
\$1750 PIEDMONT 3 bedroom, 2 bath Professional decorated, sunny, new condition, gardener Wildwood School 549-1287
\$1850 COLONIAL best location 3 bedrooms, large living room, formal dining room, 2 1/2 baths, fireplace, hardwood, Bay view, very convenient, (408)984-1349 evenings, (510)531-1059 leave message
\$1900 NEW contemporary house in Piedmont Pines, 3 bedrooms, 2 1/2 baths, beautiful panoramic view, 482-5506, 531-8676
\$1950 UPPER Rockridge sunny, spacious, view New 3 bedroom, hardwood, dining/family room, fireplace, 415-928-2985
\$2000 CROCKER Highlands, 3 bedroom, 2 1/2 bath, Tudor traditional, great upper Sunnyside Rd location. Excellent condition, huge deck and spa, rec room. Prefer 1 year lease No Pets Agent, 339-6460, ext. 315, Patricia Scott

759 HOMES FOR RENT 4 OR MORE BEDROOMS
\$1200 TWO baths, 3 1/2 bedrooms, split level, formal dining, Open. Saturday, 12-1, 465-0355/459-1594
\$1450 CROCKER Highlands, 824 Santa Ray Fireplace, hardwood floors and carpet. 644-1508
\$1600 LEONA Heights, Spacious 3 level, 4 bedroom, 3 1/2 baths, formal dining room, game room, garage, laundry, decks, large yard, security system. Evenings/weekends, 487-1490
\$1800 CROCKER Highlands 4 bedroom, 3 1/2 bath, beautiful 1920s traditional, large rumpus, second kitchen. Lease option possible 428-0900; 653-8092, Nancy
\$1975 PIEDMONT Pines 4 bedroom, 3 1/2 bath, 2 fireplaces, spa, decks, security system. Large family room and separate Au pair. 633-2101/299-0701
\$2050 RIDGEMONT 4 bedroom 3 bath, panoramic SF Bay view, 3 car, 3 decks. Jim 415-243-9400
\$2100 RIDGEMONT view home, 4+ bedroom, 3 bath, family room. Only 8 years old. Fresh paint Chris Christensen, Wells & Bennett 531-7000
\$2100 SEVEN bedroom Victorian, 2 1/2 baths, yard, garage, fireplace, hardwood/carpet Near Lake/580 352-2334
\$2200 INCREDIBLE 4 bedrooms, 2 1/2 bath, newly constructed, Hiller Highland area. Panoramic bay view, gourmet kitchen, near excellent elementary school, quiet cul-de-sac. Must see! 1 year lease minimum. Available immediately 841-0629
\$2200 MONTCLAIR, Shepherd Canyon, 4 bedroom, 2 1/2 bath, large decks, views, spa, gourmet kitchen, lease option possible 415-566-6006, eves
\$2200 PANORAMIC View home, Piedmont Pines 4 bedroom, 3 bath plus den and family room Ready now! Jan, Better Homes 339-8400
\$2300 PIEDMONT spacious, traditionally remodeled, 4 bedroom, 2 1/2 bath. Hardwoods, fireplace, remodeled kitchen, office, den, deck, appliances, alarm, location. 531-8462
\$2400 PIEDMONT 4 plus bedrooms, 3 baths, separate dining room, great location, large deck 547-0221
\$2400 PIEDMONT 4 bedroom, 2 bath. Pool, incredible 3 bridge view, fireplaces, decks, bright, hardwood, 2 car garage. Must see. Talsch Properties (415)828-4223

760 HOMES FOR RENT 3 BEDROOMS
\$3200 MONTCLAIR, nearly 1 Acre of maximum privacy, creekside setting, greenbelt border, 5 bedroom, 4 bath, more! Ed Lindorfer, Better Homes 339-8400
\$3250 NEW executive home in Oakland Hills 5 bedroom, 3 bath, spa, luxury kitchen, formal living/dining rooms. Sky high ceilings, family room. Quality amenities. 11 New Court, Kramer Real Estate Services, 946-5200; evenings 372-6941
\$3500 THREE bedroom, 2 bath, apartment, private patio, quiet, no smoking. El Cerrito Plaza area. Share with 2 female students. 528-3210
\$3500 THREE bedroom, 2 bath house, furnished, with laundry, yard, patios. Non-smoking, quiet 233-3800
\$3550 PLUS utilities. Spacious room in Trestle Glen home. Lot, walk in closet, skylights. Home has washer/dryer, fireplace, recreation room. Days 415-556-0979, eves 510-763-8015
\$3500 PLUS utilities. Sunny room, Glenview home has laundry, fireplace, deck, dog, cat. 531-7425
\$3600, \$520 NEAR Lakeshore. Quiet. Fireplace, hardwoods, laundry, utilities. Included. Non-smoking. (510) 465-7421 Peter
\$365 EXTRA large room with own bath, large back yard. References required. Plus utilities 536-6647
\$370 LARGE room in 4 bedroom home. Walk to Lake Merritt shopping. Hardwood, fireplace, dishwasher, washer/dryer, hot tub, 763-9299
\$375 TWO professionals seeking 3rd, cozy, fireplace, hardwood floors, deck, close to shopping/transportation Piedmont area. Great roommates/house, 763-2275
\$385 SHARE with 2 females. Newly constructed 3 bedroom, 3 bath flat, high ceilings, balconies. No smokers! pets. Near Piedmont Ave 510-450-5027, day 510-654-7710, evenings
\$395 PRIVATE entrance to room with kitchenette Garden View, bright, clean, efficient. Oakland Hills 510-633-2080
\$400 - \$750 SPACIOUS rooms in a spacious house. Park Blvd. Master bedroom/bathroom Available 482-1561
\$400 SHARE with female 2 bedrooms, 1 bath cottage sunny, pastoral setting yard, deck, non-smoking, no pets, foodie preferred 482-0855
\$400 SHARE sunny 4 bedroom Glenview house with recent Cal graduate and one other man. Laundry, deck, garden, fireplace 482-8386
\$425 PRIVATE bedroom in recently remodeled 2 bedroom house with shared living room, dining room, kitchen and bath. Street parking only. Quiet, non-smoking, drug free environment. Walking distance to Piedmont shops. Available November 1 547-1101
\$450 COMFORTABLE room, near 4 bedroom 2 bath home, modern kitchen, fireplace, hardwood floors, fireplace. Easy walk; Piedmont Avenue bus, or BART. Includes utilities, Cable, household supplies. Richard 653-0841
\$450 FLAT to share 2 bedrooms, 2 bath, beautiful spacious home overlooking Lake Merritt. Large deck with fabulous view, fireplace, formal dining, large kitchen. 482-1161
\$450 PLUS utilities, share condo with responsible mature working woman, cat, own bedroom, bath, near Piedmont border, references required, 428-9135
\$475 SHARE house, studio, Montclair, wooded setting, near park. Laundry facilities, separate bath 531-3842
\$500 PIEDMONT border house, share with professional. Fireplace, hardwoods, yard, laundry. Non-smoking, no pets 839-8730
\$530 MONTCLAIR, 3 bedroom, 2 bath house. Garage, laundry, maid included. Plus PG&E. Denise 530-2941
\$550 GLENVIEW to share, 3 bedroom 2 bath, laundry, modern kitchen, decks. Plus utilities 510-482-4163
\$550 PIEDMONT Spacious, sunny, quiet 3 bedroom, 2 bath home. Views, fruit trees, gourmet kitchen, decks, fireplace, laundry. Non-smoking. Professional with 2 cats. (510)530-9185
\$575 (NEGOTIABLE) Rockridge 1 room for rent in large 3 bedroom house near Broadway and Ada. House has multiple sun decks, hot tub, washer/dryer, back yard, largely furnished. Non-smoking, no pets, not allergic to cats. Two guys, 1 cat, all non-smokers. All utilities included. 510-547-8676
\$575 TRANQUILITY in Montclair, share unique house, amenities, decks, views. Private room and spa. 339-3659
\$580 MONTCLAIR, Private deck, entrance, bath, two rooms. Third person/couple share kitchen, dining, laundry, study, utilities. Clean, quiet, sunny, trees. No smoking, pets 531-9160
\$600 PIEDMONT border, share charming home with owner. Beautifully furnished, hardwoods, high ceilings, gourmet kitchen, laundry, pet utilities, pet, barbecue, excellent SF commute. Walk to Piedmont Ave shops, references 547-2025
\$620 SHARE Montclair 2 bedroom, 2 bath with woman. Call Labrador above Mt Diablo, quiet cul-de-sac \$600 deposit and 1/2 utilities. November 1. Christy 339-0347
\$675 SHARE charming 2 bedroom home in Upper Rockridge. Hot tub, fireplace and black cat. Available December 1. Nancee 420-8402
\$700 MONTCLAIR, spacious, Bay view, sunny forest, 3 bedroom, 2 1/2 bath house with 1 professional. All amenities. Large bedroom, own bath, share guest room. 510-482-3173
\$850 COME home to this Italian Villa to your own 1400 sq. ft. of gracious living Master bedroom suite plus spacious sunny room off terrace, living room, fireplace, granite kitchen, natural stone work, hardwood floors. Bay view. Must see 652-3103

761 HOMES FOR RENT 4 OR MORE BEDROOMS
\$2700 sq. ft. to 16,500 sq. ft. ground floor and second floor prime Richmond location for only 50¢ per sq. ft. basement, plus T.I. S. Good freeway access - W. H. Frank Co. 231-0232
LARGE warehouse type or showroom-warehouse in Prime Richmond location. Good Freeway Access - Walking distance to BART. High employment area. As low as 30¢ per sq. ft. W. H. Frank Co. 231-0232
OFFICE and Retail Spaces Available 2000-2500 sq. ft. spaces available in attractive professional center. Near BART, I-80, 20 minutes to downtown SF and Oakland. Ample on-site parking. Agent 644-1288
DOWNTOWN Shattuck/Dwight deluxe office space with parking and fern garden lobby. From \$200 644-3366
COMMERCIAL Space in Albany, 400 sq. ft. 900 sq. ft. Upper and lower 235-8889
OFFICES close to downtown and campus, from 300 to 2000 square feet. 845-1479
SKYLIGHT, Loft, BART, Carpets, Open, Parking 850 sq. ft. 527-8988

762 Berkeley & North
2700 sq. ft. to 16,500 sq. ft. ground floor and second floor prime Richmond location for only 50¢ per sq. ft. basement, plus T.I. S. Good freeway access - W. H. Frank Co. 231-0232
LARGE warehouse type or showroom-warehouse in Prime Richmond location. Good Freeway Access - Walking distance to BART. High employment area. As low as 30¢ per sq. ft. W. H. Frank Co. 231-0232
OFFICE and Retail Spaces Available 2000-2500 sq. ft. spaces available in attractive professional center. Near BART, I-80, 20 minutes to downtown SF and Oakland. Ample on-site parking. Agent 644-1288
DOWNTOWN Shattuck/Dwight deluxe office space with parking and fern garden lobby. From \$200 644-3366
COMMERCIAL Space in Albany, 400 sq. ft. 900 sq. ft. Upper and lower 235-8889
OFFICES close to downtown and campus, from 300 to 2000 square feet. 845-1479
SKYLIGHT, Loft, BART, Carpets, Open, Parking 850 sq. ft. 527-8988

763 Berkeley & North
2700 sq. ft. to 16,500 sq. ft. ground floor and second floor prime Richmond location for only 50¢ per sq. ft. basement, plus T.I. S. Good freeway access - W. H. Frank Co. 231-0232
LARGE warehouse type or showroom-warehouse in Prime Richmond location. Good Freeway Access - Walking distance to BART. High employment area. As low as 30¢ per sq. ft. W. H. Frank Co. 231-0232
OFFICE and Retail Spaces Available 2000-2500 sq. ft. spaces available in attractive professional center. Near BART, I-80, 20 minutes to downtown SF and Oakland. Ample on-site parking. Agent 644-1288
DOWNTOWN Shattuck/Dwight deluxe office space with parking and fern garden lobby. From \$200 644-3366
COMMERCIAL Space in Albany, 400 sq. ft. 900 sq. ft. Upper and lower 235-8889
OFFICES close to downtown and campus, from 300 to 2000 square feet. 845-1479
SKYLIGHT, Loft, BART, Carpets, Open, Parking 850 sq. ft. 527-8988

764 Berkeley & North
SOLANO AVE. OFFICE/STORE
Modern executive office, kitchen, 775 sq ft with lot \$775 526-9754
PSYCHOTHERAPY Offices available in popular Newbury Station. Well designed courtyard building with teaching, group therapy and play therapy facilities. Observation mirror, soundproof, air conditioning, signal lights, secure parking and Fax. Near Alta Bates and public transportation. Wheelchair access available 510-845-7433
ALBANY Cottage 350 sq ft, bath, storage, garden, parking, 7 block Solano \$495 526-8940/643-7818
1474 University Avenue, 1200 sq ft, near Anderson's Good retail storefront \$1800 month 763-7016
EL CERRITO professional office, 1200 sq ft, air conditioned, remodel to suit \$1000 Owner (510)528-4253
CLAREMONT Ave near Prince St approximately 2500 sq ft. Great store front, retail space. Michelle or Barry 531-7000
SHARE tax and bookkeeping office 4th and Gilman, Berkeley \$500/month includes utilities, parking 525-2526
BERKELEY Offices 3 locations with spaces from \$50 to 1650 sq. ft. with exceptional amenities. Price from \$850 to \$2000/month. Call Patrick Leaper RED OAK REALTY, 527-3387 X-110
864 Oakland Piedmont & South
\$250 - \$450 LAUREL District upstairs 5 offices, reception room 2 separate private offices Agent 482-3800
MONTCLAIR 6116 La Salle Ave 2300 sq ft, air conditioned, including utilities \$3800 monthly. Broadway Management 665-6250; 547-4466, evenings
RETAIL/office space 3801 Broadway approximately 1600 sq ft, ground floor service, use possible, near Kaiser Hospital, BART \$1 per sq. ft. G Bloom 654-4655
OFF Broadway, near Piedmont, high quality, modern commercial building ideal for contractors, wholesale distributors. High image front office with adjacent warehouse/clubhouse. Up to 900 sq. ft. available. \$/sq. ft. \$1 per sq. ft. 340 sq. ft. Front office 560 sq. ft. Warehouse 510-526-6836
1200 SQUARE feet near Piedmont Ave with 3 separate offices. Nice office building, \$1600 per month Michelle or Barry 531-7000
PSYCHOTHERAPY office, off Piedmont Avenue, in pleasant 6 office suite, parking, aublet available also, 685-8573
\$595 2 1/2 ROOMS, private bath, new carpet. Well kept building includes heat, hot water, garbage 465-1557
\$250 SMALL office, Piedmont Ave, area, ground floor, 160 sq. ft., good location 653-6264
ATTRACTIVE sunny offices, near Piedmont Ave. Approximately 375-500 sq. ft. Private bathrooms 653-2520, 655-3733
\$1000 ABOVE Blockbuster Video 3298 Lakeshore Ave, second story, 1500 sq. ft., 2 large spaces, rest room with shower, redecorated. Great for office, dance studio, large meetings. Call 465-7500
COLLEGE Avenue, 5332. Two professional offices, \$700 - \$1700 \$/sq. ft. Near BART, 654-2252; 339-8066
QUINCY Hill Hill building, 4 suites 900-1000 square feet. Secure, parking, \$8.90 - \$12.50. Ready to move in 444-1235
READY for your business! Ground floor, Montclair, 758 sq. ft., \$755/month Agent, Carol 531-7000
WARREN PROFESSIONAL CENTER
Outstanding opportunity to now lease in our professional office center. Two, four, six or eight classic office suites now available. Parking for tenants and clients in our own lot. Excellent 5800 access. Great location for attorneys, other professionals. Low library, FAX, copier services available. On site maintenance and maintenance services (510)658-9795
PIEDMONT Ave street level, 400 sq. ft. Office/retail, two rooms plus waiting room. 889-2613

765 Berkeley & North
SOLANO AVE. OFFICE/STORE
Modern executive office, kitchen, 775 sq ft with lot \$775 526-9754
PSYCHOTHERAPY Offices available in popular Newbury Station. Well designed courtyard building with teaching, group therapy and play therapy facilities. Observation mirror, soundproof, air conditioning, signal lights, secure parking and Fax. Near Alta Bates and public transportation. Wheelchair access available 510-845-7433
ALBANY Cottage 350 sq ft, bath, storage, garden, parking, 7 block Solano \$495 526-8940/643-7818
1474 University Avenue, 1200 sq ft, near Anderson's Good retail storefront \$1800 month 763-7016
EL CERRITO professional office, 1200 sq ft, air conditioned, remodel to suit \$1000 Owner (510)528-4253
CLAREMONT Ave near Prince St approximately 2500 sq ft. Great store front, retail space. Michelle or Barry 531-7000
SHARE tax and bookkeeping office 4th and Gilman, Berkeley \$500/month includes utilities, parking 525-2526
BERKELEY Offices 3 locations with spaces from \$50 to 1650 sq. ft. with exceptional amenities. Price from \$850 to \$2000/month. Call Patrick Leaper RED OAK REALTY, 527-3387 X-110
864 Oakland Piedmont & South
\$250 - \$450 LAUREL District upstairs 5 offices, reception room 2 separate private offices Agent 482-3800
MONTCLAIR 6116 La Salle Ave 2300 sq ft, air conditioned, including utilities \$3800 monthly. Broadway Management 665-6250; 547-4466, evenings
RETAIL/office space 3801 Broadway approximately 1600 sq ft, ground floor service, use possible, near Kaiser Hospital, BART \$1 per sq. ft. G Bloom 654-4655
OFF Broadway, near Piedmont, high quality, modern commercial building ideal for contractors, wholesale distributors. High image front office with adjacent warehouse/clubhouse. Up to 900 sq. ft. available. \$/sq. ft. \$1 per sq. ft. 340 sq. ft. Front office 560 sq. ft. Warehouse 510-526-6836
1200 SQUARE feet near Piedmont Ave with 3 separate offices. Nice office building, \$1600 per month Michelle or Barry 531-7000
PSYCHOTHERAPY office, off Piedmont Avenue, in pleasant 6 office suite, parking, aublet available also, 685-8573
\$595 2 1/2 ROOMS, private bath, new carpet. Well kept building includes heat, hot water, garbage 465-1557
\$250 SMALL office, Piedmont Ave, area, ground floor, 160 sq. ft., good location 653-6264
ATTRACTIVE sunny offices, near Piedmont Ave. Approximately 375-500 sq. ft. Private bathrooms 653-2520, 655-3733
\$1000 ABOVE Blockbuster Video 3298 Lakeshore Ave, second story, 1500 sq. ft., 2 large spaces, rest room with shower, redecorated. Great for office, dance studio, large meetings. Call 465-7500
COLLEGE Avenue, 5332. Two professional offices, \$700 - \$1700 \$/sq. ft. Near BART, 654-2252; 339-8066
QUINCY Hill Hill building, 4 suites 900-1000 square feet. Secure, parking, \$8.90 - \$12.50. Ready to move in 444-1235
READY for your business! Ground floor, Montclair, 758 sq. ft., \$755/month Agent, Carol 531-7000
WARREN PROFESSIONAL CENTER
Outstanding opportunity to now lease in our professional office center. Two, four, six or eight classic office suites now available. Parking for tenants and clients in our own lot. Excellent 5800 access. Great location for attorneys, other professionals. Low library, FAX, copier services available. On site maintenance and maintenance services (510)658-9795
PIEDMONT Ave street level, 400 sq. ft. Office/retail, two rooms plus waiting room. 889-2613

766 Berkeley & North
SOLANO AVE. OFFICE/STORE
Modern executive office, kitchen, 775 sq ft with lot \$775 526-9754
PSYCHOTHERAPY Offices available in popular Newbury Station. Well designed courtyard building with teaching, group therapy and play therapy facilities. Observation mirror, soundproof, air conditioning, signal lights, secure parking and Fax. Near Alta Bates and public transportation. Wheelchair access available 510-845-7433
ALBANY Cottage 350 sq ft, bath, storage, garden, parking, 7 block Solano \$495 526-8940/643-7818
1474 University Avenue, 1200 sq ft, near Anderson's Good retail storefront \$1800 month 763-7016
EL CERRITO professional office, 1200 sq ft, air conditioned, remodel to suit \$1000 Owner (510)528-4253
CLAREMONT Ave near Prince St approximately 2500 sq ft. Great store front, retail space. Michelle or Barry 531-7000
SHARE tax and bookkeeping office 4th and Gilman, Berkeley \$500/month includes utilities, parking 525-2526
BERKELEY Offices 3 locations with spaces from \$50 to 1650 sq. ft. with exceptional amenities. Price from \$850 to \$2000/month. Call Patrick Leaper RED OAK REALTY, 527-3387 X-110
864 Oakland Piedmont & South
\$250 - \$450 LAUREL District upstairs 5 offices, reception room 2 separate private offices Agent 482-3800
MONTCLAIR 6116 La Salle Ave 2300 sq ft, air conditioned, including utilities \$3800 monthly. Broadway Management 665-6250; 547-4466, evenings
RETAIL/office space 3801 Broadway approximately 1600 sq ft, ground floor service, use possible, near Kaiser Hospital, BART \$1 per sq. ft. G Bloom 654-4655
OFF Broadway, near Piedmont, high quality, modern commercial building ideal for contractors, wholesale distributors. High image front office with adjacent warehouse/clubhouse. Up to 900 sq. ft. available. \$/sq. ft. \$1 per sq. ft. 340 sq. ft. Front office 560 sq. ft. Warehouse 510-526-6836
1200 SQUARE feet near Piedmont Ave with 3 separate offices. Nice office building, \$1600 per month Michelle or Barry 531-7000
PSYCHOTHERAPY office, off Piedmont Avenue, in pleasant 6 office suite, parking, aublet available also, 685-8573
\$595 2 1/2 ROOMS, private bath, new carpet. Well kept building includes heat, hot water, garbage 465-1557
\$250 SMALL office, Piedmont Ave, area, ground floor, 160 sq. ft., good location 653-6264
ATTRACTIVE sunny offices, near Piedmont Ave. Approximately 375-500 sq. ft. Private bathrooms 653-2520, 655-3733
\$1000 ABOVE Blockbuster Video 3298 Lakeshore Ave, second story, 1500 sq. ft., 2 large spaces, rest room with shower, redecorated. Great for office, dance studio, large meetings. Call 465-7500
COLLEGE Avenue, 5332. Two professional offices, \$700 - \$1700 \$/sq. ft. Near BART, 654-2252; 339-8066
QUINCY Hill Hill building, 4 suites 900-1000 square feet. Secure, parking, \$8.90 - \$12.50. Ready to move in 444-1235
READY for your business! Ground floor, Montclair, 758 sq. ft., \$755/month Agent, Carol 531-7000
WARREN PROFESSIONAL CENTER
Outstanding opportunity to now lease in our professional office center. Two, four, six or eight classic office suites now available. Parking for tenants and clients in our own lot. Excellent 5800 access. Great location for attorneys, other professionals. Low library, FAX, copier services available. On site maintenance and maintenance services (510)658-9795
PIEDMONT Ave street level, 400 sq. ft. Office/retail, two rooms plus waiting room. 889-2613

767 Berkeley & North
SOLANO AVE. OFFICE/STORE
Modern executive office, kitchen, 775 sq ft with lot \$775 526-9754
PSYCHOTHERAPY Offices available in popular Newbury Station. Well designed courtyard building with teaching, group therapy and play therapy facilities. Observation mirror, soundproof, air conditioning, signal lights, secure parking and Fax. Near Alta Bates and public transportation. Wheelchair access available 510-845-7433
ALBANY Cottage 350 sq ft, bath, storage, garden, parking, 7 block Solano \$495 526-8940/643-7818
1474 University Avenue, 1200 sq ft, near Anderson's Good retail storefront \$1800 month 763-7016
EL CERRITO professional office, 1200 sq ft, air conditioned, remodel to suit \$1000 Owner (510)528-4253
CLAREMONT Ave near Prince St approximately 2500 sq ft. Great store front, retail space. Michelle or Barry 531-7000
SHARE tax and bookkeeping office 4th and Gilman, Berkeley \$500/month includes utilities, parking 525-2526
BERKELEY Offices 3 locations with spaces from \$50 to 1650 sq. ft. with exceptional amenities. Price from \$850 to \$2000/month. Call Patrick Leaper RED OAK REALTY, 527-3387 X-110
864 Oakland Piedmont & South
\$250 - \$450 LAUREL District upstairs 5 offices, reception room 2 separate private offices Agent 482-3800
MONTCLAIR 6116 La Salle Ave 2300 sq ft, air conditioned, including utilities \$3800 monthly. Broadway Management 665-6250; 547-4466, evenings
RETAIL/office space 3801 Broadway approximately 1600 sq ft, ground floor service, use possible, near Kaiser Hospital, BART \$1 per sq. ft. G Bloom 654-4655
OFF Broadway, near Piedmont, high quality, modern commercial building ideal for contractors, wholesale distributors. High image front office with adjacent warehouse/clubhouse. Up to 900 sq. ft. available. \$/sq. ft. \$1 per sq. ft. 340 sq. ft. Front office 560 sq. ft. Warehouse 510-526-6836
1200 SQUARE feet near Piedmont Ave with 3 separate offices. Nice office building, \$1600 per month Michelle or Barry 531-7000
PSYCHOTHERAPY office, off Piedmont Avenue, in pleasant 6 office suite, parking, aublet available also, 685-8573
\$595 2 1/2 ROOMS, private bath, new carpet. Well kept building includes heat, hot water, garbage 465-1557
\$250 SMALL office, Piedmont Ave, area, ground floor, 160 sq. ft., good location 653-6264
ATTRACTIVE sunny offices, near Piedmont Ave. Approximately 375-500 sq. ft. Private bathrooms 653-2520, 655-3733
\$1000 ABOVE Blockbuster Video 3298 Lakeshore Ave, second story, 1500 sq.

Letters

Continued from page 11

Planning Commissioner,
1978-1992.
Albany resident since 1968)

P.S. The last time I was at the track was about fifteen years ago. I either won or lost eight dollars. I don't remember which. I didn't consider it to be gambling; I chalked it up to entertainment. I would do the same thing for cards.

Time for change

Editor:

On Nov. 8, 1994, El Cerrito voters will vote on Proposition F, the Redevelopment Plan Amendment. The amendment will extend for 20 more years the life of this plan, which expired in November, 1992, as well as increase the Redevelopment Agency's borrowing limit from \$30 million to \$80 million, and the amount of property taxes it can divert from the city and many other taxing agencies, from \$50 million to \$250 million.

Property taxes diverted from the county, schools, hospitals, BART, and agencies such as East Bay Regional Park District, and Mosquito Abatement District, have already and will continue to result in assessments (property tax increases). Your tax bill now reflects assessments by Mosquito Abatement, Park District and the School District. Contra Costa County asks us to approve a library assessment. Please know that county-wide redevelopment cost the county's General Fund \$53.5 million during fiscal year 1991-92 alone. Of course, library funding was cut. El Cerrito's Redevelopment Agency (RDA) took from the city's General Fund approximately \$450 thousand this past year. These are OUR tax dollars which are used to subsidize private developers!

Five people, the City Council, also sitting as the Redevelopment Agency, have total control of the millions of dollars of property taxes so diverted. Over the last 17 years, the RDA's track record has been very poor. The agency is approximately \$14 million in debt, about \$10 million for only two projects, Target and Del Norte Place. There are, in addition, outstanding, unsecured notes to private property owners with balloon payments totaling over \$1 million. Yet these folks crowd about \$250,000 per year in sales tax which Target supposedly brings to the city. To give the RDA authority to borrow another \$50 million to be spent so recklessly is sure to result in more and more assessments! It is imperative that property owners know the truth.

If Measure F is approved, the taxpayers will have NOTHING to say about where our tax dollars go, or to whom, for 20 years. This is our last chance to avert more and more assessments due to revenue lost to redevelopment. The time is NOW!

I will welcome calls from all El Cerrito voters, pro or con at 235-8834.

Beverly Gent

Support questioned

Editor:

Even a quick glance through recent letters to the editor about Albany's Measure F reveals that Ladbroke has succeeded in winning (buying?) the hearts and minds of a majority of our City Council members, the City administration, our chief of police, the fire department, and many of the long-time residents of Albany. I'm sure it will not escape the notice of your readers that it seems almost everyone who supports Measure F is doing so out of crass self-interest.

The sitting City Council members are looking for a quick and easy way out of the budget turmoil all local governments in California have been experiencing for the past several years, undoubtedly worrying about their chances for re-election next time around if they have to (gasp!) raise taxes for necessary services.

The police and fire departments candidly admit that they want the cardroom revenue so they can have higher salaries.

Many long-time (pre-Prop 13) residents of Albany want to maintain a grossly unfair system of taxation that allows them to pay one-tenth of the property taxes recent homeowners have to pay for the same quality of life in this community.

Blinded by the dollar signs in their eyes, the supporters of Measure F ignore the huge economic and social costs cardroom gambling will impose on our community. The costs of increased crime, traffic congestion, and—perhaps most importantly—litigation over the environmental impacts of the

cardroom will likely offset the increased revenue from the project for years to come.

Supporters of Measure F also gloss over the important differences between "cardroom/casino" gambling and the horse racing that has gone on at GGF for many years.

In essence, cardrooms rent out tables to gamblers who go head-to-head with other gamblers in high-stakes games of luck, with only a dash of skill and a large measure of ego. Just imagine the thousands of disappointed gamblers each year

who will drag themselves out of the cardroom at all hours of the day AND night, angry at their opponents because of their losses. Horse-racing fans who lose money at the parimutuel windows have no identifiable opponent on whom to take out their frustrations.

When interpersonal cardroom conflicts spill out onto the streets of Albany, do you for a minute believe that Ladbroke will bear any of the cost? Even if there is extra security on the premises, the corporation will not be the one to suffer the conse-

quences of violent clashes that spread into our community.

Horse-racing fans also know that there is pervasive state regulation of every aspect of that industry (background checks and registration of jockeys, owners, trainers, employees; drug screening for horses and riders; financial accounting standards to prevent skimming and other improprieties, etc.).

There is no comparable regulatory apparatus in place to ensure that cardroom gambling operations are conducted honestly, fairly, and

safely.

I oppose Measure F because it's WRONG. It's WRONG to build a budget around revenue raised by taxing people's additions. It is WRONG to teach our children that we do not have the courage as citizens to tighten our belts when necessary, and tax ourselves equitably to maintain the quality of life we all came to Albany to enjoy.

It's WRONG for our elected officials to cave in to a wealthy corporate entity—the quintessential "special interest group"—that does

not and will not care how our community life, so long as it makes millions. Please do the right thing. Vote NO on Measure F. Suzanne

Subscribe
now!
339-4040

Orchard Supply Hardware

HOUSEPLANT HEAVEN

ASSORTED HOUSEPLANTS

Healthy houseplants in convenient, space-saving 3" or 4" pots. Perfect for adding a fresh splash of greenery to a bookshelf, window-sill, end table or desk.

3" POT **99¢** EA.
4" POT **1.49** EA.

UPRIGHT & HANGING

Whether displayed upright as a table centerpiece or floor accent or as a hanging decoration in the bath or kitchen these plants are an excellent size for decorating. Choose from:

- BOSTON FERN
- PHILODENDRON
- RUBBER TREE
- POTHOS
- SPIDER PLANT and more!

6" POT **4.99**

PLANTERRA DECORATIVE PLASTIC PLANTERS

Quality planters in a variety of shapes, colors and sizes including hanging bowls, trays and matching saucers. All styles included.

- BOTANICA • FLORA
- TERRA • VERANDA

(Plants available extra)

20% OFF

HOUSEPLANT RE-POTTING CLINICS

SAT. & SUN. • 8:00 AM TO 4:00 PM

Has your favorite Philodendron outgrown his present home? Your Caladium a little cramped? Toss old Phil and Cal into the mini-van and head to Orchard. We'll show you the proper techniques to a Trauma-Free Transplanting for you and your foliage-bearing buddies. Bring in a favorite larger pot from your collection or buy one from us, we'll do the rest, we'll even furnish the potting soil!

UPRIGHT HOUSEPLANTS

Healthy, full-foliage specimens in a large 8" or 10" pot. Excellent as a "green and growing" gift for a birthday, house warming - whatever the occasion!

8" POT **9.99**
10" POT **17.99**

- DRACENA • FICUS
- PALENS
- PHILODENDRON and more!

AFRICAN VIOLETS

They produce fuzzy, heart shaped leaves with delicate petite flowers in small clusters. Colors range from dark purples, lavender, pink, white.

6" POT **4.99**

SPRING BLOOMING BULK BULBS

Choose from a great selection of fine quality bulbs imported from Holland.

KING ALFRED DAFFODILS **12¢** EA.

- TULIPS **15¢** EA. • DUTCH IRIS **19¢** EA.
- CROCUS **15¢** EA. • RANUNCULUS **29¢** EA.
- FREESIAS **19¢** EA. • HYACINTH **59¢** EA.
- ANEMONES **19¢** EA. • NARCISSUS **59¢** EA.

FLORENCE AND NEW ITALIAN ART CO.

ALL FOUNTAINS, BIRDBATHS, & STATUARY

Choose from a variety of quality garden accents to add beauty and charm to your garden. From natural or sculpted fountains to whimsical bird baths and adorable animal statuary.

20% OFF

Windsor Stone RETAINING WALL SYSTEM

Simply stack the blocks. No mortar. Easily "lock" into place. Terra Cotta and Butte.

GRAB A TAG... WE'LL LOAD IT FOR YOU!

HOLLAND OR KOBLESTONE PAVING **49¢** EA.
EDGE STONES **1.79** EA.

OUR PLANTS PERFORM OR THEY'RE REPLACED - IT'S AS EASY AS THIS

OSH SOIL BUILDERS

Enrich the texture of your yard & planting areas with OSH's own soil amendments.

- MUSHROOM COMPOST
- ORGANIC COMPOST
- PLANTING MIX
- 1.5 CU. FT.
- REDWOOD COMPOST
- 2.5 CU. FT.

3.99 EA.

OSH PREMIUM POTTING MIX

A professional, pre-mixed soil system with water storing polymers. Maximizes all plants growth potential R Q1.

1 CU. FT. **3.99**
2 CU. FT. **6.49**

OSH ORCHARD'S OWN PREMIUM FERTILIZERS

- MULTI-PURPOSE FERTILIZER 2000 SQ. FT. 20 LB. BAG
- PREMIUM TURF FOOD 5000 SQ. FT. 20 LB. BAG
- PREMIUM WEED & FEED 4000 SQ. FT. 15 LB. BAG

7.99 EA.

OSH NUTRA PEAT

Helps nature do its job.

1.5 CU. FT. **4.99**

HYPONEX DECORATIVE GARDEN BARK

Choice of small, medium or large for pathway, garden and landscape design. Excellent mulch, topping retains moisture.

3 CU. FT. BAG **3.99** EA.

BLACK MAGIC IN/OUTDOOR POTTING SOIL

A fine blend of ingredients for potting alone or as a soil additive.

40 QT. **4.49**
1.5 CU. FT. **5.99**

LAKELAND CANADIAN SPHAGNUM PEAT MOSS

Long lasting and all-natural. Retains water, aerates and binds soil.

4 CU. FT. **10.99**

HYPONEX Composted Steer Manure

Natural organic conditioner. Use throughout growing season to improve plant growth.

1.5 CU. FT. **4.99**

ANTIOCH
2388 Buchanan Rd.
(510) 778-6660

LIVERMORE
1450 First St.
(510) 455-8555

CONCORD
2050 Monument Blvd.
(510) 685-3000

PINOLE
1440 Fitzgerald Dr.
(510) 223-0542

DUBLIN
7884 Dublin Blvd.
(510) 829-8470

SAN LEANDRO
Washington at Floresta
(510) 352-7124

FREMONT
5130 Mowry Ave.
(510) 797-1723

SAN LORENZO
177 Lewelling Blvd.
(510) 278-7300

SAN RAMON
1041 Market Place
(510) 275-1670

BERKELEY
1025 Ashby at San Pablo
(510) 540-6638

NEWARK
5655 Jarvis Ave.
(510) 794-8300

PRICES GOOD THRU OCTOBER 30, 1994 - OPEN MON. THRU FRI. 8:00 AM-9:00 PM, SAT. & SUN. 8:00 AM-6:00 PM

Complete Hardware & Garden!

Just



You



The Holidays Are Coming! The Holidays Are Coming



Learn how to personalize your Christmas ornaments with your very own creations at the one day holiday workshops at Studio One Art Center.

By Nicole Mitchell

The holiday season is fast approaching. Weekends on the social calendar will soon be highlighted, noting planned festive gatherings with family and friends.

Whether you are entertaining at home for adults, children, business associates or club members, interior and exterior decorations can add the finishing touch to the party.

Mary O'Neill of Design Events, a company that specializes in focusing on every detail of entertaining, says that

the use of theme oriented fabrics coupled with eclectic and charming serving pieces, arranged on levels "to create a visually compelling area," can add magic to holiday gatherings.

However you should "go beyond the table," says O'Neill. "Focus on all the rooms being used for a party, including the entry and outdoor areas.... Group objects d'art, move one or two pieces of furniture, integrate natural elements from the garden or change a light source."

The bathroom can be trans-

formed into a witch's cavern for Halloween by changing the color of the lightbulbs to a spooky black or an eerie orange hue.

Have fun with the ordinary fixtures by putting cobwebs on the shower curtain and a pumpkin lantern on the commode.

For Thanksgiving, a trip to your local flower market can provide you with all the makings for a first rate cornucopia. Using a horn shaped basket, fill it to the brim with symbols of the autumn harvest: squashes,

wheat stalks, Indian corn and dried flowers.

A unique addition to a Christmas decor could be hanging ornaments from a dining room chandelier or from favorite house plants, not just the tree.

The idea is to be creative and have fun. At what other time of the year can you get away with having a living room window filled with cobwebs or a six-foot-coniferous tree planted in your family room?

If you need a hand at unleashing your creative side or if you just want an outlet, Studio One Art Center will be offering a series of one day holiday workshops in November and December.

Featured classes range from learning the art of making beeswax candles, earrings and pins, ornaments and sun catchers (stained glass,) pop-up cards or Raffia and rag wire dolls to workshops on photo/print matting.

A Sculpture Holiday Ornaments workshop for parents and children ages 6 and up will also be offered.

For a detailed list of these special holiday art classes offered by Studio One, a program of the Oakland Parks and Recreation Department, see the schedule above.

As for me, my favorite addition to the home decor during the holiday seasons is candles.

I love the warm and cozy feeling that emits from a house filled with candles tucked safely into hurricane lanterns.

Perhaps I should check out that Beeswax Candles workshop myself.

To contact Mary O'Neill of Design Events, call 547-5175.

May everyone safely and merrily see the New Year!

The Studio One Art Center, a program of the Oakland Parks and Recreation Department, located at 365 45th St. in Oakland will be offering a series of one day holiday craft workshops.

- The following is a partial listing of the workshops offered:
- Beeswax Candles: Nov. 14
 - Earrings and Pins: Dec. 3
 - Ornaments and Sun Catchers: Nov. 30
 - Photo/Print Matting: Nov. 29
 - Pop-up Cards: Nov. 28
 - Raffia and Rag Wire Dolls: Nov. 30
 - Sculpture Holiday Ornaments: Dec. 3

For information on these workshops and other classes offered by Studio One, call 655-4767.



Holton Furniture and Frame invites you to the opening of a new showroom in Emeryville at 5515 Doyle on Nov. 5 from a.m. to 3 p.m.

TRUITT WHITE
LUMBER COMPANY

642 Hearst Ave.
Berkeley, CA 94710
(510) 841-0511
fax (510) 841-3604
Hours
Mon-Fri 7:30-30
Sat 8-4:30

MIDCONTINENT & WESTTECH CABINETRY ALSO ON SALE

ASK ABOUT CREDIT PLUS
Extended credit terms available on credit approval

MasterCard VISA AMERICAN EXPRESS

TRUCK LOAD SALE!

HOMECEST CABINETRY
SAVE NOW THRU NOV. 15TH
Call for an appointment

Khyber Crossing
"Heirlooms"

A room filled with timeless treasures and personal touches for your home; handmade linens, antique and English inspired porcelain, crystal and silver, overstuffed sofas, captivating vintage fabric pillows, handmade needlepoint rugs, enchanting English florals and botanicals, tassels and tiebacks, toiletries, whimsies and cherishables to grace a room or dress a home.

Montclair Village
2024 Mountain Blvd. • 339-0102

ANTIQUE AND REPRODUCED LIGHTING
ARCHITECTURAL EMBELLISHMENTS FOR HOUSE AND GARDEN
SPECIALTY BATHROOM FIXTURES
LIGHTING • WINDOWS • DOORS
GARDEN GATES • POTS • BURNERS

OMEGA TOOLS
9-5 Mon-Sat • 12-5 Sun
2204 San Pablo Ave., Berkeley
510 843-3636

Rug Sale
20% off
(some items up to 50% off)

Sisals
Rag
Braided
Woven
Wool Pile
Hooked
Dhurrie
Wide range of sizes and prices, in-stock and custom orders

TRADITIONS

1350 Olympic Blvd.
Walnut Creek
510-930-6501

Fine Furnishings • Accessories • Antiques

BERKELEY DESIGN CENTER
SHOWROOM AND RESOURCE CENTER FOR BUILDING AND REMODELING

for the architect, designer, and you

JADO 40% Off Manufacturer's Suggested Pricing with this ad. Exp. 10/30/94

"Berkeley DESIGN Center is the resource center to which architects refer their clients most"

3195 Adeline Street, Berkeley (near Ashby BART) 510.652.6064

A publication of Hills Newspapers

Publishers
W.A. "Chip" Brown
Mary Brown

General Manager
Scott Conley

Advertising Manager
Jan Wasserman

Operations Manager
Carroll Pasley

Editor
Nicole Mitchell

Advertising Sales
Carole Chifalo
Andrea Edelson
James Hilburn
Froese Phillips

Advertising Production
Maria Davis
Mary Alexander

Pagination
David Harrell

Camera
Joe Robertson
Jim Spratley

Lighting your way this winter Pelago has a loyal following



View The Studio collection

The Studio Antiques, one of the East Bay's most prestigious antique stores for the past 24 years, is now offering its most extensive and impressive display ever of lighting for the fall and winter months.

This collection of residential lighting devices includes table lamps, floor lamps, light sconces and chandeliers of many traditional styles and descriptions; it includes period fixtures from the English Georgian style through the Victorian era and into the Art Nouveau and Arts & Crafts styles.

Studio owner, Ken Hensley, has spent the past year collecting a myriad of antique articles to be wired as interesting and unusual table lamps including: a 1920s bronze "bridge lamp," several early 20th century lamps with colorful stained glass shades, converted Victorian oil lamps, Murano glass lamps, and a selection of antique bronze-based lamps with unique mica shades.

In addition, The Studio offers an unusual collection of Victorian Edwardian period style lamps with custom embroidered

silk shades with fringe and beading to fit every fantasy. Shiny brass candlesticks, provocative wood carvings, exotic baskets, porcelains of all kinds and exquisite antique glass complete the inventory of objects made into lamps to complement any decor.

As the "dark season" comes upon us, look into The Studio for a unique lighting device to brighten your home; and remember to peruse the shop for an exceptional array of antique furnishings and accessories to enhance your holiday season.

Pelago, located at 6134 Medau Place, has been open in the Village just over a year. Offering a wide range of unique gifts and home furnishings and accessories, Pelago has made quite an impact on the area.

Owner Bill Fidrych says, "We've been very pleased with the way Montclair has reacted to our store and the welcome we have felt from the community."

According to Fidrych, the biggest obstacle Pelago has had to overcome in the past year is letting people know where they are. "We have had to work a bit harder being located off of the main street. But, once people know we are here, the come

back!" It is no wonder given the variety of merchandise and the affordability.

While many items are hand-picked from destinations in Asia, Central America and Europe, some of Pelago's most popular items come from Montclair and other Bay Area artists.

"We try to find interesting pieces that you may not be able to find in other stores," says Fidrych. "And because many items are bought directly, we can offer them to our customers at fair prices." It's a strategy which seems to be paying off.

With the holidays fast approaching, Pelago appears ready for holiday shoppers.

Fidrych explains that, buying for this holiday we have tried to find items that would appeal to customers looking for gifts in a wide range.

Indeed, with choices from hand-carved wood apples to painted olive oil to hand-blown glass vases seems to be something for everyone.



Cupola will be featured in the Blackhawk House Tour Dec. 2-3. For information call 283-8191.

For over 10 years, Cupola has been providing a choice variety of home accessories and gift items for Bay Area decorators and shoppers. Located in Lafayette, this specialty store caters to a wide variety of customers; those looking to decorate a room or those searching for that per-

fect gift.

The selection of dishes range from Crabtree & Evelyn and Arthur Court to Port Meirion. One can also find a vast array of greeting cards and boxed note cards as well as specialty clothing.

"We also carry the Muffy VanderBear collection," says

owner Jaimie Eberle.

On Nov. 20, from noon to 5 p.m., Cupola will present special Christmas displays. Everything in the store will be reduced 15 percent. Come in and see the holiday displays.

Cupola is located at 977 Moraga Road in Lafayette.

The East Bay's own flower wholesaler

Finally, a wholesale Flower Market open to the public in the East Bay! Now you don't have to travel to San Francisco to buy flowers. A Separate Arrangement is a 20,000-square-foot bright

orange-colored warehouse at 5758 Shellmound in Emeryville. It has been the supplier for over 60 retailers in the Bay Area since 1986. They buy direct from 200 growers from all over the world. In addition to offering cut flow-

ers and plants, A Separate Arrangement is offering holiday items-topiaries, wreaths and arrangements at wholesale prices. They also do arrangements for weddings and special events.

SICK GROUT?



CALL THE GROUT DOCTOR

TILE REGROUTING
Cleaning, replacing, sealing, refurbishing, change color without removing old grout.

FREE ESTIMATES
MOST JOBS UNDER \$300

CALL 530-3104



The Glenn
Custom Framing Gallery of Art

METAL FRAMES • STYLISH MATS

- Custom Framing by Kathleen Glenn Since 1971
- Museum Quality, Needlework, 3-Dimensional
- Any Photos, Prints & Painting

Hours: Tues.-Thurs. 11-7; Fri. 11-6

7027 Steckton Ave.
El Cerrito, CA

236-0186

For all your upholstery needs, call:

ARMANDO'S

PIEDMONT'S-GRAND UPHOLSTERY
1201 Grand Ave.—Piedmont, CA 94610

We provide services for Interior Decorators

655-3025 Same location since 1955 652-0670

More than 39 years experience

"Where workmanship is still an art"



PELAGO

Unique Gifts

Candles • Decorative Pots

Furniture & Accessories For the Home

Montclair Village

6134 Medau Place • 510-339-7090

Raimondi's

2042 MOUNTAIN BLVD. 339-8853

Make Your Home...



Uniquely Your Own...



Decorating with Imperial Wallcoverings is easy and fun!

Come see us today for terrific values on elegant Imperial Wallcoverings.

SAVE 20%



Serving Montclair for 40 years

The **Cupola**
Fine Gifts and Home Accessories

Holiday Gift Magic

Array of Candles
Dried Arrangements
Furniture • Pictures
Decorative Lamps
Creative Selection of Unique Gift Items

977 Moraga Road
Lafayette, CA 94549
(510) 283-8191

Furniture life and beauty extended with upholstery

When Jo Anne and John Jones took over Kay Chesterfield in 1980, they assumed a business with a solid 70-year standing in the Bay Area. The firm is renowned for quality workmanship and excellent service. Kay Chesterfield (the "Chesterfield" derives from an old English word of sofa) specializes in upholstery, restoration and repair of fine furniture for of-

showroom/workroom, customers may choose from some 200,000 yards of top quality fabrics.

"People are always surprised at our huge selection of upholstery fabrics fabrics," says Jo Anne. "And our low prices have resulted in Kay Chesterfield's inclusion in Bay Area Bargains as a resource for discounted fabrics."

Kay Chesterfield also makes fine furniture. Clients may shop through the photo catalog or bring in their own design which the company's skilled staff will duplicate.

Jo Anne and John Jones are longtime Piedmont residents—their two daughters attended Piedmont schools. "Although we've always been primarily an East Bay Company," says Jo Anne, "we deal with clients from San Jose to Novato."

Residential sales make up roughly half of Kay Chesterfield's business. "We're very customer oriented," says Jo Anne. "We try hard to help our clients find a look that fits their home and style." Kay Chesterfield is located at 6365 Coliseum Way (at 66th Avenue and the 880 freeway.) Call 533-5565 for more information.

People are always surprised at our huge selection of upholstery fabrics fabrics.

JO ANNE JONES

home or hotel—from valuable family heirlooms to that comfortable old sofa you can't bear to part with.

The company welcomes single chair orders as well as large orders like the current one upholster 1250 pieces for a large insurance company.

At its 10,000-square-foot

Elegance and tradition at Cavanaugh Gallery



Cavanaugh Gallery offers a vast selection of home furnishings and accessories handcrafted in the American tradition.

A visit to Cavanaugh Gallery will help you understand just how special this shop is. Many customers walk in the door for the first time, look around and say "Wow!"

Why? Because Cavanaugh features one of the area's most beautiful and unique collections

of handcrafted solid wood furniture, hand wrought iron beds, tables, lamps and accessories from mid-America. Their vast selection of upholstery and fabrics is hard to beat too!

From extensive travels around the country they bring you creative ironworks from Arkansas, Amish woodwork and upholstery from Pennsylvania and painted pieces from Georgia.

The gallery follows strict guidelines of comfort, style and quality so they are able to provide you with years of pleasure.

Cavanaugh Gallery is proud of the affordable heirloom quality of the selections in their inventory. For example, they practically introduced the "Chair and 1/2." And the frame of this eight-way hand-tied chair is guaranteed for life.

Cavanaugh's outstanding job of forecasting design trends keeps them a step ahead and customers coming back. Perhaps that is why the company is one of the fastest growing companies in the Bay Area and America.

And Cavanaugh's complimentary design assistance program makes shopping for your

home a joy. Their expert sales people are pleased to assist you with style and color selection, accessories and overall space planning.

Walk into Cavanaugh Gallery and experience a delightful, warm and enjoyable trip back to a time when life was simpler and special home furnishings were handcrafted in the American tradition. Cavanaugh Gallery is truly a gift store for the home!

The Orinda Gallery is open seven days a week in Theatre Square, 253-1650. Additional locations are in San Francisco, Half Moon Bay and Los Gatos.

**DICK'S
CARPET
WAREHOUSE**

Proud to be a Part of Carpet One,
AMERICA'S LARGEST CARPET RETAILER

HERE'S A
SPECIAL CARPET
OFFER THAT'S A
BIG FAT ZERO.



**BUY NOW, MAKE NO PAYMENTS
AND PAY NO INTEREST UNTIL 1995!**

Now this is an offer you can't refuse! Buy any new carpet right now and make no payments and pay no interest for six full months. At Carpet One we have the best selection, the lowest prices and the best carpet guarantees. Enjoy a beautiful new carpet today without spending a penny.

SELECTED CARPETS 40% OFF

ONE
WEEK
ONLY

Take advantage of this great savings opportunity.
40% off a fantastic assortment of selected carpets.

BUY NOW—SAVE BIG!

DICK'S CARPET WAREHOUSE

444 LESSER ST., OAKLAND
510-534-2100

OVER 60 YEARS OF SERVICE • OPEN 7 DAYS

Guaranteed Lowest Prices • Guaranteed Replacement • Lifetime Installation Warranty



CAVANAUGH GALLERY

Unique Furnishings for the Special Home

Cavanaugh Gallery features a unique collection of unusually beautiful handcrafted furniture from the cottage industries of America. Truly, a gift store for the home.



Orinda Theatre Square
Orinda
(510) 253-1650

Open 7 days a week Also in San Francisco, Half Moon Bay and Los Gatos.



**QUALITY CARPET
VALUE PRICED**

America's
**HOMEBASED
CARPET STORES™**

We Keep The Overhead Down
So We Can Sell For LESS

Shop the convenient way

**SAVE MONEY
SAVE TIME**

CALL TODAY!

We'll deliver carpet
samples to your home.

MONTCLAIR CARPET CO.
(510) 655-3425

Architects & Builders

■ REMODELING ■ ADDITIONS
■ NEW CONSTRUCTION

Since 1960 we have created custom designs for Residential and Commercial projects. We respond to your needs and consider your budget. Design ideas and solutions are communicated through 3-D models, model-ups, and drawings. Save 30% of the standard Architect's fee when you select us as your General Contractor.

EDWARD AND MAURICE LEVITCH, AIA

**LEVITCH
ASSOCIATES, INC.**
Company Brochure Available

(510) 845-6941
Berkeley • Lic. #648049



**DON'T GET LEFT OUT
IN THE COLD.**

Get ready for winter. Regular chimney maintenance is important. So, before you light a wood fire this season, make sure your chimney system is safe and in good working condition. For expert chimney cleaning, safety inspection and service, call on us. Your safety and comfort are our top priority. Make an appointment today... and warm your house with confidence this winter. We're professional chimney sweeps... giving you fires you can live with.

**THE
IRISH SWEEP**
547-7441

**The STUDIO
Antiques**

MAJOR CREDIT CARDS

TUES.-SAT. 11-5

4266 PIEDMONT AVE., OAKLAND 652-1316

Where service is the number one priority Bringing selection to your door

Ashby Lumber is a rarity in this day and age," says Keith Oppelt of Associated Contractors Plumbing. "I ordered all the items I needed for a bathroom remodel from Ashby's Waterworks Bath & Kitchen showroom, but inadvertently left off an exotic pedestal sink! Ashby got this specialty item for me in two days. Nowhere else do they take such good care of customers."

While Ashby Lumber has been around for almost 30 years,

it has grown and changed in the last several years. With an ever-expanding selection of lumber and alternative wood products, moulding, milling and locksmith services, tools, electrical, paint, and builder's hardware, in addition to the Waterworks Bath & Kitchen and the Door & Window showrooms, Ashby is truly a full service "lumber" yard. Stressing service, Ashby welcomes customers who are undertaking a project and need advice.

Ashby's Waterworks Bath & Kitchen showroom has been a phenomenal success attracting customers from all over the Bay Area with excellent prices and an unmatched availability of products. Customers are encouraged to browse the showroom to view a range of products and get ideas.

Combining over 60 years of plumbing expertise, the Waterworks staff can answer questions and solve problems that make most people look at you cross-eyed.

Ashby's Door & Window showroom has also taken off like a rocket. "I think our ability to match a customer's needs, whether it be a custom front door, a bay or greenhouse window, or windows and doors for the whole house, is the key to our success," says Alisa Alioto, window specialist at Ashby's showroom. "My satisfaction comes from helping people get exactly what they want. Since there's now such a wide selection of doors and windows available, experience makes a big difference."

See ASHBY, page 11

Betty Mertens, owner of The Decorating Den — Montclair, is pleased to announce that she will offer an exciting Grand Opening window treatment workshop at the Montclair Womens Club, 1650 Mountain Blvd., Oct. 26 at 7:30 p.m.

The workshop will feature before and after pictures of windows that have been redone utilizing innovative and creative designing techniques.

The Decorating Den, an international company with 1400 individually operated franchises throughout the world, offers by-appointment service and consultation free of charge.

The Decorating Den offers a full furniture line, as well as draperies, wall coverings, carpets and other interior decorating items.

Mertens received extensive training in decorating before she opened up her Montclair franchise.

"What is extremely important to us is quality and service," says Mertens.

"We just don't deliver the



Betty Mertens brings your decorating choices right to your door in The Decorating Den Color Van™.

products and leave." Instead the company follows up and makes sure the clients are satisfied with their decorating choices.

The company can do any decorating task, from a simple window treatment to redesigning an entire home.

Mertens carries 5,000 fabric, wall paper and carpet selections right to your doorstep in her Color Van™ so that you may choose the perfect combination to customize your decorating project.

Coming to your home makes it easier for the shopper. Selections in showrooms are up on decorating, says Mertens. "We bring the choices to you."

There is no decorator any of the work, so if you are interested in spicing up your living room, or just slipping additional color into your decor, call Betty Mertens at The Decorating Den at 339-9482. She'll be more than happy to assist you.



Margaret Hutchinson is rarely seen lounging around. She's one of the several dynamic sales people at Khyber Crossings in Montclair, a specialty store that has heirloom quality home accessories.

Windows custom made to order

Ever wonder where to get a standard size, double hung window in a hurry?

Hansen's Custom Wood Windows may be your best bet!

"Customers bring a window in and they're expecting to wait five days and we just hand it to them, they are pretty surprised," says Darryll Butterfield, manager of Hansen's.

The wood window shop has been servicing the Bay Area for over a decade and specializes in customizing replacement sash for older homes with double hung encasement windows.

"We can match the styles that are even more than 100 years old," says Butterfield.

There is no wondering why Hansen's Custom Wood Windows is a favorite for homeowners, contractors and architects.

Their experienced staff can customize anything to fit the client's needs.

"Almost anything they can draw on paper," says Butterfield.

Wood Windows, 3600 Leandro St. in downtown Oakland, and test them on in more information call 261-1111.

Sidewalk Sale Oct. 29

Specializing in... Country Pine Antiques

- Large Selection 19th Century Armoires, Hutches, Bookcases, Chest of Drawers, Bedside and Coffee Tables • Dining Tables ready made and made to order in our workshop from Antique European Pine. • Direct Import-Lowest Prices

Also See Our Famous Selection of Classic Wedgewood & O Keefe Stoves

Reliance Antiques

830 Gilman St. Berkeley • (510) 525-7003

ELAINE ENSLER, LIGHTING

Antique Floor Lamps • Lamps and Chandeliers
Furniture Care Products
Cloth & Glass Shades and Chimneys

we repair and restore lamps & chandeliers

1793 SOLANO AVENUE, BERKELEY, CA 94707 • (510) 526-4385
Hours: Mon. - Sat. 10:30 a.m. to 5:30 p.m.

Redwood Decks

- Designed • Constructed • Repaired

Add more value and pleasure to your home. Reduce yard work

Free Estimate, call 523-8595

Harold Holmes Contractors

License #117098 35 years in business

Ashby Lumber WaterWorks Bath Showroom

Come browse and get ideas!

Best Price • Great Service
Broadest Selection Available

ASHBY LUMBER
YOUR HOME IMPROVEMENT CENTER
Since 1960

824 Ashby Ave.
Berkeley
843-4832

Paradise Found.

ANDERSON CARPET & LINOLEUM

features

WEARDATED® CARPET and TRAFFIC™ CONTROL FIBER SYSTEM.

WE'VE GOT THE CARPET DESIGNED TO BE WALKED ON

Also featuring new patterns from **Armstrong**

Creating the room of your dreams is no small task. The perfect place to start is with our assortment of beautiful Armstrong Solarian® vinyl floors. Just bring in your ideas and we'll help you bring fashion home... in style.

WE'LL PUT THE HEIGHT OF FASHION RIGHT AT YOUR FEET.

ANDERSON CARPET & LINOLEUM SALES

4101 Broadway • Oakland
652-1032

Decorating Den

I MAKE HOUSE CALLS.

Decorated by Denise Williams Photo by Denise Caffie

I'll come to you, at your convenience, to offer exciting decorating ideas, take measurements and give you a firm estimate that fits your budget. No more running from store to store gathering swatches, only to get home and find that they just won't do. Call today for a complimentary consultation.

- Custom Window Treatments
- Carpet & Area Rugs
- Blinds & Shades • Furniture
- Wallcoverings • Bedcoverings

No Payments For 90 Days! Call me for details.

Betty Mertens
(510) 339-9482

Decorating Den

Great Ideas Just Come To You.™
Each franchise independently owned and operated. © 1994 DDG

Theodore William, Ltd. opens Oakland showroom

Theodore William, Ltd. has announced plans to open a floral design and display showroom in Oakland. Owner Ted Dawson has created a Christmas Wonderland to showcase his considerable design talents. The showroom evokes memories of Christmas long ago, when beauty, abundance and childhood wonderment were the rule and not exception.

Mr. Dawson learned his craft designing sets, sound and lighting, in many of our local theaters and honed his skills on several off-Broadway productions in New York. In addition, he has worked as an event planner and has done design and

management for many Bay Area floral shops. The combination of these talents are obvious in the new showroom which at first glance seems a bit like an E ticket ride at Disneyland, complete with life size Santa and mechanical bears and elves.

There is something for everyone here. Many of the intimate and cozy displays are reminiscent of the elaborate Christmas windows once a mainstay of downtown Oakland.

While the company services many corporate clients, a real effort has been made to cater to individual homes, and in fact most of the displays are small enough to fit the average size

living room. In addition to creating these grand holiday designs, they also carry an impressive display of exquisite ornaments, trees, wreaths, and decorations.

While the showroom is currently showcasing Christmas designs, Theodore William, Ltd. offers design service for all occasions. In addition, they can deliver flowers or gourmet food baskets anywhere in the country.

A grand opening of the showroom is planned for Saturday, Nov. 5 and Sunday, Nov. 6 in Oakland. The public is invited and asked to call for times. 531-0247.



The new Oakland showroom will have exciting and beautiful displays with a holiday theme on view for the public Nov. 5 and 6.

Showcasing a homes potential

Traditions, a fine furniture, accessories and antique store at 1530 Olympic Blvd. in Walnut Creek, can easily double as a gallery.

A stroll through the 10,000-square-foot, multi-level shop, crowded with pockets of country-style rooms, exposes exhibits of high backed brass beds draped with appliqued quilts. A venture up one of the many small staircases reveals a replica of a European country home, complete with tile roof and sunflower-embellished, terra cotta walls.

Presently, this unique store,

Antique dressers are topped with eucalyptus wreaths, poppy and wheat centerpieces and golden pumpkin garlands.

owned by Barbara and Roland Wentzel, is brimming with reminders of fall.

Heavy pine, farm-style tables are laden with brass jugs of dried leaves in shades of rust and gold, and bulbous gourds line the stairways. Antique dressers are topped with eucalyptus wreaths, poppy and wheat centerpieces and golden pumpkin garlands.

"The original idea (behind Traditions' elaborate displays) was that we wanted to provide a unique assortment of merchandise for the home, but so people could see it and visualize it in their homes," says co-owner Roland Wentzel.

Manager Betsy Kain says that

although the store is called Traditions, it has a very eclectic feel. "We try to bring in things that display the traditional look with a flare and with pizzazz," she said.

The professional design staff focuses on classic and timeless themes, rather than following the latest trends.

"We do some country, but its country with an air of sophistication," says Joan Papatrakis, design consultant.

The design staff collects items from around the world and spe-

cializes in European goods. They rarely rely on mainstream manufacturers, preferring to offer custom-made and hand painted pieces.

Store displays are frequently changed and new merchandise arrives daily, allowing customers to continually expand their home collections. Traditions also offers classes in design, floral decorating on an ongoing basis.

The store is open from 9:30 a.m. to 5:30 p.m., Monday through Saturday, and from 11 a.m. to 5 p.m., Sunday.

The Studio One Art Center, 365 45th St. in Oakland, is offering a series of one-day holiday craft workshops. See page 2 for a detailed schedule.

CS BATH

CS Bath. Simply the best source for the kitchen and bath!

Oakland/San Leandro 10400 Bigge Street Hwy 880 to 98th Ave. 510.633.2121

San Francisco 566 Minnesota Street Between Mariposa & 18th 415.861.0744

Custom Made Tables

SINCE 1983, WE HAVE BEEN MAKING BEAUTIFUL AND LASTING SOLID WOOD TABLES.

TO CELEBRATE THE COMPLETION OF OUR NEW SHOWROOM ALL TABLES ARE 15% OFF IN THE MONTH OF NOVEMBER.

TABLES MADE TO ORDER IN CHERRY, MAPLE, ASH, AND OAK

B BARRETT WOODWORKING

AT THE HISTORIC STRAWBERRY CREEK DESIGN CENTER
2121G BONAR STREET • BERKELEY • 549-1156

IMAGES THAT LINGER

... a room cascading with floral wonders.

amber hand-beaded shades, celery green Annie glass, woven ribbon and brass studded table covers, platinum plated cache-pots. The treasures you discover inside Impressions will stay with you a lifetime.

IMPRESSIONS
FLORAL DESIGN GALLERY

THEATRE SQUARE • ORINDA, CA • FAX 510.253.9946 • TEL 510.253.0250
HRS: M-F 9:30AM-6PM; SAT 10-6PM; SUN 10-5PM. 3 HRS FREE PARKING WITH VALIDATION.

HANSEN

CUSTOM WOOD WINDOWS

Our custom woodshop offers superior replacement sash for all vintage dwellings and classic structures.

- Personalized Service
- Competitive Prices
- Free Estimates

510-261-1608

3600 San Leandro Street
Oakland

VISA MasterCard

Theodore William, Ltd.

Holiday Open House

Saturday, November 5 and Sunday, November 6

2 pm - 6 pm

Design and creation for holiday entertaining and special occasions.

Full floral and gourmet basket services available.

Join us on a delightful journey through the art of holiday entertaining in our new showroom.

By appointment only
(510) 531-0247

The smart shoppers guide to purchasing art in the '90s

By Doris Pate

Surprisingly enough we are all artists in our own hearts and are attached to art whether it be conscious or subconscious. Think back to your pre-school days when you were given paint or chalk to draw your favorite image.

You were given the opportunity to graphically express yourself and delight in your finished creation. Your art experience was fun and happy, and there were no rights or wrongs to your drawings. All-in-all art made you feel happy!

Art is sometimes defined as an inner expression of one's emotions, a portrayal of a memory, a pleasing compliment to one's environment, a present day document of happy images that make you feel good, or a statement of quality for which you deserve to be surrounded with.

Whatever response among other definitions you may have, I can assure you that every individual that hangs a piece of art on the wall does it because it is an enhancement to the quality of their lives.

Now, how do you find this art that is very much needed in the recreation of your soul for happiness and enhancement to your home? Very simple. You should use the expertise of an art consultant. An art consultant is highly trained in all subject areas of art and can save you many

hours of searching for what you are looking for. Rather than travel from poster store, department store, or numerous galleries to acquire the proper art you should experience working with an art consultant who will be able to give you exactly what you are looking for.

Art consultants that have showrooms do not normally charge for appointments to acquire artwork. When you are working with an architect or designer it is the best idea to have an art consultant working with your team to save your project time and money, especially if you want the best overall selection. The small amount of fees required for an art consultant are hourly or added to the purchased artwork.

Art consultants provide appraisal services, selections of all mediums of artwork (including statuary,) framing, installation of art, and investment counseling.

Consultants, especially certified appraisers, know the current prices of art in the market place.

Furthermore, all of your art needs are met when you use an art consultant and you are assured of your purchase, plus you have fun finding what you really like.

Doris Pate is a consultant with Montclair Fine Art Gallery, 2071 Mountain Blvd., Suite C. She can be reached at 339-7262.



Question: What do, Nan Tucket Island, interior decorating and Berkeley have in common?

Answer: Gail Sharretts.

This acclaimed artisan, who is well known for her mural designs on corporate and residential properties on

the East Coast, has relocated to the East Bay area and has established the Fine Arts and Interiors studio in Berkeley.

Sharretts, who majored in sculpture at the Schuler School of Fine Arts in Baltimore, Md., spent several years as an apprentice to such artistic masters as William Harrison, Janet Pope

and Susan Hayes.

Although, primarily an artist of canvas and sculpture, Sharretts has marketed her talents successfully for interior decorating and enhancements.

Most notably, after Sharretts redesigned the interior of The Chanticleer Restaurant on Nantucket the restaurant went on to

receive a four-star rating, be considered one of the top in the world and featured in Robin Leach's "Lifestyles of the Rich and Famous" as one of the most romantic settings for dining out.

Sharretts can be reached at 528-8685.

House of Carpets operated by husband and wife team

Since 1971, John Rhodes has owned and operated House of Carpets in El Cerrito, a remodeling and decorating company that specializes in floor coverings.

In April of 1994, John's wife Nora joined him in the business, and together, along with a full

staff of experienced professionals, House of Carpets can customize a floor and window decor to realize any one's ideas.

The House of Carpets offers free in home appointment consultations as well as employs its own labor crew.

Although they specialize in

residential they do service commercial clientele.

A wide variety of carpets, as well as linoleum, hardwood, draperies and all types of blinds can be found in the showroom.

Hours of operation are 8:30 a.m. to 5 p.m. weekdays, 9 a.m. to 4 p.m. Saturday.

House of Carpets is located at 11835 San Pablo Ave., El Cerrito or you can call the Rhodes at 237-4447.

For great recipes see page 12.

RICHES OF AUTUMN

Rebate

SEPTEMBER 19 - NOVEMBER 15, 1994

GET UP TO \$100 Back

This Autumn, Mannington vinyl floors gives you extra riches to harvest. From September 19 - November 15, just buy any Mannington Classic™ sheet vinyl floor and you'll get a rebate of up to \$100. See retailer for complete details. Rebate offer is \$2.00 per square yard on Mannington Classic.



MANNINGTON
THE LOOK THAT LASTS



House of Carpets

CARPET • LINOLEUM • DRAPERIES • WINDOW SHADES
JOHN & NORA RHODES - OWNERS SINCE 1971

11835 SAN PABLO AVE.
EL CERRITO, CA 94530
LIC. #678872

HOURS: M-F 8:30-5
SAT 9-3

© 1994 Mannington M & Inc.

SAMIMI ART GALLERY

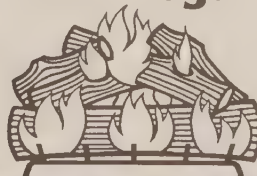
Fine arts, Sculptures, Oil Portraits

105 Orinda Way, Orinda (510) 254-3994
Tues.-Fri. 11:30-5, Sat. 11-4, and by appointment

Berkeley Firescreen

(Formerly Berkeley Craftsman)

Real-Fyre
Gas Logs



An Economical Secondary Heat Source
Without The Fuss and Mess of Wood!

Visit our showroom
1715 150th Ave.
San Leandro

1-800-4-A-TOP-JOB
or (510) 481-5100
Lic. #463156

MI DISCOUNT

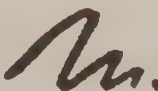
THE DISCOUNT LIQUIDATOR

• KARSCH HARDWARE • FABRICS (fashion & home decorating)
• PATTERNS • SEWING NOTIONS • COTTON T-SHIRTS
• GENERAL MERCHANDISE

UP TO 60% OFF RETAIL PRICE

Sunday only • Super Special Item

2026 Shattuck Avenue (near BART) • Berkeley • 704-8834
M-F 11-7pm, Sat 10-5, Sun 12-5



MIRROR IMAGE
HOME DECORATING SERVICE

• SLIP COVERS • UPHOLSTERY
• WINDOW COVERINGS
• CARPETING • AREA RUGS

Diane Rosenberg & Associates
(Formerly of Kaufman's Fabric Land)

601-0200



Local References

GATE VIEW PAINTING & DECORATING

QUALITY CUSTOM PAINTING
- SERVING THE EAST BAY SINCE 1982 -

"WE WILL PAINT YOUR HOME LIKE IT'S OUR OWN"

LICENSED • BONDED • INSURED
FREE ESTIMATES
LIC. #537003

(510) 620-0164

REPLACEMENT WINDOWS & DOORS

REPLACE YOUR WINDOWS
WITH OUR...

- Energy Efficient Windows
- Non Sticking - Easy Open
- Heavily Weather Stripped
- Insulated Glass
- Maintenance Free Exterior
- Lifetime Warranty

START SAVING
NOW ON PG&E!

IMPROVE THE
APPEARANCE OF
YOUR HOME.

BUY DIRECT AND SAVE!

CALL 510-843-2330

V & W PATIO DOOR & WINDOW CO., INC.
2815 - 7th St., BERKELEY

Berkeley Plastering The Lath & Plaster Experts

Fireplace Reface
Coves and Arches
Restoration & Resurfacing
Eliminate all cracks with no mess

A typical room is resurfaced in a day

Richard Spencer,
Plastering & General Contractor

Lic. #491834/B, C-35

540-0404

Fully insured

Proper insulation keeps chill outside where it belongs

The cold and occasional freezing temperatures that have been a part of the Bay Area weather picture over the past few years are likely to be repeated again this winter. As soon as the chill winds blow, the thoughts of home owners will naturally turn to the subject of

insulation in their homes.

When you consider the fact that proper insulation can save one-third of all heat loss and that the cost to have this done will be returned to the homeowner in about five years, it's obviously a good investment. It's also one you'll enjoy whenever you're home.

One-story v. Two-story structures

Depending on the type of house that you own, the heat will escape from different areas. For example, a one-story home loses 70 percent of its heat through the roof, but only 16 percent through the walls and floors.

With a two-story house, only about 27 percent of the heat escapes from the roof. Where the two-story house loses heat is in the large amount of wall space

and additional floors. In these areas, losses can reach levels of about 40 percent.

As might be expected, heating one and two-story homes differs. You might be surprised, though, to find that the two-story home is actually more energy-efficient. It's the single-level structure that requires 15 percent more heat to keep it as warm as the home with a second floor.

Because heat is lost from different areas in the two basic types of single family homes being built today, those living in one-story will want to approach insulation differently than people living in the two-story models.

Where to insulate

Single-level homes should have the attic spaces between roof and ceiling insulated, as this is where most of the heat will be

lost. In a two-story building, the walls are the main leakage area. These guidelines concern those on a budget. When it comes to home insulation projects, if one can afford it, insulating the entire home represents the best energy savings value for the money.

Ratings for insulation

An important piece of the insulation picture is gaining an understanding of the types of insulating materials that are currently available and how various types are used. The National Bureau of Standards has set guidelines for all areas of the country and the level of insulation suggested in each region depends on the insulations "R" rating.

The "R-rating" or "R-value" represents the "resistance" to outward heat flow. It used to be that insulation was only measured by its thickness, but as you will see, with the variety of materials used today, thickness is no longer a valid guideline.

Types of insulation

There are several types of insulation currently available today. However technological advancements are going to change things as new materials are tested and found effective. While it's a good idea to keep abreast of these developments, becoming an expert in the field, isn't necessary.

Cellulose insulation is made from recycled paper products. It's normally blown into unfinished attics. The bags of cellulose should be clearly marked as having been treated for both rodent and fire resistance.

Mineral wool is a combination of fiberglass and rock wool. Fiberglass is actually made from glass fibers. "Rock Wool" isn't a new musical group your teenager has been raving about — it's a material spun from molten slag rock. This popular insulation is made into a variety of forms including hand-blown and hand pourable pieces, flexible "blankets" and stiff insulation "boards."

Polystyrene is a rigid board-like material which is dually resistant to weather and moisture. It is however, easy to dent and ignite and therefore should be covered by wallboard.

Urea-formaldehyde foam is rather expensive but excellent for insulating walls, which should be of special interest, to people living in multiple story homes. This type does have a high R-value and notable fire resistant properties.

Urethane foam gives off a toxic gas if it catches fire, so use in walls is discouraged. On the plus side, because it is a foam, it tends to fill up the spaces where it's blown, which gives it one of the highest R-values of any insulation material.

Vermiculite and perlite are last on our list and not as readily available as the other insulation material previously mentioned. Vermiculite, sounding like a substance that you'd hear discussed on a "Star Trek" episode, is simply expanded mica. Perlite is volcanic rock and has a somewhat higher R-value than Vermiculite. The two are hand poured into attics and hard to get into spaces. Of the two, perlite is the better, as Vermiculite tends to absorb moisture and can become mushy, thereby decreasing its acceptable dry R-value rating.

Homeowners should consult with a state licensed insulation company that performs such works on a regular basis. Ask them to make suggestions regarding the right material for your particular home insulation project. Then check with their supplier about the products that were suggested and any others with which the suppliers has had good results. This procedure should give the homeowner a balance of opinion that will result in a properly insulated home.

Heating the home

Methods of heating the home in the first place could well form the basis for another entirely separate article. The basic choice for city dwellers is a gas furnace.

See INSULATE, page 16

THOMASVILLE DINING ROOMS THOMASVILLE LIVING ROOMS THOMASVILLE RECLINERS THOMASVILLE

90TH Thomasville ANNIVERSARY CELEBRATING 90 YEARS OF STYLE

UP TO 50% Off

Manufacturer's List Prices on Everything in the Store!
Discounts range from 32% to 50%.



Terrace Garden Collection ~

Here's How It Works!

25% to 40% Off

Manufacturers list price
on everything in the store.

Then

Pay Only 90%

This is our

Special 90th Anniversary Price!

Plus -

Take an Additional

10% for Cash!

(Paid in full at time of purchase)
Minimum sale \$750

Your final price will have discounts
from **32% to 50%!**

Example of CASH PURCHASE:*

Manufacturers List Price:	\$2,000.00
40% Discount:	- 40%
Our already Low Price:	\$1,200.00
	x 90%

Special 90th Anniversary Price: (Your Net Price)	\$1,080.00
	- 10%

PLUS: Save even more if you chose to pay cash and take an additional 10% off our 90th Anniversary Price.	\$972.00 (Your Net Price)
--	------------------------------

Cash or credit offers not valid on prior purchases or in conjunction with any other offer, including EXTRA SPECIAL PRICE items.

Example of CREDIT PURCHASE:*

Manufacturers List Price:	\$2,000.00
40% Discount:	- 40%
Our already Low Price:	\$1,200.00
	x 90%

Special 90th Anniversary Price: (Your Net Price)	\$1,080.00
--	------------

Plus -

NO Down Payment; NO Interest and NO Monthly Payments until MAY 1995*

With approval of credit. All in-stock merchandise as well as ordering anything as shown in our store displays are included in this offer.

***Special orders require 30% down. Minimum sale \$750.**

Thomasville Home Furnishings

The Furniture Store Designed Around You.

Fremont 3400 Mowry Ave., 510-745-9162 • Dublin 7922 Dublin Blvd., 510-803-1423 • Pleasant Hill 626 Contra Costa Blvd., 510-682-7970
Store Hours: Monday & Thursday 10-8 • Tuesday, Wednesday & Friday 10-6 • Saturday 10-6 • Sunday 11-6

Oakland 650 Grand Avenue, 510-268-0800 • Store Hours: Monday thru Saturday 10-6 • Sunday 11-6 (formerly Berman's; Free parking behind store)

THOMASVILLE DINING ROOMS THOMASVILLE BEDROOMS THOMASVILLE SLEEPERS THOMASVILLE RECLINERS

Successful bathroom remodeling



By Robert Alan Wolf — Architect

It takes more than smoke and mirrors to make magic when planning your bathroom remodeling project. You have to assemble all the ingredients before the spell can be cast.

Many bathrooms in need of remodeling can be any where from 20-50 years old. They may have been re-tiled a few times or, never at all. The fixtures may be worn and old.

These bathrooms have the window placed generally in or near the tub area, there is only one light fixture in the ceiling and there is limited space and little storage.

These features don't fit the needs of today's families. Before starting the remodeling endeavor take a good look at the project and get an overall view.

Begin by looking for ways to add additional space to the room.

One method may be to expand into a portion of an adjacent closet or room. There are also ways of adding space from within the room.

Add cabinets where a pedestal sink exists or extend a narrower counter top over the water closet (toilet) or enlarge the medicine cabinets. A large surfaced mounted medicine cabinet can add visually to the size of the room and add storage for toiletries.

Lighting can really steal the show and versatility in light is the key.

Increasing the natural lighting using skylights and glass block walls can create a felling of light and openness while retaining privacy. Comfortable ambient lighting levels can be achieved using a central over head fixture, but task lighting is necessary to increase lighting levels in key locations, such as over the mirror for personal grooming.

Ground fault circuit interrupters are a safe and worthwhile addition to any bathroom. They are a required replacement of the old duplex outlet and can save a life by automatically turning off the

electricity to that outlet in the event of a short circuit.

When considering whether to keep or discard fixtures, remember that often a new water closet next to an old tub marks the tub as being tired and aged. There are refinishing techniques available, but contemplate whether keeping an old tub when you are planning other extensive work is justified. Sometimes, with more than one bathroom in a house, a tub can be replaced by a shower with two shower heads. This generally works well off a master bedroom.

Faucets, controls, shower heads and accessories come in a variety of types and finishes. Chrome and painted finishes

tend to fare better in moist areas than brass. Grab bars in the bath and toilet areas can be very useful in preventing injury and double as towel rods.

An operable window is always welcome in a bathroom, but not always possible. Adequate ventilation in a room which is usually moist is critical. A good exhaust fan will diminish the amount of mildew and cleaning required. The fan should exhaust to the exterior of the house not to an attic or crawl space and have a timer switch.

Additional heating may be provided with heat lamps or even with a toe-kick heater if the room is frequently cool. The heater can assist in drying out the room.

Generally ceramic tile is used on shower walls, however, the grout lines tend to collect dirt and mildew. Some of the new synthetic materials can make a seamless wall that is easy to clean and won't collect mildew. Some marble tiles can be porous and easy to stain; be careful to discuss the best tiles to use with your tile installer. Consider using shelves and niches on the inside of the shower to accommodate toiletries.

Lastly, to create the most striking and magical transformation, bring together all the ingredients

See REMODEL, page 16



Lewis Joseph Kruse founded the L.J. Kruse, a plumbing and heating contractors company 80 years ago.

L.J. Kruse has generations of experience

In approximately 1916, Lewis Joseph Kruse founded L.J. Kruse, a Berkeley plumbing and heating contractors company on College Avenue.

Today, third and fourth generation Kruses continue to operate the business in the tradition of their grandfather.

David and his brother Andy Kruse are working, along with David's son Nathan, to bring L.J. Kruse successfully into the next century by doing what they do best: Providing customers with sound and professional plumbing and heating services.

The company has a strong customer base in the commercial and industrial market, but they also offer extensive residential services.

In addition to plumbing and heating services for the homeowner, David Kruse is especially excited about the newly introduced boiler

maintenance program.

According to David, boilers are not as prevalent here as they are on the East Coast.

There are some older homes on the West Coast that do have steam or hot water boilers, however, and homeowners tend to neglect them, not servicing them regularly.

"Proper maintenance helps them run longer and live longer," says David.

Therefore, the boiler maintenance program where Kruse professionals maintain and service boilers on a twice yearly basis, will keep boilers in tip top shape.

For professional heating and plumbing services call the company with generations of experience in the field.

L.J. Kruse is located 920 Pardee St. in Berkeley, or you can call 644-0260.

A-1 ROOFING
SERVING THE BAY AREA FOR OVER 28 YEARS
CA. LIC. #335723

\$300 OFF
WITH A COMPLETE HOME RE-ROOF EFFECTIVE OCT '94 - FEB '95

- All types of roofing except Foam & some metals
- Repairs - partial & half roofs
- Complete gutter service, skylights, flat roofs
- Commercial & residential
- 10% off on all gutter work
- Preservation of existing wood shake-roofs

NORTH BAY (510) 482-4494
SOUTH BAY (510) 782-5197

Dry Oak Almond
FIREWOOD
FESSENDEN FIREWOOD
est. 1973
Home Delivery (510) 236-4789 or 525-4080

ALLIED HOUSE CLEANING SERVICES
COMMERCIAL • RESIDENTIAL
FREE TELEPHONE QUOTES

- HOUSES • OFFICES • APARTMENTS • ETC.
- CONSTRUCTION CLEAN-UP
- WINDOW CLEANING • CARPET SHAGS
- EMERGENCY CLEAN-UPS
- MOVE-OUT CLEANING

ASK ABOUT OUR INTRODUCTORY PRICING
1-800-635-9718
PAGER 702-7724 BONDED & INSURED

ROBERT ALAN WOLF
R.A.W. CONCEPTS
ARCHITECTURE & DESIGN
CAL. LIC. #C15404
TEL 510.525.0211

Classic Shades Painting Co., Inc.
"The Dependable Painters"

Serving the East Bay with high quality painting services aimed at customer satisfaction.

Our customers say:
"I would definitely recommend Classic Shades to anyone concerned with reliability, honesty, and quality..." - M.D.
"The painters did an extremely fast, professional & clean job." - J.S.

Voted one of the "10 Best Painters in the Bay Area" in a SF Examiner readers' poll.

Call today for your free estimate
(510) 633-1488
Licensed & Insured

IT ONLY LOOKS EXPENSIVE

- REUPHOLSTERY SERVICES SINCE 1921
- OVER 200,000 YARDS OF UPHOLSTERY FABRIC IN STOCK
- CUSTOM FURNITURE MADE TO ORDER
- CALL NOW FOR FREE ESTIMATES
- FABRIC SAMPLES BROUGHT TO YOU—IN HOME DECORATING SERVICES

533-5565
KAY CHESTERFIELD
6365 COLISEUM WAY (66th AVE & 880 Fwy)
OAKLAND

McGRAW CONSTRUCTION

- ◆ TURN KEY REMODELING
- ◆ ADDITIONS & ALTERATIONS
- ◆ SEISMIC UPGRADES
- ◆ KITCHENS & BATHS
- ◆ PROFESSIONAL DESIGN SERVICES
- ◆ DECKS & PATIOS
- ◆ FREE INITIAL CONSULTATION

Quality craftsmanship for your remodeling needs
(510) 655-3073
◆ BONDED ◆ INSURED ◆ LICENSE# 632710 ◆

Orinda Village Antiques
Susan M.T. Leech

Hours
Tues. - Sat.
12 - 5

107 Orinda Way • Orinda, CA 94563 • (510) 254-2206

Le Liaison
GAIL SHARRETTS • FINE ART & INTERIORS
is pleased to announce the opening of the new Berkeley Studio

510.528.8685
By Appointment

Paintings • Sculpture • Murals • Trompe l'oeil • Custom Finishes
NANTUCKET ISLAND BERKELEY

HOLTON FURNITURE AND FRAMES

Extraordinary custom mirrors & other furnishings in the living tradition of the Craftsman home.

COME TO THE OPENING OF OUR SHOWROOM
SATURDAY, NOVEMBER 5, 10 AM

Open Saturdays beginning Nov. 5, 10 am-3 pm
and by appointment: (510) 450-0350
5515 Doyle Street #2, Emeryville, CA 94608

Ashby ...

Continued from page 6

reference and I'm here to help." Catering to both contractors and homeowners, Ashby Lumber has succeeded in an increasingly competitive market by offering excellent pricing combined with service.

"While we can't beat some of the chains' loss leaders, our customers tell us that on a project the dollar total is only pennies different and with our quality and speed of service, they come out ahead shopping at Ashby," says Jeff Hogan, president of Ashby. "We would like to thank our many loyal customers who have shopped with us for years. For me, that's what makes business worthwhile."

In an age of mass merchandisers and box retailers, it is a refreshing feeling to experience the friendliness, knowledge and helpfulness of the staff at Ashby Lumber.

Ashby Lumber offers delivery service seven days a week, specializing in next day delivery. If you call early the prior day, Open seven days a week, Ashby is located at 824 Ashby Ave., Berkeley. Call 843-4832.



Customers can browse the extensive collection of fabrics at Thomasville Home Furnishings, 650 Grand Ave., in Oakland, and find a pattern and shade to fit any personality.

Abundant selection at Berkeley Design Center

Berkeley Design Center is a beautiful 8,000-square-foot showroom displaying a wonderful collection of products for building and interiors. At BDC

you will find displays from major distributors and unique products all available direct to consumers.

Berkeley Design Center specializes in high quality products,

such as Jado brass hardware with prices at least 25 percent off manufacturers suggested listing.

In addition, Berkeley Design Center features quality lighting, tile, marble, granite, slate, carpet, sisal, cabinets, appliances, whirlpool bathtubs and more. The showroom is a vast workroom of samples, colors and vignettes to help you visualize your design concept.

Whether you are looking for carpeting or cabinets, bring your plans and let the Berkeley Design Center staff guide you through the decision process.

To reach Berkeley Design Center, take Ashby and Powell Street east exit from Highway I-80 or Martin Luther King, Jr. Way exit from Highway 24.

BDC is located at 3195 Adeline, one block south from the Ashby BART station, in Berkeley. Hours of operation are Monday through Friday, 10 a.m. to 6 p.m. and Saturdays 11 a.m. to 3 p.m.

New technology, lower prices cause boom in home security

On a pleasant Autumn day, much like this one, a man traveled through the Crestmont neighborhood knocking on doors asking to speak with "Robert." Some residents answered through their doors: "You have the wrong address." Some weren't home. Some went to the door, saw they didn't know the person, and went on about their business.

The next day one of the homes (where the mysterious visitor had approached but was not received) was burglarized.

"Any connection?" asked the unfortunate Oakland hills resident. "Probably so," replied the local police. "He was probably scouting homes to see who worked during the day and who was at home."

A week later, the Crestmont area resident invested in a security system for the home.

Although burglary rates have reportedly decreased in the last couple of years, the number of customers seeking home or office security systems have skyrocketed.

Because of recent technological advances and market driven

forces, "prices have come down," says Ed Jenks, vice president and chief operating officer for Bay Alarm. "Security has become affordable for everyone."

Over the past couple of years, Bay Alarm has seen a forty percent increase in customers. However the new security system customer is not necessarily the home or business owner. Bay Alarm frequently services condominium and apartment dwellers as well as renters.

However, 30 percent of their overall volume has been in those seeking additions or alterations to their currently installed systems. "To keep up with the technology," says Jenks.

If you're considering a home or business security system, Bay Alarm, 452-3211, can help you select the right one for your security needs.



Candace Carson and Scott Harris, owners of A Separate Arrangement, a wholesale flower market located at 5758 Shellmound in Emeryville, would love to surround you in flowers, too.

Dreaming of carpets?

For those seeking the perfect compliment to their home or business interiors, Designers' Carpet Showroom is a dream come true.

Originally available to the trade only, Designers' Carpet Showroom is open to the public on a by appointment basis.

Cary Parker and his staff have been guiding delighted clients through their vast array of Domestic and Imported broadloom since 1985, and have added custom area rugs, and custom dyeing to their

already exotic mix.

Natural materials such as sisals, wools, cotton and linens are available in abundance as well as all the latest generation of synthetic fibers.

So if you're looking for creative advice on interior carpet designs, call the professionals at Designers' Carpet Showroom at 547-4965 for an appointment.

The showroom is located at 1414 63rd St., in Emeryville.

SAVE YOUR ENVIRONMENT!

A lot of companies say they have "GREEN" products—we really do! See our wide selection of healthy green plants.



Lee's Florist

Serving Berkeley for 52 Years • 1420 University Ave. • 843-0502

CONFETTI
Party Planning
Claudia Felson (510) 537-2360
Fax: (510) 537-3929

Montclair Fine Arts Gallery & Art Decorating

Art Appraisals • Poster Art FREE With Framing
OVER 100 ARTISTS, INCLUDING:

WONG SHUE • KINKADE • EXTE • TOLLIVER
GORMAN • BIBBS • RUTH HAVEN • BEHRENS
ORIGINALS • EDITIONS • POSTERS

2071 Mountain Blvd., Suite C (above Round Table),
Montclair Village • 510-339-7262
Tue-Fri 10-2 PM & By Appt. Sat 10-5 PM



Ray's Interiors Custom Upholstery

- Repairs & Refinishing
- Quality that is out of this world!
- 21 years of experience
- Satisfaction guaranteed

Servicing the Bay Area (510) 614-2131

Fall Fix Up

- Gutters & Downspouts • Weather Stripping
- Security Lighting • Furnace Service
- Plumbing • Electrical • Carpentry
- Appliance Repairs

"HONEY... DO" REPAIR
(510) 839-7800

Specializing in those little repair jobs that drive you crazy

"I can't believe what the sun has done to our furniture."



Enjoy the sun and screen out 99% of the damaging U.V. Rays with new clear 3M SCOTCHTINT Window Films from WINDOW SOLUTIONS. Easily cleaned and distortion-free. References available. Professionally installed with a TEN YEAR WARRANTY.

FREE ESTIMATES
Serving the Bay Area since 1966. Bonded and insured Ca. Lic. #435258
WINDOW SOLUTIONS, INC.
1-800-782-0660 PREMIER DEALER/APPLICATOR 3M



What have you got to lose?

Bay Alarm Company has been protecting homes and families since 1946. Today more than ever, security is a number one concern. With systems as low as \$495*... what have you got to lose?

Ask for Bill Kelly or Mike Sherman, our consultants dedicated to your area.

Call Bay Alarm Company
452-3211



Ask about Cellnet 2000™

*Required monthly monitoring fee is \$24.00. CACL 261003 Alarm License LA28. ©1994

Stephen Hohener

BUYING • SELLING

19th & 20th Century Decorative Arts



Paintings • Furniture • Lighting

Tiffany & Handel



By Appt. Only
(707) 778-6987

Put your garden harvest to use with these great recipes

P

Pumpkin Pie Cake

Difficulty level: 2
Prep time: 10 min. • Baking time: 1 1/2 hours

Ingredients:

- 4 eggs, slightly beaten
- 1 can (20 oz.) pumpkin
- 1 can (13 oz.) evaporated milk
- 1 1/2 c. sugar
- 1 tsp. salt
- 1 tsp. cinnamon
- 1 tsp. ginger
- 1 yellow cak mix
- 1 c. chopped nuts
- 1 c. margarine, melted

Method:

Mix together eggs, pumpkin, milk, sugar, salt, cinnamon and ginger. Pour into a greased and floured 9x13 non-metal pan.
Mix nuts cake mix, and margarine. Pour batter on top of mixture in pan. Bake at 325 degrees for 1 1/2 hours. Serve with whipped cream.



By Nicole Mitchell

With the holidays right around the corner, the need for new and exciting recipes is ever present. Dinner parties, quiet nights at home with the family, or huge family gatherings are made a little "sweeter" with homemade baked goodies from your very own kitchen.

The Montclair Lions Club has diligently gathered a collection of recipes fitting to any culinary theme into a cookbook entitled: *Recipes and Reminiscences — A Cookbook by the Survivors of the Firestorm, 1991*.

Recipes and Reminiscences, containing these and many other exciting recipes, will be available in December from many Montclair retail locations. For information on how to order, call the Montclair Lions Club at 466-0125 or use the coupon provided.

The following are two holiday-inspired samples of the many recipes found in the cookbook. (The difficulty level is on a scale of 1 to 5 — simple to challenging.)

Z

Zucchini Spice Cake

Difficulty Level: 2
Prep Time: 15 min. • Baking time: 1 1/2 hours

Ingredients:

- 2 c. flour, sifted
- 1 Tbsp. cinnamon
- 2 tsp. baking soda
- 1 tsp. salt
- 1/4 tsp. baking powder
- 3 eggs
- 2 c. sugar
- 1 c. vegetable oil
- 1 Tbsp. vanilla
- 2 c. zucchini, grated, raw
- 1 c. walnuts, chopped
- 1 tsp. cloves, ground
- 1 tsp. nutmeg, ground

Method:

In one bowl stir dry ingredients (except sugar and walnuts) together. In a separate larger bowl beat eggs until frothy, add sugar, oil and vanilla — beat until thick and lemon colored. Stir zucchini, blend in dry ingredients and fold in walnuts. Pour batter into two greased and floured loaf pans and bake at 350 degrees for 1 1/2 hours. Remove from pan and cool on wire rack. Note: mixing by hand prevents zucchini and walnuts from becoming finely chopped.



COOKBOOK Advance Sale Coupon

This coupon is to be redeemed for _____ personalized cookbooks, being published by our organization

Purchaser: _____ Seller: _____
Name _____ Organization _____
Street _____
City _____ State _____ Member _____

To redeem coupon: Mail to the Montclair Lions Club, 6201 Antioch St., Suite 300, Oakland, CA. 94611.

Truitt & White is used to setting the standard

Truitt & White Lumber Company has been a full-line retailer of lumber and building materials to contractors and homeowners since 1946.

Our products range from basic framing and building components to interior trim, windows, doors, cabinetry, finish hardware, bath fixtures, plumbing fixtures and many other items for use around the house. Our staff of experts can help

you select the products best suited to your particular needs.

Truitt & White has been the Bay Area leader in windows since the energy crisis of the early '70s first brought insulated glass to the West Coast.

When we decided we wanted to sell the pre-made window units our first step was to research the market to determine the brands offering the greatest value. Our next step was to send

our sales people to visit the manufacturers to become experts in their product lines.

The key to our success in these areas is our staff of knowledgeable, helpful salespeople. Our staff can personally help you sort through the wide range of products on the market to determine what best suits your needs and provides you with the greatest possible value.

Our kitchen staff can help you

determine the layout that combines aesthetics and practicality.

Our window experts know which products will satisfy your requirements at the lowest possible cost. Throughout our organization, right down to the basic building products, our staff is there to help you make the best choice.

Truitt & White is located at 642 Hearst Ave. in Berkeley.

Stained Glass Garden

1800 Fourth Street Berkeley Since 1976

*HOMEOWNERS*CONTRACTORS*ARCHITECTS*DESIGNERS*ARTISTS

Custom Design and Repair Specialists
Cabinet Door Glass Cut to Size
Glass, Tools & Supplies
Class Instruction, Unique Gift Ideas

(510) 841-2200 Fax 644-0945

Hours: 10-5:30 M-F; Tues 'til 7; Sat 10-5; closed Sunday



THE
RESIDENTIAL
ARCHITECT
452-3040

WILLIAM KENDRICK
Registered Architect

WE LISTEN • WE SOLVE PROBLEMS • WE DESIGN
WE ARE FLEXIBLE, PROVIDING ONLY THE SERVICES YOU NEED
WE SPECIALIZE IN ADDITIONS, REMODELS AND NEW RESIDENTIAL PROJECTS
WE STREAMLINE, FACILITATE AND GUIDE THE DESIGN AND BUILDING PROCESS
DESIGN TEAM ON LINE BACKED BY 15 YEARS LOCAL EXPERIENCE
NO OBLIGATION - FREE CONSULTATION TO GET STARTED
WITH "TIRA" EVERYONE CAN AFFORD AN ARCHITECT

3209 LAKE SHORE AVENUE
OAKLAND, CA 94610

GOOD DESIGN NEED NOT COST MORE

DISTINCTIVE HOME CLEANING

BY PAT GHOLAR

CLEANING & DETAIL SPECIALIST
ALSO PREPARATION FOR HOME SALES
510-452-1903

SALE ON MAYTAG

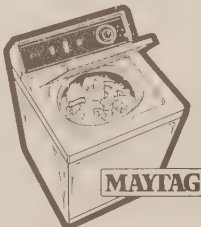
2 DAYS ONLY! OCTOBER 28 & 29 FRI • SAT

For these two days we will slash the price on every Maytag item in our inventory! This will be an exceptional chance for you to save big on all:

WASHERS • DRYERS • RANGES • COOKTOPS
WALL OVENS • DISPOSERS • DISHWASHERS
STACK WASHER/DRYERS • REFRIGERATORS

NOTICE

SOME QUANTITIES ARE LIMITED
FIRST COME—FIRST SOLD



BAY APPLIANCE
Sales & Service Company



4207 Broadway, Oakland • 652-5720 • Mon-Fri 8-6, Sat 9-5

Pleasant Valley

Oakland
Tech H.S.

Broadway
BAY
APPLIANCE

Bringing in light, texture and scent

On a crisp autumn morning in Berkeley, Alta Tingle, the owner and creative force behind The Gardener, is doing what she does best.

As she scurries about the store moving merchandise and juxtaposing textures and shapes, incorporating new items into the ever-changing displays, she exudes an energy that is infectious to those around her.

The staff responds to her electricity. Customers are drawn to her. The swirl of activity goes on as the beautiful autumnal displays rise about her.

From the hand crafted English and Japanese tools, organic vessels and soft goatskin gloves, displayed on an antique nursery cart in the front of the store, the pristine array of vases in a variety of materials—iron, zinc, brass, bamboo and even stone vases from San Francisco to Japan, the store is alive with products selected by Tingle from around the world that all combine to stimulate the senses on many levels.

"There are three things that people who love the garden absolutely identify with," Tingle says. "That is light, scent and texture, which is what I try to bring together in the store."

The Gardener was born in 1984 under a harvest moon on the once off-the-beaten-track North Street, which is now, largely due to The Gardener, a bustling center for shops and restaurants as well as offices for some of the city's leading architects and designers.

Tingle, a former landscape designer and teacher, was attracted to the area's open spaces and light.

From the beginning her vision was one of bringing the



Alta Tingle believes truly in bringing the fundamental characteristics of the outside in.

home and garden together. "My attitude is that the home and the garden are integrally related, not separate entities," explains Tingle. "I feel I'm addressing the sensibilities of one who knows and enjoys the garden."

Images of the garden and nature are evident in the products throughout the store. Many of the vases reflect the organic shapes and random formations of the outdoors.

There is furniture and wall fixtures made from found objects or recycled materials and literal images from the animal and plant world to be found on ceramics, linens and fine art pieces.

A broad array of garden books can be found as well as a select group of cookbooks and books about art that derives its inspiration from the natural world.

Furniture is a decidedly focal point at The Gardener. Tingle

imports tables from Italy with stone tops that are quarried from a centuries old process, each with its own distinctive marbling and patina.

From Indonesia come many antiques including teak dining tables, chairs and handcarved trunks and cabinets.

The U.S. is included as well with various chairs and tables designed and built by American craftspeople.

The day is winding down at The Gardener and Tingle is arranging some of the bounty of the season. She places a basket on a table, brimming with rice still on the stalk.

A galvanized pail is loaded with sheaves of wheat and a large slate black bowl made by Bennington Potters in Vermont reveals the multi-colored gourds and squashes that seem to epitomize fall.

And at the center of it all are

See GARDEN, page 16

Fall planting for spring blossoms

Traditionally considered a time for raking leaves, carving pumpkins, hay rides, and football games, autumn is also the best time for planting flowering bulbs.

Easy to plant and cultivate, bulb blossoms will thrive next spring if they are given a hospitable growing environment and are properly groomed this fall for winter dormancy.

Because fall weather conditions are mild in the Bay Area, most gardeners recommend refrigerating bulbs for a four to six week period. The best place is in the vegetable crisper because the temperature can be regulated. Bulbs should be stored at 45 degrees and away from most fruits, particularly apples, bananas and oranges. This is because the bulbs release gaseous fumes that can poison these types of fruits. For safety, most gardeners recommend storage in an alternate refrigerator, or one not in regular use.

Bulbs should also be protected from foraging animals by soaking them in a non-hazardous, aversive tasting repellent prior to planting.

Bulb Varieties

The most difficult part of planting spring-flowering bulbs is choosing from among the hundreds of species and hybrids available. Some of the most sought after varieties include:

Tulips — The most popular of all spring-flowering bulbs, tulips offer gardeners a wide range of choices in height, color, shape and bloom time.

Narcissus — More commonly referred to as daffodils, this winter-hardy flower comes in many



There is so much to choose from at Bay Appliance & Service Co., 4207 Broadway in Oakland, that a customer might feel overwhelmed — that is if it weren't for the helpful staff that can answer any question you might have.

shapes and colors. These bulbs develop extensive root systems in fall and provide better flowering results in colder climates.

Muscari — Nicknamed the "Grape Hyacinth," these tiny, bright purple flowers multiply quickly and resemble bunches of upturned grapes. Flowers stay in bloom for one to three weeks and thrive in sun or shade. They are an excellent choice for borders.

Chionodoxa — Commonly known as "Glory-of-the-Snow," this spring flower blooms in loose clusters of white, blue or pink, and can vary from three to 10 inches in height. This bulb type is an ideal plant for borders and rock gardens.

Planting Tips

Whether they are planted individually or in groups, spring-flowering bulbs will thrive and flourish if you follow these few simple planting procedures:

Prepare the soil — Once the planting bed has been selected, turn the soil over to a depth of about 10 inches to aerate the site and give bulb roots ample room to grow. Quick to rot if left in standing water, spring-flower-

ing bulbs flourish best in light, well-drained soil. Where necessary, condition soil with fertilizer as required.

Plant at proper depth — Using a bulb planter or trowel to dig holes, the general rule of thumb is to plant bulbs to a depth of three times their overall height. With the soil removed to the required depth, lightly press bulbs into place bottom side down (the flat side is the bottom), return the soil, and water thoroughly.

Remember, if bulbs are planted too shallow the freezing and thawing of surrounding soil may interrupt their dormant phase; permanently damaging root systems and limiting your chance of bright, healthy blossoms.

Protect against pests — Bulbs are a tasty treat for many hungry creatures, such as mice, moles, squirrels and chipmunks. To keep these animals from making a restaurant out of your garden, soak each bulb for a minute, prior to planting, in a non-hazardous and ecologically-sound repellent that works on the principal of aversive taste.

See BLOSSOMS, page 16

Expand Your Living Area

FULL SIZE SHOWROOM DISPLAYS

- Patio Enclosures
- Window Awnings
- Solariums, Patio Covers

We Manufacture Our Products

CALL FOR HOME ESTIMATE & DESIGNS

San Leandro 352-1870
Dublin/Pleasanton 449-5444
Fremont/Newark 791-0114
Walnut Creek 944-0230
Tracy (209) 832-0245

CENTURY PATIO VILLAGE

Main office & factory at 538 Lewelling Blvd. • San Leandro
OPEN HOUSE EVERY DAY 9-5/SUNDAY 12-4

COUCH POTATO SALE!

Save 20% to 60% on ALL Name Brand Sofas, Sofabeds and Recliners

Quality makers such as Sealy, Simmons, Stearns & Foster, Lane, Action, Stanley, John Charles, Fairchild, Klausner, and Jonathan Louis

HOME FURNITURE OUTLET

1099 Ashby Ave. (at San Pablo Ave.) Berkeley 510-486-8000

We can deliver your furniture before guests arrive for Thanksgiving!

Sale Ends Nov. 7th.

Discounted Prices Everyday
Hours: Mon-Wed 10-6:30
Open Thurs. Nights till 8:00
Fri & Sat 10-6:00, Sun 11:30-5:30
All major credit cards accepted
Financing and Immediate Delivery is available

OPEN 7 DAYS DELIVERY 7 DAYS LUMBER CUT TO SIZE GREAT SERVICE COMPETITIVE PRICING

In Berkeley:
New Bath Showroom
New Door/Window Showroom

Bring this coupon in and receive

20% OFF

ON ANY PURCHASE*
*Excludes Special Order & Sale Items

ASHBY LUMBER
HARDWARE & BUILDING SUPPLIES
Serving the Entire Bay Area for Over 25 Years

824 Ashby Avenue • Berkeley • 843-4832
230 Hookston Road • Pleasant Hill • 945-4901

OPEN 7 DAYS • DELIVERY 7 DAYS

Full Delivery Service Available Saturday & Sunday
Mon-Fri 7:00-6:00 • Sat 8:00-5:30 • Sun 9:00-4:30

THE GARDENER

A STORE FOR INDOORS, OUTDOORS, AND IN BETWEEN

1836 Fourth Street, Berkeley, California 94710
510/548-4545
Monday through Saturday 10-6
Sunday 11-6

Great Design Begins From The Floor Up!

Cary Parker's

DESIGNERS' CARPET SHOWROOM

The Bay Area's most extensive array of domestic and imported broadloom.

Open to the public by appointment only.

1414 62nd St. Emeryville, CA 94608 (510) 547-4965

Understated Elegance

- interior design
- space planning
- accessorizing
- window treatments
- custom furniture
- faux finish painting

Sanderson DESIGN

(510) 536-1050

A designer's heaven at Sunrise

Did you know that not far from here there is 16,000 square feet of retail space filled with everything you need to custom design your home or office?

Sunrise Interiors is a one-stop shopping paradise for the interior designing clientele. Everything from lamps, furniture or rugs to designer window treatments or faux finishes can be found in this design emporium.

Unlike most design centers of this type, Sunrise Interiors is open to the public, in addition to servicing designers and architects.

"A customer can buy off of the floor or we can custom design furnishings for them," says Patti Cowger, Allied member ASID (American Society of Interior Design).

In fact, a large design center within the store is entirely devoted to fabric and carpet samples so a customer can pick out a sofa in the furniture department, then go into a room filled with fabrics and come out with the perfect item for the family room.

According to Cowger, on any given day, expect to find six to eight professional interior designers, "not just salespeople," who advise all varieties of customers on their decor needs.

"We know what we're talking about," says Cowger. "All of us are ASID members. We understand blueprints and architect's drawings and we can advise the customer accordingly."

House calls, consultations in the home and floor and furniture plans are all services that

We understand blueprints and architect's drawings and we can advise the customer accordingly.

PATTI COWGER

the Sunrise professionals provide.

"The advantage of working with our interior designing staff is we do not charge fees for our services." Private designers can be costly.

Sunrise Interiors is constantly working on finding ways to bet-

ter serve their clientele.

"We receive a lot of our furnishings from High Point, N.C.," says Cowger. "We are working on increasing our supply from West Coast manufacturers to cut down on delivery time." It takes two to four weeks for delivery from West Coast suppliers as opposed to the eight to 12 weeks required of East Coast manufacturers.

"We are also developing a fabric room where we will be buying all fabrics mill-direct so we can pass on the savings to our customers," says Cowger.

Sunrise Interiors is located at 831 B Street in San Rafael. The store hours are 10 a.m. - 6 p.m., Tuesday through Saturday, and noon - 5 p.m. on Sundays. The store is closed on Mondays. Call (415)-456-3939.

Help through the designing maze

By Zoe Klippert

Jeanette Sanderson helps her clients create living and working environments that are beautiful, functional and reflective of their personalities.

As principal of Sanderson Design, she approaches all projects, large and small, with the same commitment to quality and value.

The firms' residential clients are busy people, who run the gamut from young professionals to sports personalities to empty nesters.

They have an idea of what they want; but they rely on Jeanette to help them through the maze of available furnishings, materials and installation techniques.

Often they are pleasantly surprised by her ability to provide higher quality at lower cost than they could have obtained by shopping or contracting on their own.

The range of options is nowhere more apparent than in the process of selecting a new window covering.

When Jeanette arrives for a consultation, she brings more than samples. She brings her formal training in design, as well as the pragmatic orientation that goes with her business degree from USC.

She sees the window in terms of its potential to enhance an entire room.



Formal design training coupled with a USC business degree helps Jeanette Sanderson to give superior design advice to her clients.

In her capable hands, a portable computer facilitates a comprehensive survey of fabric and design alternatives — and an immediate quote, to which Sanderson Design is committed.

But Jeanette's responsibility does not end when she places an order.

"My job," she says, "is to come in and help people create distinctive environments that will stand the test of time."

She has an innate sense of the subtle interplay of large design elements with smaller accessories, and she works to achieve a balance between aesthetic excellence and livability.

That means paying attention to how each item fits into the

overall environment, which is equally important, into the budget.

Sanderson Design has established strong relationships with major design houses and suppliers and works closely with local contractors to ensure a standard of performance and experience with all types of installations has taught her what questions to ask and to watch out for.

But if difficulties do arise, it is a phone call away.

"I wear a pager that has a 800 message center," she says. "I want to know about problems in time to turn them

See MAZE

Hand woven Turkish rugs

Kilim Hand Woven Rugs is a most unusual Oriental rug store. Located in Kings Beach (North Lake Tahoe,) the store is one of the largest importers of Turkish kilims in the world.

Two times a year Alan Mortgenstern, owner of Kilim, brings his huge selection of rugs to Berkeley for a two-day sale. This year's fall sale is set for Saturday, Nov. 5 and Sunday, Nov. 6, 11 a.m. - 6 p.m. at 1635 Dwight Way (between Jefferson and McGee.)

"Although it's so much work to bring down so many rugs, there is just nobody in the Bay Area who has our selection or can compete with our prices,"

says Mortgenstern.

Although kilims are still handwoven in Turkey, most new kilims do not have the craftsmanship of the older ones. Most new kilims are woven to be sold, while most of the older ones were woven by nomads for the weaver's own use. Most of the kilims Mortgenstern brings to Berkeley are 20 to 50 years old, and some were woven more than 100 years ago.

And anytime you're going to the mountains, you can see these wonderful rugs at Kilim Hand Woven Rugs, 8675 North Lake Blvd., Kings Beach (North Lake Tahoe,) 96143, or call 916-546-4011 for information.



SHOW & SALE

Turkish Flat Woven Rugs (KILIMS)

Direct Importers
of Turkish Kilims
for over 20 years.

One Weekend Only
Saturday and Sunday
November 5th & 6th
11am - 6pm

Best Selection
of Turkish Kilims
in the West.

1635 Dwight Way • Berkeley
(Between McGee & Jefferson)

Our Store Is Located At North Lake Tahoe: 8675 North Lake Boulevard, PO Box 1495, Kings Beach, CA 96143 • 916 / 546-4011

We Love Our Old Homes... BUT OUR BOILERS GIVE US FITS!

Nothing compares to the comfort of silent draft-free hot water or steam heat. To this day it's specified in fine residential construction. Like any good mechanical system, the boiler, pipes and radiators need expert care. That's why we at L.J. Kruse Co. are offering a new low-cost service to East Bay homeowners...

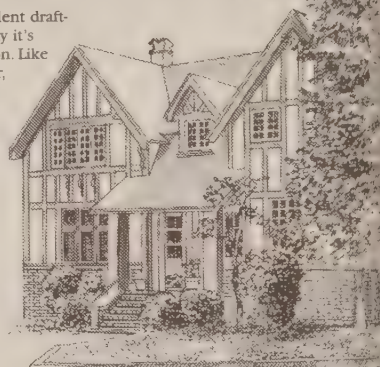
The L.J. Kruse Co. BOILER Maintenance Plan

Give your hot water or steam heating system the regular care it needs for:

- Lower energy bills • Quiet pipes
- Clean burning • Safety
- Trouble-free operation
- Long operating life

HOW IT WORKS. A low annual fee covers two inspections a year of your boiler, heating pipe and radiator system. Adjustments, lubrication, cleaning and bleeding pipes are accomplished then. This should keep your system trouble-free throughout its expected operating life. A checklist showing the work done is posted near your boiler. After each visit you receive a written inspection report.

For more information call Nathan Kruse, our Service Manager. He'll be glad to explain more about how the L.J. Kruse Co. Boiler Maintenance Plan will have your heating system working so quietly and efficiently you'll hardly know it's there.



The Don Lawton House in Berkeley. One of the many homes L.J. Kruse Co. Plumbing & Heating care since the 1920s and '30s.

L.J. Kruse Co.

Four generations of experience tending plumbing, radiators & boilers in the East Bay since 1920.
Ph. 510-644-0260 920 Pardee St., Berkeley, CA 94702
LIC #405523

- Solid Wood Construction
- Under-bed Storage
- Easy opening Drawers
- Wide Selection of Headboards
- Available with the BioFirm Mattress
- Affordably Priced Every Day

IT'S A REAL BED



"My mother kept reminding us that we spend one-third or our lives in bed. She's right, you know. So, we got ourselves a REAL bed."

Anne Marie H. - Art Director

Discover 50 REAL beds on display - Come visit us!

BERKELEY DESIGN SHOP

2970 Adeline at Ashby / 510-841-5340 / Mon.-Sat. 10-6pm, Sun. 12-5pm

S U N R I S E





WE'VE got WHAT YOU'RE looking FOR.

When it comes to furnishing your home, there's only one style that's right—your style. That's why you'll always find such an interesting and eclectic mix of furniture and accessories at Sunrise.




I N T E R I O R

831 "B" Street San Rafael 415-450-3000
Tuesday-Saturday 10-6 Sunday 12-5

DREAM KITCHEN

Bring Your Expectations to Life

**DISCOVER THE
BAY AREA'S
BUILT-IN RESOURCE**

Local designers and architects have known the secret for years. Isn't it about time you did too? Whole Earth Access offers you truly diverse choice when setting out to create a custom kitchen. We can help you turn your kitchen dreams into reality. Discover Whole Earth Access- a name synonymous with the best in built-in appliances.

**THE WHOLE
ACCESS EARTH
ADVANTAGE**

- Delivery to 12 Bay Area Counties
- Complete Installation Services Available
- Low Priced Service Contracts
- Complete Selection of Built-Ins



BOSCH

EUROSTYLE DISHWASHERS

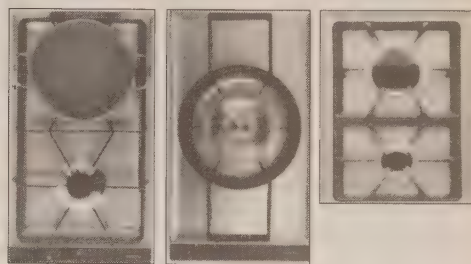
Bosch dishwashers are noticeably quiet, plus offer superior cleaning and low water usage. Stainless steel interior will not rust, chip, or absorb odors. Integrated and under counter models.



GAGGENAU

CREATE A CUSTOM COOKTOP

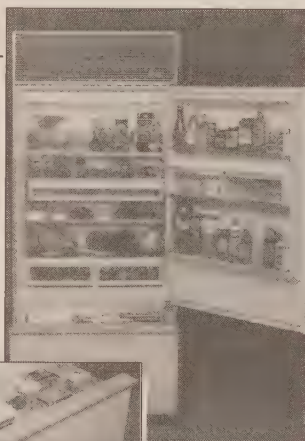
Using a combination of versatile gas hobs, available in "Standard Vario" and "New Dimensions" versions.



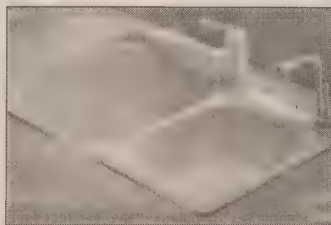
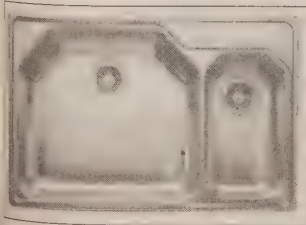
SUB-ZERO

BUILT-IN REFRIGERATION

- 24" depth for flush mounting with standard cabinets
- Over/under, side-by-side and all refrigerator/freezer models
- Outstanding performance and craftsmanship



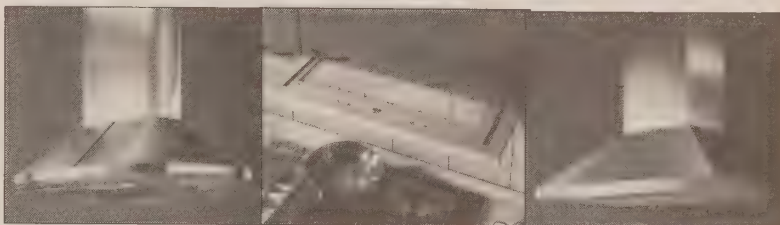
EUROPEAN SINKS & PULL-OUT KITCHEN SPRAYERS



**BLANCO • ELKAY • EVERPURE
• FRANKE • GROHE • HANSGRÖNE
• KWC • SWANSTONE**

Range Hoods

best



HANDCRAFTED IN ITALY

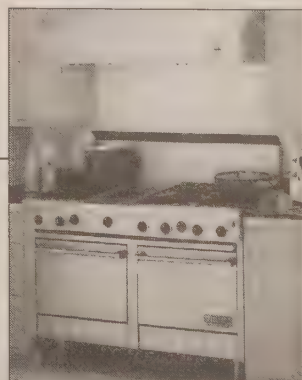
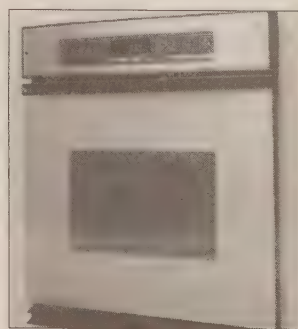
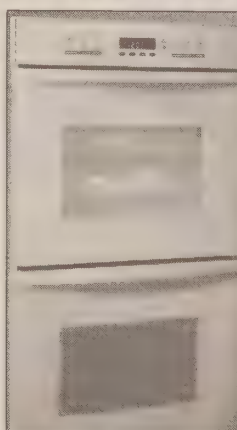
Choose from over twenty models of contemporary wall mount and free hanging designs, all with high capacity blowers for maximum exhaust. Stainless steel and enamel finishes.

CONVECTION PLUS

dacor

27" & 30" Ovens

A new line of extra large capacity ovens from Dacor, all with electronic touch controls and convection air circulation for more uniform cooking. Available in four finishes - white, black, almond and stainless steel.



**VIKING
PROFESSIONAL**

COMMERCIAL-STYLE

Gas Ranges - Ten different burner, griddle, and work surfaces available. Automatic pilotless ignition and infrared broiler. Choose from three standard or three optional finishes.

OTHER LOCATIONS San Francisco • San Rafael • San Jose • Sacramento

BERKELEY

2990 7th & Ashby • 843-1700

BERKELEY STORE HOURS:

Sat.- Wed. 10am - 6pm • Thur.- Fri. 10am - 8pm

WHOLE EARTH

A C C E S S

CONCORD

Willows Shopping Center • 686-2270

CONCORD STORE HOURS:

Mon.- Fri. 10am - 9pm • Sat.- Sun. 10am - 6pm



Greg Gibbert, of Dick's Carpet & Area Rug Warehouse, shows Ellen Ferris carpet samples from the warehouse's tremendous selection.

Insulate ...

Continued from page 9

With the furnace, the trick is how well you conserve and utilize the heat this device can put out.

Because of the introduction of the new generation of, "Smart" thermostats, homeowners can more accurately control the amount of heat that's

needed; "powering down" the unit when the house is empty during the weekdays, for example. These devices can also save the energy-conscious homeowner when away on vacation.

Often times technological advancements can be slowed or brought to a complete standstill due to pressure by vested interests. When it comes to heating homes and conserving energy

the vested interest is keeping homes comfortable dwellings, all year 'round, while utilizing the least amount of energy possible. Because of this, homeowners should be able to reap the benefits of the advancements in technology, for years to come.

Brian Gardner is a free-lance writer, Bay Area resident and native of Oakland.

Maze ...

Continued from page 14

desirable alternatives."

Jeanette understands the stress and disruption associated with remodeling and makes every effort to move projects toward timely completion.

Sanderson Design's reputation for creative design and conscientious follow-through was acknowledged earlier this year when the firm was awarded the contract for the Joaquin Miller Community Center, now under construction.

"I grew up in the Oakland hills," she says. "I played there; I went to Carl B. Munck, Montero and Skyline. I like being able to give something back to the community."

To contact Sanderson Design call 536-1050.

Remodel...

Continued from page 14

to formulate one unified design where each of these issues are addressed in a way that the whole is superior to the sum of the parts. Use towels, throw rugs and wall colors to put on the final touches.

Robert Alan Wolf is an architect and principal of R.A.W. Concepts Architecture and Design with over 15 years of experience in remodeling and alterations of Bay Area homes.

Blossoms...

Continued from page 13

This type of repellent will give any bulb-feasting creature a "biting" reminder that this property is off limits.

After bulbs have grown and flowered, spray the blossoms with the non-hazardous repellent to deter animals such as deer and rabbits from chewing on flowers and other foliage.

Groom with caution — If you already have blossoms, the best way to ensure that bulbs flower again next year is to "deadhead" (remove the dying blossom) from the wilting plant at season's end, but allowing foliage to wither without immediate pruning.

This is crucial as stems and leaves continue to create and store food for winter dormancy and eventual use next spring.

Once in place, most bulb gardens can be left to multiply and flourish. With a little time and effort this fall, flowering bulbs will provide colorful, bright blossoms next spring and year-round.

Garden...

Continued from page 13

stacks of wire bins that are full of the bulbs that are quietly waiting to spring to life.

Autumn is an important season to Tingle. It symbolizes the harvest of the year's work and the promise of new growth. "I will always honor the fall," says Tingle. "It's the season we started, when nature here is gorgeously ripe and plentiful."

GUARANTEED LOW PRICES at GENERAL

ON FAMOUS BRAND APPLIANCES

NOW YOU CAN HAVE IT ALL!

- Have a true appliance professional assist you.
- Choose from all the top brand names.
- Have your new appliance professionally installed

You Can Have all this and... GUARANTEED LOW PRICES!



48" WIDE BUILT-IN REFRIGERATOR

SAVE \$300

- 28.9 Cu. Ft.
- Only 25" deep
- Ice & Water
- 36" - 42" - 48" Avail.

KitchenAid

30" ELECTRIC RANGE

- Easy clean Glass cooktop
- 2 Halogen & 2 radiant cooking elements
- Convection oven KERH507Y

SAVE \$100

FREE DISPOSAL



KUDB230Y

KitchenAid DISHWASHER

- KitchenAid quality and dependability at a great low price.
- Reversible door panel

ONLY \$399



KEBS277

KITCHENAID DOUBLE OVEN WITH CONVECTION

- Electronic controls
- Convection oven
- Clean design

SAVE \$200

WHIRLPOOL LAUNDRY SALE!

DELUXE WASHER

- Features 2-speed
- 7 cycle
- Super Capacity
- Manage laundry easy with larger loads

\$429

MATCHING DRYERS ON SALE

Whirlpool Washer

NOW ONLY \$219

LIMITED TIME OFFER!

WASHER

- 4 Automatic Cycles
- Surgilator Agitator to really clean.

LMR4131A

KITCHENAID TRASH COMPACTOR

- Touch-Toe Opener
- Compact into 1 bag
- KUCC155

SAVE \$100

NEW MICROWAVE

- Designer White
- Electronic Controls
- Quick Defrost

\$116

SAVE ON ALL BRANDS... VIKING G.E. • AMANA • ASKO • BOSCH • CRED A • RUSSELL • & MORE

ALL WHIRLPOOL-ROPER-KITCHENAID ON SALE

90 DAYS SAME AS CASH! (O.A.C.)

General Appliance & Kitchens

BURLINGAME
1333 HOWARD AVE.
2 blocks East of El Camino
(415) 347-7053

HOURS
M-F 9am-6pm
SAT 10am-5pm

BERKELEY
2524 SHATTUCK AVE.
(510) 549-0800

organically GROWN design works

1106 Delaware Street
Berkeley, CA 94702
(510) 525-3575

UNIQUE LIGHTING
• handcrafted
• preserved
• antique

CUSTOM FIXTURES
• design
• fabrication

Robinson Electric

RESIDENTIAL

Upgrade • Remodel • Undergrounding
Intelligent Planning • Quality Work
Local References

License #644125 528-1209

Light Up the Outside of Your House with California Craftsman by Rockscape Inc.

EL CERRITO Lighting

10330 San Pablo Ave. El Cerrito
525-3266

Store Hours: Mon-Fri 9am-6pm Sat 9am-5:30pm Sun Closed

NOW YOU CAN BUY AT EVERYDAY LOW PRICES!
At El Cerrito Lighting, 90's pricing means you never pay retail again. We've committed ourselves to providing a quality product at the best price possible every day.



Longs Drugs

Halloween Savings Haunts

SALE PRICES EFFECTIVE AT
ALL EAST BAY *Longs Drugs*
STORES THRU OCT. 29TH, 1994

DUE TO STORE SIZE LIMITATIONS SALE ITEMS NOT
AVAILABLE AT LONGS PHARMACY STORES

WE RESERVE THE RIGHT TO: LIMIT QUANTITIES, CORRECT PRINTED ERRORS, REFUSE SALE
TO COMMERCIAL ESTABLISHMENTS, ALL REBATE SUBJECT TO MANUFACTURER'S
RESTRICTIONS. LIQUOR NOT AVAILABLE AT OUR BERKELEY STORE, DEER & WINE.



NESTLES
Fun Size

Candy Bars

13.3-oz. CRUNCH, 15.4-oz.
Baby Ruth, or Butterfinger

1.99



Fun Size

Candy Bars

SNICKERS, 3 Musketeers,
Milky Way or M&M's



12-oz
to
14-oz.

1.99



C.A. Reed™
Halloween
Party
Goods
 Napkins, Plates, or
 Cups, Assorted

99¢

LONGS COUPON



20%
OFF

Save More

Everyday Price On
 Entire Selection of
Halloween
Wigs

Offer Expires 10/29/94

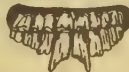
PRESENT COUPON TO CASHIER



FUNWORLD
The Family
Make-Up
Kit

Safe, Hypoallergenic
 Water Washable
 No. 9432

2.99



FUNWORLD
 Latex
 Horror or Character
Teeth

Assorted

1.49



SPEARHEAD
Make-Up Kit

Creepy Creatures #19311
 Disguise or #03635 Monster
 Movie Classics

Your
 Choice

2.99

Film

2nd
 ...E

PROCESS



Long
 7 Day

Standard
 3" Prints

4.99

6.99

2.99

*Next Day Guarantee
 and 110 size color film
 a week Next Day Service
 and disc color print
 EXCLUDES PROCESS

oping
EE...
day!



service*

Extra Large
4" Prints

6.99
9.99
8.99

order to full frame 35mm (135)
medium and pick-up time, 7 days
allow 5 days for 126
NUMBER OF EXPOSURES.



FRIGHT FACTORY Spider Web

10 GM, No. 6051

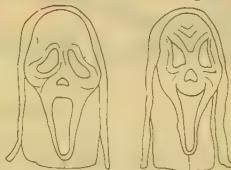
2.99



TOY STATE Sound Activated Shaking Decoration

Witch, Mummy, Bat, Ghost,
Pumpkin, or
Vampire

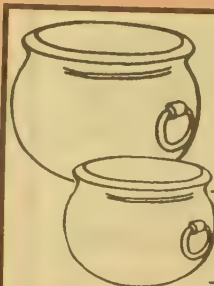
4.99



FUNWORLD Glow-In-The-Dark Mask With Shroud

#9206 Ghost
or
#9211 Skulls

5.99



UNION Caldron 8-inch

2.99

12-inch

4.99

16-inch

6.99



OMNIGLOW Lite-Up Lightstick 4-inch

#701 Green or
#702 Orange

99¢



BRACH'S

Halloween Candy

Candy Corn, Mellowcreme
Pumpkins, Mellowcremes,
Indian or Autumn Mix

12-oz. Bag

89¢



POWER RANGERS Walkie Talkie

Headset
Style

22.99



SKITTLES or STARBURST Funsize Candy

14-oz. Bag

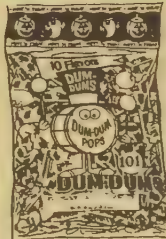
Assorted

1.79



EMPIRE 10-in. #1800 Pumpkin Basket or 10" #1830 Nesting Bucket

1.49



SPANGLER Dum- Dums Asst. Pops

101-Ct.

1.99



SPANGLER Saf-T-Pops

40-Count

1.99

PRICES EFFECTIVE
OCT. 23RD THRU OCT. 29TH

S	M	T	W	T	F	S
23	24	25	26	27	28	29

Longs Drugs



DORITOS
Tortilla Chips

Assorted
9-oz. Bag

99¢



**FAMILY
SCOTT**
**Toilet
Tissue**
One Ply
4-Roll Pack

59¢

"The Best Drug Store In Town"

**HAPPY
HALLOWEEN
SAVINGS**



FUJIFILM
Color Print Film

200 ISO CA-135
Two 24 Exp. Rolls
w/ \$30 of Valuable
Coupons on Pack

5.49



Martinelli's
GOLD MEDAL®
**Sparkling
Cider**
Contains No Alcohol
25 4-oz

1.19



**Extra Strength
TYLENOL**
Gelcaps or Gelcaps

100-Ct.

6.99

LONGS COUPON

20% OFF

Longs Drugs

Everyday Price on
Entire Selection of
Children or Adult
**Halloween
Costumes**

EXPIRES 10/29/94

PRESENT COUPON TO CASHIER



HERSHEY'S
**Snack Size
Candy Bars**

13.8-oz. Reese's, 12.3-oz. Kit Kat,
12-oz. Cookies 'N Mint,
Nutrageous,
or 16-oz.
Almond Joy

1.99

FREE

(WITH PROOF OF PURCHASE, UP TO \$3.00 RETAIL VALUE)

**HERSHEY'S SNACK
SIZE
PACKS**

FROM

Longs Drugs

NAME

ADDRESS

PHONE

Please allow six weeks for delivery of coupon. Only one request per household or address. Void where restricted or prohibited by law. Offer good only in the Continental United States. No mechanically reproduced UPC symbols will be accepted. Sales taxes are the responsibility of consumers. Offer good until October 31, 1995.



**MILLER or
BUDWEISER**
Beer
Twelve
12-oz. Cans

5.49

Plus California
Redemption Value

NEW
Maximum Strength
Thera Flu
Flu Cold & Cough Medicine

12-Count Capslets **2.99**

Less Manufacturer's Mail-In Rebate **-2.99**

Your Cost After Rebate **00**

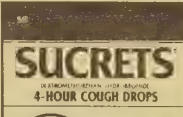




NEW
SUCRETS
4 Hour Cough Drops

Relieves Coughs up to 4 hours

20-Ct. Assorted

1.79

Children's
TYLENOL COLD

Children's **TYLENOL COLD**
24-Ct. Chewable Tablets
Original or Plus Cough **2.99**



Longs Drugs

"The Best Drug Store In Town"

PHARMACY & BABY

Compare to **TYLENOL PM**

Longs
Extra Strength Pain Reliever and Sleep Aid PM
50-Count Tablets or Capsules **3.29**



FREE Advil

PLAYTEX
or **Playtex Portable Tampons**
22-Ct. With Free 8-Ct. Advil on Pack **3.99**



Compare to **DEEPANO**

Longs
Undergarments
36-Ct. Belted or 30-Ct. Extra Absorbent Belted or Unbelted Briefs, 26-Ct. Small 22-Ct. Med or 18-Ct. Large **10.99**



Compare to **HUGGIES**

Longs
Disposable Diapers
Ultras or Ultra Thin Assorted **5.99**



Baby Fresh
Baby Wipes
Original, All Natural or Unscented 84-Count **2 For \$5**



LONGS PHARMACISTS AGAINST DRUG ABUSE

Join your Longs store in support of a drug-free environment. Take a stand with us on October 20-28 and support the Red Ribbon Campaign. Ask your Longs pharmacist for more information.

Compare to **VOISINE**

Longs
TETRA-HY Eye Drops
1/2-OZ. **1.49**



Compare to **Why Compromise? Like Kwai**

Kwai
Odorless Garlic Tablets
90-Ct. **6.99**



COUPON
SAVE \$1.00
ON
Longs Undergarments or Briefs

This coupon can be redeemed for face value only. CONSUMER: Please make sure the coupons you redeem are accompanied by the required purchase and have not expired. RETAILER: We will pay legitimate retailer the face value plus a handling fee for each coupon received in connection with the retail sale of the product indicated, provided you comply with the Coupon Redemption Policy. C1. Copy available upon request. Cash value 1/100 of 1¢. Any other use constitutes fraud. Limit - one coupon per item. Send redeemed coupon to Longs Inc. Refund, P.O. Box 500099, El Paso, TX 79858-0099. LIMIT 1. Expires 10-29-94. **PRESENT COUPON TO CASHIER**




Longs
Vitamin "C"
1000 MG 250-Ct. #PL046 **9.29**



Longs
Vitamin E
200 I.U. 100 Softgels #PL-027 **3.39**



Compare to **GENSAMA**

Longs
Ginseng
30 Softgels #PL-649 **5.49**





Degree
Anti-Perspirant
& Deodorant
1.75-oz. Solid,
2.25-oz. Stick,
1.5-oz. Roll-On
or 4-oz. Aerosol

1.79



SUAVE
11-oz. to 15-oz.
**Shampoo,
Conditioner,
7-oz. Hairspray,
4-oz. Styling Gel,
5-oz. Mousse, or
7-oz. Spritz, Spray
Gel Enhancer or
No Frizz Spray**

99¢

LONGS COUPON




25% OFF
Longs Drugs
Everyday Price On
Entire Selection of
**Wet n' Wild
Cosmetics**

Offer Expires 10/29/94
PRESENT COUPON TO CASHIER

Longs Drugs
"The Best Drug Store In Town"

COSMETICS & TOILETRIES



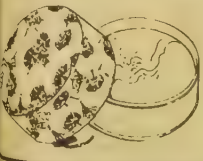
SUAVE
Foaming
**Face Wash
or Hydrating
Cleansing Gel**

8-oz. **2.49**



ARDELL
Fashion
Lashes
Individual
or Strip

Asst. **1.79**



COTY
Air Spun
Powder
Loose or Pressed

4.79

MANUFACTURERS IN-AD COUPON

Buy any (1) box of PREFERENCE or LES BLONDISSIMES, receive

\$1.00 OFF
from L'OREAL®

Preference
and
les Blondissimes

Expires 10-29-94

Redeemable only at Longs Drugs
CONSUMER: THIS COUPON GOOD ONLY ON
PURCHASE OF PRODUCT INDICATED. ANY OTHER USE CONSTITUTES FRAUD.
Retailer: COSMAR, INC. will reimburse you for the face value of this coupon plus the 1¢ subalized in
compliance with Cosmar, Inc. Coupon Redemption Policy, Cash value 1/20¢. Mail to: Cosmar, Inc.
Box Number 80379, El Paso, TX 79588-0379.

Longs Price **6.39**
In-Ad Coupon **-1.00**
Net **5.39**

71249-11176-0

71249 313462

PRESENT COUPON TO CASHIER



AQUA NET
Hair Spray
8-oz. Pump or 7-oz. Aerosol


Your Choice **99¢**
Less Manufacturer's
Mail-In Rebate **-99¢**

Your Cost
After Rebate **00¢**



**Gillette
Sensor**
Razor Blades
5 Pack

3.69



EDGE or SKINMATE
Shave Gel

7-oz. Can **1.99**
LESS Manufacturer's
Mail-In Rebate **-1.00**

Your Cost
After Rebate **99¢**



FINESSE
Shampoo
or
Conditioner

15-oz.
Asst. **2.79**

FREE Stickers Inside!

**Little
Leggs**

Tights
Assorted
Colors

1.99



**DELUXE SHEER
KNEE HI**

Longs

**Knee Hi
or
Ankle Hi
Nylons**

#274, #994, #594,
#944 or #515
2 Pair Pack

99¢



POND'S
10.4-oz.
Cold Cream
or 11-oz. Dry Skin Cream

Your Choice **5.99**




**NATURAL
WHITE**
Whitening
Toothpaste
4.5-oz.
Assorted

2.49



Ultra Downy
Fabric Softener
40-oz. 40 Use Assorted

3.59



WISK
Laundry Detergent

Powder 98-oz. 42 Loads
Regular or Free 103-oz.
33-Load & With Bleach,
Liquid 128-oz. or
Double Power
64-oz. Regular or Free

5.29



MRS. FANNING'S
Bread 'N Butter Pickles

14-oz.

99¢

Longs Drugs

"The Best Drug Store In Town"

HOUSEHOLD SPECIALS



O-CEL-O
Handy Sponge
6-Pk Bonus

99¢

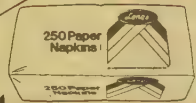


HANDI-WIPES
Reusable Cleaning Cloth

5-Ct.

1.49

Compare to SCOTT



Longs
Paper Napkins
250-Count


1.19



Longs
Paper Towels

2-Ply Sheets Assorted

2 \$1



Pine Sol
Liquid Cleaner

34-oz. Bonus Size


1.69



CLOROX
CLEAN-UP

Bleach with Cleanser
32-oz.

1.69



SHOUT
Stick
Laundry Stain Remover

4.4-oz.

1.89

They're a Real Treat!



Visit our Hallmark department and find a great selection of spooky Halloween cards and partyware.

Hallmark

HALLOWEEN



Blackburn's
Jelly

18-oz.
Asst. Flavors

1.69



FRANKLIN
Crunch 'n Munch

5-oz.

2 for \$1



RUBY KIST
Cranberry or Grapefruit Juice

64-oz Assst

1.99



FANTASTIC FOODS
Meal Cup

1.0-oz. to 2.4-oz. Assorted

79¢



SPAM
Luncheon Meat
12-Oz. Asst.

1.89



CALISTOGA
Sparkling Mineral Water

6-Pack 10-oz. Bottles
Plus Calif. Redemption Value

1.99



Scotch
Magic Tape

1/2" x 450"
#104 or
3/4" x 300"
#105

69¢

to our **GOOD BUYS**



MAGGIORA
Sourdough
Mini
Rounds
2 Pack

1.00



RONDELE
Soft
Spreadable
Cheese
4-oz.

99¢




Gorton's
Minced
or
Chopped
Clams
6.5-oz.

79¢



LIBERTY GOLD
Tropical
Fruit
Salad
15-oz.

69¢



CLEO
Folding
Gift
Box
2, 3 or 4 Pack
White or
Christmas Prints

99¢



KRAFT
Mailing
Wrap
35-Sq. Ft.

79¢



White
Tissue
Paper
72-Sq. Ft.
20-Sheets

2 For \$1



Victor
Baited
Mouse
Traps
2 Pack
#00115

79¢

Longs Drugs
"The Best Drug Store In Town"

STATIONERY SPECIALS



Longs
Envelopes
50-Ct. Legal, 100-Ct. Letter,
40-Ct. #00706 Legal Security
or 80-Ct. #00705 Letter Security

Your Choice **69¢**



Longs
Writing
Tablet
125 Sheets
6 1/2" x 9 1/2"

6" x 9", 125-Ct.
Plain or Ruled **69¢**



SCOTCH
Mailing
Tape
2" x 900" Bonus Size
142X Clear
or
143X Tan **1.59**



(BEST)
Fall & Winter
Feed
14-314 LBS. FOOD

20-lb.

4.99



PEPSI Soft Drinks
Twelve 12-oz. Cans Assorted

Plus California Redemption Value

2.89



PEPSI Soft Drinks
2-Liter Assorted

Plus California Redemption Value

99¢



MOTHER'S Cookies
16-oz. Sandwich or 8.5-oz. Wafers Assorted

1.99

Longs Drugs

"The Best Drug Store In Town"™

STOREWIDE SPECIALS



GEISHA Canned Pineapple
Chunk, Sliced, or Crushed 20-oz.

2 For \$1



IRISH SPRING Bar Soap
4-Pack 5-oz. Bars

1.79



Andersen's Soup
Assorted 15-oz.

79¢



BETTY CROCKER Pop-Secret Microwave Popcorn
3 Pack, 9-oz. to 10-oz.

1.69



AUDUBON Pretty Boy Wild Bird Food
25-lb. Bag With Handles

4.59



LINDSAY Small Pitted Ripe Olives
6-oz. Can

79¢



Longs Scented Cat Litter
20-Lbs.

1.99



SPEARHEAD Stage Door Net Tights
#51301 or Adult Decorated Pantyhose #03018

2.99



SPEARHEAD Aerosol Hair Color
3.5-oz. Asst. Colors or Glitter

1.99



FUNWORLD Witch Hat
Flocked Vinyl #9111

2.99



FRIGHT FACTORY Nylon Black Cape
52" #5005

5.99




FUJIFILM
Quick Snap Plus
Single Use
Camera

Outdoor
24 + 3 Exp. **5.99**

Panorama
12 + 3 Exp. **8.99**

With Flash
24 + 3 Exp. **10.99**



Longs
35mm Color
Print
Film

100-ISO, 200-ISO
or 400 ISO

24-Exp. **1.99**

MANUFACTURER'S COUPON EXPIRES 10-29-94

SAVE 50¢

with your purchase of one roll of
Longs Color Print Film (110 or 35mm)
with this coupon

Consumer: This coupon good only on product indicated. One coupon per purchase. You must pay any sales tax. Void if reproduced. Good in the U.S.A. except where prohibited, taxed or restricted by law. Cash Value 1/100¢.

Retailer: 3M will reimburse you for the face value of this coupon plus 8¢ for handling if you redeem it in compliance with our coupon redemption policy; copies are available upon request. For reimbursement send properly redeemed coupons to 3M, P.O. Box #70196, St. Paul, TX 99587-0196.

803357

21200 00050 3

COUPON

Longs Drugs

"The Best Drug Store In Town"

PHOTO CENTER



Longs
Alkaline
Batteries

2-Pack "C", "D" or One 9-Volt

Your Choice **1.79**

4 Pack "AA" or "AAA" **1.99**

Jumbo Color
Enlargement



16x20 **9.99**
20x30 **12.99**

Applies to 35mm
Negative Only

PROCESS PLUS

PHOTO PROCESSING

EXPIRES 10/29/94

SONY
8mm
Video
Cassette

Standard Grade
No. P6-60 MP **4.49**

Standard Grade
No. P6-120 MP **5.49**

High Grade
No. P6-120HG **6.49**



discwasher
#1785 8mm Wet
Head
Cleaner
or #1102
Compact Disc
Cleaner

9.99



Polaroid
600
Instant
Film

Polaroid Spectra
Instant
Film

600 or Spectra
Single Pack

10.49



MR. COFFEE
Accel
Coffee
maker

12-Cup
#PR-14, or #PR-15,
or 4 Cup
#PR-5 or PR-6

19.99



ARVIN
Heater

1000/1500 Watt #29H40
or 1320 Watt #30H25

24.99



SANYO
AM/FM Personal
Cassette Player

With Auto Reverse
#MGR 190/703

29.99



AT&T
Handset
Cord

Heavy Duty
Modular

25-Ft. **4.99**



AT&T
Trimline
Telephone

Assorted
No. 210

24.99

Longs Drugs



KESSLER Blended American Whiskey

80-Proof, 1.75-Liter

10.99



Smuggler

Scotch Whisky or Korbel Brandy

80-Proof
1.75-Liter

12.99



"The Best Drug Store In Town"

THE WINE CELLARS OF Ernest & Julio Gallo Reserve Varietal Wine

1.5 Lt. **4.49**

Less Manufacturer's
Instant Rebate **-1.00**

Your Cost After Rebate

3.49



PETER VELLA

Wine **5.99** 5-Liter



DOMAINE St. GEORGE

Wine Cabernet Sauvignon or Chardonnay

750 ml. **3.99**

Less Manufacturer's
Instant Rebate **-50¢**

Your Cost After Rebate

3.49



WOLFSCHMIDT

Genuine Vodka

80-Proof
1.75-Liter

8.99



Glen Ellen
Wine

White or Red
SUTTER HOME
Cabernet Sauvignon
Chardonnay or Merlot



4.49

2 for \$7



Korbel
Champagne

6.99

Domaine Chandon
Champagne **9.99**



B&J Bartles & Jaymes Cooler 4-Pack 12-oz. Bottles Assorted

Plus California
Redemption Value

2.49



BLACK & WHITE Blended Scotch Whisky

750 ml

7.99



E&J Brandy

750 ml
80-Proof
Less Manufacturer's
Instant Rebate **-1.00**

Your Cost
After
Rebate **4.99**



SKOVAR Vodka or CALCUTTA Gin 1.75-Liter

7.99



BALLATORE Spumante or Tott's Champagne

750 ml **4.49**

Less Manufacturer's
Instant Rebate **-1.00**

Net Cost
After Rebate **3.49**



PETE'S Wicked Lager, Ale or Red 6-Pack 12-oz. Bottles

Plus California
Redemption Value

4.99



Carlo Rossi

Dinner Wine Assorted

4-Lt. **5.79**



SEAGRAM'S Extra Dry Gin 1.75-Liter

11.99

7 BIG SALE DAYS

SUNDAY, OCT. 23RD THRU
SATURDAY, OCT. 29TH, 1994

DUE TO STORE SIZE LIMITATIONS SALE ITEMS NOT AVAILABLE AT LONGS PHARMACY STORES

WE RESERVE THE RIGHT TO: LIMIT QUANTITIES, CORRECT PRINTED ERRORS, REFUSE SALE TO COMMERCIAL ESTABLISHMENTS. ALL REBATES SUBJECT TO MANUFACTURERS RESTRICTIONS. LIQUOR NOT AVAILABLE AT OUR BERKELEY STORE, BEER & WINE ONLY.

OPEN DAILY FROM 9 A.M.
OPEN SUNDAY FROM 10 A.M.

ALAMEDA
931 Marina Village Parkway
2314 Santa Clara Ave.
885-A Island Drive - Bay Farm Island
ANTIOCH
2511 Somersville Road
BERKELEY
1451 Shattuck Ave.

CASTRO VALLEY
2867 Castro Valley Blvd.
CONCORD
Clayton Center
Terminal Center
DANVILLE
860 San Ramon Blvd.
2420 Camino Tassajara

EL CERRITO
670 El Cerrito Plaza
FREMONT
Brookville Shopping Center
Fremont Hub Shopping Center
Warm Springs, 46445 Mission Blvd.

HAYWARD
20900 Mission Blvd.
W. Jackson at Alameda
LAFAYETTE
2625 Mt. Diablo Blvd.
LIVERMORE
1800 1st Street

MARTINEZ
860 Center Ave.
MORAGA
The Park Center
OAKLAND
3520 Fruitvale Ave.

PINOLE
Applian Way at Interchange 80
PITTSBURG
230 Atlantic Ave.
PLEASANT HILL
703 Centre Costa Blvd.

PLEASANTON
4235 Rosewood Dr.
SAN LEANDRO
690 Leavelle Blvd.
E. 14th at Davis-Callan
74 Bayville Mall
1401 Washington

SAN PABLO
El Portal Shopping Center
SAN RAMON
3455 San Ramon Valley Blvd.
WALNUT CREEK
Rancho Road at Third Blvd.
California Blvd. at Mt. Diablo Blvd.